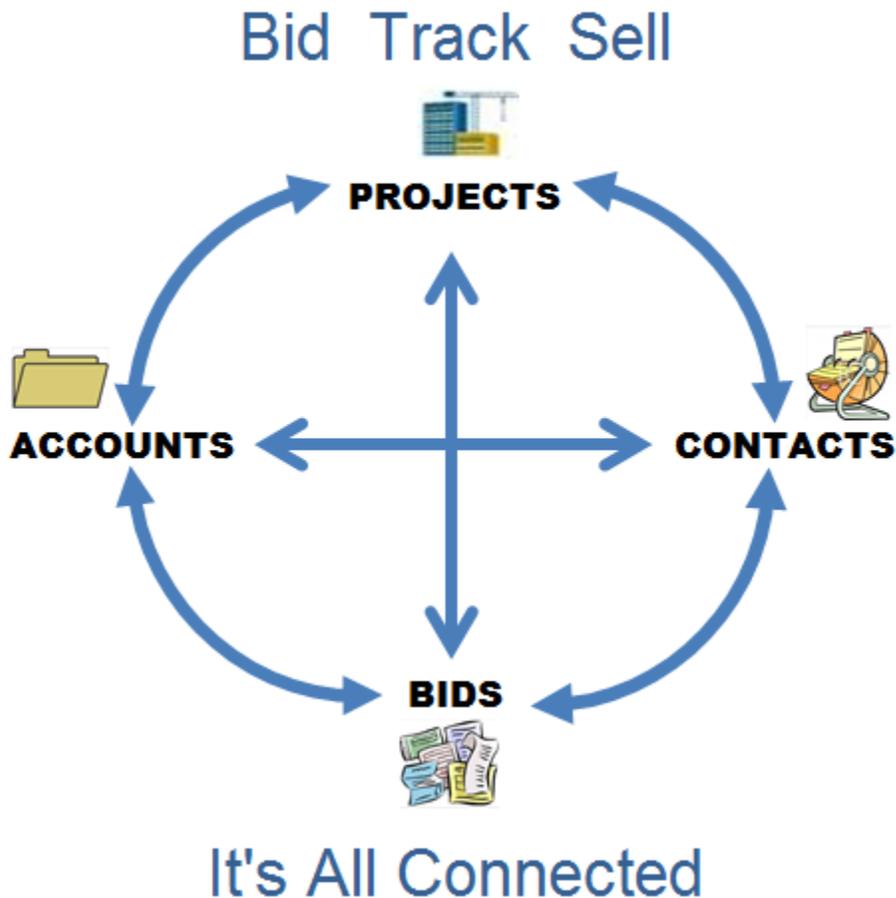


Introduction

As an independent manufacturers rep you have to manage the many relationships between your manufacturers and your customers. The flow of communication between the manufacturer and customers many times is through you, your sales people or your organization. Today's communication is rapidly changing from paper and file to e-mail attachments, ftp sites and hyper-links. If your tracking and follow-up system still relies on paper and file folders you are probably becoming frustrated with trying to track and file this digital communication. The time, effort and cost of paper and file has exceeded its benefit. Today's world requires you, your team and organization to be more mobile.



Bid Track Sell (BTS) provides reps a simple, paperless workflow solution accessible anywhere anytime. The BTS system allows you to enter, update and track the relationships between manufacturers, bidders, projects, quotes, contractors, subcontractors, and designers. Link the quotes you are sending out to your customers and connect the dots by tracking the quote to the customer to the project. The activities of each person involved in each project and key milestones can be tracked leading up to award and after. Track from design, to bidding, to award and after award. By tracking your process you can establish winning processes and customers.

Bid Track Sell's Dashboard feature has built in graphs that display your data and trends.

Bid Track Sell's built in reports and reporting tools provides reps an overview of their quotes and bid pipeline for all projects, time and win percentage analysis, commission reviews and manufacture's forecasting reporting. Creating your own custom report is easy to do just by following the step by step process.

Bid Track Sell will replace your *expensive* paper and file system while allowing you to have faster access to all your information from your mobile devices making you a more effective manufactures rep.