

## YOUR STEPPING STONE FOR REAL ESTATE SUCCESS AND BEYOND





CALIFORNIA ASSOCIATION OF REALTORS®

### The Foundation for All of Your Real Estate Transactions





### Training - NEW California Residential Purchase Agreement (RPA)

The California Residential Purchase Agreement (RPA) is the cornerstone of every successful real estate transaction in the state of California. It is vital for REALTORS® to have a clear understanding of the essential concepts, principles, and facts about this form. C.A.R. Education offers training on the NEW RPA in live online and online anytime versions.

To learn more or schedule your training click here

### 2021 Your Guide To The California Residential Purchase Agreement (RPA) Book

The guide all REALTORS® should have on hand is here! This guide provides an in-depth look at C.A.R.'s purchase agreement with step-by-step information about how to complete the RPA form. Stay up to date with all of the changes made to the RPA and other related forms by purchasing your copy today.

To learn more or get your copy click here



## Explore a New Career Path at Your Own Pace with C.A.R. Education



### **Online Anytime Courses**

Learn at your own pace with our self-guided online classes available 24/7. These courses are perfect for REALTORS® who are on the go. Also, distinguish yourself with your clients by earning a certificate in various real estate sectors.

To start learning visit store.car.org /collections/online-courses



### LearnMyWay<sup>®</sup> Webinars

These classes are designed for live remote learning with interactive participation. Classes are instructor-led on a range of real estate topics. Tune in from your home, office, or anywhere you have access to the internet.

### To start learning visit store.car.org/collections/learnmyway-courses

### Discounts and Savings on In Demand Products



### **C.A.R. Member Discounts**

C.A.R.'s Member Discount Program provides you with special offers and savings year round on the products and services you need most. Save big on all your marketing, travel, business supply, and insurance needs. While many of these products and services relate to real estate, we also provide discounts on things important to you such as a good night's sleep and savings on travel. This program is always evolving and new discounts are added frequently, so check back here often to maximize your savings.

Browse our deals and secure your savings at <u>on.car.org/memberdiscounts</u>



Take Charge of Your Business With These Transactions (zipForm Edition) Products





### **ListFlash®**

Instantly notify everyone within your brokerage that a new listing agreement has been signed, giving your brokerage a competitive advantage. ListFlash® is part of the EliteAgent suite.

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This new product auto-populates information from the national public records database directly into your transactions, increasing your efficiency and accuracy.

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### Transactions (zipForm Edition) for Brokers

Brokerages of all sizes can effortlessly manage, access, and view an agent's account, transactions, and forms from one account. For more information email <u>sales@lwolf.com</u>.

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### Transactions (zipForm Edition)

### Multi-User Edition

Provides real estate teams, including administrative staff, the option to create and share transactions from one account. For more information email <u>sales@lwolf.com.</u>

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## Enhance Your Transactions (zipForm Edition) with These Add-On Libraries



# AIRCRE

### **Consumer's Guide To The 2021 RPA**

A step-by-step guide written for home buyers and sellers that explains the new RPA in an easy-to-follow, color-coded format. It is available in both English and Spanish versions.

### **AIR Forms Library**

Contains 57 different forms needed to conduct commercial real estate transactions with unlimited access.

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# The Real Estate Tools You Need for Success!

### **C.A.R. Business Products**

C.A.R. Business Products is your one-stop shop for state-of-the-art products and services. We've taken the guesswork out of which best in class resources will help you continually grow your real estate business and ensure lasting success. Whether you're looking for the latest in lead generation technology, property management and leasing resources, or tools to assist your clients beyond the close of the transaction, we've got you covered. These products and services are designed to save you time while boosting your offerings to your clients. Invest in your business today using this hand-selected suite of resources.



### Start building a better business by visiting on.car.org/bizproducts



### A Supportive and Confidential Process to <u>Resolve Disputes</u>

### **Real Estate Mediation Center for Consumers**

The California Association of REALTORS® Real Estate Mediation Center for Consumers provides parties to a real estate transaction with access to specially trained neutral mediators to guide them through a supportive and confidential process to assist them to reach a mutually agreeable settlement and avoid the cost and expense of litigation.

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### Find a Trusted C.A.R. Certified Home Inspector in Your Area!

### C.A.R. Home Inspector Certification Program

Find a trusted C.A.R. Certified Home Inspector in your area! Easily access a list of C.A.R. Certified Home Inspectors specific to your needs. Our home inspectors are thoroughly vetted and required to meet the highest standards of quality education and liability insurance.



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Discover and Master the Essential Tools for a Modern, Efficient and Secure Transaction

### **REALTOR®** Secure Transaction

Dedicated to your success, C.A.R. wants to ensure you have access to the best tools for a modern, efficient, and secure real estate transaction. REALTOR® Secure Transaction features a variety of free and discounted services as part of your C.A.R. member benefits.

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REALTOR® SECURE TRANSACTION

### Porch

Close faster and eliminate the hassles of getting cost estimates in as little as 24 hours for every home inspection report defect. You're in control - customize the repair list for your clients with the Repair Estimate Report by Porch and save 20%.

**Sellers Shield** 

Directly integrated within Transactions (zipForm Edition), Sellers

Shield<sup>™</sup> provides C.A.R. members with even more convenience

and speed when completing and sending disclosures. The

interactive platform is user-friendly, helps prevent lawsuits,

Legal Protection™, offering sellers up to \$20,000 in paid legal

and reduces agent liability. Also available is Home Sale

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**Sellers Shield™** 



### **Young Alfred**

Young Alfred's technology analyzes billions of data points for every customer to find the best-priced insurance options available. Empower your clients with data so they have all the information needed to make an informed purchase decision. Free branded profiles available for C.A.R. members.

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### Updater

Updater allows you to brand and launch your own moving app to help your clients connect TV and internet, reserve a mover, transfer utilities, forward mail, secure insurance, and more. Updater is free for C.A.R. members and can be accessed by clicking below or directly through the Marketplace in your Transaction (zipForm Edition) account.

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representation.



### ТорНар

TopHap is a data-driven real estate market intelligence platform that utilizes machine learning and AI to visualize residential real estate market trends, conditions, and neighborhood characteristics. C.A.R. members enjoy a 10% discount on any subscription plan. View Page >



#### Revive

Revive offers pre-sale home renovations with no interest or fees to you or your sellers. Get a custom and guided renovation plan that helps your listings sell quickly and for maximum profit all while adding huge value to your clients and maximizing your commissions. View Page >