

Retail Associate - Elora

(Full Time and Part Time)

Multiple Positions Available

Who We Are

Terre Bleu is Ontario's most beloved and well-known lavender company. Our business has become a well sought after destination for visitors each summer. We are looking to expand our product offering by opening a retail store in the heart of Elora to create an immersive shopping experience. Our vision at Terre Bleu is to become Canada's most loved lavender wellness brand that inspires and enhances lives through unique and tranquil experiences, sustainably produced lavender products, and creating a wellness focused lifestyle. Team Bleu members become part of an inspired, innovative and committed group that share our vision and learn to work together and play together.

Who You Are

You are the face of Terre Bleu. You are an expert in creating world-class guest experiences throughout every aspect of our retail store location. You deliver this experience by connecting with our customers, sharing our story, educating and speaking authentically about farming lavender in Ontario. You have great work ethic and are passionate about sharing the benefits of lavender. You have an innate desire to learn, connect, and create.

A Day in the Life of a Terre Bleu Retail Associate

- Greet visitors in a welcoming manner and sell our signature lavender products, while remaining flexible to take on the many duties of a growing business
- Operate retail POS system and handle cash and credit transactions
- Drive sales through engagement of customers, suggestive selling, and sharing product knowledge
- Passionately share the history of the farm, botanical information as it relates to lavender, product knowledge and more
- Demonstrate, explain, and sell products
- Prepare, package and label various lavender farm products
- Assist with special events
- Serve our signature ice cream
- Maintain the retail store and facilities in a clean and orderly manner
- Assist in other store related tasks when needed

Requirements

- Solid communication and interpersonal skills
- Ability to work as a team and take initiative independent of direct supervision
- Work with the team to maintain stock and beautiful and neatly organized store
- Retail or customer service experience is a valuable asset
- Enthusiastic, friendly, and energetic with a genuine desire to provide outstanding service
- Strong organizational skills
- Strong ability to remain calm and flexible under stressful situations
- Be able to work with a team as well as individually with little supervision
- Strong oral and written communication skills
- Able to be on your feet for most of the day
- Able to lift up to 50 lbs

The Finer Print

- Hours expectation: ranging from 20 hours to 37.5+ hours per week, including weekends.
- Once our busy season begins (late June) the majority of shifts will be scheduled on weekends.
- We are located in the heart of Elora, please note this location before applying as no public transportation is available.
- Salary based on experience and qualifications (above minimum wage)

To Apply

- Applicants should send their resume along with a short cover letter to **office@terrebleu.ca** outlining their background and why they are the right fit for this role and Terre Bleu.
- Please title your email subject line as **[POSITION YOU ARE APPLYING FOR] TERRE BLEU**.

*Please note only applicants chosen for an interview will be contacted and interviews will be conducted via online video interview.