

Do you want your business to be a force for good?

Kenshi Life Changing Candles is the story of a 14 year old boy from Melbourne who wanted to feed the world. Liam started a social enterprise and created the "perfect" candle that has now helped fund over 35 tonnes of pasta and rice for people who need our support.

Since 2019, every candle has been hand poured in Australia by refugees from Myanmar providing desperately needed income for this disadvantaged group.



- Your employees and customers will be inspired by our story and feel amazing knowing every large candle/diffuser sold directly funds a 500 gram pack of rice/pasta.
- Each month you will receive an email update of what food we have purchased and where it has been distributed so you can share with your customers.
- You receive free diffusers to use in store & "candles for burning" are only \$10 ex each.



St Vincent de Paul Society
good works



Kenshi Risk Free Guarantee

If you decide to discontinue stocking Kenshi products at any time we will pick up the remaining products and refund the value.



Business Name: _____ Contact Person: _____

Phone: _____ Email: _____

Delivery Address: _____

Minimum order of 20 units	400g Large Candle Cost- \$20.45 ex	220g Mid Size Candle Cost- \$13.50 ex	240ml Diffuser Cost- \$20.45 ex
<i>\$9 ex freight per box for metro. 75 cents surcharge per candle & diffuser for regional areas.</i>			
GARDENIA & LILY*			
SANDALWOOD & AMBER*			
CARAMEL & VANILLA*			
SAGE & SEA SALT*			
FRANGIPANI & JASMINE*			
PASSIONFRUIT & LIME			
SWEET ROSE & STAR JASMINE			
COCONUT & LIME			
PK 4 MINI CANDLES Cost- \$7.00 ex RRP- \$15.50 inc GST		PK 8 MINI CANDLES \$13.50 ex RRP \$29.90 inc GST	

Subsidised Products			
Mid size 220 gram candle at \$5.50 ex GST		Pk 4 mini candles at \$3 ex GST	
Large candles for burning at \$10 ex GST		Free Diffusers for use in store	

*As a social enterprise cashflow is always a challenge as we donate more than 50% of our profit.
If possible, please pay within 7 days of receiving your order or a maximum of 30 days from invoice.*

Which Kenshi Stand to choose?

Our stands help your customers identify our products are "Life Changing" and not just another candle or diffuser. You will be amazed by how much your customers will love the beautiful fragrances.

Option A

4 x bottom half of the Multi-Product Stand

H 90 cm x W 196 cm x D 40 cm

- **64 x 400g candles** All 8 fragrances
- **48 x diffusers** All 8 fragrances
- **80 x 220g candles** All 8 fragrances
- **10 x Pk4 mini candles**



BACK TO BACK (W 98 cm x D 80)

Option B

Take 2 stands

Our Large Candle Stand

H 184 cm x W 45 cm x D 47 cm

- **40 x 400g candles**
All 8 fragrances

Our Multi Product Stand

H 195 cm x W 47 cm x D 40 cm

- **32 x diffusers**
All 8 fragrances
- **32 x 220g candles**
All 8 fragrances
- **8 x Pk 4 mini candles**
All 8 fragrances



Option C

1 Multi-Product Stand

- **32 x 400g candles**
All 8 fragrances
- **20 x 220g candles**
5 fragrances only
- **20 x diffusers**
5 fragrances only
- **8 x Pk 4 mini candles**

This stand can be split in two.

H 90 cm x W 94 cm x D 40 cm



H 195 cm x W 47 cm x D 40 cm

Inspire your customers, grow your Kenshi sales & fund enormous amounts of food by leveraging these all year round incredible offers

Kenshi is a social enterprise dedicated to buying and distributing massive volumes of pasta and rice to people who desperately need our support. We have already funded more than 20 tonnes of food and by the end of 2024 with your help we can at least double this!

Offer 1 – Our most successful promotion ever!

Purchase our mid-size candles at only \$5.50 ex GST each (normal wholesale \$13.50 ex GST) and offer your customer this great deal.

This is an honesty system so please just track the amount of mid size candles you give away and then order those direct with us. See back page.

Buy 2 Large Candles or Diffusers



Receive a 220g candle worth \$29.90 for FREE



Offer 2 – Give away our mini candles & share the Kenshi Story

Offering a free mini candle with a Kenshi booklet to a “likely candle/diffuser lover” is a fantastic way to make your customer's day! They will love the idea of feeding people who are in desperate need from the money they would already spend on candles / diffusers and gifts.

PK4 price only \$3 ex – Normal wholesale is \$7 ex GST and RRP of \$15.50



Offer 3 – Fill your store with amazing aromas!

We give you free diffusers to use in store – forever!

We encourage you to have 5 or more diffusers around your store including bathrooms and just order extra oil and sticks as required.

Purchase our large “candles for burning” for just \$10 ex GST each.

Everyone will smell the candle burning and this usually doubles sales!

Many studies have proven when a customer experiences a beautiful fragrance they automatically have positive feelings towards that business and the service they receive.

Offer 4 – Build stronger communities with Kenshi

When local charities and clubs ask for donations consider giving them our mid size candles that will cost you only \$5.50 ex.

They can then sell them for \$27.50 to their supporters and make a huge profit. If you donated 20 candles at a cost of \$110 ex to you they can generate \$550 and this will help grow the Kenshi brand in your town / area.

Please make sure all staff are aware of our incredible quality guarantee

If you believe the quality of your Kenshi product is not “as good or better” than any similar item you have ever purchased please contact us for a full refund or replacement.



Life Changing Candles & Diffusers



kenshi@kenshicandles.com



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