

Jamie Booth

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Birthday: 11 September 1968

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Professional profile

Managing director used to dealing with all aspects of business management.

Experienced in;

Dealing with suppliers and the supply chain on a worldwide basis.

Negotiating pricing with manufacturers/suppliers in various currencies.

Achieving timely delivery with freight forwarders/couriers.

Product pricing/discount structures.

Stock control.

Sales and marketing including social media.

Customer care.

After sales back up and technical support.

Key skills and business capabilities

Computer literate in, Excel, Word, Outlook, Sage Accounts professional (multicurrency) and others.

Effective communication and negotiation skills.

Trouble shooting.

Team player able to work in a pressure environment.

Self motivated.

Forward thinking and able to make decisions.

Career to date

2005 until present

Managing director of Spire Model Distribution LTD.

General business management, product procurement and product sales and promotion.

Web site building, population including a B2B login for trade customers.

Credit control, sales order processing and invoicing.

Control of pricing structure, profit margins and company profitability.

Stock control.

After sales.

Technical support.

2012 until present

Finance director of Piranha Racing Fuel LTD.

Responsible for the accounting side of the business, arrange all payments to suppliers, book keeping including vat returns and pricing structure.

Web site construction and maintenance.

Social media updates and promotions.

2003 – 2005

Purchasing Clerk at Kingfield electronics LTD.

Responsible for procuring products from suppliers including electronic components and also bespoke manufactured products such as castings or machined products.

1998 – 2003

Product manager at HPI Europe LTD.

In charge of procurement and working with a 6 month forecast for product supply, product pricing and the suggestion/arrangement of new products/suppliers.

Dealing with international customers for sales and after sales.

International dealer technical support.

1996-98

Shop floor operative at Kingfield Electronics LTD.

Assembling electronic kits, soldering, crimping and using flow solder machine and various other tools and machines for the production of completed circuit boards for customers.

1987-1996

Professional radio controlled car racer.

Attending model car race meetings around the World to represent the companies I was employed to race by. I was 3rd in the World championships twice, European champion and British Champion 10+ times. I travelled internationally multiple times a year, annually attending races in the USA and Europe.

Hobbies and interests

Regular exercise including mountain biking and gym classes.

Cars and motorsports including F1.

Radio controlled models.

Socialising and eating out.

Travelling in the UK and overseas.