

Day	Date	Course Title	Class Time-ET	Class Time-CT	Class Time-MT	Class Time-PT	# Hrs	Category
Wednesday	1/17/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Wednesday	1/17/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General or Ethics
Thursday	1/18/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Thursday	1/18/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Thursday	1/18/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	1-3 pm PT	2	Property/Casualty
Friday	1/19/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Monday	1/22/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	1/22/2018	Fundamentals of Annuities	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	10 am-2 pm PT	4	Life/Health
Monday	1/22/2018	Understanding Disability Income Insurance	5-6 pm ET	4-5 p CT	3-4 pm MT	2-3 pm PT	1	Life/Health
Monday	1/22/2018	Identity Theft	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	General
Tuesday	1/23/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	1/23/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Tuesday	1/23/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Tuesday	1/23/2018	Insuring Home-Based Businesses - NEW!	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	Property/Casualty
Wednesday	1/24/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	1/24/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Wednesday	1/24/2018	Understanding Insurance Fraud	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	Property/Casualty
Thursday	1/25/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Thursday	1/25/2018	Fundamentals of Social Security & Medicare	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Life/Health
Thursday	1/25/2018	Ethics in the Insurance Industry	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	General or Ethics
Friday	1/26/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	6 am-230 pm PT	8	Life/Health
Saturday	1/27/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	1/29/2018	Understanding the Homeowners Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	7 am-3 pm PT	7	Property/Casualty
Tuesday	1/30/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Tuesday	1/30/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Tuesday	1/30/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Wednesday	1/31/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Wednesday	1/31/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Wednesday	1/31/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Thursday	2/1/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Thursday	2/1/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Property/Casualty
Friday	2/2/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Friday	2/2/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Monday	2/5/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Life/Health
Monday	2/5/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT	4	General
Monday	2/5/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	3-4 pm PT	1	Life/Health
Tuesday	2/6/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Life/Health
Tuesday	2/6/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT	4	Property/Casualty
Tuesday	2/6/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	3-4 pm PT	1	Property/Casualty
Wednesday	2/7/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	2/7/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General or Ethics
Thursday	2/8/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Thursday	2/8/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Thursday	2/8/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Friday	2/9/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Life/Health
Friday	2/9/2018	Today's New Insurance Risks - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Saturday	2/10/2018	Case Law & Insurance Contracts - NEW!	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Property/Casualty
Monday	2/12/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Monday	2/12/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Property/Casualty
Tuesday	2/13/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Tuesday	2/13/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General
Wednesday	2/14/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Wednesday	2/14/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General or Ethics
Thursday	2/15/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Thursday	2/15/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health

Thursday	2/15/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	1-3 pm PT	2	Property/Casualty
Friday	2/16/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Monday	2/19/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	2/19/2018	Identity Theft	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	10 am-2 pm PT	4	General
Monday	2/19/2018	Understanding Loss Prevention	5-6 pm ET	4-5 p CT	3-4 pm MT	2-3 pm PT	1	Property/Casualty
Monday	2/19/2018	Fundamentals of Social Security & Medicare	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	Life/Health
Tuesday	2/20/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	2/20/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Tuesday	2/20/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Tuesday	2/20/2018	Understanding Medicare Supplements	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	Life/Health
Wednesday	2/21/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	2/21/2018	Understanding Social Security	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Wednesday	2/21/2018	Insurance Contracts & Liability	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	Property/Casualty
Thursday	2/22/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Thursday	2/22/2018	Fundamentals of Annuities	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Life/Health
Thursday	2/22/2018	Ethics & Your Insurance Career	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	General or Ethics
Friday	2/23/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	6 am-230 pm PT	8	Life/Health
Saturday	2/24/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	2/26/2018	Understanding the Personal Auto Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	7 am-3 pm PT	7	Property/Casualty
Tuesday	2/27/2018	Understanding Homeowners Insurance Endorsements	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	7 am-3 pm PT	7	Property/Casualty
Thursday	3/1/2018	Understanding Insurance Principles	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	7 am-3 pm PT	7	Property/Casualty
Friday	3/2/2018	Ethics in the Insurance Industry	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Friday	3/2/2018	Case Law & Insurance Contracts - NEW!	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	10 am-2 pm PT	4	Property/Casualty
Monday	3/5/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	3/5/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Monday	3/5/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Tuesday	3/6/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	3/6/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Tuesday	3/6/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Wednesday	3/7/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Wednesday	3/7/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Property/Casualty
Thursday	3/8/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Thursday	3/8/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Friday	3/9/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Friday	3/9/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Saturday	3/10/2018	Ethics in the Insurance Industry	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	3/12/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	0 am PT & AZ STD TI	4	Life/Health
Monday	3/12/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	n-3 pm PT & AZ STD	4	General
Monday	3/12/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	pm PT & AZ STD TI	1	Life/Health
Tuesday	3/13/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	0 am PT & AZ STD TI	4	Life/Health
Tuesday	3/13/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	n-3 pm PT & AZ STD	4	Property/Casualty
Tuesday	3/13/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	pm PT & AZ STD TI	1	Property/Casualty
Wednesday	3/14/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	-1 pm PT & AZ STD	6	Life/Health
Wednesday	3/14/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	General or Ethics
Thursday	3/15/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Property/Casualty
Thursday	3/15/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Property/Casualty
Thursday	3/15/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Property/Casualty
Friday	3/16/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Life/Health
Monday	3/19/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	-noon PT & AZ STD	5	Life/Health
Monday	3/19/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	-4 pm PT & AZ STD	4	Property/Casualty
Tuesday	3/20/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	-1 pm PT & AZ STD	6	Property/Casualty
Tuesday	3/20/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	General
Wednesday	3/21/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	-1 pm PT & AZ STD	6	Property/Casualty
Wednesday	3/21/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	General or Ethics
Thursday	3/22/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Thursday	3/22/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Life/Health

Thursday	3/22/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	3 pm PT & AZ STD TI	2	Property/Casualty
Friday	3/23/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	2:30 pm PT & AZ STD TI	8	Life/Health
Saturday	3/24/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Monday	3/26/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	3/26/2018	Fundamentals of Annuities	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	11 am-2 pm PT & AZ STD TI	4	Life/Health
Monday	3/26/2018	Understanding Disability Income Insurance	5-6 pm ET	4-5 p CT	3-4 pm MT	3 pm PT & AZ STD TI	1	Life/Health
Monday	3/26/2018	Identity Theft	7-11 pm ET	6-10 pm CT	5-9 pm MT	3 pm PT & AZ STD TI	4	General
Tuesday	3/27/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	3/27/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Life/Health
Tuesday	3/27/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	3/27/2018	Insuring Home-Based Businesses - NEW!	7-10 pm ET	6-9 pm CT	5-8 pm MT	3 pm PT & AZ STD TI	3	Property/Casualty
Wednesday	3/28/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD TI	6	Life/Health
Wednesday	3/28/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	Life/Health
Wednesday	3/28/2018	Understanding Insurance Fraud	7-11 pm ET	6-10 pm CT	5-9 pm MT	3 pm PT & AZ STD TI	4	Property/Casualty
Thursday	3/29/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD TI	5	Life/Health
Thursday	3/29/2018	Fundamentals of Social Security & Medicare	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD TI	4	Life/Health
Thursday	3/29/2018	Ethics in the Insurance Industry	7-10 pm ET	6-9 pm CT	5-8 pm MT	3 pm PT & AZ STD TI	3	General or Ethics
Friday	3/30/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	3/30/2018	Understanding the Businessowners Policy - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Property/Casualty
Monday	4/2/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	4/2/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Life/Health
Monday	4/2/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	Life/Health
Tuesday	4/3/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	4/3/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	4/3/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	Property/Casualty
Wednesday	4/4/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD TI	5	Life/Health
Wednesday	4/4/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD TI	4	Property/Casualty
Thursday	4/5/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD TI	6	Life/Health
Thursday	4/5/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	Property/Casualty
Friday	4/6/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Friday	4/6/2018	Case Law & Insurance Contracts - NEW!	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	11 am-2 pm PT & AZ STD TI	4	Property/Casualty
Monday	4/9/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	10 am PT & AZ STD TI	4	Life/Health
Monday	4/9/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT & AZ STD TI	4	General
Monday	4/9/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	3 pm PT & AZ STD TI	1	Life/Health
Tuesday	4/10/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	10 am PT & AZ STD TI	4	Life/Health
Tuesday	4/10/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT & AZ STD TI	4	Property/Casualty
Tuesday	4/10/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	3 pm PT & AZ STD TI	1	Property/Casualty
Wednesday	4/11/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD TI	6	Life/Health
Wednesday	4/11/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	General or Ethics
Thursday	4/12/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Thursday	4/12/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Property/Casualty
Thursday	4/12/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	Property/Casualty
Friday	4/13/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Life/Health
Saturday	4/14/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Monday	4/16/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD TI	5	Life/Health
Monday	4/16/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD TI	4	Property/Casualty
Tuesday	4/17/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD TI	6	Property/Casualty
Tuesday	4/17/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	General
Wednesday	4/18/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD TI	6	Property/Casualty
Wednesday	4/18/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	3 pm PT & AZ STD TI	3	General or Ethics
Thursday	4/19/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Thursday	4/19/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Life/Health
Thursday	4/19/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	3 pm PT & AZ STD TI	2	Property/Casualty
Friday	4/20/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	4/20/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD TI	3	Property/Casualty
Monday	4/23/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics

Monday	4/23/2018	Identity Theft	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	n-2 pm PT & AZ STD	4	General
Monday	4/23/2018	Understanding Loss Prevention	5-6 pm ET	4-5 p CT	3-4 pm MT	pm PT & AZ STD TI	1	Property/Casualty
Monday	4/23/2018	Fundamentals of Social Security & Medicare	7-11 pm ET	6-10 pm CT	5-9 pm MT	pm PT & AZ STD TI	4	Life/Health
Tuesday	4/24/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Property/Casualty
Tuesday	4/24/2018	Insuring Home-Based Businesses - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	4/24/2018	Issues in E-Commerce Liability - <i>NEW!</i>	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Property/Casualty
Tuesday	4/24/2018	Understanding Medicare Supplements	7-10 pm ET	6-9 pm CT	5-8 pm MT	pm PT & AZ STD TI	3	Life/Health
Wednesday	4/25/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	n-1 pm PT & AZ STD	6	Life/Health
Wednesday	4/25/2018	Understanding Social Security	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Life/Health
Wednesday	4/25/2018	Insurance Contracts & Liability	7-11 pm ET	6-10 pm CT	5-9 pm MT	pm PT & AZ STD TI	4	Property/Casualty
Thursday	4/26/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	n-noon PT & AZ STD	5	Life/Health
Thursday	4/26/2018	Fundamentals of Annuities	3-7 pm ET	2-6 pm CT	1-5 pm MT	n-4 pm PT & AZ STD	4	Life/Health
Thursday	4/26/2018	Ethics & Your Insurance Career	7-10 pm ET	6-9 pm CT	5-8 pm MT	pm PT & AZ STD TI	3	General or Ethics
Friday	4/27/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	2:30 pm PT & AZ STD	8	Life/Health
Saturday	4/28/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Monday	4/30/2018	Ethics & Unfair Trade Practices - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Monday	4/30/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Life/Health
Monday	4/30/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Life/Health
Tuesday	5/1/2018	Issues in E-Commerce Liability - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Property/Casualty
Tuesday	5/1/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	5/1/2018	Understanding the Businessowners Policy - <i>NEW!</i>	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Property/Casualty
Wednesday	5/2/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	n-noon PT & AZ STD	5	Life/Health
Wednesday	5/2/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	n-4 pm PT & AZ STD	4	Property/Casualty
Thursday	5/3/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	n-1 pm PT & AZ STD	6	Life/Health
Thursday	5/3/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Property/Casualty
Friday	5/4/2018	Fundamentals of Farm & Crop Insurance - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Property/Casualty
Friday	5/4/2018	Issues in E-Commerce Liability - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Property/Casualty
Saturday	5/5/2018	Understanding Social Security	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Life/Health
Monday	5/7/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	0 am PT & AZ STD TI	4	Life/Health
Monday	5/7/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	n-3 pm PT & AZ STD	4	General
Monday	5/7/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	pm PT & AZ STD TI	1	Life/Health
Tuesday	5/8/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	0 am PT & AZ STD TI	4	Life/Health
Tuesday	5/8/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	n-3 pm PT & AZ STD	4	Property/Casualty
Tuesday	5/8/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	pm PT & AZ STD TI	1	Property/Casualty
Wednesday	5/9/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	n-1 pm PT & AZ STD	6	Life/Health
Wednesday	5/9/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	General or Ethics
Thursday	5/10/2018	Fundamentals of Farm & Crop Insurance - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Property/Casualty
Thursday	5/10/2018	Insuring Home-Based Businesses - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Property/Casualty
Thursday	5/10/2018	Issues in E-Commerce Liability - <i>NEW!</i>	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	Property/Casualty
Friday	5/11/2018	Ethics & Unfair Trade Practices - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Friday	5/11/2018	Case Law & Insurance Contracts - <i>NEW!</i>	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	n-2 pm PT & AZ STD	4	Property/Casualty
Monday	5/14/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	n-noon PT & AZ STD	5	Life/Health
Monday	5/14/2018	Case Law & Insurance Contracts - <i>NEW!</i>	3-7 pm ET	2-6 pm CT	1-5 pm MT	n-4 pm PT & AZ STD	4	Property/Casualty
Tuesday	5/15/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	n-1 pm PT & AZ STD	6	Property/Casualty
Tuesday	5/15/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	General
Wednesday	5/16/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	n-1 pm PT & AZ STD	6	Property/Casualty
Wednesday	5/16/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	pm PT & AZ STD TI	3	General or Ethics
Thursday	5/17/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Thursday	5/17/2018	Critical Illness & Disability Planning - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	n-1 pm PT & AZ STD	3	Life/Health
Thursday	5/17/2018	Understanding Mold & Water Damage - <i>NEW!</i>	4-6 pm ET	3-5 pm CT	2-4 pm MT	pm PT & AZ STD TI	2	Property/Casualty
Friday	5/18/2018	Insuring Home-Based Businesses - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	Property/Casualty
Saturday	5/19/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Monday	5/21/2018	Ethics & Unfair Trade Practices - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	am PT & AZ STD TI	3	General or Ethics
Monday	5/21/2018	Fundamentals of Annuities	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	n-2 pm PT & AZ STD	4	Life/Health
Monday	5/21/2018	Understanding Disability Income Insurance	5-6 pm ET	4-5 p CT	3-4 pm MT	pm PT & AZ STD TI	1	Life/Health
Monday	5/21/2018	Identity Theft	7-11 pm ET	6-10 pm CT	5-9 pm MT	pm PT & AZ STD TI	4	General

Tuesday	5/22/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	5/22/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Life/Health
Tuesday	5/22/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	5/22/2018	Insuring Home-Based Businesses - NEW!	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 pm PT & AZ STD TI	3	Property/Casualty
Wednesday	5/22/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9-11 pm PT & AZ STD	6	Life/Health
Wednesday	5/23/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	Life/Health
Wednesday	5/23/2018	Understanding Insurance Fraud	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 pm PT & AZ STD TI	4	Property/Casualty
Thursday	5/24/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9-11 pm PT & AZ STD	5	Life/Health
Thursday	5/24/2018	Fundamentals of Social Security & Medicare	3-7 pm ET	2-6 pm CT	1-5 pm MT	9-11 pm PT & AZ STD	4	Life/Health
Thursday	5/24/2018	Ethics in the Insurance Industry	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 pm PT & AZ STD TI	3	General or Ethics
Friday	5/25/2018	Fundamentals of Long-Term Care Insurance	9 am-5:30pm ET	8 am-4:30 pm CT	7 am-3:30 pm MT	9:30 pm PT & AZ STD	8	Life/Health
Tuesday	5/29/2018	Understanding the Homeowners Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	9-11 pm PT & AZ STD	7	Property/Casualty
Wednesday	5/30/2018	Understanding the Personal Auto Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	9-11 pm PT & AZ STD	7	Property/Casualty
Thursday	5/31/2018	Understanding Homeowners Insurance Endorsements	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	9-11 pm PT & AZ STD	7	Property/Casualty
Friday	6/1/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Life/Health
Friday	6/1/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Property/Casualty
Monday	6/4/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	6/4/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Life/Health
Monday	6/4/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	Life/Health
Tuesday	6/5/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	6/5/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Property/Casualty
Tuesday	6/5/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	Property/Casualty
Wednesday	6/6/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9-11 pm PT & AZ STD	5	Life/Health
Wednesday	6/6/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	9-11 pm PT & AZ STD	4	Property/Casualty
Thursday	6/7/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9-11 pm PT & AZ STD	6	Life/Health
Thursday	6/7/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	Property/Casualty
Friday	6/8/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	6/8/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Property/Casualty
Saturday	6/9/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Life/Health
Monday	6/11/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	9 am PT & AZ STD TI	4	Life/Health
Monday	6/11/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	9-11 pm PT & AZ STD	4	General
Monday	6/11/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	9 pm PT & AZ STD TI	1	Life/Health
Tuesday	6/12/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	9 am PT & AZ STD TI	4	Life/Health
Tuesday	6/12/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	9-11 pm PT & AZ STD	4	Property/Casualty
Tuesday	6/12/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	9 pm PT & AZ STD TI	1	Property/Casualty
Wednesday	6/13/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9-11 pm PT & AZ STD	6	Life/Health
Wednesday	6/13/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	General or Ethics
Thursday	6/14/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Thursday	6/14/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Property/Casualty
Thursday	6/14/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	Property/Casualty
Friday	6/15/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	6/18/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9-11 pm PT & AZ STD	5	Life/Health
Monday	6/18/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	9-11 pm PT & AZ STD	4	Property/Casualty
Tuesday	6/19/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9-11 pm PT & AZ STD	6	Property/Casualty
Tuesday	6/19/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	General
Wednesday	6/20/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9-11 pm PT & AZ STD	6	Property/Casualty
Wednesday	6/20/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 pm PT & AZ STD TI	3	General or Ethics
Thursday	6/21/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Thursday	6/21/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9-11 pm PT & AZ STD	3	Life/Health
Thursday	6/21/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	9 pm PT & AZ STD TI	2	Property/Casualty
Friday	6/22/2018	Fundamentals of Long-Term Care Insurance	9 am-5:30pm ET	8 am-4:30 pm CT	7 am-3:30 pm MT	9:30 pm PT & AZ STD	8	Life/Health
Saturday	6/23/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	6/25/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	6/25/2018	Identity Theft	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	9-11 pm PT & AZ STD	4	General
Monday	6/25/2018	Understanding Loss Prevention	5-6 pm ET	4-5 pm CT	3-4 pm MT	9 pm PT & AZ STD TI	1	Property/Casualty
Monday	6/25/2018	Fundamentals of Social Security & Medicare	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 pm PT & AZ STD TI	4	Life/Health

Tuesday	6/26/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	6/26/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	6/26/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	6/26/2018	Understanding Medicare Supplements	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 am-1 pm PT & AZ STD TI	3	Life/Health
Wednesday	6/27/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	6/27/2018	Understanding Social Security	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Life/Health
Wednesday	6/27/2018	Insurance Contracts & Liability	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 am-1 pm PT & AZ STD TI	4	Property/Casualty
Thursday	6/28/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-1 pm PT & AZ STD	5	Life/Health
Thursday	6/28/2018	Fundamentals of Annuities	3-7 pm ET	2-6 pm CT	1-5 pm MT	9 am-1 pm PT & AZ STD	4	Life/Health
Thursday	6/28/2018	Ethics & Your Insurance Career	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 am-1 pm PT & AZ STD TI	3	General or Ethics
Monday	7/2/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	General or Ethics
Monday	7/2/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Life/Health
Monday	7/2/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Life/Health
Tuesday	7/3/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	7/3/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	7/3/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Thursday	7/5/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-1 pm PT & AZ STD	5	Life/Health
Thursday	7/5/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	9 am-1 pm PT & AZ STD	4	Property/Casualty
Friday	7/6/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Friday	7/6/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Monday	7/9/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	9 am-1 pm PT & AZ STD TI	4	Life/Health
Monday	7/9/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	9 am-1 pm PT & AZ STD	4	General
Monday	7/9/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	9 am-1 pm PT & AZ STD TI	1	Life/Health
Tuesday	7/10/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	9 am-1 pm PT & AZ STD TI	4	Life/Health
Tuesday	7/10/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	9 am-1 pm PT & AZ STD	4	Property/Casualty
Tuesday	7/10/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	9 am-1 pm PT & AZ STD TI	1	Property/Casualty
Wednesday	7/11/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	7/11/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	General or Ethics
Thursday	7/12/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Thursday	7/12/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Thursday	7/12/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Friday	7/13/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	Life/Health
Saturday	7/14/2018	Understanding Medicare Supplements	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	Life/Health
Monday	7/16/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-1 pm PT & AZ STD	5	Life/Health
Monday	7/16/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	9 am-1 pm PT & AZ STD	4	Property/Casualty
Tuesday	7/17/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Property/Casualty
Tuesday	7/17/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	General
Wednesday	7/18/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Property/Casualty
Wednesday	7/18/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	General or Ethics
Thursday	7/19/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	General or Ethics
Thursday	7/19/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Life/Health
Thursday	7/19/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	9 am-1 pm PT & AZ STD TI	2	Property/Casualty
Friday	7/20/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Friday	7/20/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Monday	7/23/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	General or Ethics
Monday	7/23/2018	Fundamentals of Annuities	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	9 am-1 pm PT & AZ STD	4	Life/Health
Monday	7/23/2018	Understanding Disability Income Insurance	5-6 pm ET	4-5 p CT	3-4 pm MT	9 am-1 pm PT & AZ STD TI	1	Life/Health
Monday	7/23/2018	Identity Theft	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 am-1 pm PT & AZ STD TI	4	General
Tuesday	7/24/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	7/24/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Life/Health
Tuesday	7/24/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Tuesday	7/24/2018	Insuring Home-Based Businesses - NEW!	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 am-1 pm PT & AZ STD TI	3	Property/Casualty
Wednesday	7/25/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	7/25/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am-1 pm PT & AZ STD TI	3	Life/Health
Wednesday	7/25/2018	Understanding Insurance Fraud	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 am-1 pm PT & AZ STD TI	4	Property/Casualty
Thursday	7/26/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-1 pm PT & AZ STD	5	Life/Health

Thursday	7/26/2018	Fundamentals of Social Security & Medicare	3-7 pm ET	2-6 pm CT	1-5 pm MT	11-4 pm PT & AZ STD	4	Life/Health
Thursday	7/26/2018	Ethics in the Insurance Industry	7-10 pm ET	6-9 pm CT	5-8 pm MT	11-4 pm PT & AZ STD TI	3	General or Ethics
Friday	7/27/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	11-2:30 pm PT & AZ STD	8	Life/Health
Saturday	7/28/2018	Ethics in the Insurance Industry	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	7/30/2018	Understanding Insurance Principles	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	11-3 pm PT & AZ STD	7	Property/Casualty
Tuesday	7/31/2018	Understanding the Homeowners Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	11-3 pm PT & AZ STD	7	Property/Casualty
Wednesday	8/1/2018	Understanding the Personal Auto Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	11-3 pm PT & AZ STD	7	Property/Casualty
Thursday	8/2/2018	Understanding Homeowners Insurance Endorsements	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	11-3 pm PT & AZ STD	7	Property/Casualty
Friday	8/3/2018	Fundamentals of Farm & Crop Insurance - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Friday	8/3/2018	Issues in E-Commerce Liability - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11-1 pm PT & AZ STD	3	Property/Casualty
Monday	8/6/2018	Ethics & Unfair Trade Practices - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	8/6/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11-1 pm PT & AZ STD	3	Life/Health
Monday	8/6/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Life/Health
Tuesday	8/7/2018	Issues in E-Commerce Liability - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Tuesday	8/7/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	8/7/2018	Understanding the Businessowners Policy - <i>NEW!</i>	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Wednesday	8/8/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11-noon PT & AZ STD	5	Life/Health
Wednesday	8/8/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	11-4 pm PT & AZ STD	4	Property/Casualty
Thursday	8/9/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11-1 pm PT & AZ STD	6	Life/Health
Thursday	8/9/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Friday	8/10/2018	Ethics & Unfair Trade Practices - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Friday	8/10/2018	Case Law & Insurance Contracts - <i>NEW!</i>	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	11-2 pm PT & AZ STD	4	Property/Casualty
Saturday	8/11/2018	Understanding the Businessowners Policy - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Monday	8/13/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	11 am PT & AZ STD TI	4	Life/Health
Monday	8/13/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11-3 pm PT & AZ STD	4	General
Monday	8/13/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	11 am PT & AZ STD TI	1	Life/Health
Tuesday	8/14/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	11 am PT & AZ STD TI	4	Life/Health
Tuesday	8/14/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11-3 pm PT & AZ STD	4	Property/Casualty
Tuesday	8/14/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	11 am PT & AZ STD TI	1	Property/Casualty
Wednesday	8/15/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11-1 pm PT & AZ STD	6	Life/Health
Wednesday	8/15/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	General or Ethics
Thursday	8/16/2018	Fundamentals of Farm & Crop Insurance - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Thursday	8/16/2018	Insuring Home-Based Businesses - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11-1 pm PT & AZ STD	3	Property/Casualty
Thursday	8/16/2018	Issues in E-Commerce Liability - <i>NEW!</i>	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Friday	8/17/2018	Issues in E-Commerce Liability - <i>NEW!</i>	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Monday	8/20/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11-noon PT & AZ STD	5	Life/Health
Monday	8/20/2018	Case Law & Insurance Contracts - <i>NEW!</i>	3-7 pm ET	2-6 pm CT	1-5 pm MT	11-4 pm PT & AZ STD	4	Property/Casualty
Tuesday	8/21/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11-1 pm PT & AZ STD	6	Property/Casualty
Tuesday	8/21/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	General
Wednesday	8/22/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11-1 pm PT & AZ STD	6	Property/Casualty
Wednesday	8/22/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	General or Ethics
Thursday	8/23/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Thursday	8/23/2018	Critical Illness & Disability Planning - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11-1 pm PT & AZ STD	3	Life/Health
Thursday	8/23/2018	Understanding Mold & Water Damage - <i>NEW!</i>	4-6 pm ET	3-5 pm CT	2-4 pm MT	11 am PT & AZ STD TI	2	Property/Casualty
Friday	8/24/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	11-2:30 pm PT & AZ STD	8	Life/Health
Saturday	8/25/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	8/27/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	8/27/2018	Identity Theft	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	11-2 pm PT & AZ STD	4	General
Monday	8/27/2018	Understanding Loss Prevention	5-6 pm ET	4-5 p CT	3-4 pm MT	11 am PT & AZ STD TI	1	Property/Casualty
Monday	8/27/2018	Fundamentals of Social Security & Medicare	7-11 pm ET	6-10 pm CT	5-9 pm MT	11 am PT & AZ STD TI	4	Life/Health
Tuesday	8/28/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Tuesday	8/28/2018	Insuring Home-Based Businesses - <i>NEW!</i>	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	8/28/2018	Issues in E-Commerce Liability - <i>NEW!</i>	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Tuesday	8/28/2018	Understanding Medicare Supplements	7-10 pm ET	6-9 pm CT	5-8 pm MT	11 am PT & AZ STD TI	3	Life/Health
Wednesday	8/29/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11-1 pm PT & AZ STD	6	Life/Health
Wednesday	8/29/2018	Understanding Social Security	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Life/Health

Wednesday	8/29/2018	Insurance Contracts & Liability	7-11 pm ET	6-10 pm CT	5-9 pm MT	7 pm PT & AZ STD TI	4	Property/Casualty
Thursday	8/30/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD	5	Life/Health
Thursday	8/30/2018	Fundamentals of Annuities	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD	4	Life/Health
Thursday	8/30/2018	Ethics & Your Insurance Career	7-10 pm ET	6-9 pm CT	5-8 pm MT	7 pm PT & AZ STD TI	3	General or Ethics
Tuesday	9/4/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Tuesday	9/4/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Life/Health
Tuesday	9/4/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Life/Health
Wednesday	9/5/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Wednesday	9/5/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Property/Casualty
Wednesday	9/5/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Thursday	9/6/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD	5	Life/Health
Thursday	9/6/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD	4	Property/Casualty
Friday	9/7/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD	6	Life/Health
Friday	9/7/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Saturday	9/8/2018	Errors & Omissions Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General
Monday	9/10/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	11 am-10 am PT & AZ STD TI	4	Life/Health
Monday	9/10/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT & AZ STD	4	General
Monday	9/10/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	11 am PT & AZ STD TI	1	Life/Health
Tuesday	9/11/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	11 am-10 am PT & AZ STD TI	4	Life/Health
Tuesday	9/11/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT & AZ STD	4	Property/Casualty
Tuesday	9/11/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	11 am PT & AZ STD TI	1	Property/Casualty
Wednesday	9/12/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	9/12/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	General or Ethics
Thursday	9/13/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Thursday	9/13/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Property/Casualty
Thursday	9/13/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Friday	9/14/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Life/Health
Friday	9/14/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Property/Casualty
Monday	9/17/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD	5	Life/Health
Monday	9/17/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD	4	Property/Casualty
Tuesday	9/18/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD	6	Property/Casualty
Tuesday	9/18/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	General
Wednesday	9/19/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD	6	Property/Casualty
Wednesday	9/19/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	General or Ethics
Thursday	9/20/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Thursday	9/20/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Life/Health
Thursday	9/20/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	11 am PT & AZ STD TI	2	Property/Casualty
Friday	9/21/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Saturday	9/22/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	9/24/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	9/24/2018	Fundamentals of Annuities	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	11 am-2 pm PT & AZ STD	4	Life/Health
Monday	9/24/2018	Understanding Disability Income Insurance	5-6 pm ET	4-5 p CT	3-4 pm MT	11 am PT & AZ STD TI	1	Life/Health
Monday	9/24/2018	Identity Theft	7-11 pm ET	6-10 pm CT	5-9 pm MT	11 am PT & AZ STD TI	4	General
Tuesday	9/25/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	Property/Casualty
Tuesday	9/25/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Life/Health
Tuesday	9/25/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Tuesday	9/25/2018	Insuring Home-Based Businesses - NEW!	7-10 pm ET	6-9 pm CT	5-8 pm MT	11 am PT & AZ STD TI	3	Property/Casualty
Wednesday	9/26/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	11 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	9/26/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	11 am PT & AZ STD TI	3	Life/Health
Wednesday	9/26/2018	Understanding Insurance Fraud	7-11 pm ET	6-10 pm CT	5-9 pm MT	11 am PT & AZ STD TI	4	Property/Casualty
Thursday	9/27/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	11 am-noon PT & AZ STD	5	Life/Health
Thursday	9/27/2018	Fundamentals of Social Security & Medicare	3-7 pm ET	2-6 pm CT	1-5 pm MT	11 am-4 pm PT & AZ STD	4	Life/Health
Thursday	9/27/2018	Ethics in the Insurance Industry	7-10 pm ET	6-9 pm CT	5-8 pm MT	11 am PT & AZ STD TI	3	General or Ethics
Friday	9/28/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	11 am-2:30 pm PT & AZ STD	8	Life/Health
Monday	10/1/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	11 am PT & AZ STD TI	3	General or Ethics
Monday	10/1/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	11 am-1 pm PT & AZ STD	3	Life/Health

Monday	10/1/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	Life/Health
Tuesday	10/2/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	10/2/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	10/2/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	Property/Casualty
Wednesday	10/3/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-noon PT & AZ STD	5	Life/Health
Wednesday	10/3/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	9 am-4 pm PT & AZ STD	4	Property/Casualty
Thursday	10/4/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Thursday	10/4/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	10/5/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Friday	10/5/2018	Case Law & Insurance Contracts - NEW!	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	9 am-2 pm PT & AZ STD	4	Property/Casualty
Monday	10/8/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	9 am-10 am PT & AZ STD TI	4	Life/Health
Monday	10/8/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	9 am-3 pm PT & AZ STD	4	General
Monday	10/8/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	9 am PT & AZ STD TI	1	Life/Health
Tuesday	10/9/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	9 am-10 am PT & AZ STD TI	4	Life/Health
Tuesday	10/9/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	9 am-3 pm PT & AZ STD	4	Property/Casualty
Tuesday	10/9/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	9 am PT & AZ STD TI	1	Property/Casualty
Wednesday	10/10/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	10/10/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	General or Ethics
Thursday	10/11/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Thursday	10/11/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Thursday	10/11/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	10/12/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Saturday	10/13/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Monday	10/15/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-noon PT & AZ STD	5	Life/Health
Monday	10/15/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	9 am-4 pm PT & AZ STD	4	Property/Casualty
Tuesday	10/16/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Property/Casualty
Tuesday	10/16/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	General
Wednesday	10/17/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Property/Casualty
Wednesday	10/17/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	General or Ethics
Thursday	10/18/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Thursday	10/18/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Life/Health
Thursday	10/18/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	9 am PT & AZ STD TI	2	Property/Casualty
Friday	10/19/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	10/19/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Monday	10/22/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	10/22/2018	Identity Theft	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	9 am-2 pm PT & AZ STD	4	General
Monday	10/22/2018	Understanding Loss Prevention	5-6 pm ET	4-5 pm CT	3-4 pm MT	9 am PT & AZ STD TI	1	Property/Casualty
Monday	10/22/2018	Fundamentals of Social Security & Medicare	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 am PT & AZ STD TI	4	Life/Health
Tuesday	10/23/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	10/23/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Tuesday	10/23/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	Property/Casualty
Tuesday	10/23/2018	Understanding Medicare Supplements	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 am PT & AZ STD TI	3	Life/Health
Wednesday	10/24/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	9 am-1 pm PT & AZ STD	6	Life/Health
Wednesday	10/24/2018	Understanding Social Security	4-7 pm ET	3-6 pm CT	2-5 pm MT	9 am PT & AZ STD TI	3	Life/Health
Wednesday	10/24/2018	Insurance Contracts & Liability	7-11 pm ET	6-10 pm CT	5-9 pm MT	9 am PT & AZ STD TI	4	Property/Casualty
Thursday	10/25/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	9 am-noon PT & AZ STD	5	Life/Health
Thursday	10/25/2018	Fundamentals of Annuities	3-7 pm ET	2-6 pm CT	1-5 pm MT	9 am-4 pm PT & AZ STD	4	Life/Health
Thursday	10/25/2018	Ethics & Your Insurance Career	7-10 pm ET	6-9 pm CT	5-8 pm MT	9 am PT & AZ STD TI	3	General or Ethics
Friday	10/26/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	9 am-2:30 pm PT & AZ STD	8	Life/Health
Saturday	10/27/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	General or Ethics
Monday	10/29/2018	Understanding Insurance Principles	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	9 am-3 pm PT & AZ STD	7	Property/Casualty
Tuesday	10/30/2018	Understanding the Personal Auto Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	9 am-3 pm PT & AZ STD	7	Property/Casualty
Thursday	11/1/2018	Understanding the Homeowners Policy	10 am-6 pm ET	9 am-5 pm CT	8 am-4 pm MT	9 am-3 pm PT & AZ STD	7	Property/Casualty
Friday	11/2/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Property/Casualty
Friday	11/2/2018	Issues in E-Commerce Liability - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	9 am-1 pm PT & AZ STD	3	Property/Casualty
Saturday	11/3/2018	Understanding Medicare Supplements	9 am-noon ET	8-11 am CT	7-10 am MT	9 am PT & AZ STD TI	3	Life/Health

Monday	11/5/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	11/5/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Monday	11/5/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Tuesday	11/6/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	11/6/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Tuesday	11/6/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Wednesday	11/7/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Wednesday	11/7/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Property/Casualty
Thursday	11/8/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Thursday	11/8/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Friday	11/9/2018	Critical Illness & Disability Planning - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Life/Health
Monday	11/12/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Life/Health
Monday	11/12/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT	4	General
Monday	11/12/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	3-4 pm PT	1	Life/Health
Tuesday	11/13/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Life/Health
Tuesday	11/13/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT	4	Property/Casualty
Tuesday	11/13/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	3-4 pm PT	1	Property/Casualty
Wednesday	11/14/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	11/14/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General or Ethics
Thursday	11/15/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Thursday	11/15/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Thursday	11/15/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Friday	11/16/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Friday	11/16/2018	Case Law & Insurance Contracts - NEW!	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Property/Casualty
Saturday	11/17/2018	Ethics in the Insurance Industry	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	11/19/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Monday	11/19/2018	Errors & Omissions Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General
Tuesday	11/20/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Tuesday	11/20/2018	Ethics in the Insurance Industry	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General or Ethics
Wednesday	11/21/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Wednesday	11/21/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Wednesday	11/21/2018	Understanding Mold & Water Damage - NEW!	4-6 pm ET	3-5 pm CT	2-4 pm MT	1-3 pm PT	2	Property/Casualty
Monday	11/26/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	11/26/2018	Fundamentals of Annuities	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	10 am-2 pm PT	4	Life/Health
Monday	11/26/2018	Understanding Disability Income Insurance	5-6 pm ET	4-5 p CT	3-4 pm MT	2-3 pm PT	1	Life/Health
Monday	11/26/2018	Identity Theft	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	General
Tuesday	11/27/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	11/27/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Tuesday	11/27/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Tuesday	11/27/2018	Insuring Home-Based Businesses - NEW!	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	Property/Casualty
Wednesday	11/28/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	11/28/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Wednesday	11/28/2018	Understanding Insurance Fraud	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	Property/Casualty
Thursday	11/29/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Thursday	11/29/2018	Fundamentals of Social Security & Medicare	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Life/Health
Thursday	11/29/2018	Ethics in the Insurance Industry	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	General or Ethics
Friday	11/30/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	6 am-230 pm PT	8	Life/Health
Saturday	12/1/2018	Fundamentals of FEMA Flood Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Monday	12/3/2018	Ethics & Unfair Trade Practices - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	12/3/2018	Understanding Social Security	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health
Monday	12/3/2018	Understanding Medicare Supplements	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Tuesday	12/4/2018	Issues in E-Commerce Liability - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	12/4/2018	Fundamentals of FEMA Flood Insurance	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Tuesday	12/4/2018	Understanding the Businessowners Policy - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Wednesday	12/5/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Wednesday	12/5/2018	Understanding Insurance Fraud	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Property/Casualty

Thursday	12/6/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Thursday	12/6/2018	Fundamentals of Dwelling & Homeowners Insurance	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Monday	12/10/2018	Fundamentals of Social Security & Medicare	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Life/Health
Monday	12/10/2018	Identity Theft	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT	4	General
Monday	12/10/2018	Understanding Disability Income Insurance	6-7 pm ET	5-6 pm CT	4-5 pm MT	3-4 pm PT	1	Life/Health
Tuesday	12/11/2018	Fundamentals of Annuities	9 am-1 pm ET	8 am-noon CT	7-11 am MT	6-10 am PT	4	Life/Health
Tuesday	12/11/2018	Insurance Contracts & Liability	2-6 pm ET	1-5 pm CT	noon-4 pm MT	11 am-3 pm PT	4	Property/Casualty
Tuesday	12/11/2018	Understanding Loss Prevention	6-7 pm ET	5-6 pm CT	4-5 pm MT	3-4 pm PT	1	Property/Casualty
Wednesday	12/12/2018	Family Insurance Needs Workshop	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	12/12/2018	Ethical Conduct & Suitability	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	General or Ethics
Thursday	12/13/2018	Fundamentals of Farm & Crop Insurance - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Thursday	12/13/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Thursday	12/13/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Friday	12/14/2018	Insuring Home-Based Businesses - NEW!	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Saturday	12/15/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	12/17/2018	Ethical Conduct & Suitability	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	12/17/2018	Identity Theft	1-5 pm ET	noon-4 pm CT	11 am-3 pm MT	10 am-2 pm PT	4	General
Monday	12/17/2018	Understanding Loss Prevention	5-6 pm ET	4-5 p CT	3-4 pm MT	3 pm PT & AZ STD TI	1	Property/Casualty
Monday	12/17/2018	Fundamentals of Social Security & Medicare	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	Life/Health
Tuesday	12/18/2018	Fundamentals of Dwelling & Homeowners Insurance	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	Property/Casualty
Tuesday	12/18/2018	Insuring Home-Based Businesses - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Property/Casualty
Tuesday	12/18/2018	Issues in E-Commerce Liability - NEW!	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Property/Casualty
Tuesday	12/18/2018	Understanding Medicare Supplements	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	Life/Health
Wednesday	12/19/2018	Fundamentals of Life Insurance	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Life/Health
Wednesday	12/19/2018	Understanding Social Security	4-7 pm ET	3-6 pm CT	2-5 pm MT	1-4 pm PT	3	Life/Health
Wednesday	12/19/2018	Insurance Contracts & Liability	7-11 pm ET	6-10 pm CT	5-9 pm MT	4-8 pm PT	4	Property/Casualty
Thursday	12/20/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Thursday	12/20/2018	Fundamentals of Annuities	3-7 pm ET	2-6 pm CT	1-5 pm MT	noon-4 pm PT	4	Life/Health
Thursday	12/20/2018	Ethics & Your Insurance Career	7-10 pm ET	6-9 pm CT	5-8 pm MT	4-7 pm PT	3	General or Ethics
Friday	12/21/2018	Fundamentals of Long-Term Care Insurance	9 am-530pm ET	8 am-430 pm CT	7 am-330 pm MT	6 am-2:30 pm PT	8	Life/Health
Wednesday	12/26/2018	Understanding Long-Term Care Insurance	9 am-3 pm ET	8 am-2 pm CT	7 am-1 pm MT	6 am-noon PT	5	Life/Health
Thursday	12/27/2018	Fundamentals of Personal Lines	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Friday	12/28/2018	Understanding the Personal Umbrella Policy	9 am-4 pm ET	8 am-3 pm CT	7 am-2 pm MT	6 am-1 pm PT	6	Property/Casualty
Monday	12/31/2018	Ethics & Your Insurance Career	9 am-noon ET	8-11 am CT	7-10 am MT	6-9 am PT	3	General or Ethics
Monday	12/31/2018	Critical Illness & Disability Planning - NEW!	1-4 pm ET	noon-3 pm CT	11 am-2 pm MT	10 am-1 pm PT	3	Life/Health