





# Agenda

- 01 Introduction
- 02 HCM in 2022
- 03 Why Integrating HCMs and Payroll Helps Organisations
- 04 What True Integration looks like
- The Role of the Global Payroll Provider

# Today's Presenters...





**Dave Muldoon**Director of Integrations



William Murphy
Senior Solution Architect



# HCM Landscape





HCM Market is expected to grow by

\$12.16 billion during 2021 – 2025

**01** Expanded capabilities



**not** Move to the cloud

**03** Talent mobility

# What does HCM mean in 2022







### Recruitment

### **Core HR**



### Payroll



### Talent Management



### Workforce Management

Requisition Management

Sourcing

Candidate Management

Selection & Offer

Employee Onboarding

Organisation Management

Personnel Administration

Movers and Leavers

Benefits Administration

Travel & Expenses

Gross & Net Pay
Calculations

Country Specific Compliance

Employment Compliance

Financial Integration

Retroactive & Part Time

Compensation Management

Performance and Goal Management

Succession Planning

Career Planning

Training Administration

Schedule Management

Time Entry

Project Time Booking

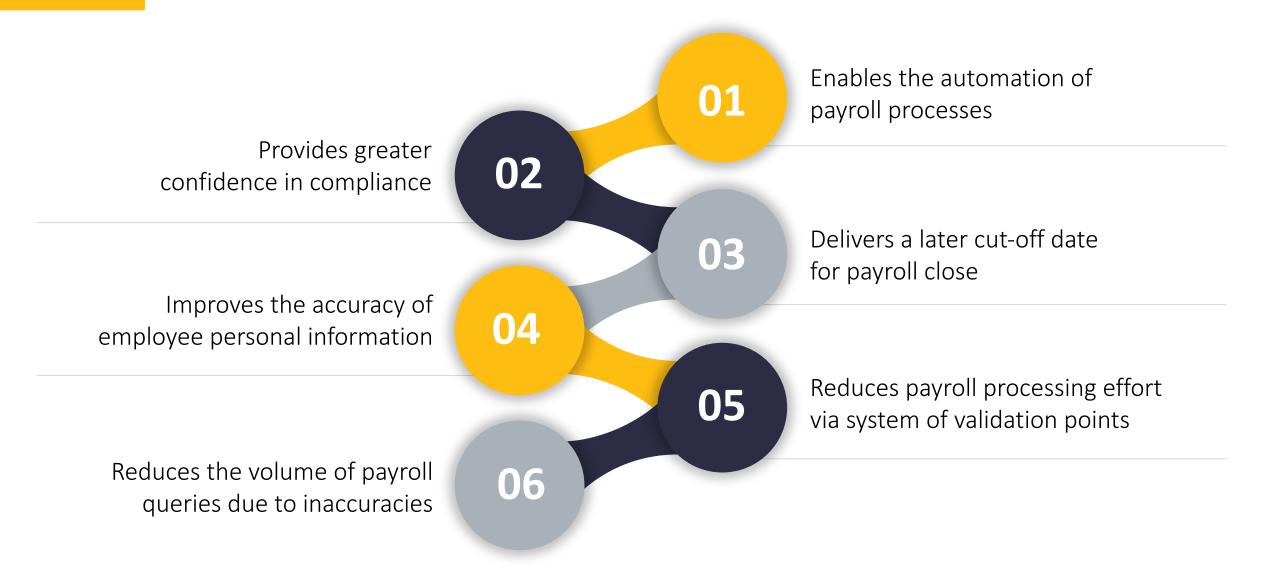
Absence Management

Paid Time Off



# Benefits for Payroll





## Why Integration is a Good Business Strategy



### WITHOUT INTEGRATION

### WITH INTEGRATION

- From information storage across disparate systems
- To single source of truth

X From extensive administration

To value-add tasks

From manual data uploads

- To automated flow of information
- From reporting and data inconsistency

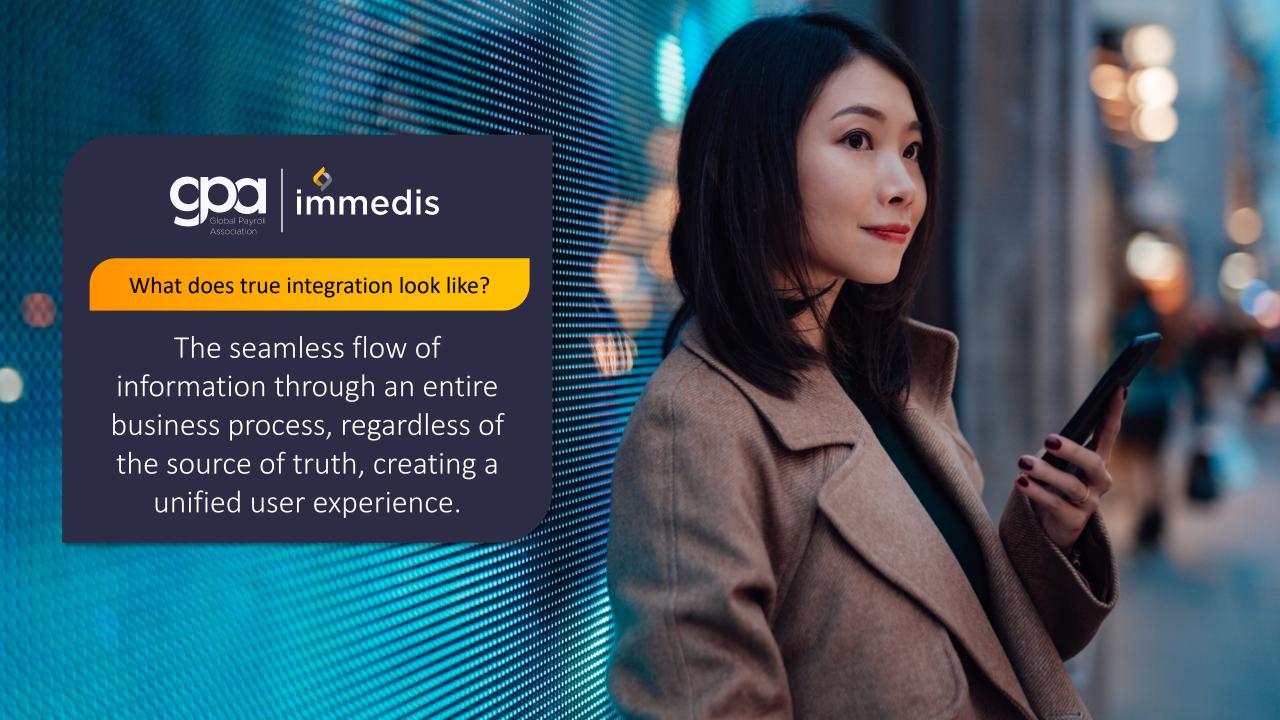
  To re
  - To reliable, accurate oversight
  - From risk of non-compliance Compliance embedded in the process

# Poll Question #1



In your current organisation, are the HCM and payroll systems integrated?

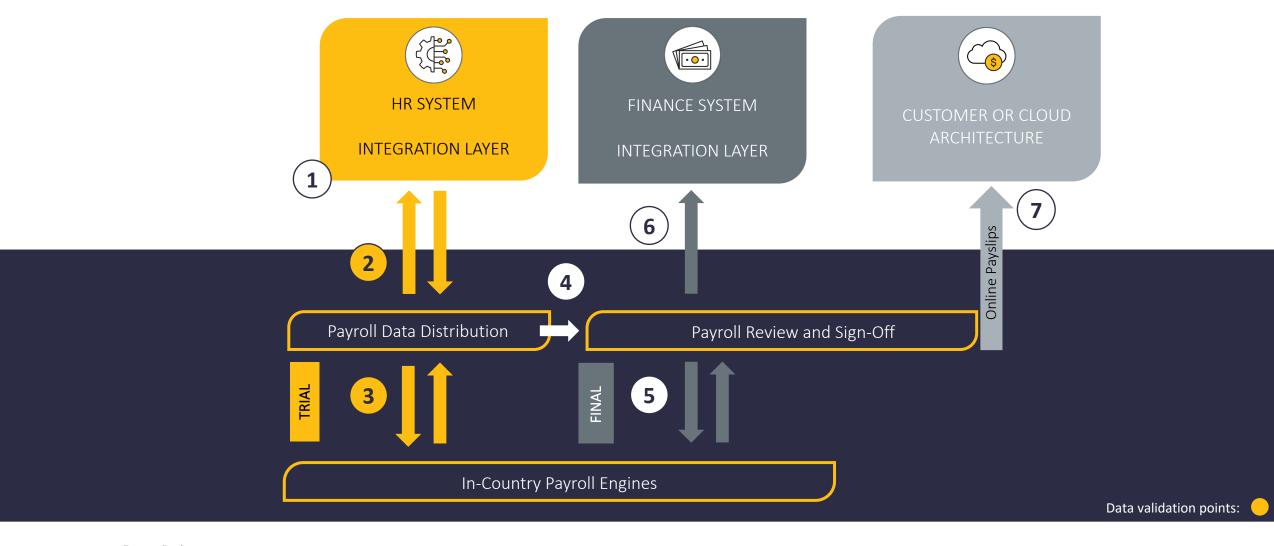
- Yes
- No



# Look beyond Systems Integration...



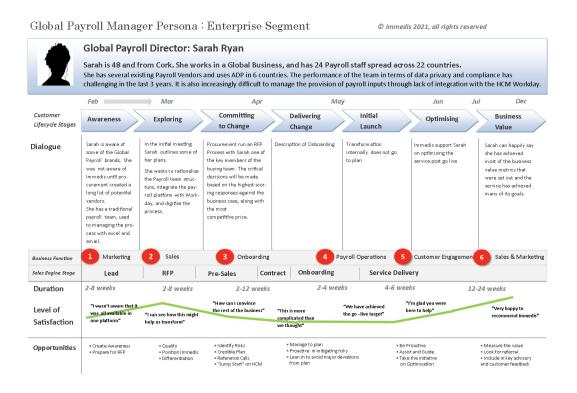




Data Points: People | Addresses | Roles | Payments & Deductions | Country Specifics | Contacts | Organizational Assignments | Banking Details

# To an Integrated Business Process!





- ✓ Carry out detailed models of how your payroll staff carry out their work.
- ✓ Payroll and HR Managers need to engage with their Technology and Finance teams.
- ✓ Target usability to reduce any training requirements.
- ✓ Integration should support the Business Process outcome

# **Knowing Your Integration Maturity**





### Where are you on the scale?



Level 01

MANUAI

**UPLOADS** 

Level 02

Level 03

Level 04

Level 05

NO INTEGRATION FLAT FILE EXCHANGE STRUCTURED DATA

AUTOMATED BUSINESS PROCESS INTEGRATION

### **Segregated Systems**

Passing information is manual and error prone.

### **Reactive Uploads**

Some prescriptive uploads of data can be achieved manually.

### **Defined File Exchange**

Rigid data structures, hard to manage and update, difficult to change, highly prescribed.

### Stronger Data Structure

More resilient data integrity, but with basic exchange protocols.

# Scheduled & Repeatable

Self-operating but requires administration and monitoring.

### Intelligent Automation

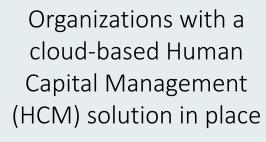
Some Self-healing and correcting on demand, real-time data exchange.

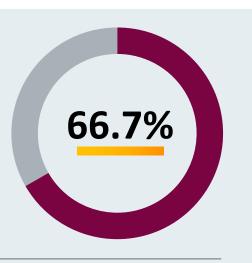
ERRORS PERFORMANCE RELEVANCE SPEED SECURITY INTEGRITY DATA PROTECTION CONFIDENCE

# **GPA Industry Insights Survey Results**

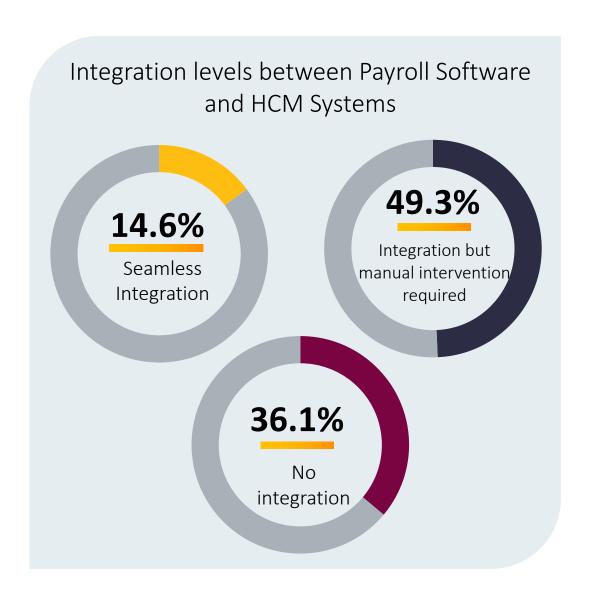












# Poll Question 2



What in your organization is the biggest barrier to integration?

- Company culture
- No experience with the technology
- Lack of executive support
- Siloed departments

# Top 3 Barriers to New Technology Adoption



O1 Costs

02 Legacy system integration capability

O3 Staffing





# 3 Building Blocks of True Integration





"For global payroll, fundamentally, any API accessing your HCM data must be secure, reliable, scalable, and flexible. The API stops the wrong data coming through, and the better your API, the better your data in your HCM system."

# **Thomas Otter**Founder, Otter Advisory





# Integration Building Blocks

### **#1** Application programming interfaces (APIs)



Intelligent Error Handling for when things go wrong

Makes decisions based on business context

Should be able handle high volumes, high frequency

# Integration Building Blocks #2 Strong Data Quality at source



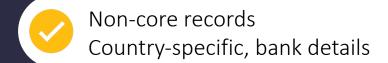


Good data in = Good data out



### **3 Categories**











# Integration Building Blocks

### **#3 Certified and Verified**

- Is your Payroll vendor certified by the HCM Provider?
- What measures do they take to ensure the security of your data?
- Are they ISO certified?

# Certification: Why is it important?



### **COLLABORATION**

Ideas and input into joint roadmap for customer



Recognition of quality and rigorous testing

### **LOCAL FLUENCY**

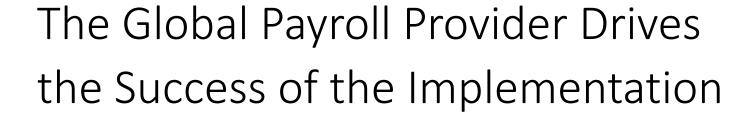
Local fluency is underlined with certified country integrations



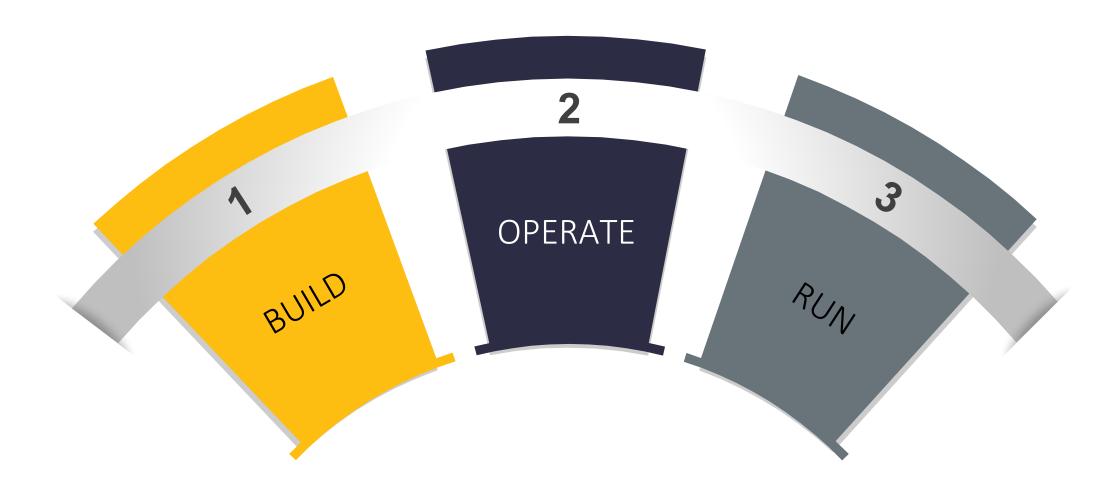
IMPROVEMENT

Feedback from HCM
Channel Partners helps
improve model









### Areas to Consider





### Areas to Consider





### Vision for the Future



### Intelligent UI

- Guided Processes
- Enhanced data validation
- Reduced launch timeframe
- Purposed data sourcing
- Increased autonomy



### Customer Self-Managed

- Platform + Service
- Customer configurability
- Direct control and access
- Realtime execution

### Employee Mobile First

- Driven engagement
- Employment insights
- Self authoring
- Self administered
- Self owned
- Mobile



# Questions Over to you...



# THANK YOU