

Healite

"After most 'anti-ageing' surgeries I get the patient to see one of our dermal therapists. They are very highly trained and experienced in managing skin quality which is a vital part of looking better."

aid recovery from trauma and scarring. It combines Dynamic Cosmetic Phototherapy, Thermostimulation, and Electrostimulation. The LED wraps offer a 360° treatment, which improves cellulite, reduces localised fat, and tones.

Healite: Treatments with Healite II by Lutronic advance the way to faster recovery. Low-Level Light Therapy (LLLT) with Healite II is the therapeutic use of incident light to photomodulate cellular function. Healite II uses exclusive Photo-Sequencing Technology to pre-condition the skin and enhance cellular interaction and repair. Additionally, unique Optical Lens Array Technology (OLAT) concentrates therapeutic photon intensities in the cells to maximise and improve the wound healing response. Healite II can also be used to treat post-surgery scars, sporting injuries and provides pain relief.

Topical Recovery

Marini Bioshield: Jan Marini's healing balm Marini Bioshield is suitable for any post procedure situation, even weeping, compromised CO2 laser skin. With its matte appearance, healing peptides and anti-inflammatories to calm and soothe, it



is the perfect product to offer patients for a speedy recovery.

CALECIM® Professional

Serum: This serum contains a high concentration of Rejuvenating Conditioned Media to enhance procedures and optimise results. This active ingredient works on postprocedure skin by providing a nutrient rich microenvironment to help boost skin's regenerative response. It helps improve aesthetic results, reduce redness, swelling and discomfort immediately post-procedure while reducing downtime. It also helps skin renew and repair when used as part of a daily skincare routine.

Prologic Derma-Aid: An essential product for use at home five days post clinical dermal needling. Boswellia and Green Tea Extract work to decrease the inflammatory stage and support the strength of new collagen





fibers while Kiwi Seed Oil and Linseed Oil continue to protect the skin's barrier function.

iS CLINICAL Post-

Procedure Kit: Help support optimal skin recovery and decrease downtime with iS CLINICAL products formulated for the post-procedure skin. By immersing your clients' skin in deep, nourishing hydration, potent antioxidants, and helping to support a protective barrier, skin will feel soothed and protected



as it recovers from aesthetic procedures. Clinically proven to help reduce the most common side effects associated with these procedures.



Ultraderm Skin Recovery Mask: The unique Skin Recovery Mask effectively calms, hydrates and restores sensitive and reactive skins. Formulated with a blend of soothing and calming ingredients, it reduces redness, irritation and inflammation. Rosehip Oil is particularly known for its repairing and skin strengthening properties and Aloe Vera has been included for its soothing and calming benefits. Ideal for all skins especially sensitive, stressed and overworked skins in need of TLC.

Natural Spa Harmony Pure Epsom Salts:

The relaxing and calming properties of Tasmanian Lavender and the anti-inflammatory properties of Wattleseed Extracts create the perfect bath salts to use before bedtime. When Epsom Salt is dissolved in water, it releases magnesium and sulfate ions.

These particles can be absorbed through your skin, replenishing needed nutrients while softening and hydrating it.

Sprinkled with
Australian Sea Salt,
Harmony Pure Epsom Salts
help to relax tired and aching
muscles while reducing
inflammation and stress.
Improves circulation and
promotes a better sleep.





INGSALON CLINICS FIRST



Ultraderm has been a trusted Aussie-made skincare brand for over 20 years. We chat to founder PAULINE VALLE on how she keeps her professional brand partners front of mind.

What sets you apart from other skincare brands?

I created Ultraderm in 2009, and it is and has been Australian manufactured and owned. Ultraderm customers, and our partner salons, are at the forefront of everything we do. With over 23 years' experience in the beauty industry, I've worked with hundreds, if not thousands of salon owners, and I've listened to what they kept telling me: "We want affordable skincare with quality products that will support our industry and put salons first". Ultraderm is a comprehensive range that contains active proven ingredients which are beneficial in making a positive improvement to skin for conditions like rosacea, acne, stretchmarks, pigmentation and scarring. Products for both professional and retail, only using the latest cosmeceutical technology and highest quality of active ingredients."

In 2017, Ultraderm was appointed Australian distributor of Rezenerate, a modality that uses cutting-edge nano-technology for the best facial ever. Rezenerate allows for increased efficacy of the products they currently use. Whether your facial is targeting blemishes, fine lines, uneven skin tone etc., using the Rezenerate

NanoFacial System will give the short and long term improvements your clients seek without the pain and invasiveness of a costly and risky medical procedure.

What kind of support can stockists expect from Ultraderm?

Ultraderm products give amazing results. The brand was built around meeting the needs of the salon owners and therapists who support the brand. It offers a great price point, customisable opening orders, annual marketing planner (with regular promotional offers and discounts), a customer loyalty rewards program, staff rewards, monthly newsletters, easy to use products that retail well, shareable social media, training workbooks, training on USB, online training, in-house workshops both for product training and sales techniques with Zoom training offered at any time.

How many products are in the Ultraderm range?

There are 29 retail products, five retail kits, seven levels of Professional Skin Peels, five Salon only treatment masks and the bespoke NanoFacial treatment system, Rezenerate.

What type of clinic would be a good fit for the brand?

Ultraderm works well across the salon spectrum from successful sole operators to larger skin clinics. It's imperative that therapists regularly undertake continuing education as it is empowering and gives them confidence to excel at retailing and recommending the best treatment and product options to achieve results for their clients and maximise their retail sales.

What is planned for the rest of the year?

After a period of salon closures and restrictions, we are looking forward to face to face contact with our salon partners and getting together and networking with current and prospective business partners in the industry to showcase our brand at Beauty Expo this year. One of the highlights will be our showcasing of Rezenerate NanoFacial which is one of the newest facial modalities that delivers great results with no downtime, blood, pain or trauma.

Pauline Valle is the founder and creator of Ultraderm. ULTRADERM.COM.AU





Be a part of Australia's fastest growing salon brand

- ✓ Australian cosmeceutical range
- ✓ Results driven skincare
- ✓ Select 7 Skin Peel System
- ✓ Great price point and markup
- ✓ Easy to use and recommend for retail
- Annual marketing planner in place with regular promotional activity
- ✓ UltraRewards Client Loyalty Program
- ✓ Staff skincare rewards
- ✓ Flexible Opening Orders
- ✓ Regular Salon Training



