

# FLOWIE SAVES ONTARIO PROPERTY MANAGER MORE THAN \$5000



## EXECUTIVE SUMMARY

Paul Kondakos is a real estate investor and the president and CEO of Realty Hub, an online community for “investors to communicate, network, share intelligence and insight” about real estate investment. After an undetected running toilet cost Paul thousands of dollars, he began looking for water sensor technology to prevent high water costs. He installed Flowie water sensors at his properties. Within a few days, they detected problems that would have cost him more than \$5000 a year.

**90%**

of customers install Alert Labs’ sensors without needing to contact customer service

## BACKGROUND

As a manager of 12 multi-residential properties in the Greater Toronto Area, Paul Kondakos, felt vulnerable “to both water abuse and undetected water leaks.” He received a water bill for more than \$4000 caused by an unreported toilet leak where the flapper was stuck

open and the tenant neglected to report it. After this water bill disaster, he started looking for technology that could detect hidden leaks and prevent high water bills. Paul searched to find sensors that offer real-time reports and send alerts as soon as a problem is detected. He discovered the Flowie water sensor by Alert Labs and has reaped savings in time and money since.

**100+**

hours saved in on-site investigations

“Thus far the Flowie has helped to identify 3 leaky toilets and has given me a much better understanding of water usage patterns at my properties.”

## EASE OF INSTALLATION

Like all Alert Labs’ products and software, Flowie was designed by property managers for property managers. Flowie’s two-minute DIY install ensures that no matter the technical expertise you might have, installation will be a breeze.

“The ease of installation of the Flowie blew me away. It was easy, intuitive and I was able to have it up and running within minutes. I tried installing a competitor’s product before trying the Flowie and it was so convoluted that I gave up.”

## INSIGHTS FROM WATER ANALYTICS

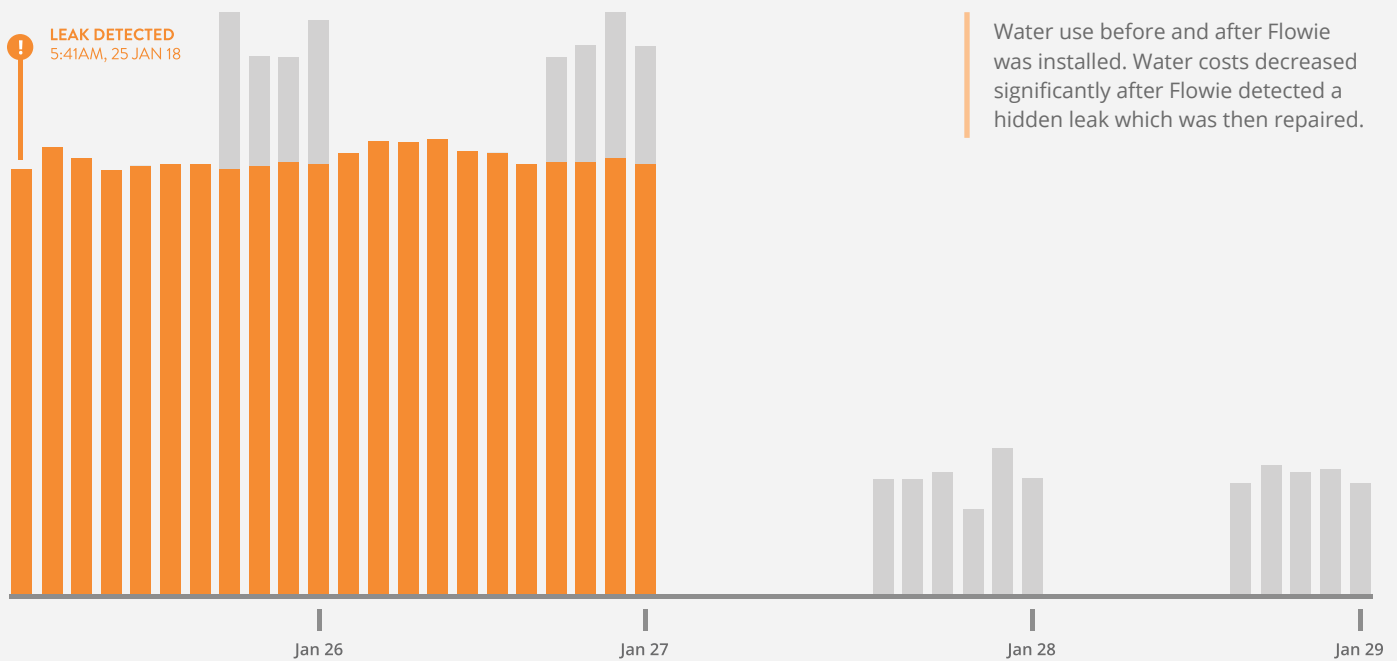
The Dashboard and App displays water consumption data and sends email and text notification when it detects unusual water usage, leaks, floods or pipe freezing temperatures.

*“I particularly like that the dashboard shows you how much water you have consumed today and compares it against typical water usage for that day making it easy to determine if something is not quite right.”*

## INSTANT SAVINGS

Paul installed Flowie water sensors at his properties and immediately they detected water consumption problems.

*“The Flowie helped to spot leaks at 2 of my apartment buildings within 24 hours of installation and in essence paid for themselves right off the bat.”*



## OVERALL SATISFACTION

*“I would wholeheartedly recommend this product to every single landlord and I have personally made the Flowie an integral part of my property management solution”*

For more information, contact

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