

Medical Sales & Service Pty Ltd
ABN 99 606 118 334
A: 38 Hector Street, Osborne Park WA 6017
T: 08 9361 0843 | F: 08 9470 3647
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Dear valued customer,

From the 30th of June 2024, the Medical Sales & Service business has made the decision to close and cease all operations.

Medical Sales & Service has been operating in the WA healthcare space for over 45 years and has built up great relationships with our customers and we sincerely thank you for support over the years.

Due to changes in the market and overall direction of the business, we have made the difficult decision to close operations and exit out of the hospital & primary healthcare space.

In 2018, Medical Sales and Service was 100% acquired by Device Technologies. Leading the way in the medical technology field, Device Technologies provides the highest calibre of medical supplies – with innovation and client care at the core of its values. All products distributed by Device Technologies are compliant with quality regulatory requirements, with in-servicing and ongoing support provided as part of the trusted partnership between Device Technologies staff and healthcare professionals. Device Technologies, as well as its range of subsidiary businesses will continue to support hospitals and the primary healthcare industry of WA.

Existing Products & Agencies that Medical Sales & Service Supplies

A large number of the products you purchase through Medsales, are supplied by Device Technologies or a Device Technologies subsidiary business. Please see below as a guide for where you will be able to source the same products.

- Device Technologies – Critical Care Equipment & consumables.
- Haines Medical – Infection Control consumables.
- HospEquip – Patient Aids, Transfer Aids, Exam Couches, Beds, Mattresses, Mobility Aids. The Nimble range stainless-steel trolleys and storage, including Medical Gas equipment sold through Medical Sales & Service will be moving to the HospEquip business, along with the product specialist Shawn Wee.

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Other agencies and suppliers we work closely with are listed below.

- Ecomed – Diagnostic Equipment & Scales
- Parker Healthcare – Neonatal Incubators, Warmers, Neocare & Neonatal consumables
- Bosco Medical – VaporClean Filters, Thermoflect & Oxygen Therapy Consumables
- B Braun – Prontosan Wound Irrigation & Askina Dressings

If you have any questions, please reach out directly and we can work through any concerns you might have. We will be working closely with the contracts managers and will keep you informed as we receive updates.

Thank you for your patience and patronage over the many years.

Regards,

Jennifer Lawson
Sales & Marketing Manager