



## Sales Engineer

**Tomson Electronics is seeking to recruit a Sales Engineer**

### **Objective**

To work on developing our B2B Clientele in India, we are recruiting a Sales Engineer. The goal of the Sales Engineer is to convert leads into sales provided/shortlisted by the marketing team.

### **Key responsibilities of the role are to:**

Be actively involved in all the Business Development activities to execute the company's plans and strategies, including:

- Relationship building with clients or other stakeholders
- Market research, information gathering, and competition monitoring
- Support in any administrative tasks/logistics

### **We are seeking individuals who:**

- Display good interpersonal and communication skills (written and oral) and build rapport easily.
- Can be counted on to achieve goals, demonstrating a fighting spirit and perseverance.
- Are flexible and eager to take initiative.
- Are able to plan, prioritize and execute tasks in a high-pressure environment.
- Are effective at solving problems, troubleshooting, and making timely decisions.
- Display a team spirit, particularly in a multicultural environment.

### **Essential prerequisites include:**

- A good command of Hindi (Speaking), English (written and oral), and Malayalam language.
- Good Knowledge of Electronics Components, Modules, and development boards (Arduino, Raspberry Pi, Node MCU, etc)
- A good grip on any Programming language
- Relevant knowledge about the industry, company, products, and offered services

Tomson Electronics offers appropriate on-the-job training, excellent opportunities for challenging career advancement in an international environment, and a competitive remuneration package.

### **Salary Package:**

- ₹1.44 - ₹1.8 Lakhs Per Annum