

Full-Time or Part-Time Sales Stylists – Oakland

About McMullen

Recognized by *Vogue* as one of the top specialty retailers in the country, McMullen supports global emerging, female, black, and brown designers. The store was the first to introduce now-coveted designers such as Christopher John Rogers, Harwell Godfrey, Khiry, Aisling Camps, and Diotima. Many of them have gone on to become the most sought-after designers in the industry. McMullen has been called the “CFDA good luck charm” because of its founder’s keen eye for discovering new talent.

McMullen was founded in 2007 by Sherri McMullen as a brick-and-mortar boutique in Oakland, CA. The company recently added an e-commerce presence that spans designer clothing, accessories, beauty, and home. McMullen’s vision is to become the next major e-commerce fashion and lifestyle brand, with a focus on diverse designers – we are looking for team members who can help us achieve that vision.

About the role

The Sales Stylist will serve as an in-person brand ambassador for McMullen. Responsibilities include:

- Create a friendly and welcoming environment by greeting customers when they walk in the door
- Build customer rapport through conversation and honest recommendations
- Research and communicate designer and product details, with the goal of creating a first-class customer experience
- Ring up sales and arrange for delivery, pick-up, and/or tailoring of customer orders, as needed
- Communicate product and customer feedback to managers and buying team
- Assist in the setting up merchandise displays on the sales floor and maintaining the back stock room
- Collaborate with fellow team members to keep the sales floor area clean and organized at all times

Required skills and qualifications

- Strong sense of personal style, as well as a passion for fashion and the McMullen mission
- Excellent interpersonal skills, supporting both a team environment and customer service
- Exceptional communication skills – verbal and written
- Superb time management and project management skills
- Strong attention to detail
- Ability to recognize and react to changing work demands
- Flexibility and an ability multi-task to meet deadlines and initiatives
- Goal oriented: ability to stay focused on creating winning results
- Someone that needs little direction and can work independently to meet sales objectives

To apply

Please send a brief cover letter and resume to hello@shopmcmullen.com