KRAVEBEAUTY

2022 Impact Report

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A Letter From Our CEO

Here's a question for you. What do you think when you think of the waste of the beauty industry or consumer goods industry in general? You might think "Oh, of course, packaging." And yes. Beauty has a waste problem BUT it's not just packaging and we learned that the hard way.

Throughout the product development process, pilot to mass production, transportation, and logistics, the beauty industry creates so much waste. When we were trying to perfect the 'jiggly-jelly' oil formula for Makeup Re-Wined, we ran multiple test productions that left us with thousands of unsaleable 'pilot' units. We also were unintentionally left with gallons of Matcha Hemp Hydrating Cleanser formula bulk from a botched production batch that did not meet our standards. Losing money is one thing, but we couldn't consciously dispose of the hidden waste we created behind the scenes and act as if it never existed. That's why we launched our Waste Me Not campaign and our first NYC IRL pop-up to bring awareness to the (surprisingly common but unknown) hidden waste issue by selling our Makeup Re-Wined pilot units and Matcha Hemp Body Wash that we repurposed from our product waste. Not only did we get coverage from Fast Company and FatMascara highlighting how we salvaged our waste, but also, we were able to welcome 3,000+ people to our

4-day pop-up. The best part was seeing how you, our community, brought your own friends to our pop-up and passionately explained the hidden waste problem, and what we were doing to solve it.

Aside from Waste Me Not, we had a busy 2022. We rolled out our Slow Down Skincare animation to emphasize the slow and steady growth model for sustainable growth. Our original 2020 Slow Down Skincare campaign aimed to inspire other beauty brands to commit to responsible production and encourage consumers to shop intentionally. In 2022, our goal was to enlighten the industry that thinking sustainably isn't enough – we need to rethink growth and how we define it. We wanted to highlight that in the beauty industry's race for "more" we have lost sight of the fact that we are creating waste at an alarming rate, and that businesses within beauty can do more by doing less.

With our commitment to Slow Down Skincare, we knew that the shareholders aka investors hold the biggest influence to dictate the trajectory of a company. Knowing that, we decided to become one—a shareholder of other companies to ensure sustainable growth. We delved into a completely new vertical creating our venture fund, Press Reset Ventures, to fund like-minded companies

that are solving unique problems for the greater good such as Bluebird Climate, Innerbottle and Experiment Beauty. Our next venture will be setting up a new vertical to produce content to help consumers consume better.

In 2022, we continued to make progress in our own sustainability journey through our relentless pursuit of sustainable sourcing. We launched Makeup Re-Wined, which incorporates sustainably sourced, upcycled grapeseed oil, a byproduct of the wine industry. Additionally, we've been working with the Women's Earth Alliance on a pilot program to support two communities in Indonesia to create an entirely traceable & sustainable supply stream of tamanu oil, the hero ingredient in Great Barrier Relief & Great Body Relief.

In 2023, we'll continue to embody the mindset of a mighty tortoise and plan for slow and steady growth. Thanks so much for taking the time to read this report. That tells me how much you care about your impact as well. Please forward this to your friend(s) who might be interested in learning more about how a small brand can strive to make an impact in the big industry.



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Our Business

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Our #PressReset Mission

KraveBeauty was founded 5 years ago to #PressReset on the skincare industry, dedicated to helping you reset your relationship with skincare and reject mindless 20-step routines. But soon, we realized that excess skincare is not only taking a toll on our skin but on our planet too. So we reoriented our mission to focus on humanizing the beauty industry for the people and the planet in order to create a more sustainable and equitable world. But so much has changed in these 5 years from widening structural inequities to a worldwide pandemic. We realized that in order to maximize our impact, our mission also has to evolve.



KraveBeauty's mission is to press reset on every harmful industry norm and it starts with pushing on the "growth at all costs" model.

We stand up by speaking up, slowing down and encouraging other brands to do the same. We will use our business as a force for good.

We want to inspire the industry to operate more on stakeholder capitalism over shareholder capitalism. We are here to write our own playbook; this means unlearning what we're used to as the "success formula". Over the past 5 years, we've continually created space for failure – recognizing when we are wrong and that there's always room for us to improve and do better. KraveBeauty is a company of changemakers who challenge the status quo and break rules. A collective effort centered on creativity, innovation, and a human–centric approach. #PressReset is about using the power and privilege each of us has to transition systems towards a more sustainable and equitable future.

Our Mission & Values

Our Values

1. Lead with Intention for People and the Planet

We want to create lasting change in the beauty industry and be a business for good. We believe in transparency across all our business practices and never default to a course of action that has not considered all of our stakeholders' needs. We practice thoughtful and intentional communication and decision making, providing context and seeking input on why we're doing what we're doing, at every level.

To make an impact on people and on the planet, we know that it requires us to thoughtfully bring together different perspectives – whether they're 1:1 or at scale, whether they're internal or external. We always try to put ourselves in other people's shoes, and better understand how to build with other people's needs and motivations in mind.

KraveBeauty operates with sustainability at our core. In all decisions, from how we choose suppliers, develop products, source ingredients and ship internationally, we consider the potential environmental impacts and opportunities. We collaborate with fellow leaders and pioneers of innovative solutions to make the most tangible change possible.

2. Being Human

At KraveBeauty, we understand that we are responsible for and mutually dependent on all who are involved with and impacted by our business. This includes viewing the planet as an important stakeholder and understanding that social and environmental problems are not equally felt or solved.

We are made up of creative, unique, and empathetic people who are humans before employees. So we aim to create an environment that allows people to feel supported and empowered, where diverse voices and perspectives are shared. We are conscious of our blind spots and know that leading with compassion and kindness means checking our unconscious biases and undergoing a continual journey of self-directed learning.









At KraveBeauty, we understand that we are responsible for and mutually dependent on all those involved with our business, directly or indirectly.

This wheel outlines our key stakeholders, and we aim to engage each stakeholder in our decision making processes.

EMPLOYEES

Our employees are one of our most important stakeholder groups and we work to ensure each employee has agency and a voice with decision making.

CUSTOMERS

Our customers are our most important stakeholders, and our focus is to deliver high quality products that are good for our customers' skin health.

COMMUNITY

Engaging with our communities is essential to our mission of humanizing the industry. Our community includes local communities, industry partners, ambassadors, and many others.

The Stakeholder Wheel

PLANET

We recognize the importance of considering the potential impact of every decision we make, so our planet deserves a seat at our table.

SUPPLIERS & MANUFACTURERS

We aim to maintain strong, cooperative relationships with our suppliers and manufacturers and we always seek out like-minded business partners who share our values.

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OUR BUSINESS PG. 6



We will use our business as a force for good.

We put people and the planet before profit.

Period.

Our Impact Pillars

Since our inception, we've envisioned KraveBeauty as a force for good, with sustainability woven into our DNA and to lead with intention for people and the planet. The core of our business practices have always focused on conscious consumerism – hitting #PressReset on industry norms and moving away from shareholder capitalism to prioritize our stakeholders.

We want to seek long-term value creation by taking into account the needs of all our stakeholders - workers (both at Team KB and our partners), communities (both the skincare industry at large and our customers), and the planet. Improving the livelihoods of workers and communities, and taking climate action to leave the planet better than we found it are how we plan to leverage KraveBeauty's core capabilities for social impact. This year, we've taken stock of what we've done in the past, what our founder stands for, and what our employees care about to refine our mission and focus on 3 main impact pillars.

Most of our company is made up of women, with a majority of them being of Asian descent. Through the lens of Elevating Economies and Ecosystems, we think we can make the greatest impact in the areas of: LGBTQIA+/Women's rights, BIPOC/AAPI issues, and sustainability. Many of our ongoing and future commitments target the intersection of these 3 impact pillars and our long-term hope is to develop a strong track record in all of the issue areas encompassed within. We've already begun that exciting journey with Women's Earth Alliance.

BIPOC / AAPI

- Racial injustice
- Media representation (beauty campaigns, etc.)
- Beauty standards
- Immigration
- Executive level representation

Sustainability

- Circular economy
- Climate action / solutions
- · Environmental protection
- Economic opportunity

LGBTQIA+ & Women's Rights

- Gender equity & gender + sexual expression
- Reproductive rights (also affecting non-binary folks and trans men)
- Marriage equality
- Intersectionality w/ BIPOC & AAPI rights
 -> rights of marginalized people

2022 IMPACT REPORT OUR BUSINESS PG. 7



OVER THE PAST 5 YEARS, WE'VE DONATED A TOTAL OF \$586,849 (\$535,224 CASH / \$51,625 PRODUCT).

Our Impact

Over the past 5 years, we've always been committed to supporting causes and advocacy groups that champion inclusivity and support underrepresented and marginalized communities.

Our giving has spanned a wide range of causes. We're continuously donating at least 1% of all product sales, beyond just one campaign or promotion. This allows us to maximize our reach and support social justice issues affecting our community that we care about, but can't directly impact.

We envision a future where, in addition to our long-term collaborations, we are constantly engaging our community and our employees. From a bi-annual stakeholder-selected social cause month, to quarterly employee-selected social causes, to on-the-ground engagements with affected communities. Giving is just one way that we are striving to serve our stakeholders and being a force for good.

*See Appendix for Details

ORGANIZATION	PRODUCT	CASH	TOTAL
Women's Earth Alliance	_	260,885	260,885
Great Barrier Reef Foundation	_	88,570	88,570
Project Beauty Share	28,000	_	28,000
The Farmlink Project	_	22,428	22,428
Climate Neutral	_	13,761	13,761
Sunrise Movement	_	13,515	13,515
Ocean Conservancy	_	13,515	13,515
1% for the Planet	_	11,200	11,200
Education Bridge	_	11,000	11,000
Pretty Brown Girl	480	10,000	10,480
Seniors Fight Back	_	10,356	10,356
AAPI Women Lead	_	10,271	10,271
Other <\$10K*	23,145	69,722	92,867
TOTAL	51,625	535,224	586,849

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Our Commitments

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Sustainability: A Journey

Let's be honest — sustainability has become a buzzword. The term has been adopted by many industries and often means different things to different companies.

Sustainability, as has been defined by many, means meeting the needs of the present without compromising the ability of future generations to meet their own needs.

We recognize that sustainability is not just environmentalism — it also includes social and economic concerns.

Sustainability

noun. sus·tain·a·bil·i·ty

Reducing KraveBeauty's environmental impact by being a responsible business and inspiring our stakeholders to be more conscious of their impact.

At KraveBeauty, being critical and focusing on what truly matters instead of following the "sustainability trends" has been our top priority. Yes, recyclable, refillable packaging is amazing, but we believe that all consumer brands should first reflect on the amount of products they release.

That's why we are committed to our **Slow Down Skincare** principle — committing to the most intentional and responsible production possible and avoiding creating unnecessary demand. This is the foundation of KraveBeauty's sustainability strategy.

On a bigger scale, we want to work with our community and industry partners to drive systemic change that reduces our impact on the environment and creates social wealth.

By encouraging collective action and tapping into the immense social value of our community, we can magnify our impact and help shift the industry to a more sustainable future.

We acknowledge that there is no such thing as a truly sustainable company. But we aim to make the most sustainable decision possible in everything we do.

We recognize that sustainability is a journey, and we value progress over perfection.

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Diversity, Equity & Inclusion

Since we founded KraveBeauty, our community has been growing. Now, it's bigger than ever.

The bigger we become, the more diverse we become and the more conscious we are of the impact our values and actions have.

From how we operate the business internally to how we represent our community, we aim to make every step forward contribute to becoming a more equitable and inclusive brand.



Being Human at KraveBeauty means that all marginalized communities are given the opportunity to thrive with full agency and inclusion.



Our Stance

The world around KraveBeauty has changed immensely over the past 5 years. Now more than ever, we feel it is essential to be transparent, live our values and make our stance known. Our stance informs how we approach social impact, how our benefits evolve, and how we create an environment that allows everyone to Be Human. KraveBeauty's employees are predominantly female and feel deeply that the rights of women and other marginalized genders must be upheld. We believe that every individual deserves the fundamental right to choose and we will do all we can to protect access to reproductive care.

In summer 2022, KraveBeauty began offering reimbursements for travel and lodging expenses to all employees, their spouses and dependents who may be forced to travel for reproductive services. Additionally, we have begun to offer volunteer time off and will

cover bail expenses for employees who engage in peaceful protest. As a signatory of Don't Ban Equality, we stand against policies that hinder people's health, independence, and ability to fully succeed in the workplace. We have posted a public statement on the Dobbs v. Jackson Women's Health decision along with a donation to Women's Reproductive Rights Assistance Project (WRRAP).

Our community is open to people of all identities, expressions, and abilities. KraveBeauty firmly supports LGBTQIA+ rights. Internally, we've normalized pronouns, facilitated discussions on what it means to display genuine allyship, and hosted panels on the experience of LGBTQIA+ members. This year with the launch of Makeup Re-Wined, we partnered with LGBTQIA+ content creators to amplify their voice and also donate to LGBTQIA+ non-profits of their choosing.

We're still at the beginning of this journey, but one that we're fully committed to.

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Our Impact Goals

Area	Goal	KPI(s)	Area	Goal	KPI(s)
 & Energy footprint of product packaging and transportation Reduce Scope 3 Upstream Shippin emissions by shifting 50% of our offshore manufacturing to local fact by 2025 Reduce Scope 3 Purchased Goods emissions by substituting virgin plast post-consumer materials and decreation our overall plastic usage. Set Science-Based Targets across our 		duct packaging and • % Post-consumer recycled plastics used • Total carbon footprint of product packaging and transportation; Total carbon offsets purchased • 8 Purchased Goods substituting virgin plastic for er materials and decreasing	Product Responsibility	 Increase the use of recycled material in our packaging to 80% by 2025 	% of product packaging made of recycled and/or renewable material
	 Reduce Scope 3 Upstream Shipping emissions by shifting 50% of our offshore manufacturing to local factories by 2025 Reduce Scope 3 Purchased Goods emissions by substituting virgin plastic for 			Increase the amount of packaging material that can be recycled or reused	 % of product and packaging that is recyclable, reusable and/or upcycled (including partnerships) % of carton packaging that uses FSC Certified paper % of products that offer refill options
	post-consumer materials and decreasing our overall plastic usage.			 Produce sustainability reports for each product to provide additional transparency 	
	 Set Science-Based Targets across our value chain, including Scope 1, 2 and 3 emissions. 			Continuously engage in impactful sustainability campaigns, activism, and	
sustainable sourcing guidelines and crea a supplier scorecard system by 2025 • Ensure ingredient traceability as well as determining both social and environme impacts of the key ingredients • Source and use more upcycled and bio ingredients • Build strategic partnerships with	 Enforce our supplier code of conduct and sustainable sourcing guidelines and create a supplier scorecard system by 2025 Supplier performance against standards and supplier scorecard 				
			 Become a certified Benefit Corporation (B-Corp) by 2025 		
	 Ensure ingredient traceability as well as determining both social and environmental impacts of the key ingredients 	 % of key ingredients that are traceable in each product formula 		 Dedicate at least 50% of all sponsorships and paid partnerships to BIPOC and LGBTQIA+ creators as well as creators with 	
	Source and use more upcycled and biotech			disabilities	
				 Increase BIPOC & LGBTQIA+ Customer representation 	
	manufacturers and suppliers who share our			Conduct quarterly training for internal employees on sustainability and social	
			responsibility		
				Publish a impact report annually	
				 Invest in BIPOC or LGBTQIA+ founders through PressResetVentures 	

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Our Impact Strategy

SUSTAINABLE GALS
DEVELOPMENT GALS

The Sustainable Development Goals (SDGs) are a global roadmap designed to lead countries and companies towards a more inclusive and sustainable world. Each of our focus areas supports specific goals.

Learn More

Climate & Energy















Responsible Sourcing









Community & Partnerships













10 REDUCED INEQUALITIES 17 PARTNERSHIPS FOR THE GOALS



Product Responsibility





12 RESPONSIBLE CONSUMPTION AND PRODUCTION



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Our Performance

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KraveBeauty's Sustainability Journey





First Sustainability

Report &

Sustainability Goals

Women's Earth

Alliance Partnership

Conducted internal

sustainability

2023

Climate Advocacy

Increased transparency

Setting Science-**Based Targets**

workshops Waste Me Not

Campaign

US Plastics Pact

Upcycled Foods Association

Carbon Neutral shipping option at checkout

2020

Reduce GHG

emissions in

transportation

1% For the Planet Member

Plastic Neutral Certification through

2021

Packaging Life

Cycle Assessment

Incorporation PCR

into our packaging

Climate Neutral

Certification &

Reduction Action Plan

RePurpose Global Climate action

Climate

through Code Red 4

Ingredient Traceability Project

Member

Overview

Climate & Energy

KraveBeauty's Sustainability Journey

Climate Neutral Certification

Our Offset Programs

Logistics & Transportation

globally, and conditions are only expected to these impacts from climate change are not worsen. If we want to avoid the worst impacts equally distributed. Climate change disproof climate change, scientists say we need to keep portionately damages the global South, and the planet from warming more than 1.5°C above impacts are also disproportionate on a micropre-industrial levels. This is a goal we're not on level, with people of color and lower income track to achieve, and humankind must act now. communities more vulnerable.

July 2021 was the hottest month ever recorded We would be remiss if we didn't mention that

Climate & Energy

Our commitment to climate action is driven by our recognition of the urgency required to deal with the climate crisis. As a brand producing goods and using resources, we understand that we are always going to have an impact, but we are dedicated to reducing our environmental footprint and helping to mitigate carbon emissions.

This is why we pursued the Climate Neutral certification for 2 years in a row. This means that we measured our 2021 carbon footprint, offset our impact, and are working to reduce future emissions.

We've breakdown of this year's footprint and a comparison to our baseline year or 2020.

SCOPE 1

Refers to direct emissions controlled by an organization.

SCOPE 2

Refers to indirect emissions from electricity, steam, and heat.

SCOPE 3

Refers to all other indirect emissions.

Scope 3 is usually the greatest share of the carbon footprint, covering emissions associated with business travel, procurement, waste, etc.

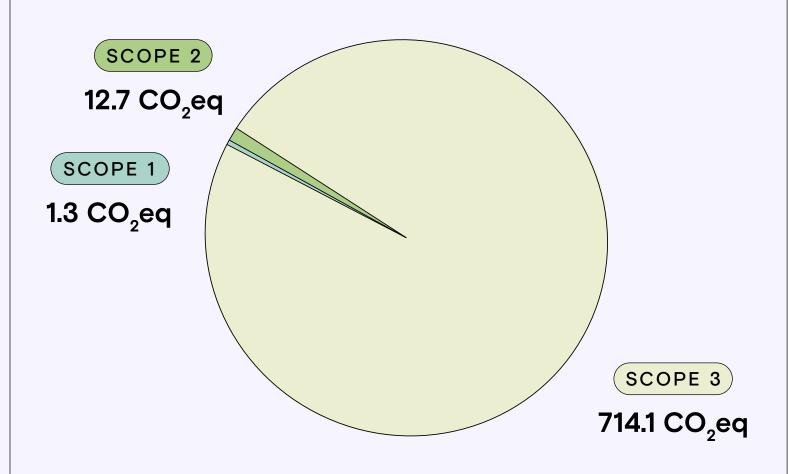
2021

KRAVEBEAUTY'S

Total Carbon Footprint

728 tonnes CO₂eq

Scope Breakdown



From this breakdown, we know that the majority of our emissions come from Scope 3, our value chain, and we are focusing our reduction plan around this scope.

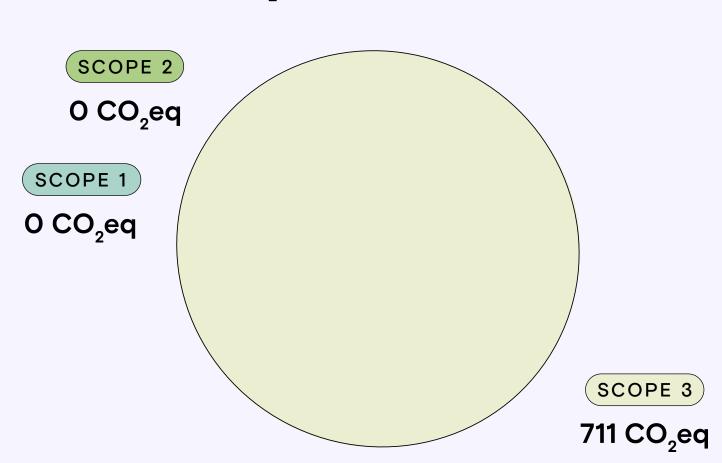
2022

KRAVEBEAUTY'S

Total Carbon Footprint

711 tonnes CO₂eq

Scope Breakdown



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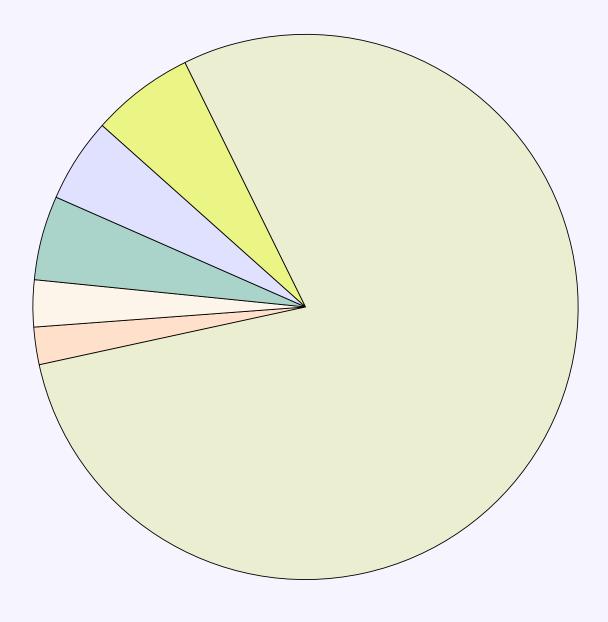
Climate Neutral Certification

Our 2021 footprint is 17 tCO2e lower than our 2020 footprint. While we have been working hard to reach our reduction goals & make more intention decisions, this reduction is likely due to our exclusion of Scope 1 and Scope 2 emissions. In 2020, we did include Scope 1 & 2, but even then, they were only 2% of our total total footprint. Because our team was majority work from home in 2021, we did not use any fuels or electricity for an office and therefore had negligible scope 1 and 2 emissions.

One of the biggest differences between our 2020 and 2021 footprints was with transportation. We saw a significant decrease in upstream transportation. In 2020, upstream transportation represented 34% of our footprint. In 2021, it represented only 5%. We have worked hard to rely more on sea freight than air freight and to be more efficient with our upstream shipments. Conversely, we saw a slight increase in our downstream shipping emissions, likely due to our international expansion.

Additionally, we know that the almost 100% of our emissions are from Scope 3 and this is where our attention was best spent. As a DTC consumer goods company, materials and transportation are consistently our largest sources of emissions. Aiming to target our largest emission sources, we have set reduction goals to be accomplished by next year.

SCOPE 3 BREAKDOWN



Purchased goods & services	79%
Downstream transportation & distribution	6%
Fuel & energy-related activites	5%
Upstream transportation & distribution	5%
Business travel	3%
Waste generated in operations	2%
Capital goods	0%



We completed our Climate Neutral re-certification, which means we measured our 2021 carbon footprint, offset our impact, and are working to reduce future emissions.

We understand that measuring and reducing are more important than offsetting, and we are working to reduce as much as possible.

While we will continue purchasing carbon offsets for activities we cannot yet reduce, we aim to also encourage our partners and suppliers to reduce their emissions.

We have offset 711 tonnes of CO2 and have created a Reduction Action Plan which includes 2 new and 1 continuous commitments:

Reduce Scope 3 Upstream shipping emissions by reducing our reliance on air freight. This involved improving demand planning & optimizing timelines.

Reduce Scope 3, Purchased Goods by sourcing more sustainable (traceable, upcycled, biotech) ingredients for new product formulas.

In progress:

Reducing Scope 3 Upstream shipping emissions by shifting some of our offshore manufacturing to local factories by 2025



What is a carbon credit?

A carbon credit is a standard unit which represents carbon emission reductions.

One credit equals one tCO2e (tCO2e stands for tonnes (t) of carbon dioxide (CO2) equivalent (e).

People who eliminate GHG emissions can generate and sell carbon credits. People who want to offset their emissions can buy carbon credits.

Carbon credits are generated through a variety of projects and technologies, ranging from reforestation initiatives that sequester (suck up) CO2, to micro-grid solar projects which substitute fossil fuel-based energy production with reliable clean sources of energy that don't emit greenhouse gases into our atmosphere.

Climate & Energy

Our Offset Programs

For the emissions that we are currently unable to reduce, we invest in carbon offsets. We offset our entire 2021 footprint by purchasing carbon credits to fund climate change solutions. In 2022, we supported three projects focused on advancing renewable energy generation, avoided deforestation and reducing landfill gas. Each project is independently verified, ensuring that they effectively protect our climate.

Avoided Deforestation in Brazil

The Agrocortex avoided deforestation project aims to preserve and protect some of the most threatened forests on the planet and an important biodiversity corridor that connects the Andes to the Amazon. In addition to being a safe haven for over 400 bird species and 158 tree species, this project also generates positive social and economic impacts in one of the poorest areas of Brazil.

Renewable energy in the US

The goal of the Dempsey Ridge Wind Project is to generate wind energy near Cheyenne, Oklahoma to reduce dependence on fossil fuel energy. Located across both Beckham and Roger Mills counties, the farm has 66 wind turbines that span 7,500 acres of agricultural land. The wind farm generates up to 132 megawatts of energy, which helps to power approximately 46,000 homes per year on renewable energy sources. This corresponds to a reduction of nearly 225,000 metric tons of carbon dioxide from the atmosphere each year.

Landfill gas in China

The goal of the Haicheng Landfill Gas Project is to reduce methane emissions from the Haicheng Landfill site in Laojianshan, China from entering our atmosphere. The project will collect landfill gas (methane) and use it for electricity generation and the installed capacity is 2 MW. The power generated by the plant is delivered to the Northeast China Power Grid. The annual power generation is expected to be 16,000 MWh. The project is expected to reduce emissions by 80,000t annually.

^{*}All the offset projects are Gold Standard verified, which is a third-party verification.

Climate & Energy

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Logistics & Transportation

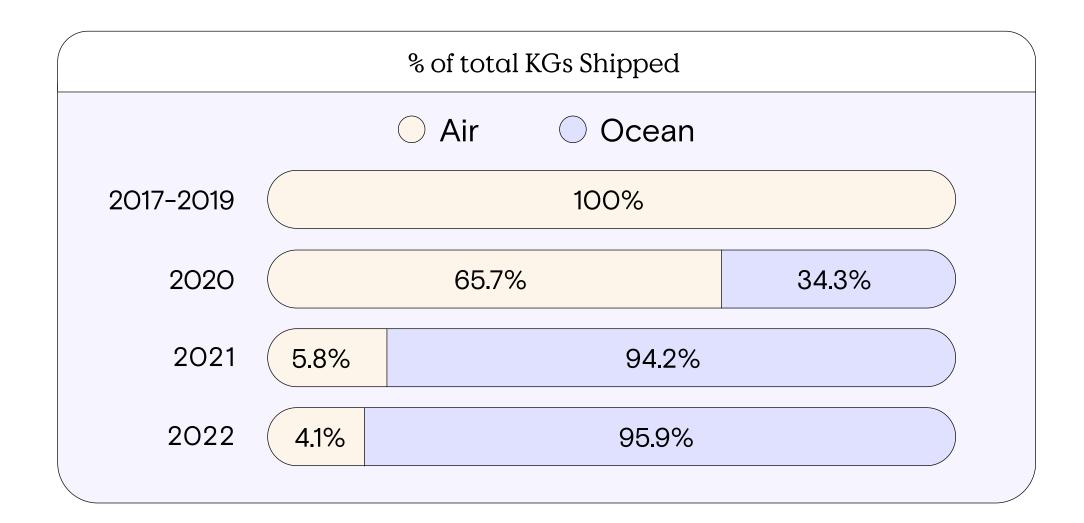
Ocean vs. Air Freight

We rely on a sophisticated global supply chain which means that transportation with upstream shipping represents a large chunk of our overall emissions. From our Life Cycle Assessment, we spotted an opportunity to decrease our emissions immensely by switching away from the reliance on air shipping to ocean freight.

However, we want to note that KraveBeauty was not immune to the effects of COVID and

we felt the strain especially in transporting our products from South Korea to the US. The international supply chain became deeply congested, which came with long delays and resulted in a few air shipments.

We are committed to continuing choosing the majority of our shipments via ocean freight to ensure emission reductions with transportation of our products.



We offer a carbon neutral shipping option to our customers at checkout. Since 2020, our customers have offset more than 18 million pounds (8,170+ tonnes) of carbon through improved forest management, landfill gas capture, solar and other carbon projects.

Top Projects

- 1. McCloud River 849.93 t
- 2. Fiddler's Canyon Solar Project #2 742.2 t
- 3. Greater New Bedford LFG (Landfill Gas) Utilization Project 528.5 t
- 4. South Kent Landfill Gas to Energy Project 509.89 t
- 5. University of Wisconsin Clean Energy and Energy Efficiency Project 397.41 t
- 6. Decatur County Solar Facility 392.01 t
- 7. Henrico County Landfill Gas Combustion Project 382.23 t
- 8. Hudson Farm 361.05 t
- 9. Prairie Pothole Avoided Grasslands and Shrublands Conversion 306.36 t
- 10. Hawk Mountain Improved Forest Management Project 218.18 t



Overview

Product Responsibility

Our Journey to Circular RePurpose Global

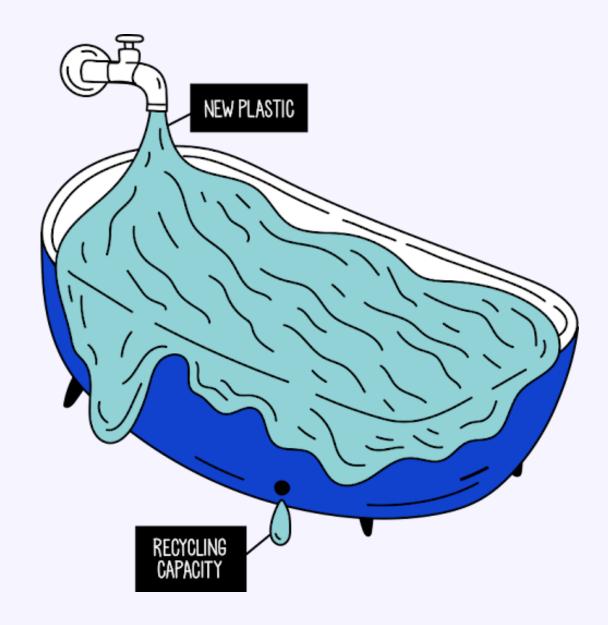
Our Journey to Circular

Packaging is a huge area of impact for beauty brands and an area that needs to become more circular.

We like to think of packaging like a bathtub (stay with us). There is a faucet putting water (new plastic) into the bathtub (our environment). There is also a drain (recycling)

removing water. Currently, we are putting more water in the bathtub than the drain can handle, thus overfilling the tub and harming our environment.

If your tub at home was overflowing, you would close the faucet, right?



Source: NYTimes Illustration by Rinee Shah

Product Responsibility



Our Journey to Circular

Reduce

One way to help slow the flow of new plastic is to use plastic that's already out there. Last year, we began incorporating post consumer recycled (PCR) plastic into our product packaging and have been working to increase our total % of recycled plastic content. We have reached our goal of having 50% recycled material in our packaging, which we initially set for 2025.

58.7%	41.3%	
00.7 70	11.070	

Recycled Material

Non-Recycled Material

This year, we removed the outer carton for the Great Body Relief In 2023, we plan to incorporate fully recycled carton boxes for all other products. Paired with our 100% recycled shipper boxes, we will significantly reduce our consumption of virgin paper.

MATCHA HEMP BODY WASH

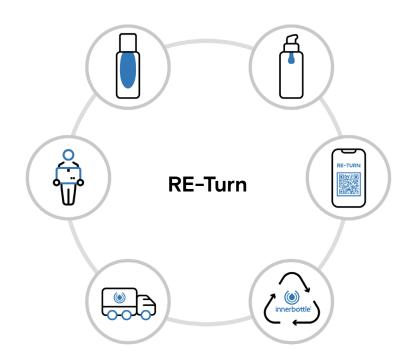
Another way we are working on reducing our material consumption is by designing products that use less materials. In 2022, we released the limited edition Matcha Hemp Body Wash in a refill pouch that uses less plastic, water and energy than traditional bottle packaging.

Reuse

Another way to keep plastic in circulation is by reusing and repurposing it. While we do not currently have a refill system, we are looking to launch one in the future. In the meantime, we are using and investing in innovative packaging solutions to push the refill market forward.

INNERBOTTLE

For the Great Barrier Relief, we utilize Innerbottle's silicone bubble insert and bottle system. Innerbottle has introduced a circular economy platform RE-Turn in Korea that encourages customers to maximize sustainability and to reuse resources.



Recycle

Recycling is the final step in creating a circular system where plastics and other materials can have many lives. In 2021, our product line was 80% recyclable. However, there have been many changes in 2022.

To help with our recyclability journey, we are now a member of the US Plastics Pact, an organization that brings together businesses, not-for-profit organizations, government agencies, etc. for the goal of creating a more circular plastic economy. We are working to design our packaging in accordance with USPP's design for recycling guidelines.



Additionally, we have a QR code on all of our packaging that links to a recycling guide to help you properly recycle your KB products. We know there are many rules when it comes to recycling and that they differ based on location, so we wanted to give our customers the greatest chance of their products being properly recycled and not landfilled.





Product Responsibility

RePurpose Global

28026 lbs of plastic waste cleanup funded in India

As a skincare brand, plastic packaging is our most available option and sometimes we have to use it. While we are looking into ways to reduce our plastic dependence and switch to more sustainable alternatives, we still have a responsibility to manage our current plastic footprint.

That's why we have partnered with RePurpose Global, a global coalition dedicated to reducing plastic waste. RePurpose Global is the world's first plastic credit platform dedicated to reducing waste, reviving lives, and restoring nature's balance. For every pound of

plastic we use in our packaging, Waste Ventures India (a RePurpose Global affiliate) is helping to remove an equal amount from the environment.

Specifically, we fund the removal of multi-layered plastic that does not get collected because it has no commercial value & lacks collection infrastructure. MLPs are more likely to leak into the natural environment and pollute airways.

240 waste workers segregate, clean, and transport the plastic to cement kilns for co-processing. Some of the plastic waste is used for energy recovery and some is used in the creation of cement.

We know plastic offsetting is not a perfect solution. Ultimately, we want to reduce the amount of plastic we use, and this partnership is a step to achieving that goal.



Overview

Responsible Sourcing

Biodegradability & Ecotoxicity Vegan & Cruelty-Free

Ingredient Traceability

Biodegradability



We want to ensure our products have as little of an impact on the environment and ecosystems as possible, which is why we have a goal to increase the biodegradability of all our wash-off products by 2025.

We also analyze the ecotoxicity of our key ingredients to ensure they have as little impact on aquatic life as possible and are actively working to find better alternatives.

In 2022, we reformulated our Matcha Hemp Hydrating Cleanser with the goal to increase the biodegradability of the formula. Based on the OECD 301B testing, the reformulation achieved the requirements for inherent biodegradability with a value of 42% ThCO2 after 28 days (vs. the 24.8% for the previous formula). From an ingredient standpoint, we reduced possible eco-toxicity by 2.47%.

Vegan & Cruelty-Free



Since the inception of the brand, our product development principle has always been to create vegan and cruelty-free products. We are a part of PETA's Beauty Without Bunnies program certifying that we do not test on animals and that our products are vegan.

> 100% OF OUR **FORMULAS ARE VEGAN &** CRUELTY-FREE



13

Ingredient Traceability & Transparency



As we outline last year, one of our goals for the future is to increase visibility on where and how our key ingredients are sourced. We are committed to tracking our ingredients from their source and identify areas for increased sustainability within our supply chain. This process involves building stronger and more intentional partnerships with our manufacturers and raw ingredient suppliers in order to mitigate both social and environmental impacts involved in product development. We also want to provide this visibility to you so that you are aware of where and how the key ingredients are sourced in the products you are using on a daily basis.

OUR PROGRESS

In 2022, we have continued to track our ingredients & uncover even more ingredient origins. Additionally, we have made traceability a key discussion point with our current and future suppliers, choosing to work with those that share our value.

With our Tamanu Oil Pilot Project, we are taking ingredient traceability to a new level. Not only do will we know where our oil comes from, we will know about & support the community in that region. <u>To read more.</u>

Last year, we announced that we created a formal Supplier Code of Conduct utilizing the UN Global Compact Principles and a process for gathering environmental and social data from our suppliers. We are currently working on implementing this code as well as ideating for a supplier sustainability scorecard, so we can hold our suppliers accountable for their social and environmental commitments.

Ingredient Traceability & Transparency

One of our goals we set last year was to source and use more upcycled and biotech ingredients. We are happy to announce that in 2022, we launched our first product utilizing an upcycled ingredient!

The grapeseed oil in Makeup Re-Wined

The grapeseed oil used comes from upcycled grape seeds, byproducts of the wine industry (hence, our name ?), to reduce the product's environmental impact & create a circular economy. Our grapeseed oil supplier sources the grape seeds from wineries in Napa, California.

To help us connect with more upcycled ingredient suppliers, we have become a member of the Upcycled Food Association. They are working to grow the upcycled food economy and create streams for food products that would have been wasted.

We are aiming to incorporate even more upcycled ingredients into our products in the future, so we can not only cut down on waste in the world, but also reduce the virgin ingredients we harvest from the earth.

Grow

Grapes are grown in sunny Napa, CA.

Reimagine

We then use this upcycled grapeseed oil in Makeup Rewind. It is a lightweight, non-comedogenic oil that helps break down oil-based impurities on the ski, including makeup + SPF.

Press

The grapes are then crushed, and the seeds and stems are separated. Then, the grapes are pressed into juice, which is often fermented into wine.

UPCYCLED FOOD ASSOCIATION

Upcycle

Leftovers from the winemaking process, like wet grapes, stems and seeds, are often discarded. Our supplier instead upcycles the seeds from the pressed wine grapes. These seeds are then cold pressed and gently refined into grapeseed oil.



The KB Team

Overview

Community & Partnerships

KB Team

Employee Benefits & Education

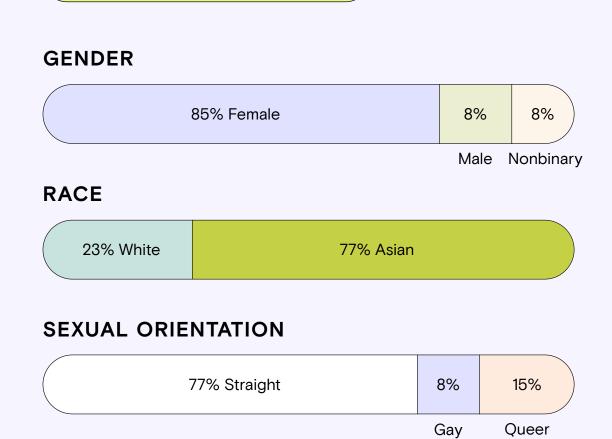
Women's Earth Alliance

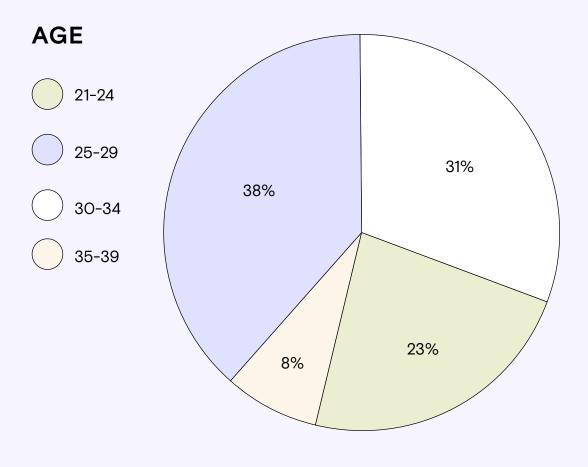
Press Reset Ventures

Slow Down Skincare

Waste Me Not

About Our Employees





*Based on the employee census survey on December 1, 2022. Includes full-time & part-time employees and interns.

DEI at KraveBeauty

At KraveBeauty, diversity, equity and inclusion is at the heart of Being Human. We know that the beauty industry has not been inclusive of everyone, and that change starts by first looking internally.

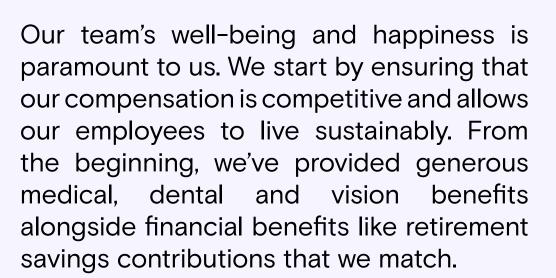
Our brand has been built by people who have been exactly where our audience is, and we want to continue to reflect that. Our differences are meant to be celebrated – including but not limited to gender identity, race, ethnicity, sexual orientation, ability status and age. Over the last 5 years, we've made conscious efforts to be inclusive, from removing barriers in our hiring process to seeking diverse inputs in product development to platforming marginalized communities in our marketing.

Diversity, equity and inclusion is a continual journey, and we still have so much room to grow. We take our responsibility towards our community and our employees seriously, and will always strive to better understand how to serve our stakeholders.



Employee Benefits & Education

Benefits at KraveBeauty



In 5 years, so much has changed in the world, and our benefits have evolved with it. We have always been a remote-friendly company, starting with teams in South Korea and the US, but now, the majority of our employees work from

home. We've expanded our paid time off for full-time employees from 10 days to 15 and recognized holidays from 10 to 14. We also offer 100% company matching on charitable donations. At KraveBeauty, we know how important it is to care for our employees and our annual surveys ensure that we are always listening.

With regard to compensation, we take a "one team" approach. All full-time employees receive a base salary and are bonus eligible under the same bonus plan regardless of employee level and geography.

EMPLOYEE EDUCATION ON SUSTAINABILITY

To truly integrate sustainability into our business, it's essential for our employees to be educated on sustainability topics and our goals. This is why we have made internal education a priority and have built on the educational resources from last year. We have been working on our goal set last year to have more trainings for internal education, and in 2021, we did 3 workshops focused on sustainability.



COMMUNITY EDUCATION

Another one of our continuous goals is to provide education & communication on sustainability topics to our customers & community. Last year, we did so through several blog posts & social media campaigns. This year, we have also created multiple newsletters focused on sustainability topics, including a sustainability glossary for our internal & external communities.

Last year, we also launched our first ever sustainability report, which detailed our sustainability efforts & future goals. We are building on that report with this impact report & continuing to educate on our sustainability journey.

Women's Earth Alliance

As a 1% For the Planet member since 2020, we have continuously donated 1% of our annual revenue to environmental nonprofits, no matter what our bottom line is. One such nonprofit that we have donated to is the Women's Earth Alliance, a nonprofit dedicated to supporting grassroot women leaders working to reverse climate change and protect their communities, livelihoods, and health. In 2021, our donation was

invested in WEA's U.S. Grassroots Accelerator, which aims to support a diverse group of women leaders in deepening their strategies for change and scaling their climate solutions. We are proud to be establishing a ongoing long-term partnership with WEA to build an innovative pilot program to ensure sustainable & impactful tamanu tree production.

What is Tamanu?

Many of you have probably seen (or smelled!) our tamanu oil in our Great Barrier Relief or Great Body Relief. Tamanu is a hero ingredient, providing deep moisture and anti-inflammatory function.

Tamanu oil is derived from the fruit seeds of the tamanu tree, a tropical tree found across Asia, Africa, & the Pacific.

Similar to how the tamanu oil is a hero for our skin, the tamanu trees themselves are heroes for our environment. The trees support a wide array of biodiversity, help with soil erosion control, act as windbreak & firebreak for communities, and can help restore degraded land.

KB x WEA Pilot Project

Through the creation of this program with WEA, we will be supporting two communities in Indonesia. One community currently produces tamanu oil, but lacks safe & efficient equipment, especially for the deshelling & drying process for the tamanu seeds. Through our support, we will remedy these technological gaps, which will result in increased income for the tamanu workers and increased safety. Additionally, we will support the workers with business management & financial literacy, so they can be self-reliant & resilient.

The second community currently supports an agroforestry system, but does not grow tamanu trees. Through our support in this area, we aim to incorporate tamanu into the agroforestry system & create a regenerative and sustainable tamanu production. We aim to equip those in this community (50% of whom are women) with agroforestry skills and an increased income/quality of life.

Eventually, we hope to utilize the oil produced at the second community and incorporate it into our products, creating an entirely traceable & sustainable supply stream.





Press Reset Ventures

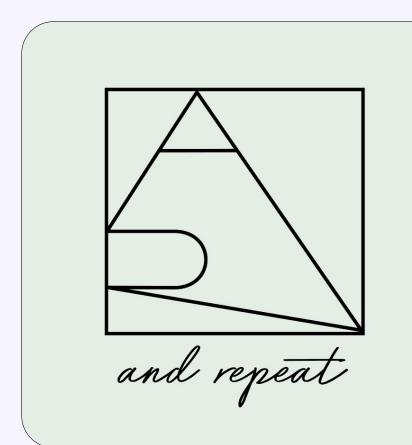
AND REPEAT

AUGUST

EXPERIMENT BEAUTY

INNERBOTTLE

BLUEBIRD CLIMATE











Opening the door to mental health conversations

Founder: Jayme Cyk, Ben Rabb andrepeat.co Identifying gaps in period care, made by Gen Z for Gen Z and beyond

Founder: Nadya Okamoto, Nick Jain <u>itsaugust.co</u>

Inspired by science, Thoughtfully sustainable, Ridiculously fun

> Founder: Lisa Guerrera experimentbeauty.com

Innovative packaging solution with a circular economy platform

Founder: Steve Oh innerbottle.com

In business to decarbonize the consumer products industry

Founder: Anisha Gupta, Jamie McCroskery, and Dennis Lee <u>bluebirdclimate.com</u>



Slow Skincare

Community & Partnerships

SlowDownSkincare

We were taught to reduce before we reuse and recycle. That's why KraveBeauty's been committing to slowing down the fast-fashion like product launch cycle in the skincare industry. We want to use our platform to enlighten the industry that thinking suitably isn't enough — we need to rethink how fast or slow a company grows.

There are lessons to learn from a slower-paced friend. That taking it steady's the new business trend.

Redefining what growth looks like to you. Respecting the planet, and happy skin too.

Let's move with intention. Let's do more with less. Let's consciously change what we see as success.



KraveBeauty Launches Slow Down Skincare Initiative

At KraveBeauty, we like to go slow. In 2020, we first launched our Slowdown Skincare Campaign, where we committed to not launch any products for a year and reevaluate our portfolio.

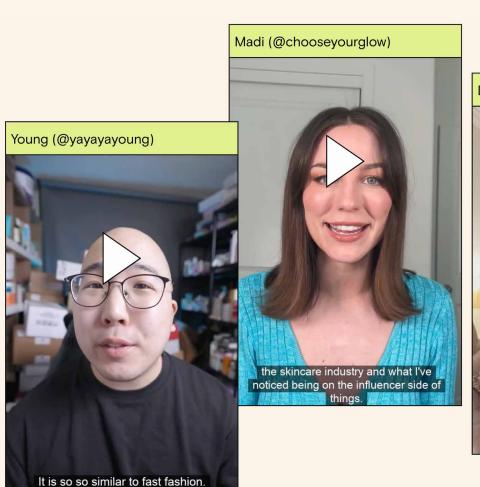
This year, on Earth Day, we re-launched the initiative, using a spin on the classic children's tale, "The Tortoise and the Hare." We, as an intentional brand, want to be like the tortoise, winning the race with gradual but stable progress. The campaign aimed to encourage our consumers and other brands to reexamine their contributions to the overproduction & overconsumption of beauty products.

an enormous amount of unnecessary products. We believe the key to reducing our environmental impact is adopt a counter-mindset and commit to responsible & slow production.

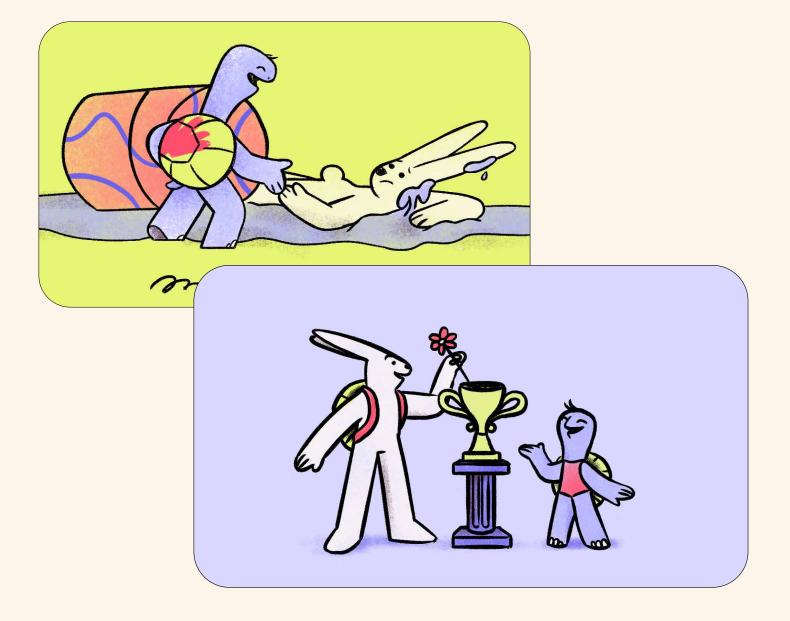
For us, this is not a one-time commitment. We are dedicated to use our platform to continue enlightening the industry and our consumers and showing that slow and steady wins the race.

The beauty industry, similar to the fast-fashion

industry, is growing at an incredible rate and producing









Waste Me Not

In October of 2022, we launched our "Waste Me Not" campaign, aiming to bring awareness to the industry-wide hidden waste problem. Through this campaign, we peeled back the curtain on how we repurposed over \$1.5M in retail value of unsaleable product waste we created in the past year. We also hosted our first-ever pop-up to showcase our waste and spread our messaging.







Fun fact: We had over 3,000 customers attend our NYC Pop-Up!



CHECK OUT OUR WASTE ME NOT VIDEO ON YOUTUBE!



Additional Information

CONTACT US

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MORE INFORMATION

Sustainability Page

Recycling Guide



Appendix

DONATION INFORMATION

Organization	Product	Cash	Total
Women's Earth Alliance	-	260,885	260,885
Great Barrier Reef Foundation	_	88,570	88,750
Project Beauty Share	28,000	-	28,000
The Farmlink Project	_	22,428	22,428
Climate Neutral	_	13,761	13,761
Sunrise Movement	_	13,515	13,515
Ocean Conservancy	_	13,515	13,515
1% for the Planet	_	11,200	11,200
Education Bridge	_	11,000	11,000
Pretty Brown Girl	480	10,000	10,480
Seniors Fight Back	-	10,356	10,356
AAPI Women Lead	-	10,271	10,271
commUNITY Action Fund by Hate Is A Virus	-	5,526	5,526
Individual Healthcare Workers	5,264	-	5,264
Feeding America		5,200	5,200
Trans Defense Fund LA	5,140	-	5,140
Women's Reproductive Rights Assistance Project (WRRAP)	-	5,000	5,000
Rainforest Trust	-	5,000	5,000
Welcome to Chinatown	3,795	200	3,995
Asian Americans Advancing Justice	_	3,938	3,938
RSPCA NSW	_	3,367	3,367
NSW RFS and Brigades Donations Fund	_	3,367	3,367
World Wide Fund Australia	_	3,353	3,353
Red Cross Australia	-	3,353	3,353
Elmhurst Hospital	3,080	_	3,080
Mount Sinai Kravis Children's Hospital	3,080	-	3,080
Asian Pacific American Labor Alliance (APALA), AFL-CIO	_	2,575	2,575
Fifteen Percent Pledge	_	2,319	2,319

Organization	Product	Cash	Total
It Gets Better	_	2,100	2,100
TakeAction Minnesota	_	2,065	2,065
Linc Housing	1,536	-	1,536
Womankind	1,250	-	1,250
Latino Equality Alliance	-	1,249	1,249
First Nations Development Institute	-	1,152	1,152
WE ACT for Environmental Justice	_	1,151	1,151
Robin Hood Foundation	-	1,151	1,151
Empowering Through Beauty	-	1,148	1,148
APICHA	_	1,105	1,105
CARE's Ukraine Crisis Fund Cafe Maddy Cab	-	1,050	1,050
Cafe Maddy Cab	-	1,025	1,025
Nova Ukraine	_	1,021	1,021
USA for UNHCR	-	1,000	1,000
United Help Ukraine	-	1,000	1,000
True Self Foundation	-	1,000	1,000
Official George Floyd Memorial Fund	-	1,000	1,000
Minnesota Freedom Fund	-	1,000	1,000
Kaleidoscope Trust	-	1,000	1,000
Doctors Without Borders	-	1,000	1,000
Black Lives Matter Global Network	-	1,000	1,000
Other <\$1K	-	4,306	4,306
	51,625	535,224	586,849



In May of 2022, we celebrated AAPI Heritage Month by collaborating with several other AAPI founded companies. Together, we created the Then I Krave'd Good Light Set and donated 100% of the profits to two organizations. Together, we donated over \$20,000 to support AAPI communities.





AAPI Women Lead

Seniors Fight Back

2022 IMPACT REPORT