

by TIM KNAPPSTEIN AND SON





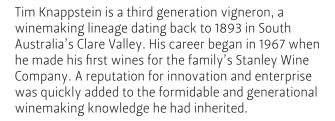




Our mission is to produce a select range of outstanding cool climate boutique wines at affordable prices.



# The/ Winemaker



In 1971 the Stanley Wine Company was sold and Tim set out to develop his own vineyards in the Clare Valley, establishing his own wine company in 1976. His innovative aptitude came to the fore pioneering new production approaches and introducing new varieties, such as Fumé Blanc, into the Australian market.

With the growth of Tim's company came an enduring passion for cool climate wines. This in turn led to a recognition of the Adelaide Hills as a region possessing near perfect conditions and great potential for the making of such wines. Upon the sale of the Clare Valley operation in 1981 Tim relocated to the Lenswood sub region. He remains there to this day.

Tim's enthusiasm for the Adelaide Hills grew as his perceived potential for cool climate varieties, particularly Pinot Noir, was more than fulfilled.





## **Nick Knappstein**Brand Manager

In 2010, four years after it was founded, Nick joined Riposte as Brand Manager, taking over the responsibility of building the sales and marketing arm of the business in Australian and internationally.

Although he studied law, Nicks choice of a career in the wine industry was a natural course to take. Raised in a winemaking family, he showed, at a very early age that he had an exceptional palate. His father reports that by the age of seven he could pick a Sauvignon Blanc from a Riesling or Chardonnay and knew a corked wine when he saw it. His love and understanding of fine wine continued to grow and while studying law he further expanded his knowledge by working in high end wine distribution and cellar doors.

Nick's role is not just sales. Prior to vintage he is involved with Tim and the growers in managing grape quality and production.

In the winery Nick works alongside Tim from vintage to fining trials and final blending, ensuring that what goes into the bottle is the very best that Riposte can produce.

To keep abreast of contemporary wine styles and to maintain an educated palate, Nick has a growing commitment to wine judging across Australia.

Married to Necia with a young daughter Olive, when Nick is not working he can be found cooking in the kitchen, playing music in a band or relaxing with his family and dogs.



#### **Dale Knappstein** General Manager

brand management.

Dale Knappsteins position is General Manager for Riposte which involves the administration, financial management, shipping, ordering, packaging and logistics as well as

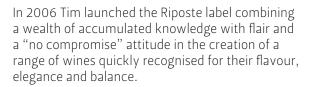
Her previous role as Corporate Public Relations and Brand and Crisis Manager for an international pharmaceutical company enables her to bring a strong understanding of communications and branding to Riposte.

Dale also provides 'private cellar door' home entertaining for Riposte's international and Australian agents and consumers.

With a background of sporting achievement (a member of the Australian Olympic swim team in Rome) Dale, together with Tim, still enjoys a keen interest and involvement in motor sports as well as snow skiing.

Dale lives and works in the beautiful Adelaide Hills, keeping a close connection to the region in which the Riposte wine is grown.

# About/ Riposte



Riposte is an entirely family owned and run boutique winery. Tim, Dale and Nick form a close-knit team that is guided by the winemaking philosophy to be 'hands on' at every stage from vineyard to bottle. Each vineyard site is carefully selected for quality and its suitability for producing varietal character. Tim and son Nick work closely with the growers at every stage, ensuring grapes are picked at the optimum stage of ripeness, vibrancy and freshness.

In the winery Tim and Nick carefully craft the wines in small batches maximising flavour and complexity creating wines of great distinction that preserve the character of the Adelaide Hills, South Australia's premier cool climate region.

Riposte is sold to selected retail outlets and on premise throughout Australia and exported to various international markets.

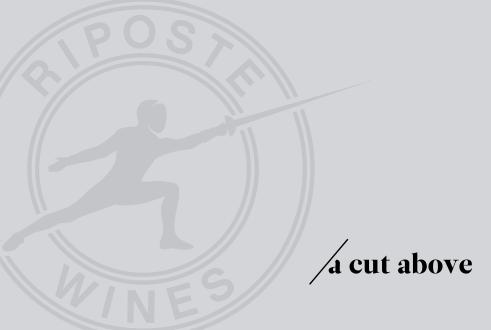




James Halliday Australian Wine Companion

**5 RED STAR WINERY** 







## The/ Accolades

Tim's prowess as a winemaker won recognition from early in his career with over 500 wine show awards including 120 gold medals.

To this day Tim retains an enviable track record of trophies and gold medals from many wine shows. The Riposte flagship, 'The Sabre' Pinot Noir, is a consistent gold medal and trophy winner and is widely recognised as among Australia's finest Pinot Noirs.

Australia's most comprehensive wine guide, The James Halliday Wine Companion, lists Riposte as a Five Red Star Winery which acknowledges wineries with a consistent record of producing wines of outstanding quality. It complements a host of excellent reviews from national and international journalists and wine commentators.























## The/ Range

Introducing the new look Riposte range of wines.

timknappstein.com.au

