

KLASS Cosmetics & Skincare

155 2nd St. S • Hudson, WI 54016

Dear Potential Wholesale Account Holder,

Thank you for your interest in our KLASS line and give back program, KLASS Act! For every \$5,000 purchased, your business is eligible for \$1,600 in luxury KLASS product credit to donate to a local women's charity.

The best way to try our line is to sample our best selling products. Our sampler package is available for \$299 (\$375 regular wholesale). This curated selection includes 25 of our best selling products at a reduced price. If you'd like to order our sampler package give us a call at 715-716-5132 or email us at info@klassbeauty.com for more information.

By purchasing our sampler package the \$500 minimum opening order is waived. For future orders you can order with no minimum at a 25% discount, for 50% you must order \$200+ per order.

All products are online at www.klasscometics.com, we no longer offer catalogs or printed book material.

Please find the attached retail agreement below and return completed to info@klassbeauty.com.

Talk Soon,

Crystal Knotek - Chief Executive Officer Tim Knotek - Chief Financial Officer Nick Raehsler - Chief Operating Officer & President

Accounts & Ordering 715.716.5132 info@klassbeauty.com www.klasscosmetics.com

★KLASS BEAUTY[™] RETAILER AGREEMENT APPLICATION

Business Billing Information:			
Salon Name:	Contact Name :		
*Phone: () Fax: () Website	<u>.</u>	
Address:			
City:	State:	Postal Code:	
Tax Exempt Status: Please attach cop	y of resale certificate and k	ousiness license for location(s)	
FEIN:	Establishment Lic. #	State:	
Shipping Contact Information:			
Owner / Purchasing Contact:			
Name:	Title:		
Phone: () Email:			
Shipping Information:			
Shipping Address:			
Shipping Attn:			
City:	State:	Postal Code:	

Agreement Terms

- *Must provide business resale certificate (FEIN#). Products purchased from KLASS under wholesale are exempt from tax. * Retailers are responsible to properly tax products upon retail sale.
- Products can be sold online, at trade shows or to other resellers when approved by KLASS.
- Products are never to be sold below wholesale unless approved by KLASS Cosmetics, LLC.
- Retailers will not alter KLASS products or packaging for KLASS products in any way.
- Retailers will not engage in any trade practice which could injure the reputation of KLASS or any KLASS product.
- ALL sales are final, we do not accept returns. Only defective, damaged or mismarked items will be replaced or refunded within 7 days of delivery.
- No warranties are to be offered on any products.
- Repackaged or altered items are not covered under manufacturer limited product liability.

Orders

- Opening order is \$500
- Re-Orders: To be considered a wholesale order (50% off), retailers must purchase \$200 or more to receive wholesale pricing PER order. To maintain wholesale status, retailers must purchase <u>\$1,000 per year</u>.
- Orders will be shipped 1-3 business days from the time of purchase. *Out-of-stock products will be refunded and retailers will be alerted when the item is back in-stock to reorder.
- KLASS uses FedEx and USPS as shipping providers. Shipping rates are determined by weight of order. Expedited shipping is available upon request for an additional charge.

Accepted Forms Of Payment

• All orders must be prepaid by corporate credit card, bank check or money order. Personal or company checks will be held for clearance. Payment by corporate MasterCard, Visa, American Express and Discover is accepted.

Returned Checks and Order Cancellations

• There is a \$35 fee for any returned check. A 25% service charge will apply to any cancellations.

KLASS ACT Requirements

For every \$5,000 purchased from KLASS, your salon is eligible for \$1,600 worth of product to give back. To apply for a local organization in your community to receive products, please contact your KLASS sales rep.
*All givebacks are reported to each community news reporting agency for a free marketing opportunity for your salon.

For all questions, orders and inquiries please refer to the contact information below.

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Ordering Call: (715)-716-5132 | Email Orders: info@klassbeauty.com

By signing this agreement both parties have read and agreed to the terms of this agreement.

Reseller:

KLASS Cosmetics, LLC:

Name:	Name:
Signature:	Signature:
Title:	Title:
Date :	Date :