



# MARCO

The Marco Company story began with two brothers, Darrell Sr. and David Cooper, and their vision of establishing a company that would provide innovative merchandising solutions for the retail industry. In 1984, The Cooper brothers, along with their wives, various family members and a 5,000 square foot building, made their vision a reality in Fort Worth, Texas.

Through determination and perseverance, the Coopers founded The Marco Company and saw their dream begin to take shape. Within four years, the company had growth to 33 employees and occupied over 10,000 square feet of manufacturing space. The growth experienced by The Marco Company has continued, not only in manufacturing space and employee count, but also in expanded capabilities with a widened scope of industry segments served. After 35 years of growth and success, The Marco Company now includes over 500 employees and over one million square feet of manufacturing and warehouse space. Marco remains family-owned and operated, and continues to fulfill the vision of the Cooper brothers by proudly serving the retail industry with innovative merchandising solutions.

### Marco & InStore

The InStore line of first-class products and services was developed to provide customers with an economical alternative to replacing outdated and damaged refrigerated cases. Backed by the Marco Company's reputation for excellence in customer service and support, InStore installation is provided by Qualified Installation Technicians, who carry the Marco Company's commitment to customer satisfaction to every store and job site.

THE COOPER BROTHERS



# **MISSION STATEMENT**

Through teamwork, leadership and service, we create value for our customers by manufacturing the finest and most innovative display products.

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# CASE RESKIN: THE PROCESS



# **CASE RESKIN**

Well maintained refrigerated cases will perform for over twenty years. Unfortunately, these cases in high volume stores can look worn out in as little as three to five years. Save time, money and refresh your store by reskining your refrigerated cases instead of buying entire new systems. The Marco Company manufactures and offers a wide range of interior and exterior parts that cover many popular brands of refrigerated cases.

Each installation crew is led by a Certified Installation Coordinator. Taking into consideration the customer's concerns for minimized flow interruption and maximum available display space; installation can be carried out at night or at any other low traffic time.

### CASE RESKIN: THE PROCESS





### CONTACT US

Call our office at 817.900.5100 and we can help you find a representative in your area. We will discuss your goals, time frame and budget to find the best solution for your requirement.



### **STORE SCOPE**

A representative will visit your store and discuss details about the cases in need of refurbishment. Once the quote and time frame have been approved, an install crew will be scheduled for the refurbishing process.



### INSTALLATION

All necessary materials will be ordered and shipped directly to your store. A highly trained install crew will arrive and inspect all shipped materials. The crew will then begin to tear down your old case to install new parts.



### COMPLETION

Upon completion, the install crew will inspect all refurbished cases for fit and finish. Your store will have a brand new look for a fraction of the cost to purchase new complete cases.

### CASE RESKIN: CASE EXAMPLES



### WORN REFRIGERATION CASES

These refrigerated cases are still in working order, keeping food and products within a well controlled temperature. However, the appearance of the cases can be unappealing to customers. The panels are dented, the trims are popping off and the paint is discolored from years of use.

### CASE RESKIN: CASE EXAMPLES





### **MODERNIZED REFRIGERATION CASES**

The effective solution is to replace the damaged, rusty or worn out parts of the refrigerated cases. This gives the your cases a new lease on life with an updated look. As shown above, the cases were strip of their old damaged exterior and new panels and trims installed.



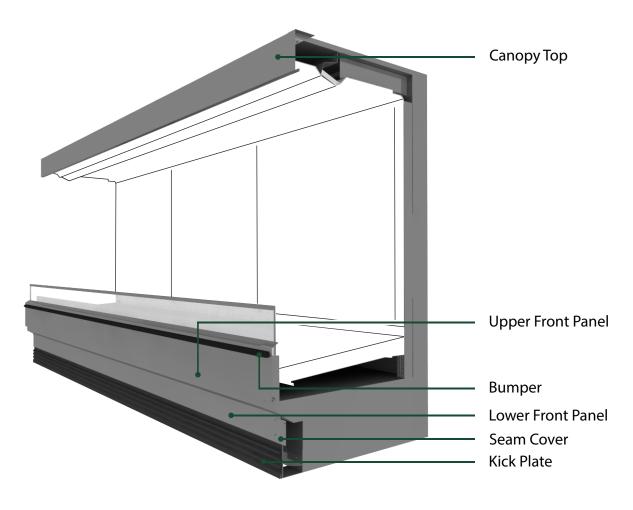
# WALL CASE





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### WALL CASE EXTERIOR PARTS

The exterior of wall cases takes a lot of abuse through out the day. Customers are bashing, scrapping and banging their shopping carts against the front as they search for the freshest produce. All these parts take the hits to protect vital refrigeration components. So give your wall cases a facelift with new front panels, bumpers, canopy tops and kick plates. Further update the exterior look of the wall cases with available powder coat options.



**KICK PLATE** 



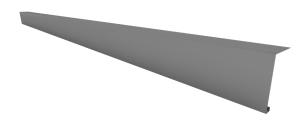
**UPPER FRONT PANEL** 





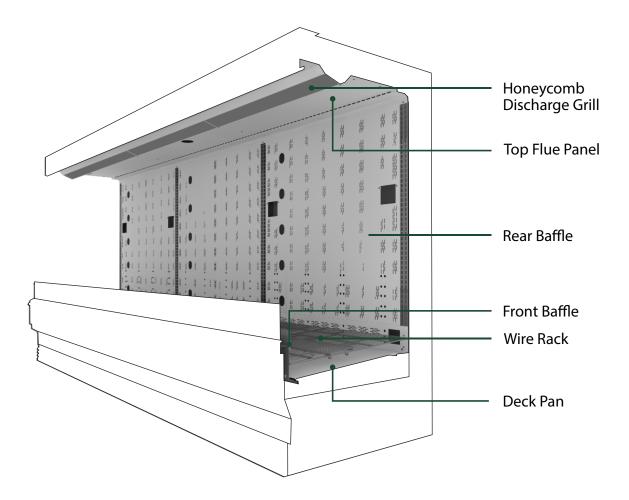
LOWER FRONT PANEL

**BUMPER** 



**CANOPY TOP** 

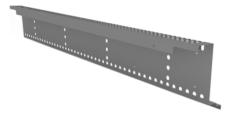
**SEAM COVER** 



### WALL CASE INTERIOR PARTS

Constant restocking of heavy products and shifting merchandise will wear out the interior of many wall cases fast. Overloading with frozen good can bend wire racks and poor maintenance can accelerate interior panels to rust. Fortunately, every wall case interior part can be replaced. Swap out damage parts with new back panels, deck pans, and wire racks or update your wall case with new shelves, dividers, and honeycomb discharge grill.

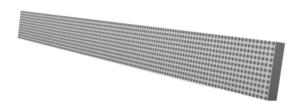
CASE RESKIN: WALL CASE INTERIOR PARTS





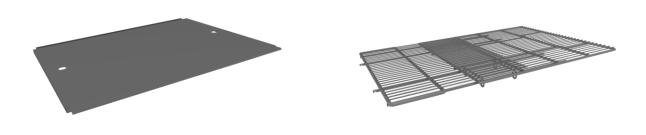
# **FRONT BAFFLE**

# **TOP FLUE PANEL**



# HONEYCOMB DISCHARGE GRILL

**REAR BAFFLE** 



# **DECK PAN**







# **COFFIN CASE**



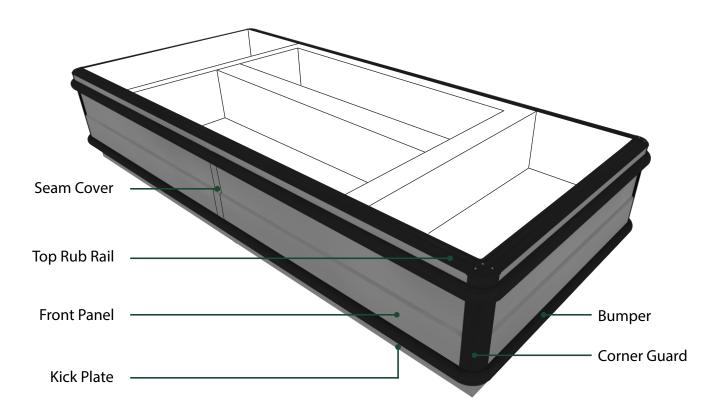


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### **COFFIN CASE EXTERIOR PARTS**

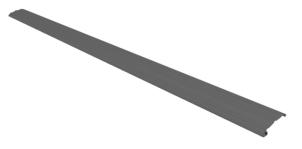
Coffin cases are great to display large frozen products that is easy for customers to reach in. But that also means having to withstand abused from shopping carts rubbing the case and heavy products being quickly loaded in from all sides. The Marco Company have all the parts to refresh the exterior of your coffin cases. From front panels to top rub rails, further update the exterior look of the coffin cases with available powder coat options.

# CASE RESKIN: COFFIN CASE EXTERIOR PARTS

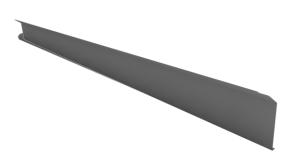




**BUMPER** 



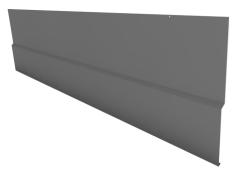
**TOP RUB RAIL** 



**KICK PLATE** 



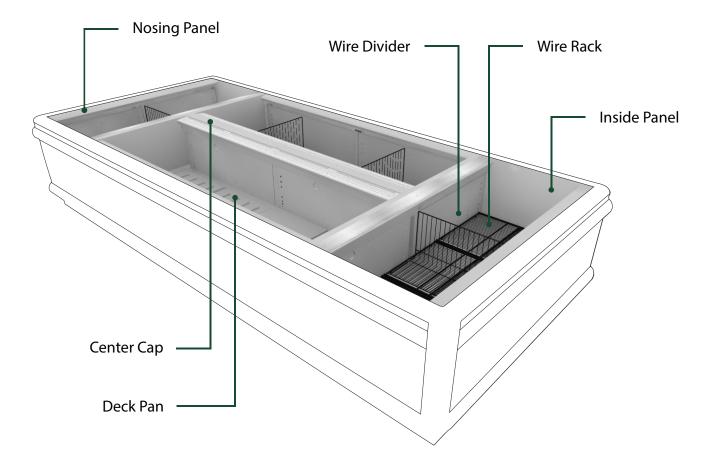
**UPPER FRONT PANEL** 



LOWER FRONT PANEL



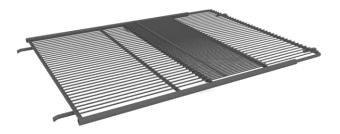
**CORNER GUARD** 



### **COFFIN CASE INTERIOR PARTS**

The interior of coffin cases gets damaged from frozen products being tossed in and wire dividers and wire racks can get bent from overloading. Damage interior panels can affect disturb the airflow and effect the refrigeration efficiency. Just like the outside, The Marco Company have all the parts you need to renew the interior. Swap out damage parts with new inside panels, deck pans, and nosing panels or update your coffin case with new wire dividers and wire racks.







**WIRE RACK** 



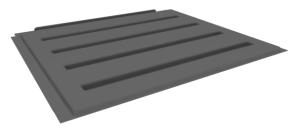






**CENTER CAP** 





**INSIDE PANEL** 

**DECK PAN** 

# CASE RESKIN: ASSET PROTECTION



# **ASSET PROTECTION**

Armor<sup>®</sup> Asset Protection line of first-class products and services was developed to provide customers with a highquality protection system. Prevent damage to your new store fixtures or freshly refurbished cases with our guard rail system, bolt-down bollards and corner guards. Wrangle loose shopping carts in your parking lot and store front with our great selections of cart corrals. All of our asset protection offerings are available with professional installation from our highly trained crew.



# CASE RESKIN: ASSET PROTECTION



# ASSET PROTECTION: GUARD RAILS



# **GUARD RAILS**

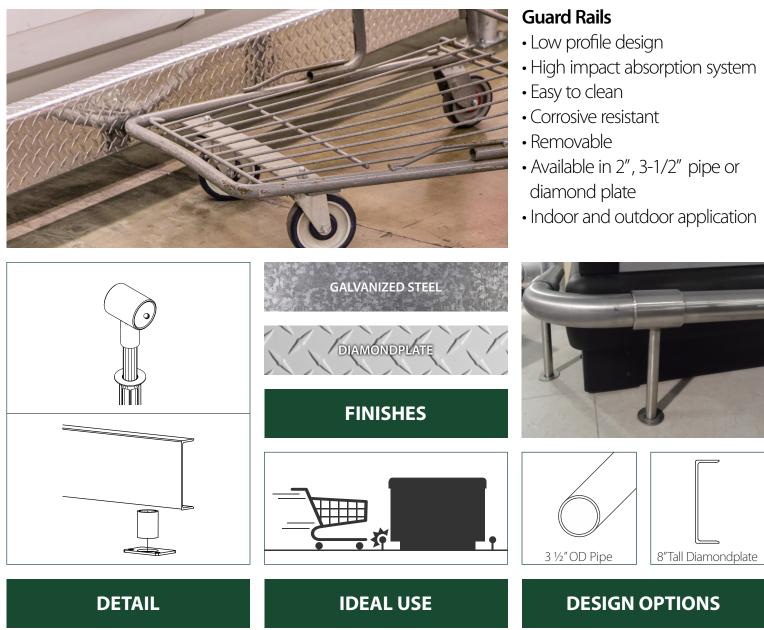




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# ASSET PROTECTION: GUARD RAILS





### **GUARD RAILS**

Our Guard Rails are a durable, floor mounted system with a low profile to stop shopping carts, pallet jacks and forklifts before they cause damage to cases and fixtures. All impacts are absorbed throughout the entire system. They is easy to clean, corrosive resistant, and removable if needed. Closed corner rails are available for a continuous look around cases without the need for bollards.



### **QUICK FACTS**

# ASSET PROTECTION: BOLT-DOWN BOLLARDS



# **BOLT-DOWN BOLLARDS**



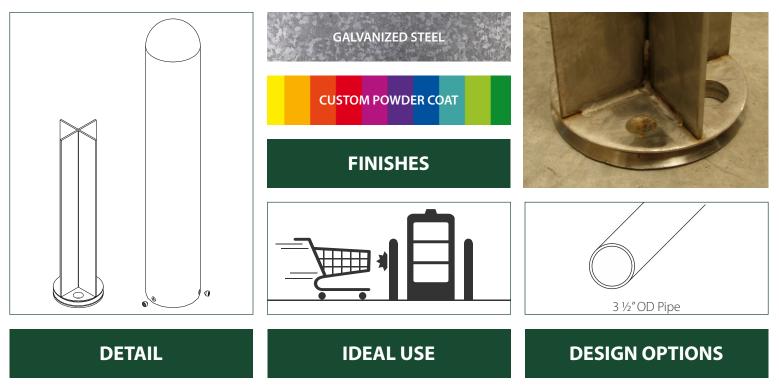
### ASSET PROTECTION: CART CORRALS





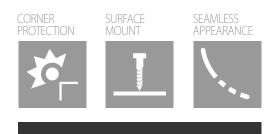
### **Bolt-Down Bollards**

- X-Spine technology
- Rounded tip
- V-Lock groove base
- Rubber pad base
- Easy to Install
- Removeable
- Selection of height and sizes



### **BOLT-DOWN BOLLARDS**

Our Bolt-Down Bollards are a great investment to protect your cases and fixtures. The X-Spine<sup>™</sup> core provides superior strength and support from impact in all directions. The V-Lock grooved base and durable rubber pad absorb impact shock while protecting the integrity of the concrete slab. Rounded top and hidden bolts provides a clean appearance and safety from hard edges.

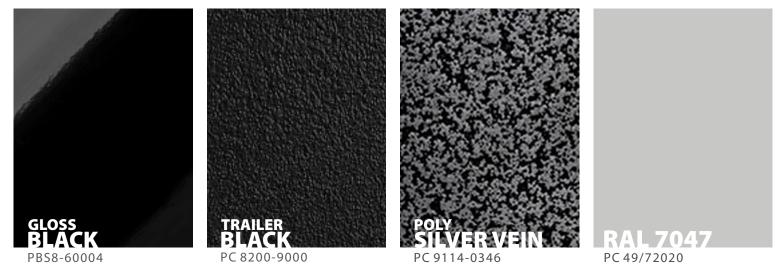


### **QUICK FACTS**

### CATALOG: METAL FINISHES\*



# CATALOG: POWDER COAT COLORS







### Payment Terms

Net 30 days with approved credit.

### **Credit Card Policy**

All credit card orders must include card number, name as it is printed on the credit card, expiration date, & security code if required.

### International Orders

All international orders are handled by advance wire payment only. Please contact our office at 817-244-8300 or one of our representatives for details.

### **Tax Policy**

Final product destinations in CA, FL, MI, NJ, OH, TX & WA will have sales tax added to the invoice. Final product destinations in other states may be required to add applicable sales tax.

### Warranty Information

All equipment manufactured by the Marco Company is warranted by the Marco Company to function for a period of one year from the date of purchase. Any equipment that is defective due to poor workmanship or materials will be replaced at no charge or your money will be refunded. For purposes of this warranty, material defects exclude the natural variant & characteristics of wood products. This warranty does not cover circumstances beyond our control such as abuse, freight damages, failure to follow proper guidelines in assembly &/or maintaining the equipment, or natural disasters.

### Shipping & Handling

The customer is responsible for all freight charges. The Marco Company will work to ship your order using the most appropriate method & carrier. The Marco Company will prepay & add freight charges to the invoice. Our Customer Service Department will track shipments, provide freight quotes, & proofs of delivery. International shipping is available to most countries. Please provide the United States export forwarder information when placing the order. This includes the name, address, & phone number. Shipping does not include inside delivery. All customers are responsible for unloading from the carriers' tailgate. Anyone with special delivery requirements should include instructions at the time of ordering.

### **Equipment Damage**

The Marco Company takes great care in packaging every order, so that it arrives in good condition. When the customer signs the delivery receipt, ownership & all responsibility for all unreported damages transfer to that customer. Before accepting any shipment from The Marco Company please open & inspect every item BEFORE signing the delivery receipt. If the item is damaged, it is the customer's responsibility to note any damages on the delivery receipt. If damage is discovered, please notify the carrier immediately & request an inspection as the inspection must be done prior to filing a damaged freight claim. While The Marco Company is not responsible for the cost of replacement materials or freight expenses for good damaged in transit, we will ship replacement product & bill Customer accordingly pending claim results. Please contact our Customer Service Department at 1-800-356-2848 for information regarding replacements or credit.

### **Return Policy**

A 20% restocking fee is applicable on most in-stock orders. The Marco Company will arrange for credit, exchange, or a refund. Please contact our Customer Service Department at 1-800-356-2848 or your sales representative. Custom & Special Orders cannot be returned & are not refundable.

### Limited Liability

Customer's sole & exclusive remedy for any alleged defects or nonconformity of products shall be, at The Marco Company's option, repair, replacement or refund or credit for a pro rata portion of the purchase price attributable thereto. Under no circumstances shall The Marco Company be liable for any special, incidental, consequential, exemplary, punitive, multiple, personal injury or property damages, or other indirect or liquidated damages, costs or loss of profit incurred by Customer as a direct or indirect result of design, manufacturing, sale, installation or use of products or any defect or nonconformity in the products, or delay or failure or delay of delivery, whether based on warranty, contract, tort, strict liability, negligence, or otherwise, regardless of whether The Marco Company was aware of or should have been aware of the possibility of such damages or costs. The Marco Company's liability in connection with the sale of products shall not exceed the net sales price of the defective products received by it.

### Severability

These terms & conditions of sale shall not be construed against the party preparing them but shall be construed as if all parties jointly prepared these terms & conditions of sale & any uncertainty or ambiguity shall not be interpreted against any one party. If any provision hereof is held to be illegal, invalid or unenforceable under any present or future laws, such provision shall be fully severable & the terms & conditions herein shall be construed & enforced as if such illegal, invalid or unenforceable provision had never been made a part hereof. The remaining provisions herein shall remain in full force & effect & shall not be affected by such illegal, invalid or unenforceable provisions or by their severance here from.

#### Governing Law/Exclusive Forum

These terms & conditions shall be governed by & be construed in accordance with the internal laws of the State of Texas, without regard to the conflicts of laws principles thereof. Parties hereby irrevocably submit all disputes &/or claims to the jurisdiction of the United Stated District Court for the Northern District of Texas, &, if such court does not have jurisdiction, of the courts of the State of Texas in Tarrant County, for the purposes of any proceeding arising out of these terms & conditions, or the subject matter hereof or thereof, brought by any other party.

#### **Catalog Notes**

The Marco Company makes all reasonable efforts to ensure the information in this catalog is correct; however, it is possible errors may occur. The Marco Company is not liable for misprints or other errors in this catalog. In addition, The Marco Company reserves the right to change pricing, minimum order requirements or product specifications & availability without prior notice. The Marco Company strongly recommends customer testing of product to ensure product meets all customer requirements for all intended applications.

# THE MARCO FAMILY



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