

Job Description

Miansai

Miansai thrives on exploration, discovery, and the beauty of elevated design. “The world around us is our source of constant inspiration. Beauty exists in the smallest of details”.

Job Title	Retail Sales Associate	Position Title:	Retail Sales Associate
Department:	Sales	Reports to	Retail Manager
FLSA TYPE	<input checked="" type="checkbox"/> Exempt <input type="checkbox"/> Non-Exempt	Job Type	<input checked="" type="checkbox"/> Full Time <input type="checkbox"/> Part Time
Schedule/Work Hrs	40/hr week	Location	
Prepared by:		Date:	

GENERAL SUMMARY

The mobile unit sales associate travels the country to planned events and pop-ups to sell product and create brand awareness. This is generally a traveling position that is in charge of setting up and managing the specific mobile store. The units include two Airstream's, a Piaggio and a Fiat . Locations may be as diverse as Airport terminals, cool music events through to Food and Beverage locations. In all cases the locations and events will specifically be on brand.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

- Drive sales and exceed sales goals through excellent customer service, clienteling and product knowledge.
- Demonstrate brand and product knowledge during all interactions with customers and co-workers.
- Ensuring high levels of customer satisfaction through excellent sales service.
- Follow all company policies and procedures to ensure operational excellence
- Help to ensure the mobile shop is fully stocked and merchandised according to company guidelines
- Assist or participate in company initiatives involving selling, service, stock, visual merchandising, etc.
- Comply with inventory control procedures.
- Provide feedback on product, opportunities for improvement, customer comments and communicate to Head of Mobile, Marketing/PR and leadership with all pop-ups and events.

JOB REQUIREMENTS:

Experience, Knowledge, Skills and Abilities

- Minimum 2 years experience in sales
- Advanced understanding of sourcing and materials required by Miansai products.
- Familiarity with inventory procedures
- Possess a strong work ethic and team player mentality
- Work logically and systematically
- Microsoft Word, Excel a must
- Both physical and database organization skills.
- Be able to lift 25lbs or more
- Have good time management for hard deadlines
- Have excellent communication skills, both oral and written
- Able to work with and meet deadlines
- Be flexible and have the ability to manage change
- Ability to work and problem solve independently
- Regularly required to sit, stand, bend, reach and move about the facility

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- Maintain a positive attitude to continued learning
- Knowledge and compliance with all safety procedures associated with the work environment

PHYSICAL DEMANDS & WORK ENVIRONMENT:

- Can work in confined spaces and in proximity to loud machinery
- Ability to stand, walk, reach, and lift up to 30lbs
- Can determine colors
- Can operate a computer and other office productivity machinery such as a printer, copy machine, calculator, etc.
- Ability to ascend/descend ladders

Education:

- High school required
- Some college preferred

Languages:

- English Required
- Bi-Lingual a plus (English/Spanish)