



Wholesale Cleaning Services 2020 Mail Order Price Book

Service You Can Count On

For more than 70 years Sunshine Cleaners, and the Schwegmann family have strived to provide customers with the highest quality specialty cleaning service. It is our goal; to be your partner in providing top of the line services to your customers. We appreciate your business and look forward to working with you.

Table of Contents

Page 1 Leather Cleaning Services Price List
Page 2 Wedding Gown and Specialty Cleaning Services Price List
Page 3 Fur Cleaning and Glazing Price List
Page 4 Repairs - Leather, Suede, Fur & Zippers Services Price List
Page 5 Alterations and New linings Services Price List
Page 6 What is professional leather cleaning Bulletin
Page 7 Handbags, Purses and Footwear Services Bulletin
Page 8 Wedding Gown Services Bulletin
Page 9 Fur Cleaning and Weaving Services Bulletin
Page 10 Pillow Cleaning and Renovation Services Bulletin
Page 11 Weaving Services Bulletin
Page 12 Sunshine Tickets Explanation Bulletin
Page 13 Sunshine Business Information
Page 14 Shipping to Sunshine Bulletin
Page 15 Common leather terms
Page 16 Accepting leather at the front counter worksheet
Page 17 Leather service consent form
Page 18 Quick Price List

Services offered:

**Leather Cleaning • Fur Cleaning • Wedding Gown Cleaning & Preservation • Area Rugs • Footwear
Handbags • Home Goods • Repairs • Alterations • Beaded and Leather Trimmed Items
Down-filled jackets • Pillows • Comforters and more**

Leather Cleaning	Wholesale Price	Suggested Retail
Jackets, Pants/Slacks, Shirts/Blouses, Chaps		
Leather or Suede	\$34.00	\$51.00
Combination cloth with leather/suede trim	\$24.00	\$36.00
Ultra Suede (faux suede) or Vinyl (faux leather)	\$20.00	\$30.00
Coats (37" and longer), Dresses, Coveralls		
Leather or Suede	\$38.00	\$57.00
Combination cloth with leather/suede trim	\$24.00	\$36.00
Ultra Suede (faux suede) or Vinyl (faux leather)	\$20.00	\$30.00
Sweaters, Vests, Sleeveless Blouses, Halters		
Combination cloth with leather/suede trim	\$20.00	\$30.00
Skirts, Shorts, Vests, Sleeveless Blouses, Halters		
Leather or Suede (all leather)	\$24.00	\$36.00
Genuine Shearling (Items include Protectall Shield with Scotchgard)		
Jacket	\$44.00	\$66.00
Coat (over 37")	\$48.00	\$72.00
Varsity Jackets, Corporate Logo Jackets, Hero Jackets, School Jackets, Team Jackets		
Leather/Suede/Vinyl Sleeves	\$34.00	\$51.00
Cloth with leather trimmed pockets, shoulders, etc	\$24.00	\$36.00
Accessories - Purses, Handbags, Wallets, Gloves, etc. *(please see disclaimer; page 20)*		
Full Leather Purses/Handbags	\$40.00	\$60.00
Full Suede Purses/Handbags	\$34.00	\$51.00
Combination cloth with leather/suede trim	\$30.00	\$45.00
Gloves, Caps, Hats, Ties, Ear Muffs	\$19.00	\$28.50
Wallets, Clutches, Wristlets, Coin bag, etc.	\$17.00	\$25.50
Larger Bags, Overnights, Duffle bags, Unique	\$55 & up	1.5 x price
Custom Color Refinishing of Bags	\$60/hour	\$70/hour
Footwear (Uggs, shoes, heels, etc.) *(please see disclaimer; page 20)*		
Boots (UGG and other brands)	\$26.00	\$39.00
Shoes (any footwear)	\$26.00	\$39.00
Fur-trimmed Cloth Garment	\$24.00	\$36.00
Couture/Designer/High Fashion (subject to upcharge, please see page 12)	Add \$30	Add \$35.00
Multiple Color refinishing	\$60/hour	\$75/hr
Press Only for Suede and Leather Garment	\$18.00	\$27.00
Zip in Lining or Button in Lining(removable)	\$4.00	\$6.00
Belts, Collars, Hoods (sent separate from a garment)	\$14.00	\$21.00
Belts, Collars, Hoods, etc., with the garment	\$0.00	\$0.00
Ozone deodorized	\$15.00	\$22.50
Water Repel (cloth or leather piece)	\$15.00	\$22.50

All leather goods that Sunshine processes are cleaned, refinished(color restoration), and pressed as part of the cleaning service. Release required for bags and shoes.

ALLOW 1-2 Weeks for Service

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Wedding Gown | Specialty Cleaning

	Wholesale Price	Suggested Retail
Prestige Preservation Program		
Wedding Gowns		
<i>Clean and Preserve</i>		
Standard Box & Oversize Box	\$125.00	\$245.00
Clean Only	\$79.00	\$129.00
Clean and Press	\$109.00	\$174.00
Press Only	\$66.00	\$99.00
Restoration	Estimate	1.5 x price
Preserve Only in WG gown box (no warranty)	\$74.00	\$124.00
Clean, Return for Inspection, Preserve	\$153.00	\$265.00
Reseal/Rebox Gown (reusing materials)	\$15.00	\$22.75
Additional Box with Cleaning for accessories	\$45.00	\$50.00
Shipping (\$1000 insurance)	\$30.00	\$40.00
Memory Box Preservation (smaller keepsake box)		
<i>Clean and Preserve</i>	\$79.00	\$118.00
First Communion, Christening Gowns, Military Uniforms, Baby Items, Flower-girl dresses, Graduation Gowns, etc		
<i>Clean and Preserve Varsity Jackets</i>	\$89.00	\$133.00
<i>Memory Box, Preserve Only</i>	\$59.00	\$86.00
Specialty Cleaning Garments		
Formals, Evening Gowns, Prom Dresses, Mother of Bride, etc. (silk and/or beaded).	\$31.00	\$44.00
First Communion, Christening Gowns, Flower Girl dresses clean only service	\$31.00	\$44.00
Designer, High Fashion Garments, Vintage (Fabric pieces)		
Men or Woman's Two-piece suit(non leather)	\$23.00	\$32.00
Sweaters, blouses, etc. with beads, sequins, etc.	\$17.00	\$23.00
Silk Garments (per piece)	\$17.00	\$23.00
Couture, Designer, High Fashion (see pg 13)	Estimate	1.5 x price
Repair Work		
Charged in 15-minute increments (\$15.00/15mins)	\$60/hour	\$70.00/hour

Sunshine will remove belts, brochettes, flowers and other ornamentation from wedding gowns whenever possible. We will replace them after completing the cleaning process. We will **not call** prior to proceeding, unless requested on our invoice to do so. We will not jeopardize the safe cleaning of a piece. Please inspect the gown with your customer and inform them of the possible removal and replacement. Please discuss with your sales person or give us a call at the shop if assistance is needed.

PLEASE ALLOW 2-3 WEEKS FOR PRESERVATION SERVICES.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Fur Cleaning and Glazing

	Wholesale Pricing	Suggested Retail
Natural Furs		
Jacket	\$38.00	\$57.00
Stole, Vest, Cape	\$33.00	\$49.50
Coat (over 36")	\$43.00	\$64.50
Collars, Cuffs, Scarves, Boas, Hoods, Child's Jacket	\$16.00	\$24.00
Hats	\$17.00	\$25.50
Genuine Shearling (Items include Water Repel)		
Jacket	\$44.00	\$66.00
Coat	\$48.00	\$72.00
Man-made, Synthetic, Faux-Furs		
Jacket	\$29.00	\$43.50
Stole, Vest, Cape	\$25.00	\$37.50
Coat	\$33.00	\$49.50
Child's Jacket	\$16.00	\$24.00
Collars, Cuffs, Scarves, Boas	\$16.00	\$24.00
Hats, Child's Jackets	\$17.00	\$25.50
Cloth Garments		
Fur Trimmed Cloth Garment	\$24.00	\$36.00
2pc Outfit with Fur Trim	\$28.00	\$42.00
Fur Trimmed Hood	\$14.00	\$21.00
Fur Lined Garments/Reversible		
Reversible/lined natural fur to cloth jacket	\$43.00	\$64.50
Reversible/lined natural fur to cloth coat	\$43.00	\$64.50
Suede/Leather Jacket/Coat with natural fur lining	\$48.00	\$72.00
Natural fur lined vest (includes reversible)	\$33.00	\$49.50
Natural Fur Removable Lining	\$23.00	\$34.50
Fur Rugs		
Sheepskin Rug (per panel/hide)	\$23.00	\$34.50
Llama piece rugs with design, Alpaca Rugs	\$88.00	\$132.00
Full Animal Hide Rugs (cow, deer, elk, etc.)	\$88.00	\$132.00
Fur Storage		
Discontinued		
Down-filled Garments (with or without Fur trim)		
Down Jacket, Coat, Snow pants	\$23.00	\$34.50

Couture/Designer/High Fashion or One of Kind (subject to upcharge)

Due to the use of unique materials, construction and ornamentation/hardware, pieces may subject to an additional charge for handling, risk, and the extra time and attention required to care for these garments.

(Made in USA, Italy, France, Spain for example) Charges at our discretion, we will call.

**We clean many more items not listed here.
Please call or text with questions.
Allow 2-3 weeks for repairs and alterations.**

**info@sunshinecleaners.com
Call or TEXT 800.232.0792**

Repairs · Suede, Leather and Fur

	Wholesale Pricing	Suggested Retail
Zippers * Snap removal and replacement are extra *		
#5 one-way zipper (MOST COMMON)	\$39.00	\$48.75
#5 Reversible Zipper	\$40.00	\$50.00
#5 Two-Way Zipper (two pulls)	\$43.00	\$53.75
#5 Angled Zipper (Motorcycle style jackets)	\$48.00	\$60.00
#7 Zipper (Light Medium Duty)	\$43.00	\$53.75
#8 Zipper (Medium Duty)	\$48.00	\$60.00
#10 Zipper (Heavy Duty)	\$52.00	\$65.00
#10 Two-Way Zipper	\$53.00	\$66.25
#10 Angled Zipper (Motorcycle style jackets)	\$65.00	\$81.25
Pants, Skirts, Pockets, Sleeves	\$36.00	\$45.00
Zip in Lining	\$65.00	\$81.25
Purses Zippers (if possible)	\$36.00 and up	\$49 and up
Zipper in Cloth Garment (if possible)	\$51.00	\$63.75
Flap covered zipper, Leather backed zipper	Add \$6.00	Add \$7.00
NEW Zipper Pulley/Slider	\$7.50	\$9.50
<ul style="list-style-type: none"> We will always try to match zippers as close as possible. In cases when exact replacements are not available, we will select a zipper that is as close as possible. Some zippers are difficult to replace and we will make every attempt to replace zippers at listed price. Difficult or unique zippers will require an extra charge. We will call with estimates in most cases. 		
Suede and Leather Repairs		
Tighten Buttons (each)	\$2.00	\$3.00
Seams (12.50 plus .50 per total inches measured)	\$12.50 & up	\$15 plus .75/in
Tears (14 plus .50 per total inches measured)	\$14 & up	\$17 plus .75/in
Combination Tears and Seams use tear pricing	\$14 & up	\$17 plus .75/in
Large Tears (over 12 inches of tears)	\$25.00 & up	1.5 x price
Knit Cuffs (pair), Knit Collar Replacement	\$36.00	\$45.00
Knit Waistband Replacement	\$48.00	\$51.25
New Buttons (each) or New Snaps (each)	\$2.50	\$3.25
Add Snaps where none before (each snap added)	\$4.50	\$6.00
New Pocket Lining (each)	\$18.00	\$22.50
Repair Scuffs (as possible)	\$15.00	\$20.00
Patches (please give detailed instructions on placement)		
Bars, Chevrons, smaller patches	\$12.00	\$15.00
Varsity letter	\$15.00	\$18.75
Large patch	\$20.00	\$25.00
Four or more patches done by time rate.	\$60/hr	\$70/hr
REPAIR ONLY MINIMUM CHARGE	\$15.00	\$22.50
Timed Repairs priced in 15 minute increments	\$60/hr	\$70/hr
Fur Repairs		
Repair Tears (36.00 plus 4.50 per inch after 4in)	36.00 and Up	1.5 x price
New Hook or Eye (individual)	\$9.50	\$13.00
New Latch and Catch\Euro Clasp (individual)	\$14.50	\$19.00
Tighten Hooks\Eyes or Latch\Catch (each)	\$4.50	\$6.75
Resew Fur Trim	\$19.50 and up	\$29.95
Repair Lining as possible	\$19.50 & up	\$29.25

Allow for 2-3 weeks for repairs and alterations.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Alterations · Suede, Leather and Fur	Wholesale Pricing	Suggested Retail
Shorten for Suede and Leather Garments		
Sleeves Plain (no vents, cuffs, zippers, buttons, designs or trim)	\$38.00	\$47.50
Sleeves with cuff	\$51.00	\$63.75
Sleeves with snaps or buttons	\$51.00	\$63.75
Shorten sleeve with zipper or vent, (don't move up, just cut and resew hem)	\$51.00	\$63.75
Sleeves with zipper or vent to move up	\$65 and up	\$83 & up
Regular coat (no vent, no kick pleat)	\$51.00	\$63.75
Regular coat with split bottom, vent, sweep	\$75.00	\$93.75
Shorten Pants, Shorts, Skirts (no vents,etc.)	\$39.00	\$48.75
Lengthen (if possible)		
Sleeves add material	\$72.00	\$90.00
Reline Leather Garments		
Price includes labor and materials. Pockets are extra. Ask for estimates.		
Jacket	\$120.00	\$150.00
Vest, Pants, Skirts, handbags	\$102.00	\$127.50
Coat (37" and longer)	\$144.00	\$180.00
No lining pattern, or unusable pattern	add \$24	add \$24
Quilted Lining	add \$24	add \$24
Sleeve reline only (each)	\$39.00	\$48.75
Pocket relines (each)	\$18.00	\$22.50
Cloth Garment Reline	Estimate	Estimate
Black or brown lining materials are in stock, requested or customer materials are extra.		
Tailoring for Suede and Leather Garments		
Take In Waist	\$48 & up	\$67 & up
Take in Sides of Jacket	\$60 & up	\$82 & up
Take in and taper	\$60 & up	\$82 & up
Custom Tailoring (by time, 15-minute increments)	\$60/hour	\$70/hour
Make new collar	\$60 & up	\$78 & up
Turn collar (if possible)	\$48 & up	\$60 & up
Fur Alterations and Appraisals		
We provide all types of fur alterations, including relining. Measurements are required, all work done with estimates only. (These prices are estimates. Each fur needs to be evaluated for the type of materials that are required or requested to perform the service.)	Estimate	1.5 x price
Reline Stole (Estimate)	\$200.00	\$300.00
Reline Jacket (Estimate)	\$250-300	\$375-450
Reline Coat (Estimate)	\$300-400	\$450-600
Reline Coat with French hem (Estimate)	\$350-470	\$475-705
Appraisals	\$48.00	\$45.00
Monogramming (names or initials)	\$60 and Up	1.5 x price

PLEASE ALLOW 2-3 WEEKS FOR REPAIR/ALTERATION SERVICES.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

What is professional leather cleaning?

Leather cleaning is a specialized process designed to preserve the look and feel of leather or suede garments. Leather's unique characteristics, such as its ability to breathe and visible properties such as vein, tic, and scar marks (beauty marks) require special understanding and knowledge in order to professionally clean. Leather garments and accessories use various dyeing and pigment techniques in order to achieve different appearances and effects. Understanding colors, dyes, pigmentation, garment construction, and characteristics of different types of leather is what the professional offers. We take pride in understanding the work that we perform. All leather goods that Sunshine processes are cleaned, refinished(color restoration) and pressed as part of our cleaning service.

Providing a professional level leather cleaning service is not just about the cleaning. The refinishing or recoloring of a leather garment is the most vital part of producing a high quality piece. Without the color restoration process you are not providing professional leather cleaning. We have decades of experience in restoring colors. We mix colors from scratch to match each garment. We apply top coats to reproduce the look and feel that the designer of the garment intended. We use oils and dyes to restore suede and offer repellents to protect leather during wear.

Providing professional leather service also requires a repair and alteration staff that understands garment construction. Our crew of seamstresses and tailors are talented. They allow us to offer a wide variety of alterations and repairs. Their abilities strengthen the quality of our service. This allows us to remove and replace hardware, disassemble and reassemble pieces to clean parts separately, and fulfill customers' requested repairs. We replace zippers and buttons, make new linings, shortening sleeves and more. A full line of service is available.

Once a leather piece is cleaned, refinished and repaired/altered it moves to our pressing department. The final process of a professionally cleaned leather garment is the ability to press the garment and make it look its best. We use tension equipment, utility presses, forms, brushes, buffers and more to put the final look on a piece.

Professional Care = Professional Results

Before and After images are available on our website and can be used for your marketing materials. Give us a call and we can provide the images.

**info@sunshinecleaners.com
Call or TEXT 800.232.0792**

Handbags, purses, wallets and totes

Sunshine can clean and refinish handbags, clutches, purses and more. These items are unique and require special handling and processing. All handbags etc. are cleaned at the customers risk only. Due to the unique construction of handbags, uses of leather, fabrics, and trims, cleaning each piece is different. Inform your customer about the challenges of cleaning these items so they can make an informed decision about their goods. Restoration results of these items are usually spectacular. Estimate requests and questions are welcome.

UGG boots and footwear

Sunshine has cleaned over 10000 pairs of suede boots and footwear. This is the most popular growth in leather apparel cleaning that we have seen in some time. Don't miss out. Customers call everyday looking for places to have their UGG's cleaned. We direct them to the closest Sunshine wholesale customer. Like leather jacket cleaning, customers ask questions, and we are here to help. Here is a guide when accepting UGG, suede boots and footwear:

- UGG boots and footwear do not have care labels - All items without care labels are cleaned at the **customer's risks only**.
- Like leather and suede jackets, there will be a slight change in appearance when cleaned.
- Dye migration from dark to light areas is possible. Sunshine uses color control products to help offset this in cleaning.
- We have not experienced any shrinkage when cleaning UGG brand boots. Sometimes they will feel snug when worn after cleaning but the leather/suede will relax with wear.
- We *can* restore color and feel to the boots.
- Boots *cannot* be dyed to a different color.
- Jean dye stains are treated as best as possible, but jean dye removal cannot be guaranteed.
- Most salt stains and watermarks can be removed in cleaning.
- Both boots must always be cleaned at the same time to guarantee matching colors.
- Water repellent is included with every pair of boots.

Please refer to the back pages of the price book for customer consent forms.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Wedding Gown Services |Prestige Preservation Program

Sunshine Cleaners Company is an exclusive licensee and owner of Prestige Preservation Program. We offer an exclusive preservation process that is guaranteed to prevent oxidation and discoloration of garments we clean and preserve. This guarantee is backed by a warranty for the life of the garment. No one else can provide you with this type of service guarantee. We offer literature and signage that you can use in your store to help promote this program. Let Sunshine deliver profits to your counter each week with this service. No labor, no product costs, no headaches. Sunshine has been cleaning and servicing specialty items for over 60 years.

Let Sunshine be your wedding gown specialist

The Schwegmann family knows what it takes to clean wedding gowns. Every year we process more than 3000 gowns. We clean, restore, and repair gowns recognizing the care and diligence that is needed when handling such an important item for a customer.

Sunshine has several seamstresses and tailors on staff that allow us to remove and replace ornamentation and decorations prior to cleaning. We can cover beadwork, remove embellishments, replace embellishments and create a custom cleaning process for each gown. We truly provide a superior gown cleaning service for you and your customers. Our staff has years of experience. You can accept wedding gowns and other specialty items at your counter knowing that you have our professionalism and service to support your customers' needs.

You can find out more about the Prestige Preservation Program at the website: www.prestigepreservation.com. You can also direct your customers to this site for information, pictures, and warranty information.

Keepsake Items Preservation

Sunshine can clean and preserve keepsake items like military uniforms, sports uniforms, school jackets, christening/baptismal gowns, flower girl dresses and more. Sunshine has a smaller box with a different color scheme that looks like the wedding gown box. We preserve clothing items or keepsake items in the box using the same preservation process as the wedding gowns. Sunshine can provide brochures and guidelines on pricing for this service.

Gown and heirloom items restoration services are available. This is an estimate only service. Please inquire with your salesperson about this part of the service.

Please allow 2-3 weeks for cleaning and preservation services.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Fur Services | Weaving Services

Fur Cleaning Process

Sunshine cleans natural and synthetic furs using a non-immersion process referred to as the furrier method. Linings are hand cleaned to remove soil. Furs are gently tumbled in a specialized machine using a fur-clean and glaze solution. Linings are pressed and any requested repairs are performed. Great care is taken to produce a beautiful, luxurious fur garment for your customer. We offer pile method cleaning for items requesting this type of care.

Fur Storage

Sunshine does not offer fur storage.

Fur Repairs and Alterations

We have a full service furrier on staff to perform repairs and alterations. From tears and buttons to remodels and relines. Additional time is needed for fur repairs and alterations.

Couture/Designer/High Fashion or One of Kind

Due to the use of unique materials, construction and ornamentation/hardware, pieces may be subject to an additional charge for handling, risk, and the extra time and attention required to care for these garments. We will call in these cases.

Weaving

How much does it cost?

Because it is a meticulous hand-done technique, reweaving can be expensive. It is a good alternative, however, to discarding a favorite suit or sweater in the event of damage. We offer free estimates and descriptions of the work at your request.

How long does it take?

We use an outside company for this service and it can take up to 3-4 weeks. It may take longer if we have to wait for the approval of an estimate. Sunshine will call your store with an estimate and descriptions of the weave work that can be performed for all pieces. *All pieces must be approved before they will be processed.* This applies with a request or without a request for an estimate. No exceptions. Please be diligent about returning phone calls with approval or disapproval of work. The weaver determines the type of weave possible. You can also work direct with weaver: amazinggarmentrepair.com

info@sunshinecleaners.com

Call or TEXT 800.232.0792

Pillow Cleaning and Renovation

Feather and down cleaning process

Feather and down-filled pillows are renovated by the Pillow-Vac-System. Pillows are cleaned one at a time. The old ticking(case) is discarded and replaced with a new feather and down proof ticking. Feathers are removed from the ticking, sanitized, deodorized and the same feathers are encased in a new ticking. Many soiled pillows can contain up to a pound of dust and other foreign materials. After sanitizing, those foreign materials are removed. Feathers are agitated by rotating brushes, which fluff the feathers and allow the dirt and non-feather particles to settle to the bottom of the machine. Ozone lights deodorize the feathers as they are fluffed. About 3 pounds of good feathers make one standard size pillow.

- We use a non-gusseted industry size pillow ticking.
- We can make custom sized pillows to order.
- We can renovate custom sized pillows.
- We sell new pillows filled with feathers, down or poly-fiber clusters.
- We can order higher thread count ticking.
- We can replace gusset pillows with new gusseted ticking, by request only.
- We can clean and recover pillows that are synthetic filled.

Pillow Sizes with New Ticking

Standard Size Pillow 19" x 26"

Queen Size Pillow 19" x 30"

King Size Pillow 19" x 36"

Renovated pillows will be matched to the closest size. Pillows outside of these measurements will be custom made. Please specify on the invoice the size, if a custom pillow is not required. All old ticking will be discarded unless a request to return the ticking is written on our invoice. DOWN FILL IS A CUSTOM BY ESTIMATE ONLY ORDER.

Pillows can be combined or split into different sizes. Please specify the size pillow you would like returned and the charge will be for that size pillow.

Decorator Pillows and other styles of pillows

We are able to upholstery clean decorator and throw style pillows.

Service times are 1-week for normal size pillow renovation and 2-weeks for custom size pillows and decorator style pillows. We also offer new pillows for sale. Please request this separate price book.

info@sunshinecleaners.com

Call or TEXT 800.232.0792

Communicating with Sunshine

Customer Service

We understand the demands that your customers put on your customer service staff. The staff at Sunshine is here to answer questions. There are multiple places to get information that is already prepared. This price book, the FAQ section on our website about leather cleaning, information can be found for gown services on our website. You can call, text or email. All these materials are available to aid training your staff.

When contacting us, *please have your ticket number available* so we can look up your order. This number can be found on the receipts at your store from our two-piece invoice.

TEXT 800.232.0792

Whenever possible, please use our texting service. We can answer almost all questions via text. Pictures of leather jackets, etc., can be sent to us for estimates or to answer other questions. Please reference your ticket number or what store you are texting from. Multiple staff at Sunshine are monitoring our texting service to provide quick answers.

Email

Questions or other inquiries can be made to info@sunshinecleaners.com. Multiple staff at Sunshine are receiving emails to this account. This allows for more timely responses.

Call

We use one phone number for calling and texting. You can text this number, reach our sales staff, office, owners and our customer service team all by using the number 800.232.0792. You can select your sales person from the auto-greeting menu when you call or when you hear the greeting press 1 for our customer service team.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Sunshine Tickets

Filling out the tickets for Sunshine indicates to our staff what services are needed for your customer. **Every piece that is sent to Sunshine requires a ticket to be attached to the item or in the pocket of the item and to be filled out completely. Your sales person can assist with ticket completion.**

The ticket or invoice information is what we use to perform requested services. We do not know what you don't tell us. We like notes and lots of information, mark accordingly.



Cleaners Name _____
 Address _____
 City, State Zip Code _____
 Phone (your account #) _____

// //
 Pickup Date

1

↑ Ticket Number

2 **Gown and Preservation Services**

Clean Only Clean and Press Preserve Only

PRESTIGE PRESERVATION PROGRAM

Item Description
 Gown Shawl/Wrap Train
 2pc Gown Headpiece Formal
 Veil Back Panel Baptismal
 Hat Back Lace Christening
 Shoes Slip Communion
 Garter Other _____

Memory Box Color _____
 Restore # of Pieces _____

3

2 **Suede, Leather, Fur, & Home Goods Services**

Clean & Repair Repair Only Estimate Requested Storage Value

PLGA PROFESSIONAL

Leather Suede Fur Vinyl Faux Fur Combo Kite Down Urethane
 Suede

Item Description
 Jacket Coat Varsity Pillow
 Vest Shirt Boots Comforter
 Pants Dress Shoes Drapes/Curtains
 Skirt Belt Hat/Cap Feather Bed
 Stole Lining Handbag Pillow Shams
 Sweater Hood Gloves Rug
 Purse Collar Wallet Other _____

3

4 _____

5 _____

3 _____

Customer Garment Tag # _____ HOLD FOR OK CUSTOMER OK

1. **When calling us at Sunshine, we use the ticket number to look up your orders in our system.**
 - This number is on the garment tag we attach to each piece at our check in.
 - This number is on the invoice that is returned with each piece.
 - This number is on the monthly statements we send for charge accounts.
2. Please make sure to mark the service that you would like us to provide.
3. The color, number of pieces, estimate request are very important. Without marks for estimates or holds we will process the piece.
4. Please make notes about the condition of the piece, or if you need to indicate the repair or alteration instructions that need to be performed.
5. This is the area that you write your garment tag number, pin tag number, day tag number, etc. This is the cross reference number that we use. Please write the number that is on the garment. If you need to write your customer's name or other info, please do so at the top of the ticket.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Business Information

Sunshine Cleaners Company, LLC

d/b/a Sunshine Leathercare Company, LeathercareUSA, Prestige Preservation Program, Happily Ever After Preservation, Sunshine Cleaners

U.S. Postal Address:

4854 Mary Ingles Hwy

Cold Spring, KY 41076-8690

Owned and Operated by:

Jeff Schwegmann II, President and General Manager

jeff@sunshinecleaners.com

Greg Schwegmann II, Vice President and Plant Manager greg@sunshinecleaners.com

Monthly House Charge Policy

Monthly House Charge Accounts are subject to approval and ongoing commitment to the terms. Statements are generated on/about the 25th of the month and mailed on or before the 1st of the month. Payments in full are due on the 20th of the month.

Delinquent accounts are subject to an interest charge of 4% per month. Services may be delayed for accounts over 60-days past due. Monthly House Charge Accounts can be revoked at any time and the account placed on COD for failure to comply with terms. We reserve the right to withhold delivery of goods for delinquent accounts and/or failure to pay. Frequently late accounts will require a credit card to be on file for payment.

Sunshine accepts payments by these methods:

1. Payments made directly to your sales person at the time of delivery.
2. By mailing a check, money order or credit card number to our business office.
3. Setting up an auto-payment to your credit card. Accounts with auto-payments will be charged on/about the 25th of the month for the activity that occurred on the account in that month. Statements will be mailed showing payment and activity.
4. We accept Visa, MasterCard, Discover, American Express and Paypal.
5. You can call our office with your credit card number for a one-time payment.
6. Remember, your phone number is your account number.
7. Please return the statement coupon with your payment or indicate the account number on your check.

Send us your email address for paperless statements.

info@sunshinecleaners.com

Call or TEXT 800.232.0792

Shipping

FedEx Ground is Sunshine Cleaners primary parcel delivery service.

Sunshine uses FedEx to provide pick up and delivery service throughout the United States. This provides timely service 52-weeks a year. FedEx is available to any Sunshine customer at any time. Additional charges may apply. Please see the chart below (pricing subject to change if FedEx changes our rates).

Free shipping for wholesale accounts, both ways

Special request shipping is \$12

Express, Next Day, etc., shipments are billed at cost

Wedding gown shipping directly to retail customer: \$30.00

Scheduling a pickup with FedEx

To schedule a pickup with FedEx you will need to call 1-800-463-3339, when prompted, say "Ground Return Pickup". Answer questions when prompted. You will need the shipping label information and the approximate weight of the package. FedEx will come to your business to pick up the package. Be sure the package is ready to go. This process works with the orange labels provided by Sunshine called PRP labels. You do not need a FedEx account to ship items to Sunshine. All shipments are completed on Sunshine's FedEx account. This ensures continuity of insurance. We can email shipping labels for printing locally.

You can schedule a pick up online at FedEx.com by selecting Schedule a Pick Up. You will need to create an online profile at FedEx.com to do this.

You can drop the package at any FedEx drop off location. You can find drop locations at FedEx.com.

Rush Service, Special pickups, and more

Sunshine can set up special pickups or make special deliveries when requested. Please contact Sunshine customer service for help with this service. Charges may apply. We ship more than 3000 packages a year. Sunshine is very experienced with shipping goods.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Glossary of Leather Terms

Leather: a material made from the skin of an animal by tanning or a similar process.

Suede: leather with the flesh side rubbed to make a velvety nap.

Shearling: generally, a sheep suede that has been tanned and the wool left on; suede on one side and clipped fur on the other.

Top Grain: Leather bearing the original grain surface as exposed by removal of the epidermis and with none of the surface removed by buffing, snuffing or splitting.

Nubuck: Cowhide leather that has been rubbed on the outer side of the hide to give it a feel like that of suede.

Aniline Leather: a type of leather dyed exclusively with soluble dyes without covering the surface with a topcoat paint or insoluble pigments. The resulting product retains the hide's natural surface with the 'grain', i.e. visible pores, scars etc. of the complete original animal's skin structure. This type of leather can also be called full aniline leather or cuir sauvage, depending on the dye treatment variants.

Semi-aniline leather: is produced through a very similar process to full-aniline, but has a thin protective top coat added to protect it from wear and staining. Pull-up aniline leather has additional oil or wax applied to the leather to give it a distressed look.

Antiqued Leather: Leather that is dyed with one color over another (usually darker over lighter) so as to create rich highlights and an artificial aged appearance. It is also called distressed leather.

Fur: the short, fine, soft hair of certain animals.

Dry clean: clean (a garment) with an organic solvent, without using water.

Confusion: the state of being bewildered or unclear in one's mind about something

Subtly: in a clever and indirect way, in order to achieve something

Wet clean: is a method in garment cleaning, utilizing a gentle washing machine, biodegradable soaps and conditioners, and various types of pressing and re-shaping equipment that may be specialized for many different fabric and fiber types.

Faux: made in imitation; artificial, not genuine.

Refinish: apply a new finish to a surface or object.

elusive: difficult to find, catch or achieve

An informed customer is a satisfied customer!

To assure satisfaction for your customer, discuss these points with your customer about suede and leather cleaning.

1. **There will be a change in appearance.**
2. In all suede and unfinished leather garments, although slight, there may be a change in textures and colors, due to the inherent nature of working with skins. Every effort is made to return the garment to its original like-new condition.
3. **There is always relaxation in leather cleaning.**
 - a. This varies from garment to garment and in most cases is not significant. Shrinkage occurs only from skins being overstretched during the tanning process. It is not possible for the cleaner to predict the amount of shrinkage. Every effort is made to return the garment to its original dimensions.

Follow these guidelines when accepting suede and leathers:

1. **Carefully inspect the suede/leather garment for:**

Breaks	Discolorations	Skin damages	Food
Thin areas	Cuts or tears	Perspiration	Lining damage
Spots or stains	Mold/mildew	Ink	Damaged Ornaments
Paint	Protein stains	Salt Stains	Oxidation
Missing buttons	Broken zippers	Beer/alcohol	Missing Snaps

- a. Any scars, vein marks, belly wrinkles, tick marks, etc., originally masked by the leather tanner, may be more evident after cleaning. We refer to these as, beauty marks; these marks make each garment unique in appearance and give leather and suede garments individual characteristics.
1. **Check if the lining hangs below the garment**
 - a. If the lining extends from the sleeves or hem this may indicate shrinkage. Check the lining for open seams and stains.
2. **Check if the garment is part of a suit or has multiple pieces.**
 - a. All pieces must be processed at the same time to guarantee color match.
3. **Look for fading or oxidation.**
 - a. Check an unexposed area such as under the pocket flaps and collar. Oxidation and sun fade permanently damage the color, but we will attempt to restore the color as near the original shade as possible.
4. **We highly recommend water repellent to protect the leather/suede and extend the life of the garment.** This product helps prevent water spots and water damage. Ask about a program to add this to all garments you send to us, discounts are available for this add on service.

NEVER PLACE ADHESIVE MATERIALS ON SUEDE OR LEATHER. THIS CAN CAUSE PERMANENT DAMAGE TO THE SKIN, LEAVING VISIBLE MARKS.

info@sunshinecleaners.com
Call or TEXT 800.232.0792

Leather and Suede Acceptance Form

Release of Liability

Leather and suede garments/accessories are susceptible to hazards inherent to the fact that are made of leather skins, and thus subject to variances in the tanning/manufacturing process. The customer should understand the following are some, but not all, possible risks when cleaning suede, leather, fur and accessory items.

1. Loss of color or change of color: Some dyes are soluble in cleaning. While we attempt to preserve the original color, some colors can not always be restored. Refinishing and coloring are included in the service. We do our best to return the garment to the manufacturer's original intent.
2. Imperfections in the skins: scars, tick marks, veins, wrinkles and texture variances can become more apparent after cleaning.
3. Shrinkage: Skins over-stretched during tanning may relax after cleaning. Slight shrinkage is considered acceptable in the cleaning processes and customers can expect 2-5% shrinkage. All pieces are pressed and blocked to try to obtain the original dimensions of the garment.
4. Color Shading from adhesives: Glues used during construction that are not solvent resistant may seep through the leather causing dark areas.
5. Multicolored garments: Dyes may bleed onto adjacent leather, suede or fabric.
6. 2pc outfits may not be made from the same hide or lot and color matching after cleaning cannot be guaranteed. Always clean both pieces together.
7. Stains: Some stains can not be removed without causing damage to the color, skins or fabric. There is no guarantee of stain removal.
8. **All purses, handbags, footwear and other accessories:** Most accessories do not contain a care label indicating a safe service method. All *accessories* are cleaned at the customer's *risk only*. Trims, hardware, multiple colors and fabrics make cleaning accessories a challenge; most items can be safely serviced, your consent and release is required.
Possible Risk for cleaning accessories include, but not limited to:
 1. Distortion or change of shape
 2. Shrinkage or relaxing of leather
 3. Color transfer or bleed out
 4. Leather may soften and lose some of its rigidity
 5. Stain removal is not guaranteed
 6. Color restoration is not guaranteed
9. All leather, suede and fur goods without care or content label are cleaned at the customer's risk only.
10. *Liability of the dry cleaner and/or subcontractor is limited to the cleaning service charges and no more.*

Release of Liability

I have read the above statements and understand the risk involved in processing my items. I understand that this is not a comprehensive list of risks and other unforeseen occurrences are possible and may have not been stated. I release the dry cleaner and subcontractor from any and all liability for processing my items. I have completely read this form and understand the risk. By signing below I agree to assume all liability. I understand that in the event that one or more of possible risks occurs that I am *not* entitled to compensation except for the cost of the cleaning service.

Signature: _____

Date: _____ Ticket #: _____

info@sunshinecleaners.com
Call or TEXT 800.232.0792



Quick Reference Price Listings

	Wholesale Price	Suggested Retail
Leather/Fur		
Leather or Suede Jacket	\$34.00	\$51.00
Leather or Suede Coat (<i>over 37"</i>)	\$38.00	\$57.00
Combination style cloth with leather/suede trim	\$24.00	\$36.00
Ultra Suede (faux suede) or Vinyl (faux leather)	\$20.00	\$30.00
Varsity Style Jacket Leather/Suede/Vinyl Sleeves	\$34.00	\$51.00
Full Leather Purses/Handbags	\$40.00	\$60.00
Combination Style Purse - cloth with leather/suede trim	\$30.00	\$45.00
Boots (UGG and other brands)	\$26.00	\$39.00
Shearling Coat	\$48.00	\$72.00
Natural Fur Jacket	\$38.00	\$57.00
Natural Fur Coat	\$43.00	\$64.50
Fake Fur Coat	\$33.00	\$49.50
Wedding Gowns		
Clean and Preserve	\$125.00	\$245.00
Clean Only (no pressing)	\$79.00	\$129.00
Clean and Press	\$109.00	\$174.00
Zippers (est \$35-53)		
#5 One-way (Most Common)	\$39.00	\$48.75
#7 One-way	\$43.00	\$53.75
#10 One-way (heavy duty)	\$52.00	\$65.00
Alterations (est \$48 an hour)		
Plain Sleeve Shorten	\$38.00	\$47.50
Shorten Sleeves with Details (zippers, buttons, etc)	\$51.00	\$63.75
Reline Leather Garment (est \$120-144)	\$120.00	\$150.00
Repair Only Minimum Charge	\$15.00	\$22.50

info@sunshinecleaners.com
Call or TEXT 800.232.0792