



Global Tooling & Supply LLC.

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To All Customers,

September 20th, 2018

The United States administration announced a series of import tariffs on various goods and materials. The tariff tax is as much as 25% depending on the commodity; but most items are 10% at this time. This new tax directly affects our cost of steel, knives, saws, cutter heads, etc and is forcing us to increase prices to compensate for the extra tax burden. US Customs has been collecting these tariffs since July 6, 2018 and just recently announced an additional round of expanded tariffs that start Monday September 24th. Information about the tariffs can be found on the US Trade Representative website: [USTR.gov/Tariffs](https://ustr.gov/Tariffs)

Global Tooling has been taking steps to mitigate the impact of these tariffs on our customers for many months, but we have reached a point that we must pass along some of the tariff burden to remain viable and avoid disruptions in delivery. We do not want to raise prices on any of our products and our number one goal is to provide the most cost-effective tooling solutions.

Effective **September 24th, 2018**, Global Tooling will raise all prices **6.5%** to cover the taxes from the new Section 301 Tariffs. We will continue to work diligently to sort out ways to eliminate these tariffs. Even with the increased prices we still provide the most competitive tooling solutions available.

There is uncertainty in these new regulations and we are not confident when the tariff situation will be resolved. We will adjust the prices lower if the new tariffs are lifted. Thank you for business and understanding during this time.

Thank you,

Eric Allen

General Manager
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