FROM THE PRESIDENT

It has been an honor to volunteer as president of the Visual Arts Center since December of 2015. To walk the same hallways with such dedicated instructors, creative students, involved and immersed staffers and volunteer next to so many wonderful VAC members & board members. There are so many individuals promoting our mission and inspiring others to visit the VAC and participate here.

Changes - there have been many positive changes since my term began. The interior of this building has been upgraded with the financial help from Becky Bovell. The VAC board and the ET board worked tirelessly on the Giving Challenge and the Giving Tuesday which helped to put the organization on good financial foundation.

The biggest and best change during my term in office is when the board hired Janet Watermeier. It has been a pleasure to work with her and watch her steer the art center in a positive, friendly and financially stable direction.

Thank you everyone for allowing me the privilege to serve as president.

Constance Robison
President of the Board

FROM THE EXECUTIVE DIRECTOR

This has been an incredible year for the Visual Arts Center. We updated our look and reached new heights in program revenue and community support. Our new welcome desk, flooring, accent walls, enhanced gift shop, website and integrated technology, not only improved our image but enabled us to better manage our programs and serve our customers. We are on track towards our 5-Year goal of financial stability.

It is a pleasure being part of this creative and exciting organization. Thank you to the Executive Committee, Board of Directors, Volunteers, Instructors and Members for your tireless dedication and commitment to making the Visual Arts Center a special place for all. We are fortunate to have an incredible team of volunteers who work tirelessly every day to make your experience with the Visual Arts Center a great one. Special thanks to our hard-working staff of dedicated professionals who patiently resolve issues every day with a smile. I am truly fortunate to have them on my team.

This is YOUR Visual Arts Center. It can become and provide whatever services and programs you dream it can. We encourage you to share with us your thoughts and ideas of what we together can do to make the Visual Arts Center all you want it to be.

Janet Watermeier
Executive Director

ANNUAL MEETING AGENDA

Charlotte County Art Guild
- Call to Order & Welcome
- Approval of CCAG 2017 Annual Meeting Minutes
- Election of Board Members
Endowment Trust
- Election of New Trustees
VAC Year in Review – A Look Ahead
Member Comments
Special Announcements
Adjournment
TREASURER’S REPORT

Total Operating Revenue reached $529,611, one of our highest grossing years and $40,794 ahead of last year. Net Operating Revenue was $11,087 higher than the previous year. As we focus on long-term sustainability, this year’s goal was to enhance the image of the Visual Arts Center with $60,463 in capital improvements, including new flooring, due to the generous donations of our members and donors. Because of the gift shop renovations and increase in inventory, Gift Shop revenue was up by 89%. The technology upgrades from the previous year, including a new integrated website, Point of Sale System and online accounting system, went live and improved our efficiency and financial accountability. $177,667, 30% of VAC income was returned to artists through art sales, instructor fees, gift shop sales, and judges fees. Overall it was a very good year for the VAC.

Donna Peterman
Treasurer

BOARD OF DIRECTORS
2017-18

Officers
Constance Robison, President
Alexia Martin, Vice President
Donna Peterman, Treasurer
Mary Harbour, Secretary

Directors
Jim Beech
Mary Cavanagh
Logan Davis
Miranda Fields
Ellen Harvey
John Mizell
Judi Roth
Steve Strunk
Bob Weitz

STATEMENT OF ACTIVITIES
June 2017 through May 2018

INCOME
Public Support $87,758
Release of Restricted Funds 14,500
Gift Shop Income 64,987
Program Services Income 353,356
Other Income 9,009
TOTAL INCOME $529,610

EXPENSES
Hospitality-Non-program $3,885
Advertising 24,852
Bank Service Fees 12,417
Operating Expenses 68,567
Repair & Maintenance 26,476
Employee Expense 158,115
Gift Shop Expense 41,253
Program Services Expense 191,991
Fundraising Expense 795
TOTAL EXPENSES $528,349

NET ORDINARY INCOME $1,261

OTHER INCOME
Restricted Funds Current Income $73,701
Restricted Funds Current Expense 14,500
NET OTHER INCOME $59,202

NET INCOME BEFORE DEPRECIATION & IN-KIND $60,463

STATEMENT OF FINANCIAL POSITION
May 31, 2018

ASSETS
Checking & Savings Accounts $67,064
Fixed Assets
Equipment $122,277
Building Improvements 245,907
Building 576,822
Furniture & Fixtures 25,909
Less: Accumulated Depreciation (606,316)
Total Fixed Assets 364,599

TOTAL FIXED ASSETS $431,663

LIABILITIES & FUND BALANCE
Total Current Liabilities $6,135
Fund Balance
Unrestricted Net Assets $355,410
Restricted Funds 9,655
Change in Fund Balance 60,463
Total Fund Balance 425,538

TOTAL LIABILITIES & EQUITY $431,663

MANAGEMENT TEAM

Staff
Janet Watermeier, Executive Director
Kimberly Phillips, Programs Manager
Stacy Calvino, Business Development Manager
Shelley Bell, Gift Shop Manager
Michelle Lucia, Communications Specialist
Dave Bise, Facilities Manager

Volunteer Managers
Mary Cavanagh, Volunteers & Membership
Mary Harbour, Exhibits Main Gallery
Marquelynn Raposa, Exhibits Goff Gallery
Beverly Yankwitt, Workshops
Pauline Charron, Library

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TOP DONORS, SPONSORS & BUSINESS PARTNERS

$5,000+
- Endowment Trust $32,744
- Becky Bovell $30,650
- Patterson Foundation $13,350
- Constance & Bill Robison $11,000
- Gettell Automotive $11,000
- Donna & John Peterman $8,600
- Paula & Bucky McQueen $8,000
- Judi & Roth Foundation $7,950
- Mark Byrd for Mary Ellen Byrd Legacy for the Arts $5,700
- Harborstyle Magazine $5,000
- Wyvern Hotel $5,000

$1,000+ to $5,000
- Merrill Lynch & Co. $4,500
- Alexia Martin & Whitco Ins., $4,150
- Janet Watermeier, $3,850
- Annette & Guy Emerich & Farr Law Firm, $3,600
- McCrory Law Firm, $3,000
- Mosaic $2,500
- Greener Cleaner $2,500
- Mary & Robert Harbour $2,420
- Remax, Denise Henry $2,160
- Crystal Gerdel - $2,000
- Lynn Martin $2,000
- Monarch $1,609

In Memory of Carolyn Hamilton $1,570
- Susan & Donald Krasny $1,200
- In Memory of Eileen Ingels $1,176
- Katherine & Tom des Enfants, $1,100

$1,000
- Arcadia Aerospace
- Dave Bise & Partnership for the Arts Centennial Bank
- Tricia Condon
- Nanette Crist Trust
- Deanna & Daniel Housfeld
- Craig & Janice Ivey
- Mail Mart
- Smugglers

32 PATRON MEMBERS

ADVOCATE - $500 (for 2)
- Mary & Robert Harbour
- Janice & Craig Ivey
- Dr. Richard & Lynn Pitz

SUPPORTER - $250 (for 2)
- Barbara & Wayne Albin
- Louis Alstott & Lydia Gattanell
- James & Darlene Beech
- Lisa & Brian Collins
- Marilyn & Bruce Conklin
- Cheryl & Royce Conner
- Bob & Patti Forman
- Janie & Steve Duke
- Susan & Steve Fraley
- Susan & Loren Hill
- Donna & John Peterman
- Jerry & Patricia Presseller
- Sue & Larry Michalik
- Janice & John Reuther
- Jolene Shong & William Atkinson
- Karen & Dick Solar
- Dorrit & Bruce Tompkins

FRIEND - $150
- Kit Abraham
- Becky Bovell
- Nanette Crist
- Thomas Deuley
- Joy Dibble
- Patty Flynn
- Karen Jacobsen
- Thomas James
- Helen Paul
- Juanita Pawlisch
- Susan Reeves
- Jane Spencer
- Roxie Vetter
- Robert Weitz

93 LIFETIME MEMBERS

- Martha & Vincent Aurelio
- Bruce & Colleen Bagge
- Courtney Borntraeger
- Kathy Bostwick
- Suzanne & Bill Bowles
- Jane Brenner
- Ellen Burnett & Paul O’Neil
- Mark Byrd
- Ingrid & Sam Carroll
- Keith & Pauline Charron
- Jack & Claudia Chopp
- Tricia & Dick Condon
- William & Patricia Cote
- Ned Rose & Thelma Daida
- Suzanne Delahunty
- Rebecca Durig
- Guy & Annette Emerich
- Patti & Bob Forman
- Carolyn & Thomas Freeland
- Christel Gerdel
- Jane & Eugene Geronime
- Carolyn & Thomas Hamilton
- Jeannie Harbeck
- Denise Henry
- Deanna & Daniel Housfeld
- Larry & Sylvia Hudson
- Liz Hutchinson & Frank Sperry
- Donna Jesse
- David & Stephanie Klein
- Linda Koeberlen & Conrad Koerper
- Susan & Donald Krasny
- Diana Lehr
- Cathy Lindenhauer & Don Crispin
- Paula & Bucky McQueen
- Frances Nicolozakes
- Skip & Ann Peerless
- Sue & John Pollaro
- Lois Porter & Ronald Wiley
- Brian & Mary Presley
- Constance & William Robison
- Judith Roth
- Rona & Paul Rothschild
- Miles Seter
- Dorothy Shehan
- Gail & Frank Short
- William & Penelope Sims
- Elizabeth Smith
- Thalia St. Lewis & Dan Beckley
- Stephanie & Larry Stewart
- Dorothy & Michael Strunk
- Sally Tappy
- Mike & Mary Treworgy
- Michele Valencourt
- Gloria & John Weber
- Linda & Gary Wein
- Elmer Mizuno & Linda Weintz

MEMBERSHIP

- 50 Patron Memberships
- 93 Lifetime Memberships
- 160 Household Annual Memberships
- 12 Youth Annual Memberships
- 556 Individual Annual Memberships
- 871 Memberships – 294 New 34%

New Membership
2017 - 2018 ACTIVITY HIGHLIGHTS

CLASSES
- 25 Instructors
- 47 Offerings
- 296 Classes

806 Fine Arts
228 Pottery
227 Jewelry
30 Photography
67 Specialty
1,358 Students

FINE ARTS FESTIVAL - $15,500 Raised
October 28th to November 17th
Inspired by:

ACTIVITIES:
- Receiving for Fine Arts Festival Exhibit
- Mural Unveiling & Ribbon Cutting
- Storytelling & Art for Kids at PG Library
- “Cooking for Picasso” at Copperfish Books
- Movie Night at the VAC “Surviving Picasso”
- Movie “Picasso: A Primitive Soul” at FGCU
- Rivals: Matisse & Picasso Lunch & Baila Miller
- Sip (wine) & Paint Like Picasso
- A Tapas Night with Sangria & Spanish Music

FASHION SHOW
Kaleidoscope of Colors
by Galina Lambert
Sponsored by: Common Threads

MURAL UNVEILING

EXHIBITS – 2200+ Entries
1st Annual Digital Photo Show & Book

11th Biennial National Art Exhibit
2/28 to 3/20
- 574 Digital Entries
- 135 Pieces Selected
- 35 States & 4 Countries
- $7,900 Prize Money

HELPING OTHERS
- Mailboxes for Habitat
- Empty Bowls for Homeless
- CC Schools
- College Scholarships
- Founders Day “Then & Now”
- Boys & Girls Club Art

Sponsored by:

Visual Arts Center

Empty Bowls

CC Schools Exhibit
2016 - 2017 ACTIVITY HIGHLIGHTS

OFFSITE EXHIBITS
- Wyvern Hotel
- CC Courthouse Jury Room
- Merrill Lynch

2017-18 Offsite Artists: Gabrielle Childs, Jill Lindsay, Howard Spellman, Sharon Eng, Gina Battle, Keith Johnson, Edie Schwenck

Wyvern “Passing of the Brushes”

HOLIDAY MARKET
3-Day Holiday Extravaganza
Hand-Crafted Gifts
- 66 Tables
- 35 Vendors
- $21,400 Sales

AFFILIATES:
- Artists in Action
- Common Threads
- JAG – Jewelry Arts
- Lifestyle Drawing
- Porcelain Painters
- Portrait Studio
- For VAC Members Only

HURRICANE IRMA
2017
- 18 Offsite Artists: Gabrielle Childs, Jill Lindsay, Howard Spellman, Sharon Eng, Gina Battle, Keith Johnson, Edie Schwenck

VAC RENOVATIONS
- 230 Donors - $60,500
- Vinyl Wood Flooring
- Accent Paint
- Front Welcome Desk
- Gift Shop Expansion

17 ART & WINE EVENING SOCIALS
- 311 Attendees
- Glass Etching
- Corks & Canvas
- Let’s Get Splashed

6 WORKSHOPS – 53 Participants

Master Workshop Series: Dan Graziano, Painting en Plein Air; Steve Levine, NAE Demo; Tom Lynch, Watercolor

VAC Workshops: Jill Lindsay, Alcohol Ink; Katherine Erickson, Pine Needle Baskets; Nancy Van Tassell, Pendants

VOLUNTEER APPRECIATION LUNCHEON
220 volunteers were honored for their service
- 30 volunteers received pins for multi-year service
- Denise Henry – 15 years
- Guy Emerich – 20 years

VOLUNTEERS OF THE YEAR:
- Rick Hicks for his help during Hurricane Irma
- Dave Bise for his help during Construction
- Nanette Crist for superb management of the NAE

HISTORY:
- 13,000 visitors
- 330 volunteers
- $26,500 Raised

30 volunteers received pins for multi-year service
- Denise Henry – 15 years
- Guy Emerich – 20 years

220 volunteers were honored for their service
- Wyvern Hotel
- CC Courthouse Jury Room
- Merrill Lynch
- 6 Tables
- 35 Vendors
- $21,400 Sales

Partnership with Fishermen’s Village
- 56 Art Vendors

PEACE RIVER NATIONAL ART FESTIVAL
MARCH 17 & 18, 2018
LAISLEY PARK, PUNTA GORDA, FL

Proudly Sponsored by
Buick GMC

- 78 Art Vendors
- 5,000+ Guests
- 70 Volunteers
- $26,500 Raised

311 Attendees
- Glass Etching
- Corks & Canvas
- Let’s Get Splashed
The Endowment Trust is the long-term financial custodian for the Visual Arts Center. It provided $30,000 of funds over this past year for VAC’s special projects and $2,744 for Bowles Portrait Awards of Excellence. The Endowment Trust Directors’ primary mission is to preserve the endowment trust investments by selecting and monitoring its investment management company and its portfolio. Its purpose is to support the VAC by distributing earned income and thus establishing a perpetual asset base.

The Trust’s balance at the end of May 2018 was $873,545, an increase of $67,808 over last year. The Endowment Trust has donated over $275,940 to the VAC in the past 19 years. Every board member attends a VAC Board meeting, rotating each month to ensure the lines of communication are open.

Becky Bovell
President

**VAC ENDOWMENT TRUST, INC**

<table>
<thead>
<tr>
<th>Financial Summary</th>
<th>5/31/17</th>
<th>5/31/18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions &amp; Grants</td>
<td>$22,732</td>
<td>$9,688</td>
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<tr>
<td>Investment Income</td>
<td>$100,139</td>
<td>$76,932</td>
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<tr>
<td>Total Revenue</td>
<td>$122,871</td>
<td>$86,620</td>
</tr>
<tr>
<td>Grants Paid</td>
<td>$31,006</td>
<td>$1,738</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>$2,779</td>
<td>$17,074</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$33,785</td>
<td>$18,812</td>
</tr>
<tr>
<td>Revenue – Expenses</td>
<td>$(89,086)</td>
<td>$67,808</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$805,737</td>
<td>$873,545</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Net Assets</td>
<td>$805,737</td>
<td>$873,545</td>
</tr>
</tbody>
</table>

The Endowment Trust hosted Palette to Palate on April 7th, 2018, a high quality “Dinner with an Artist” event for 95 Endowment Trust supporters. The event raised $8,811 for the Endowment Trust and sold 35 pieces of art from 12 artists or artist teams, each who made a table centerpiece for the evening.

**Palette to Palate Committee:** Becky Bovell, Kathy des Enfants, Jane Spencer, Elaine Sinden, Denise Henry, Paula McQueen & Stacy Calvino

**ARTISTS**

Belinda Duclos & Judy Roth
Janie Duke
Melissa Erlenbach
Nancy & Bill Griffin
Jill Lindsay
Catherine Lucas
Kitt Moran
Bob Richard
Bob & Elissa Rioux
Stephen Sideling
Lin Schepperly
Kathy Wood
ANGEL WALL CONTRIBUTORS

In 1998, the Visual Arts Center Endowment Trust was established to ensure the Center’s contributions through a perpetual asset base. Annual income from the Trust supports important Center programs and capital improvements. VAC’s special projects have included security, art display improvements, and communications of late. We hope you will include the Endowment Trust in current charitable donations and in your estate planning.

Rembrandt Red - $100,000+
Marnie & Fred Babcock Family
William & Betty Lou Baxter Est.
Carolyn Bretz Estate

O’Keefe Orange - $50,000
Fred Babcock Estate
Lala Keiser Estate

Gauguin Gold - $25,000
Becky Bovell
William & Suzanne Bowles
Hudson Family Foundation
Roylance & Mary Sharp Mem.

Goya Green - $10,000
Jane Brenner Legacy
Mark A. Byrd in Memory of
Mary Ellen Byrd
Richard & Tricia Condon
Rebecca Durig
Donald & Susan Krasny
The Klein Family in Memory of
Viola Odenheimer

Botticelli Blue - $5,000
Samuel & Ingrid Carroll
Memory of Richard Condon
William & Patricia Cote
Creekmore Livingston, Inc.
Jack Durig Memorial
Guy & Annette Emerich
Dave & Christel Gerdel
Eugene & Jane Geronime
Inzer Amos Haft Memorial
Paula & Bucky McQueen
Jim Nuzzo
Brian & Mary M. Presley
William & Constance Robison
Mike & Mary Treworgy

Monet Mauve - $2,500
Byron & Muriel Brower
Dorothy Chatterton Brower
Marcia Clark
Ford Clarks Memorial
Fred Clarke Memorial
Vern Durstin Memorial
Barbara Galvin
T. Craig Martin & Tina Narr
Mosaic

Van Gogh Violet - $1,000
Wayne & Barbara Albin
Robert & Kathy Amrhein
Lew Bennett
Jane Brenner
Edwina Brown Memorial
Dan & Cecelia Brubeck
Jim Burnett Memorial
Lisa Michele Capone Mem.
Eugene Christensen Mem.
Carole E. Cobb Memorial
Lorraine Collins
John & Nancy Dauster
Anne Kelly Gateff
J. Brown Hardison Mem.
Jackson C. Henry Estate
Cory Horne Memorial
Hudson Land and Cattle
Margret Johnson Mem.
Steve & Cheryl Karba
Mark Katz & Robin Bayne
Thomas & Carol Kerr
Rex & Roberta Koch
Bruce Maton Memorial
Priscilla Michaud
Thomas O’Brien Memorial
B.J. O’Connor Memorial
Bob & Judy Oswald
Owen Ames Kimball Company
Bob & Cate Peterson
Louis T. Roth Foundation
Camille Yoder-Ryan
Tom & Roseann Samson
Marianne Schenkel
Daniel H. Smith
Garnett Scholl
Deborah Seter Memorial
Don & Laurie Shirey
Robert & Jane Spencer
Ervin Tuttle Memorial
Michele Valencourt
Steve & Kathleen Warwick
2018-2019 DATES TO REMEMBER

2018 FUN ARTS FESTIVAL – October 26th to November 16th
Sponsors: Susan Hill, Florida Premier Contractors, Merrill Lynch, Gettel Automotive & Peace River Distributing
- 10/26 at 9:00 to 12:00pm – Receiving for FUN Arts Festival Exhibit
- 10/29 at 12:00pm - Ribbon Cutting & FUN Arts Festival Kick-off
- 11/16 at 6:00pm – THE GRAND FINALE – $50 per person
- Support your favorite Celebrity in the “Battle of the Brushes”
  www.crowdrise.com/fun-arts-fest

2018 & 2019 LUNCH & LEARN – Baila Miller Lecture Series – 12:00 to 1:00
- 11/9 Georgia O’Keeffe
- 1/18 Gustav Klimt: A Golden Era
- 2/1 Understanding the importance of Abstract Art
- 3/15 Ballets Russes: Diaghilev, Nijinsky, Stravinsky, etc.

2018 & 2019 MARGIN & MISSION IGNITION with PATTERSON FOUNDATION
- 11/19 at 4:00pm – Fast Pitch with Patterson Foundation
- 1/3 at 9:00 am – Art Supply Store Opening

2018 HOLIDAY MARKET – November 30th to December 2nd
A 3-Day Holiday Shopping Extravaganza!
- Now Registering Vendors – Sell your art, crafts or baked goods
  - 10/1 to 10/31 Vendor Registration – Tables $24 Member, $30 Nonmember
  - 11/29 to 11/30 Vendor Set-up 12:00 noon to 11:30 am
- 11/30 at 12:00 noon to 7:00 pm – Holiday Market Opens for Customers
- 12/1 at 10:00am to 4:00pm – Open for Holiday Shoppers
- 12/2 at 10:00am to 4:00pm – Open for Holiday Shoppers

2018 HOLIDAY MAKE & TAKES – December 11th to December 15th
A Series of 2 to 3-hour Workshops to make your own personal Holiday Gifts
- Tuesday through Friday at 9:00 & 1:00pm
- Saturday at 10:00am & 2:00pm
- Check the Website for details beginning 11/30 (additional times offered & upon request)

2019 VISUAL ARTS CENTER OPEN HOUSE – January 3rd to January 5th
Meet Our Instructors, Free Demonstrations, New Class Schedules & More
- 1/3 at 1:00pm to 7:00pm (5:00 pm VIP & Instructor Reception)
- 1/4 at 9:00am to 4:00pm
- 1/5 at 10:00am to 1:00pm

2019 PEACE RIVER NATIONAL ARTS FESTIVAL - March 16th & 17th
Outdoor Art Fair at Laishley Park with 80 art vendors, food, fun & more
- 3/16 & 3/17 from 10:00am to 4:00pm
- Volunteers Needed

2018-19 MASTER WORKSHOPS
- 11/1 Daring Color, Anne Abgott – 2 Day
- 1/12 Painting from still Life, Dan Graziano – 2 Day
- 1/25 Palette Knife (Oil), Jan Atkieski – 2 Day
- 2/18 Mixed Media, Jan Sitts – 4 Day
- 2/25 Watercolor, Tony Couch – 4 Day
- 3/5 Watercolor Painting, Tom Lynch – 4 Day
- 4/1 Still Life Painting, Kathleen Denis – 4 Day

2018-19 VAC WORKSHOPS
- 10/22 Alcohol Ink, Jill Lindsay 2.5 Days
- 1/17 Pine Needle Baskets, Kathryn Erickson – 1 Day
- 1/21 Alcohol Ink, Jill Lindsay 2.5 Days
- 2/21 Encaustics Hot Wax, Beverly Yankwitt – 1 Day
- 2/12 Encaustics Cold Wax, Madeline Sugarman 1-Day
- 3/11 Pine Needle Baskets, Kathryn Erickson – 1 Day
- Treasure Necklace, Suzanne Patton 1-Day