



2019 Annual Report Charlotte County Art Guild, Inc.

ANNUAL MEETING AGENDA

Charlotte County Art Guild

- Call to Order & Welcome
- Approval of CCAG 2018 Annual Meeting Minutes
- Election of Board Members

Endowment Trust

Executive Director's Comments

Member Comments

Special Announcements

Adjournment

FROM THE PRESIDENT

The Visual Arts Center (VAC) is a special place full of special people. It is truly amazing to watch the pieces fit together like a puzzle while balancing a wide variety of interests. None of it would be possible without support from the many volunteers who keep our center running on a day to day basis, help our members and customers enjoy their time with us, teach our students, run our committees and boards -- All working together to breathe life into our facility that seems to get better and stronger each year.

This was a year of firsts: My first year as President; a successful first year for the FUN Arts Festival's "Battle of the Brushes"; the Patterson Foundation's Margin & Mission Ignition Initiative's construction and start-up year, the first class of our new Jewelry Casting program, funded jointly by the VAC Jewelry Student's first "Fling with Bling" and the Charlotte Community Foundation.

Special thanks to our Executive Director, Janet Watermeier and her amazing team who are always looking for ways to make things better for all.

As I look forward to next year and its many opportunities and challenges, I am full of great expectations for another great year.

Alexia Martin

President of the Board

FROM THE EXECUTIVE DIRECTOR

What a year! It was an exciting time for the VAC. We reached new heights in program activity, program revenue, and donor investment . . . plus, created new revenue resources for the future through Margin & Mission Ignition Initiative (MMI) sponsored by the Patterson Foundation. We moved the library, created more effective and efficient administrative space, and launched a new Art & Supply Store with class kits, professional quality art supplies, VAC logo items, a \$1 Snack Bar and locker rentals.

Thank you to everyone who made our successful year possible: VAC Board Members, 200+ Volunteers, 1,078 Members, and your dynamic and energetic VAC Staff, who collectively accomplished more in one year than any one of us ever expected. What a remarkable group of adventurers we have.

This is **YOUR** Visual Arts Center. It can become and provide whatever services and programs you dream it can. We encourage you to share with us your thoughts and ideas of what we together can do to make the Visual Arts Center all you want it to be.

Janet Watermeier

Executive Director



VISUAL ARTS CENTER

210 Maud Street, Punta Gorda, FL 33950 | (941) 639-8810

www.VisualArtCenter.org | Monday – Friday, 9 am – 4 pm & Saturday, 10 am – 2 pm

TREASURER'S REPORT

Total Operating Revenue reached \$585,126, one of our highest grossing years and \$45,446 ahead of last year. Fundraising and Restricted Revenue reached an additional \$216,033 for a grand total of \$801,159, \$187,777 higher than the previous year. As we focus on long-term sustainability, this year's goal was to raise \$125,000 to create a new Art & Supply Store through the Patterson Foundation's Margin and Mission Ignition Initiative. We exceeded our fundraising goal raising \$165,000 and completed renovations encompassing a new Library, new Art & Supply Store (offering art supplies, class kits, and VAC logo items), expanded administrative space, a new snack bar, and new rental lockers. These improvements will provide a recurring revenue stream to help the VAC toward its long-term goal of sustainability. In addition, we completed over \$30,000 of Hurricane Irma related roof repairs. Overall it was a very good year for the VAC.

Miranda Fields

Treasurer

BOARD OF DIRECTORS 2018-19

Officers

Alexia Martin, *President*
Donna Peterman, *Vice President*
Miranda Fields, *Treasurer*
Mary Harbour, *Secretary*

Directors

Mary Cavanagh
Logan Davis
Alissa Desguin
Ellen Harvey
Roswitha Hergenhan
Rosalie Mack
John Mizell
Judi Roth
Bob Weitz

STATEMENT OF ACTIVITIES

June 2018 through May 2019

REVENUE

Public Support	\$108,618
Product Sales	83,076
Program Services Income	342,071
Other Income	10,301
Release of Restricted Funds	<u>41,060</u>
TOTAL REVENUE	\$585,126
Less Cost of Goods Sold	<u>2,208</u>
GROSS REVENUE	\$582,919

EXPENSES

Hospitality-Non-program	\$ 7,520
Advertising	36,743
Bank Service Fees	9,740
Operating Expenses	69,805
Repair & Maintenance	30,799
Employee Expense	175,263
Product Sales Expense	50,954
Program Services Expense	198,966
Fundraising Expense	<u>471</u>
TOTAL EXPENSES	<u>\$580,261</u>

NET ORDINARY REVENUE \$ **2,657**

OTHER INCOME

Restricted Funds Current Income	\$216,033
Restricted Funds Current Expense	<u>41,060</u>
NET OTHER INCOME	<u>\$174,973</u>

NET INCOME \$ **177,630**

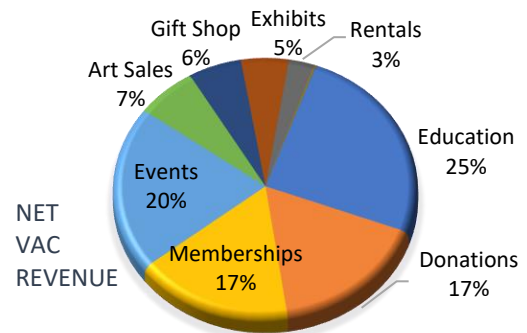
MANAGEMENT TEAM

Staff

Janet Watermeier, Executive Director
Kimberly Phillips, Programs Manager
Stacy Calvino, Business Development Manager
Trish Doyle, Bookkeeper
Dave Bise, Facilities Manager
Steven Tacy, Assistant Facilities Manager

Volunteer Managers

Mary Cavanagh, Volunteers & Membership
Mary Harbour, Exhibits Main Gallery
Marquelynn Raposa, Exhibits Goff Gallery
Beverly Yankwitt, Workshops
Pauline Charron, Library



STATEMENT OF FINANCIAL POSITION

May 31, 2019

ASSETS

Bank Accounts	\$123,573
Inventory	\$ 10,446
Fixed Assets	
Equipment	\$ 87,095
Building Improvements	320,959
Building	576,822
Furniture & Fixtures	61,198
Less: Accumulated Depreciation	<u>(601,483)</u>
Total Fixed Assets	<u>444,590</u>

TOTAL FIXED ASSETS \$ **578,609**

LIABILITIES & FUND BALANCE

Total Current Liabilities	\$ 11,126
Fund Balance	
Unrestricted Net Assets	\$320,282
Restricted Funds	69,571
Change in Fund Balance	<u>177,630</u>
Total Fund Balance	<u>\$567,483</u>

TOTAL LIABILITIES & EQUITY \$ **578,609**

TOP DONORS, SPONSORS & BUSINESS PARTNERS

\$15,000+

Crystal Gerdel
Elizabeth B. McGraw Foundation
The Patterson Foundation
VAC Endowment Trust

\$5,000+ to \$10,000

Gettel Automotive
Rachel & Clint Keesling
Alexia Martin & Whitco Ins.
Merrill Lynch Wealth Management
Judi Roth & Roth Foundation
Donna & John Peterman
Wyvern Hotel

\$2,500+ to \$5,000

In Memory of Patt Bacon
Dave Bise & Partnership for the Arts
Mary Ellen Byrd Legacy for the Arts
Charlotte Community Foundation
Kim Devine
Greener Cleaner
Farr Law Firm
Denise Henry & Remax
Susan and Loren Hill
Carlton Hughes
Paulette & Frank Morrissey
Mosaic Fertilizer
Carla & Danny Nix & Nix & Assoc.
Janet Watermeier

\$1,000 to \$2,500

Jody Belcher
Becky Bovell
Dianne Brooks
Ingrid & Sam Carroll
Centennial Bank
Tricia Condon
Nanette Crist Trust
Thelma Daida & Ned Rose
Rebecca Durig
Joanell & Marvin Dyrstead
Katherine & Tom des Enfants
In Memory of Carolyn Hamilton
Mary & Robert Harbour
Deanna Housefeld
Ralph & Gail LaGro
Lynn Martin
Paula & Bucky McQueen
Joy & Jaret Moore
Ron Olsen
Richard & Lynn Pitz
Constance & Bill Robison
Jerilyn & Greg Schnitzel
Kelley Socha
Robert Weitz
In Memory of Ralph Yankwitt

43 PATRON MEMBERS

ADVOCATE

Mary & Robert Harbour
Donna Palmer
Dr. Richard & Lynn Pitz

SUPPORTER

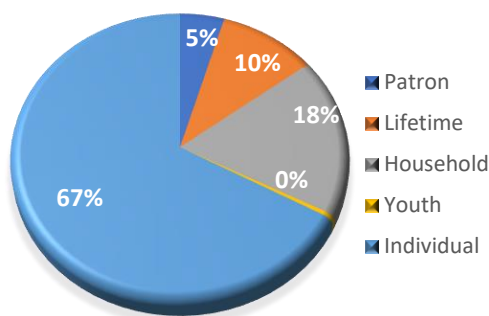
Louis Alstodt & Lydia Gattanel
Marilyn & Bruce Conklin
Janie & Steve Duke
Susan & Loren Hill
Thomas James
Donna & John Peterman
Jerry & Patricia Presseller
Jolene Shong & William Atkinson
Karen & Dick Solar
Dorrit & Bruce Tompkins
Gwendolyn Zanakos

FRIEND

Pat Amberg
James Beech
David Butler
Dianne Brooks
Nanette Crist
Thomas Deuley
Jim Ellsworth
Alexia Martin
Juanita Pawlisch
Susan Reeves
Judith Roth
Shelly Socha
Jane Spencer
Rachel Starlin
Jane Sturges
Roxie Vetter
Mary Voyrek
Robert Weitz

95 LIFETIME MEMBERS

Martha & Vincent Aurelio
Bruce & Colleen Bagge
Courtney Borntraeger
Kathy Bostwick
Becky Bovell
Suzanne Bowles
Jane Brenner
Ellen Burnett & Paul O'Neil
Mark Byrd
Ingrid & Sam Carroll
Keith & Pauline Charron
Jack & Claudia Chopp
Tricia & Dick Condon
William & Patricia Cote
Ned Rose & Thelma Daida
Suzanne Delahunty
Guy & Annette Emerich
Patti & Bob Forman
Carolyn & Thomas Freeland
Christel Gerdel
Jane & Eugene Geronime
Thomas Hamilton
Jeannie Harbeck
Denise Henry
Deanna & Daniel Housfeld
Larry & Sylvia Hudson
Liz Hutchinson & Frank Sperry
Donna Jesse
David & Stephanie Klein
Linda Koebelen & Conrad Koerper
Susan & Donald Krasny
Diana Lehr
Cathy Lindenauer & Don Crispin
Lee McGraw & Van Lupo
Paula & Bucky McQueen
Frances Nicolozakes
Skip & Ann Peerless
Sue & John Pollaro
Lois Porter & Ronald Wiley
Brian & Mary Presley
Constance & William Robison
Judith Roth
Rona & Paul Rothschild
Miles Seter
Dorothy Shehan
Gail & Frank Short
William & Penelope Sims
Elizabeth Smith
Thalia St. Lewis & Dan Beckley
Stephanie & Larry Stewart
Dorothy & Michael Strunk
Sally Tappy
Mike & Mary Treworgy
Michele Valencourt
Gloria & John Weber
Linda & Gary Wein
Elmer Mizuno & Linda Weintz

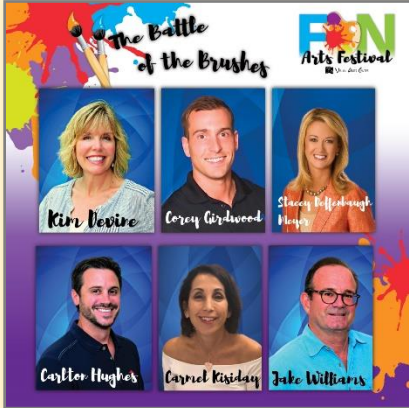


MEMBERSHIP

43 Patron Memberships
95 Lifetime Memberships
168 Household Annual Memberships
4 Youth Annual Memberships
629 Individual Annual Memberships
939 Memberships – 300 New 32%

2018 - 2019 ACTIVITY HIGHLIGHTS

FUN ARTS FESTIVAL - 176 Attendees, \$30,000 Raised
 All 6 Paintings Sold, First Celebrity Online Fundraising Campaign



**Special Thanks to
 Celebrity Artists & Coaches**

*Kim Devine & Marki Raposa
 Corey Girdwood & Rosalie Mack
 Carmel Kisiday & Nancy Colby
 Carlton Hughes & Jill Lindsay
 Jake Williams & Lionell Lewis
 Beverly Yankwitt & Stacey
 Deffenbaugh Meyer*

Events September 26 to November 16

- 9/26 Celebrity & Artist Match-up
- 10/29 Ribbon Cutting
- 11/16 "Battle of the Brushes"

*People's Choice
 Kim Devine*



*Judge's Award
 Carlton Hughes & Coach Jill Lindsay*

June 4 – July 20



65 Elementary
 30 Middle School
 30 Boys & Girls

18 WORKSHOPS – 242 Participants



8 Master Workshops
 4 VAC Workshops
 5 Art History Lunch & Learns



ART CLASSES

25 Instructors
 47 Offerings
 296 Classes
 1,323 Students



Students
 836 Fine Arts
 211 Pottery
 161 Jewelry
 42 Stained Glass
 17 Photography
 56 Specialty



10 ART & WINE EVENING SOCIALS

256
 Attendees



- Glass Etching
- Let's Get Splashed
- Anything but Canvas



2018 - 2019 ACTIVITY HIGHLIGHTS

PEACE RIVER NATIONAL ART FESTIVAL

Sponsored By
DENISE HENRY
RE/MAX
ANCHOR REALTY

Gettel
BUICK | GMC

March 16 & 17

- 78 Art Vendors
- 5,000+ Guests
- 70 Volunteers
- \$25,000 Raised

18 EXHIBITS
9 in Main Gallery
531 Artists – 1,306 Entries

Primavera
On Display March 2-28, 2019

2018 Punta Gorda Quickdraw

MARGIN & MISSION
of The Patterson Foundation
\$165,000 – 101 Investors

MMI Fast Pitch 11/19/19

VAC RENOVATIONS
Art & Supply Store
Class Kits
Logo Items
Rental Lockers

Library

VOLUNTEER APPRECIATION
220 Volunteers Honored
April 6, 2018

21 volunteers received pins for multi-year service

- Diane Brooks – 20 years
- Susan Krasny – 20 years

VOLUNTEERS OF THE YEAR:

- Sandy Albers
- Petra Fields
- The Librarians

Sandy Albers

Petra Fields

ARTS IN APRIL
AT FISHERMEN'S VILLAGE

ARTS IN AUGUST
AT FISHERMEN'S VILLAGE

Partnership with Fishermen's Village
54 Art Vendors

VAC MMI Team
Kim Phillips, Stacy Calvino,
Michael Oxman, Janet Watermeier & Constance Robison Receiving Award

Ribbon Cutting 9/19/19
Alexia Martin, VAC Pres.
Janet Watermeier, VAC ED
Constance Robison VAC ET

Admin

\$1 Snack Bar

OFFSITE EXHIBITS

- Wyvern Hotel
- Nix & Associates

Wyvern "Passing of the Brushes"

Incoming artist Marise Lortscher, left, with outgoing artist Gina Battle.

Art & Supply Store

Holiday Market

Nov 30 - Dec 2, 2018
Friday: 12:00 to 7:00 pm
Saturday: 10:00am to 4:00pm
Sunday: 10:00am to 4:00pm

66 Tables
\$29,000 Sales

A 3-Day Holiday Shopping Extravaganza!
Handmade Gifts, Holiday Items
and Delicious Treats!

ENDOWMENT TRUST ANNUAL REPORT 2018 - 2019

The Visual Arts Center Endowment Trust provides long term financial management of donated funds to support the future of the Visual Arts Center (VAC). The Trustees provide oversight of its portfolio and investment management company and authorize an annual distribution of earned income to support the VAC. Over the past year, the Endowment Trust provided \$32,082 towards VAC building maintenance, roof repairs and special projects.

The Trust's balance at the end of May 2019 was \$871,034 as compared to \$873,545 the previous year, maintaining its value, in addition to supporting the VAC. The Endowment Trust has granted over \$308,022 to the VAC over the past 20 years. The VAC Endowment Trust and the VAC Board of Directors work closely together to ensure that long-term funding and VAC goals are closely aligned.

Long-term Endowment Trustee, Guy Emerich, from the Farr Law Firm, retired from the Endowment Trust after 20 years of service. His calm and steady guidance will be missed. Kelsey Veitengruber, from the Farr Law Firm, filled Guy's position and is a welcome addition to the Endowment Trust.

Just 16 days into our next fiscal year, VAC Endowment Trust Director Emeritus, Rebecca Durig, passed away. Rebecca was one of the VAC's early pioneers and lifelong supporters. She went door to door in the early years, collecting contributions to build the VAC. Rebecca Durig left \$200,000 to the VAC Endowment Trust in her will. Her contribution will move the bar of Endowment Trust investments to more than \$1 million dollars, a long-term goal of the Trustees. We dedicate this year's Annual Meeting in honor of Rebecca Durig for her lifelong passion for the arts and dedication to the VAC.

Constance Robison
President



Guy Emerich with VAC ET Past President, Becky Bovell, at Guy's last ET Meeting.



Rebecca Durig with VAC ET President, Constance Robison, and Becky Bovell, VAC ET Past President

ENDOWMENT TRUST

2018 - 2019

Officers

Constance Robison, *President*
Susan Krasny, *Vice President*
Ron Olsen, *Treasurer*
Keith Callaghan
Recording Secretary
Denise Henry
Corresponding Secretary

Trustees

Ingrid Carroll
Kelsey Veitengruber
Faiza Kedir
Sue Krasny

VAC ENDOWMENT TRUST, INC FINANCIAL SUMMARY

	5/31/18	5/31/19
Contributions & Grants	\$ 9,688	\$ 4,610
Investment Income	<u>76,932</u>	<u>33,278</u>
Total Revenue	\$ 86,620	\$ 37,888
Grants Paid	\$ 1,738	\$ 32,082
Other Expenses	<u>17,074</u>	<u>8,317</u>
Total Expenses	\$ 18,812	\$ 40,399
Revenue – Expenses	\$ 67,808	\$ (2,511)
Total Assets	\$873,545	\$871,304
Total Liabilities	<u>0</u>	<u>0</u>
Net Assets	\$873,545	\$871,304

Leave a Legacy: Consider including the Endowment Trust in your Will, Trust or Estate Planning. You will be helping to insure the future of art for generations to come

ANGEL WALL CONTRIBUTORS

In 1998, the Visual Arts Center Endowment Trust was established to ensure the Center's contributions through a perpetual asset base. Annual income from the Trust supports important Center programs and capital improvements. VAC's special projects have included security, art display improvements, and communications of late. We hope you will include the Endowment Trust in current charitable donations and in your estate planning.

Rembrandt Red - \$100,000+

Marnie & Fred Babcock Family
William & Betty Lou Baxter Est.
Carolyn Bretz Estate

O'Keefe Orange - \$50,000

Fred Babcock Estate
Lala Keiser Estate

Ganguin Gold - \$25,000

Becky Bovell
William & Suzanne Bowles
Hudson Family Foundation
Roylance & Mary Sharp Mem.

Goya Green - \$10,000

Jane Brenner Legacy
Mark A. Byrd in Memory of
Mary Ellen Byrd
Richard & Tricia Condon
Rebecca Durig
Donald & Susan Krasny
The Klein Family in Memory of
Viola Odenheimer

Botticelli Blue - \$5,000

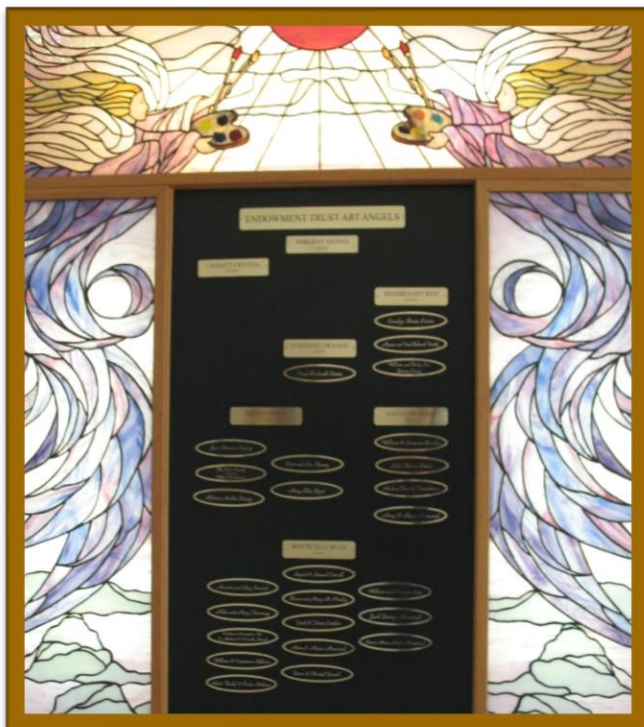
Samuel & Ingrid Carroll
Memory of Richard Condon
William & Patricia Cote
Creekmore Livingston, Inc.
Jack Durig Memorial
Guy & Annette Emerich
Dave & Christel Gerdel
Eugene & Jane Geronime
Inzer Amos Haft Memorial
Paula & Bucky McQueen
Jim Nuzzo
Brian & Mary M. Presley
William & Constance Robison
Mike & Mary Treworgy

Monet Mauve - \$2,500

Byron & Muriel Brower
Dorothy Chatterton Memorial
Marcia Clark
Ward Clark Memorial
Fred Clarke Memorial
Vern Durstin Memorial
Barbara Galvin
T. Craig Martin & Tina Narr
Mosaic

Van Gogh Violet - \$1,000

Wayne & Barbara Albin
Robert & Kathy Amrhein
Lew Bennett
Jane Brenner
Edwina Brown Memorial
Dan & Cecelia Brubeck
Jim Burnett Memorial
Lisa Michele Capone Mem.
Eugene Christensen Mem.
Carole E. Cobb Memorial
Lorraine Collins
John & Nancy Dauster
Anne Kelly Gateff
J. Brown Hardison Mem.
Jackson C. Henry Estate
Cory Horne Memorial
Hudson Land and Cattle
Margret Johnson Mem.
Steve & Cheryl Karba
Mark Katz & Robin Bayne
Thomas & Carol Kerr
Rex & Roberta Koch
Bruce Matoon Memorial
Priscilla Michaud
Thomas O'Brien Memorial
B.J. O'Connor Memorial
Bob & Judy Oswald
Owen Ames Kimball Company
Bob & Cate Peterson
Louis T. Roth Foundation
Camille Yoder-Ryan
Tom & Roseann Samson
Marianne Schenkel
Daniel H. Smith
Garnett Scholl
Deborah Seter Memorial
Don & Laurie Shirey
Robert & Jane Spencer
Ervin Tuttle Memorial
Michele Valencourt
Steve & Kathleen Warwick





2019-2020 DATES TO REMEMBER

2019 FUN ARTS FESTIVAL – November 4th to December 3rd

Sponsors: Susan Hill, Merrill Lynch & Gettel Automotive

- 9/26 at 6pm – Celebrity & Artist Coach Matchup
- 11/4 at 12pm – Ribbon Cutting & FUN Arts Festival Kick-off
- 11/4 to 12/3 – FUN Arts Festival Exhibit
- 11/15 at 6pm – “BATTLE OF THE BRUSHES” GALA – \$50 per person
- Support your favorite Celebrity in the “Battle of the Brushes”
<https://www.crowdrise.com/o/en/campaign/fun-arts-fest-2019>

2019 GIVING TUESDAY – December 3rd

2019 HOLIDAY MARKET – December 6th to December 8th

A 3-Day Holiday Shopping Extravaganza!

- Now Registering Vendors – Sell your art, crafts or baked goods
 - 10/1 to 11/15 Vendor Registration – Tables \$24 Member, \$30 Nonmember
 - 12/5 & 12/6 Vendor Set-up
- 12/6 at 12pm to 7pm – Holiday Market Opens for Shoppers
- 12/7 at 10am to 4pm – Open for Holiday Shoppers
- 12/8 at 10am to 4pm – Open for Holiday Shoppers

2020 VISUAL ARTS CENTER OPEN HOUSE – January 3rd & January 4th

Meet Our Instructors, Free Demonstrations, New Class Schedules & More

- 1/3 at 10am to 4pm – Open for Visitors
- 1/4 at 10am to 1pm – Open for Visitors

2020 PLEIN AIR FESTIVAL – January 6th to January 30th

- 1/6 Plein Air Exhibit Receiving (Main Gallery), 11am to 2pm
- 1/6 Mural Society Hanging (Goff Gallery), 9am to 2pm
- 1/8 & 1/9 Plein Air 2-Day Workshop with Dan Graziano, 9am to 3pm
- 1/13 PUNTA GORDA QUICKDRAW, 8am to 12pm
- 1/13 Punta Gorda Quickdraw Reception, 1pm to 2pm
- 1/15 Plein Air Exhibit Awards & Reception, 5pm to 7pm
- 1/16 Downtown Paint Out, 4-6pm
- 1/30 Mural Society Gala & Silent Auction, 6pm

2020 NATIONAL ART EXHIBIT (NAE)

- 1/31 & 2/1 NAE Walk-in Receiving, 9am on Friday until 2pm on Saturday
- 2/6 NAE VIP Party & Sneak Peek Reception, 6 pm
- 2/11 & 2/12 2-Day Pastel Workshop by NAE Judge, Dawn Emerson, 9am to 3pm
- 2/13 NAE Awards Reception 5pm to 7pm
- 3/4 NAE Poetry Night 5pm to 7pm

2020 PEACE RIVER NATIONAL ARTS FESTIVAL - March 21st & 22nd

Outdoor Art Fair at Laishley Park with 80 art vendors, food, fun & more

- 3/21 & 3/22 from 10am to 4pm
- Volunteers Needed

2020 GIVING CHALLENGE with The Patterson Foundation Match – April 28th & 29th

2020 MASTER WORKSHOPS

- 1/8 Plein Air, Dan Graziano (Oil) – 2 Days
- 2/25 Pastels, Dawn Emerson (NAE Judge) – 2 Days
- 4/1 Ted Head, Watercolor – 4 Days
- 4/6 Mixed Media, Jill Krasner – 4 Days
- 4/7 Palette Knife (Oil), Jan Ellen Atkieliski – 2 Days

2019-20 VAC WORKSHOPS

- 11/18 Alcohol Ink (Beg. to Inter.), Jill Lindsay – 3 Days
- 1/25 Pine Needle Baskets, Kathryn Erickson – 1/2 Day
- 2/1 Pine Needle Baskets, Kathryn Erickson – 1/2 Day
- 2/17 Alcohol Ink (Adv.), Jill Lindsay – 3 Days
- 3/1 Pine Needle Baskets, Kathryn Erickson – 1/2 Day

Business Partners



FARR LAW FIRM

FARR, FARR, EMERICIL, HACKETT,
CARR & HOLMES, P.A. | 1924

