THISTLE FARMS

Annual Report
STRONGER TOGETHER
2020-2021
DEDICATED TO:
Project Redesign

Founded in 2008, Project Redesign is in the business of making dreams come true for hundreds of women and families a year in Nashville. Just like a TLC reality show where homeowners leave, then arrive back to amazing changes, Project Redesign’s team of dedicated volunteers has made it possible for our graduates to walk into their first home and find it beautifully furnished from top to bottom. For most, it is the first comfortable, fully furnished home they have ever had.

As Project Redesign has grown, so has our partnership. Over the past 5 years, they have furnished more than 60 homes for Thistle Farms. This past year, they helped us open the doors to the first emergency “safe house” in Middle Tennessee for women coming through our doors in crisis mode, creating a peaceful oasis for hundreds of women a year.

Hospitality and sanctuary come in many forms. Sometimes it is a smile and a hug and sometimes it means soft blankets, cozy furniture, and soothing textiles. For Project Redesign, it means all of the above.

In recognition of the thousands of hours of volunteered time, talent, and resources to turn empty houses into beautiful homes, we dedicate our 2021 Annual Report to these unheralded community heroes. Thank you for the gift of comfort, safety, and sanctuary.

PICTURED BELOW: PROJECT REDESIGN LEADERSHIP TEAM: ALISON DOUGLAS, KAREN MOORE, SARAH FLEMING, ELLIE BILLINGTON, AND SUZANNE SYSDER
OUR MISSION:

Thistle Farms is a nonprofit social enterprise dedicated to helping women survivors recover and heal from prostitution, trafficking, and addiction. We do this by providing a safe place to live, a meaningful job, and a lifelong sisterhood of support.

Dear Friends,

Whether you found us via prisons or gated communities, corporate headquarters or a homeless camp, distant cathedrals or our own cafe, the Thistle Farms community is stronger because of your presence. The names and faces in this year’s annual report came to Thistle Farms from circuitous paths. But no matter the route taken, we know this much is true: we are stronger together.

In a year when uncertainty lurked around every corner, together we have broken ground on new homes, set online revenue records, expanded into new cities, and sustained social enterprises employing survivors around the world. The ties of love that bind us together are stronger than the external fraying that threatens to pull us apart. Stronger together means our individual threads create a powerful force for change in this world.

Thank you for writing this story with us and for believing in us. Together, we have done amazing things. We could not be more grateful for the year we’ve survived and shared together or more hopeful for the road that lies ahead.

WITH LOVE AND APPRECIATION,

HAL CATO
CEO

BECCA STEVENS
Founder & President
NAVIGATING THE GLOBAL PANDEMIC

Like every other organization in the country, the pandemic affected Thistle Farms in meaningful and profound ways. Yes, we had to temporarily limit the number of women who could come into our residential program. Yes, the social enterprises that sustain our mission took a real financial hit. But facing magnified, global levels of insecurity made us dig deeper and try harder to be a place of safety, hope, and healing this year while simultaneously building a foundation for future growth.

Thanks to the continued generosity of our donors, as well as a fully forgiven loan from the Paycheck Protection Program, we were able to maintain 100% employment while also increasing resident mental and physical health services. Other notable residential program modifications and additions included:

- In partnership with End Slavery Tennessee, we opened the first “safe house” in Middle Tennessee dedicated to providing short-term emergency housing for women coming directly from the streets. This home has been continuously occupied since it opened in October 2020.

- Renovating to create new office space for our growing residential management team.

- Breaking ground on our first newly built residence in 15 years. When complete, this home will provide sanctuary for 8 more women.

During a year when so many people felt stuck at home, you made it possible for the women of Thistle Farms to feel safe at home. On behalf of our entire community, thank you for helping us show the world that good news abounds, gratitude cannot be quarantined, and that love can easily traverse six feet.
Safe Housing

PROVIDING SANCTUARY

We house up to 26 residents at a time in a therapeutic setting that offers healing and transformation through housing, healthcare, counseling, employment, and community building.

IN TENNESSEE

6,900 NIGHTS OF SAFE & SUPPORTIVE HOUSING

1,300 MEDICAL, COUNSELING, AND TRAUMA THERAPY APPOINTMENTS

9 WOMEN SUCCESSFULLY COMPLETED OUR TWO YEAR RESIDENTIAL PROGRAM

78% OF WOMEN ARE LIVING HEALTHY, INDEPENDENT LIVES FIVE YEARS AFTER PROGRAM COMPLETION

AROUND THE GLOBE

549 BEDS NATIONWIDE PROVIDE HEALING AND SANCTUARY FOR WOMEN SURVIVORS

192 ADDITIONAL BEDS ADDED IN THE LAST YEAR

31 STATES AND SIX COUNTRIES HAVE HOMES THAT ARE A PART OF OUR NETWORK

HEALING HOP
Meaningful employment leading to financial freedom is instrumental in the healing journey. Our 3 social enterprises provide both gateway and permanent jobs for survivors, as well as revenue for our mission.

**IN TENNESSEE**

- **278,114** products manufactured
- **113,693** meals served in the cafe
- **108,384** hours of employment
- **59** women survivors employed
- **17%** sales increase

**AROUND THE GLOBE**

- **39** global partners in **21** countries
- **1,400** people employed by partner organizations
- **58%** of sales revenue is returned to global partners
- **$35,000** was granted to 7 global partners to support COVID-relief

**Means Economic Freedom**
Stronger Together
IN HEALING

TAMMY, 5 YEARS CLEAN,
CAFE FRONT OF HOUSE LEADER
From Healing TO HOSPITALITY

Our community is a sacred space where we are intentional about teaching and learning from one another.

As Tammy sipped her first cup of tea as a customer at The Café, she felt at home. At the time, she was only a few months into her own recovery journey, after spending nearly 25 years on the streets in addiction.

Drawn in by love, she became a volunteer, then a team member, and is now the front of house leader.

In this community, she found strength to thrive in recovery.

This year, Tammy celebrated 5 years of sobriety.

“I needed the positive atmosphere and supportive community to stay focused on healing and my new direction in life. I didn’t feel judged here, because women understood my story. Seeing customers every day gives me hope and something to look forward to.” - Tammy

Customers love to visit for her stories and tea, too. With sisters like Tammy, we are stronger together.
Stronger Together In Community

“My sisters poured compassion and love into Stevie’s life. He matters to them, and that means the world to me.”
- Ty, 5 Years Clean, Assistant Director of Manufacturing, 2015 Graduate

Kristin, Kim, Ty, Stevie, Sheila, and Gwen
From Community to Sisterhood

For Thistle Farms graduates, sisterhood is a life-long journey with ups, downs, and beautiful rewards.

Ty relied on her Thistle Farms sisters for support while she raised her son and worked toward her goals.

Gwen, Kim, Kristin, and Shelia were intentional about being present in the life of Ty’s son; attending teacher meetings and games, sharing heart-to-heart talks, and cheering with joy at his high school graduation. They all agree that their experience as “aunts” made them better women, mothers, and sisters.

“Being in a community where love is the guiding force makes it easy to love each other and support our sisters and their family. Ty and her son have shown me how beautiful family dynamics are and it has been an honor to be a part of their lives. As a mother myself, I am grateful to walk behind Ty and learn what being an amazing mother really looks like.” - Kristin, 8 Years Clean, Executive Assistant to Becca Stevens, 2015 Graduate

“Our bond as a community makes us family. I’ve always prayed I could be like my sister, Ty. I admire her compassion as a mother and I have fun being the cool aunt.” - Kim, 7 Years Clean, Shop Manager, 2015 Graduate
Stronger Together In NEW BEGINNINGS

"Through the support of my sisters, I have processed pain and healed! I have learned a new way of living that I haven't experienced in 30 years." -Angela, 2021 Graduate, 21/2 Years Clean
From Fear to Freedom

Marcia, 6 Years Clean Logistics Team Member

Marcia has worked steadily on her healing and recovery. While paying a fee to get her license, she discovered an active warrant in another county -- and $20,000 in fines. She was devastated, but as Marcia says, “her Thistle Farms family went to work.” The judge learned of and was moved by the story of Marcia’s healing.

The warrant was withdrawn, the sentence expired, the fines dropped.

“I am still in shock to know that nothing is holding me back anymore. It was difficult to be happy because I was always afraid that something bad would happen. This kind act freed me to get a license and a new car! I never, ever dreamed anything like this could happen to me.” - Marcia

Selia, 4 Years Clean Logistics Team Member, 2020 Graduate

During Sheila’s time at Thistle Farms, she demonstrated responsibility, maintained employment, and strengthened her relationship with her family. Although, she was making significant strides in her recovery, outstanding charges continued to weigh on her mind. She confided in her Thistle Farms community and a petition was presented on her behalf. Soon after, Sheila was overwhelmed with gratitude to learn the charges were dropped.

“I have a new sense of freedom knowing that I can go anywhere and not be afraid anymore. I can finally go back home and enjoy visits with my grandchild, without looking over my shoulder in fear.” - Sheila
**Stronger Together In Achieving Goals**

**LYNNITA**  
3 YEARS CLEAN  
Residential Case Coordinator, 2016 Graduate  

Lynnita became a first-time homeowner. “There were a few bumps in the road, but Becca and Hal told me not to give up. Now, when I look at my house, I realize all the hard work and even the waiting was worth it.”

**SHELIA**  
17 YEARS CLEAN  
Director of Residential Services, 2007 Graduate  

Shelia earned her Masters of Social Work from the University of Tennessee, Knoxville. “Our community encouraged me to dream big and walked with me on my journey of education. They empowered me to be the best person that I could be.”

**JOSETTE**  
4 YEARS CLEAN  
Manufacturing Team Member, 2019 Graduate  

“My car is more than transportation. It symbolizes everything that I have accomplished and my independence. I love my life now. I never want to go back to my old lifestyle. My car key represents my hope and motivation to keep moving forward.”
JESSY
4 YEARS CLEAN
Café Front of House Coordinator

Jessy built her credit, bought a car, purchased her first house, celebrated 4-years of sobriety, and regained custody of her two sons.
“My sons are so happy now that we are together in our new home. I told them, ‘This is your house.’ Finally, I feel like I am the woman I was always supposed to be. I’m the mother my children need and deserve.”

With her recently restored voting rights, Rachel cast her first ballot in 10 years.
“Thistle Farms helped me recover from 20 years of bad choices. Now that I can vote again, I feel strong and confident. I know my voice will be heard and that is invaluable.”

RACHEL
7 YEARS CLEAN
Graduate Liaison to Board, 2017 Graduate

Leigh regained custody of her daughter and reunited her family. “Because I took the time to heal, I can experience love and live in the light. I can look forward to building a beautiful future with my children.”

LEIGH
3 YEARS CLEAN
2021 Graduate
Stronger Together

IN CELEBRATION

“Our graduates are the story of beauty that beckons us to come sit and watch. This is what love looks like.”
- Becca Stevens

2021 GRADUATION CELEBRATION AT BI-CENTENNIAL MALL
Regina, one of our very first graduates, stands tall at the podium, kicking off the ceremony.

SHE IS A LIGHT.
She came before them and knows their journey.

Behind each of the graduates sits a mentor, ready to present the certificate of completion. They represent love that shows up. Over and over again.

Current program participants line the front row: holding handmade signs. Their sisters’ stories give them hope and light their way. One day, they will be graduates too.

The Tennessee State Capitol bears peaceful witness that women survivors feel freedom and stand tall like a field of thistles.

Their strength and resilience is beautiful, undeniable, and palpable.

LOVE HEALS
Stronger Together In

LIGHTING THE WAY HOME

The power of sisterhood has connected each woman:
Beginning with our founder - all the way to one of our 2021 graduates.

1. BECCA
   Thistle Farms
   Founder & President

   “Regina, one of the first program graduates, showed me how it is possible for us to take up our crosses and follow love.” - Becca

2. REGINA
   25 Years Clean
   1999 GRADUATE

   “Being trafficked, I lost everything, including myself. Becca was my lifeline. She believed in me.” - Regina

3. ERICKA
   20 Years Clean
   2003 GRADUATE

   “I didn't think there was redemption for my life, but Regina changed my mind when she visited the jail and told me her story. She was my hope shot. She's the reason why I never went back.” - Ericka
As women complete our 2 year program, then they reach back to light the way for the next woman. Sisters for Life has roots in the Benedictine tradition. Our residents move from being guests, then long-term participants, and into taking life vows of sisterhood. It’s a vow to community, to being there for each other, and unconditional love.

SHELVIA
17 Years Clean,
Director of Residential Services
2007 GRADUATE

“I was in jail with Ericka. When she got released I found out that she had changed her life, it gave me hope that I could too.” - Shelia

LEIGH
3 Years Clean
2021 GRADUATE

“When I hit rock bottom, I called Shelia. Watching her gave me hope. She told me, ‘Always dream.’” - Leigh
IN GRATITUDE
FOR OUR SUPPORTERS
2020-2021

STEVENS SOCIETY ($10,000+)

Jon and Jennifer Acuff
The Fred and Jean Allegretti Foundation
The Isabel Allende Foundation
Alliance Bernstein
Allstate
Altria Companies Employee Community Fund
Amazon
The James and Dorothy Baer Foundation
Bass, Berry & Sims PLC
Diane and Curtis Bishop
Blankenship CPA Group, PLLC
BLP Serve Fund
The Beedecker Foundation
Boulevard Bolt
Hal Cato and Michael Burcham
Nancy Chakravarty
The Cockayne Fund, Inc.
Community Foundation of Middle Tennessee
Costco Wholesale
Luda Davies
The Joe C. Davis Foundation
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Episcopal Diocese of Texas
The William Stamps Farish Fund
FSI, INC.
Genesco
Google
Hailey Family Foundation

The Marlene and Spencer Hays Foundation
HCA Healthcare
Health eVillages
The Healing Trust
The Hebenstreit Family Foundation
Island Time Music Festival
JLC Family Donor Advised Fund
Jones Heritage Foundation, Inc
David and Katherine Hodges
Holloway Family Foundation
Mary Ann Houghland
The HRH Foundation
David and Robbie Hutchens
Jackson National Community Fund
Tracy Kelley
Frannie Hall and Michael Kieschnick
W.L. Lyons Brown Foundation
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Carolyn and Kevin Martin
Mitz and Bryan Maynard
Elizabeth and Mark McDonald
Christy and Fernando Mechereffe
The Melkus Family Foundation
The Memorial Foundation
Peggy and Don Napier III
Marjorie A. Neuhoff Private Foundation, Inc.
Laurie and Robert Platek
Cara and Christopher Powell
Fiona Prine
Amy Rao
Ryman Hospitality Properties
RSD Charitable & Educational Foundation
SAP Club
Scout, Inc.
Carol Somers
State of Tennessee | Commissioner of Finance & Administration
Sustainable Pest Systems, Inc
Tennessee Department of Revenue
Jeanette Travis Foundation
U.S. Department of Justice | Office of Criminal Justice Programs
Village Real Estate Fund (Nashville Radius, LLC)
Chrissy Washburn
Hayley Williams
The Anne Potter Wilson Foundation
Zander Insurance Group
Elisha and Jeff Zander

LOVE ADVOCATES
($5,000 - $9,999)

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American Direct Marketing Resources
Tara Armistead
The Bailey Company
Gary Brayton
Christopher Bright
Mr. and Mrs. Martin S. Brown Jr.
Kathryn Carter
Joanne Cato
Erica and Daryl Collins
Mary Bell Crossman
Susan and Robert Deaton
Sherry and Mark Deutschmann
Ann M Duffer Family Foundation
Jake Edgar
Jill Fainter
Lynn Fleming and Michael Pederson
Flerlage Foundation
Peter and Gail Furniss
Giraffe Giggles
Grace's Hand
The Graffam Give Back Fund
Amy Grant and Vince Gill
Doug Hester
William Jacks Jr.
J. Jill Group
The Kirkland Group (Investments)
Edward Koss
James and Meredith Leach
Megan and Daniel Lee
Mia Alexandra Lee
The Lewis Family Charitable Foundation
Maxine Majors (Devine-Majors Foundation)
Andrea and Helga Maneschi
The McCamey Family
Lisa McCarthy and John Harrison
Mr. and Mrs. J. Michael Murphy
Dr. Charles and Eily Nicholson
Kaye and Mark Nickell
Brad and Kimberly Paisley
Julie and Will Parish
Mary and Jeffrey Patton
Samantha Rainman
Celeste Reed and Don Welch
Regions Bank
Renasant Bank
Joyce Rogers
Susan and Richard Ruach
Martha and William Scanlon
James and Catherine Snell
Jim & Leah Sohr Family Foundation
The Milly Ann & John Stewart Charitable Fund
Stewart Rooker Taylor and Clay Taylor
Kren and George Teren
Brad Thomason
Truist Foundation
The T&T Family Foundation
United Way of Greater Nashville
U.S. Smokeless Tobacco Co, LLC
Barbara and Gary Vandermolen
John and Joyce Weilsenseel
Kathleen Whalen
Jennifer White
Neely Barnhardt and Richard Barnhardt Jr.
Caroline and David Bartholomew
Michele Bass
The Baulch Family Foundation
Jack and Lindley Beach
Jim and Rachel Beavers
Craig and Angela Becker
E. Menié and Stephen Bell
Matraca Berg and Jeff Hanna
Bernard Health, LLC Martha and Bob Blenkush
Kalita Blessing
Blue Sky Group Business Management LLC
Patti Blevins
Christine and Michael Bradley
Joan Branca and Al Bellos
Laurie Brennan
Jon and Amy Brisley
Jacob Bronfman
Stephanie and Ronald Brooks
Thomas Brumfield and Carole Herman
Nita and William Brunner
The Bryant Family Foundation
Horatio B and Willie D Buntin Foundation
Chris Burkley
Jan Burns
Burton Avenue Music, LLC
Catherine and John Butcher
Nicole Calandra
Sujit Canagaretta
Marty and Sue Carmichael
Caterpillar Financial
Marshall Chapman
Curtis and Desmond Child
Chipotle Mexican Grill
Sharon Brown and Charles Christopher
Christ Episcopal Church

LIGHT BEARERS
($1,000 - $4,999)

Nancy Adgent
Adorn Nashville
Clark Adrian
Jake Allen
Edgar and Kathi Allen
AmazonSmile
American International Group
Amgen Foundation
Jhennifer Amundson
Anchor Investments
Gail Antonson and Steven Hunter
Andrea and John Arndt Jr.
Area Giving Fund
Charlotte and Charles Atwood
Michael A Austin and Laurie Roquemore-Austin
Matthew Avery
Jon and Kristin Baese
Kim and Bert Bailey
Baldwin Risk Partners
The Baler Family Foundation
Rachel and Gentry Barden
Barge Cauthen & Associates, LLC
Judith Barlar
Wayne and Mimi Barnard
Jeff Chu
Kelly Clague
Antonelli Clat
Jane and George William Coble
Shannon and Brooks Collier
Congregation of Holy Child Jesus
Sandra Cooper
Kenny Corbett
Sam and Diana Cornett
Greg Cote
The Core Fund
Charlotte M. Covington
Coxhead Jr.
Priscilla Craig
Joshua T. Crain
Margaret Crandall
Denise and Mark Creswell
Jeanette Crosswhite
Caroline Cubillo
The Cumberland Presbyterian Church (Nashville Presbytery)
Kristin Cummings
Laura Currie
Donald Cusic
Luann and Robert Daggett
Robert and Lee Daniel
The Danner Foundation
Janet K. Davies
Parag Desai
Sheri Dewald
Aaron and Scottye Dewey
Kebenay Dibaba
Mark Dickens
Rory Dicker and Paul Dehart
Andrew and Caren Dickson
Thomas E. Diener
Lee Bright and Wallace W Dietz
Mandy DiMarzo LLC
Dianne Doochin
Allison Doughty
The Doy & Margaret McCall Family Foundation
The Rt. Rev. and Mrs. C. Andrew Doyle Drew & Ellie Holcomb Fund/Magnolia Music
The Jim and Wendy Drasdo Fund
Darian Duckworth
Anton Dukeman
Northman Creative
Eden Health
Lauren Elcan
Jim and Brooke Elliott
David Elliott
Dr. David and Linda Elrod
Emerson Grace Nashville, LLC
The Engel Family Advised Fund
Erika Roberts Studio
Estate Planning Council of CNY
Freda and John Evans
Ferrari
Jane Finley
John Fisher
Liz and Brennon Fitzpatrick
LJ & E Smith Charitable Fdn
Lucas Flener
Alex Flood
Devin and Mark Floyd
Sondra and William Fondren
Jenny Ford
Amanda Franklin
Frank Gerrity Charitable Trust
Jennifer and Billy Frist
The Frist Foundation
The Dorothy Gage and Thomas F. Frist Foundation
Luke Freeb
Douglas Fry
Ann Fullerton
Dedo Donor Fund
David Furse and Kimberly Pace-Furse
Bernard and Jill Garfinkel
Bill and Susan Garvey
The Gause Foundation
General Mills
Ellen Gennaro
Mary Lisa and Michael Gingras
Rebecca Glasser
Julie R. Glossner
John Gonce
Gracious Garlands
Grano Family Foundation
Gratitude Tattoo
Paul and Pascha Griffiths
Groove Life Corporation
Linda Grove
Calvin Gruss
Charmion Gustke Hearn
George Guthrie
Mary Jo Gutierrez
Carole and Keith Hagan
Aaron Hall
Pamela Hamburg
Allegra Hanson and Simon Pierce
Allison Hardee
Kerry Hare
Cynthia Harper
Cheryl Harris
Mr. and Mrs. Jeffrey A. Hatling
Joanne F. Hayes
Raymond Hays
Irene J. Head
Healing with Words/Writers on the River
Hearts Bluff Music, LLC
Mary Louise Hemmeter
Allen Herzberg
John Reginald Hill
Robert Hoffman
Elizabeth and Donald Holley
Barbara Hollis
HomeLift
Kay Horrell
The Shayne Foundation Foundation
Kristen Shoates
St. Martins Episcopal Church
Kevin and Megan Smith
The Smith Walker Switzer Foundation
Michele Smith
Richard A. Smith
Smokey Mountain Tops
Paula and Robert Snyder
Shirley Speyer
Sandia Stahl
Rudolf Steiner Foundation
Linda Stevens
Anna Stevenson
Still Waters 232 Foundation
J G Gordon and Laurie T Strayhorn
Mary Ellen Stroh
Suhl Giving Fund
Adora Swanson
Thrivent Financial
Nancy Tiller
Lisa and Lorenzo Trujillo
United Way of the Midlands
Jamie Van Zandt
Vickie Vipperman
UBS Financial Services
Kathryn and Philip Walker
Walters and Mason Retail, Inc
Janie Ward Hemmings
Elizabeth and Kevin Warren
Kerri Warrick
Susan and Rob Weaver
Fred and Cathy Weisbrodt
Marilyn and John Werst
Melissa Wert
Janet and Vernon Westberg
Tim Wheeler
Kaitlin and Debra White
Jeannette and Clay Whitson
Eleanor Whitworth
Wildwood Foundation
Diana Wilker
Margaret Wilkerson
Mark and Susan Willett
Stacey and Shane Wilson
Eugenia C Winwood
Josephine Wiseman
Kathleen Woff
Elaine and Donald Wood
Delinda and Keene Woodbridge Bartley
Nanette and Jeffrey Yarris
Amanda and Stephen Young
Harvey Youssef
Paula Zeidman
H. Evan Zeiger Jr and Margaret Zeiger
Charitable Foundation
Mark and Paula Zelle
Sharyn J. ZunzBaldwin Risk Partners

COMMUNITY PARTNERS

Interfaith Dental Clinic
The Sexual Assault Center
Elam Mental Health
St. Thomas Family Health
Renewal House
The Next Door
Lentz Public Health
Meharry-Metro General Hospital
New Level Community Development
Grace Empowered, Nashville State University
The Vanderbilt School of Nursing
Project Redesign
Belmont School of Law
Legal Clinic, Cherish Hearts Courts
Primary Eye Care
Financial Empowerment

GIFTS RECEIVED
JULY 1, 2020 - JUNE 30, 2021

*Only gifts over $1,000 are reflected in the list. We are extremely grateful for nearly 2,000 additional donors.
2020-2021
Board of Directors

Ashley Northington, President, DENOR Public Relations
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Christi Branscom, State of Tennessee Commissioner
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2020-2021
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Fiona Prine, Nashville, TN
Dr. Kit Evans-Ford, Davenport, IA
Statement of Financial Position
FOR THE PERIOD ENDED JUNE 30, 2021

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>FY 2021</th>
<th>FY 2020</th>
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<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>2,780,344</td>
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<tr>
<td>Accounts Receivable</td>
<td>263,912</td>
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<td>Other Current Assets</td>
<td>296,352</td>
<td>228,871</td>
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<td>Inventory</td>
<td>706,741</td>
<td>551,920</td>
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<td>Property &amp; Equipment</td>
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<td>4,197,245</td>
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<td>Intangible Assets, Net</td>
<td>39,712</td>
<td>69,125</td>
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<td>TOTAL ASSETS</td>
<td>$9,542,264</td>
<td>$8,376,745</td>
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<table>
<thead>
<tr>
<th>LIABILITIES &amp; NET ASSETS</th>
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<tr>
<td>LIABILITIES</td>
<td></td>
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<tr>
<td>Accounts Payable</td>
<td>115,881</td>
<td>181,571</td>
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<td>Accrued Liabilities</td>
<td>346,586</td>
<td>187,660</td>
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<td>Deferred Grant</td>
<td>695,577</td>
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<td>Other Current Liabilities</td>
<td>121,440</td>
<td>84,294</td>
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<td>TOTAL LIABILITIES</td>
<td>$1,279,484</td>
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<table>
<thead>
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<th>NET ASSETS</th>
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<td>Temp. Restricted &amp; Unrestricted Net Assets</td>
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<td>7,162,114</td>
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<tr>
<td>Change In Net Assets</td>
<td>189,614</td>
<td>65,606</td>
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<td>TOTAL NET ASSETS</td>
<td>$8,262,780</td>
<td>$7,227,720</td>
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TOTAL LIABILITIES & NET ASSETS $9,542,264 $8,376,745

*FY21 Results as shown are unaudited*
### THISTLE FARMS

#### Revenue Sources

<table>
<thead>
<tr>
<th>Source</th>
<th>FY 2021</th>
<th>FY 2020</th>
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<tbody>
<tr>
<td>Contributions, Operating</td>
<td>3,209,901</td>
<td>3,048,516</td>
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<tr>
<td>Grants</td>
<td>541,411</td>
<td>738,500</td>
</tr>
<tr>
<td>Grants, PPP Forgiveness</td>
<td>695,500</td>
<td>0</td>
</tr>
<tr>
<td>Sales</td>
<td>3,995,112</td>
<td>3,851,620</td>
</tr>
<tr>
<td>Other</td>
<td>71,224</td>
<td>41,927</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$8,512,638</strong></td>
<td><strong>$7,680,63</strong></td>
</tr>
</tbody>
</table>

#### Statement of Operating Activities

**For the Period Ended June 30, 2021**

<table>
<thead>
<tr>
<th>Category</th>
<th>FY 2021</th>
<th>FY 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>REVENUE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions, Operating</td>
<td>3,209,901</td>
<td>3,048,516</td>
</tr>
<tr>
<td>Grants</td>
<td>541,411</td>
<td>738,500</td>
</tr>
<tr>
<td>Grants, PPP Forgiveness</td>
<td>695,500</td>
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<td><strong>Total Revenue</strong></td>
<td><strong>$8,512,638</strong></td>
<td><strong>$7,680,63</strong></td>
</tr>
<tr>
<td>EXPENSES</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct Expenses</td>
<td>2,381,013</td>
<td>2,260,382</td>
</tr>
<tr>
<td>Payroll Expenses</td>
<td>3,356,129</td>
<td>3,045,929</td>
</tr>
<tr>
<td>Professional Fees</td>
<td>620,483</td>
<td>536,862</td>
</tr>
<tr>
<td>Travel and Entertainment Expenses</td>
<td>71,835</td>
<td>94,982</td>
</tr>
<tr>
<td>Advertising and Promotion</td>
<td>109,891</td>
<td>96,692</td>
</tr>
<tr>
<td>Other Program Expenses</td>
<td>378,890</td>
<td>371,251</td>
</tr>
<tr>
<td>Other Operating Expenses</td>
<td>294,838</td>
<td>243,173</td>
</tr>
<tr>
<td>Facilities</td>
<td>437,703</td>
<td>363,962</td>
</tr>
<tr>
<td>Depreciation and Amortization</td>
<td>672,313</td>
<td>601,724</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$8,323,023</strong></td>
<td><strong>$7,614,957</strong></td>
</tr>
<tr>
<td>Change in Net Assets, Total</td>
<td><strong>$189,615</strong></td>
<td><strong>$65,606</strong></td>
</tr>
</tbody>
</table>
WE ARE STRONGER TOGETHER

In the circle, there is no “us” or “them.” Only us.

And we will go so much further together than any one person can go alone.

It is by walking alongside one another that we can fully experience how love heals.

THISTLE FARMS

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THISTLEFARMS.ORG