

NPD PROJECT MANAGER

Company Overview

Delphis Eco is one of the 'UK's leading manufacturers of environmentally friendly cleaning products and proudly holds two Royal Warrants. In 2018, Delphis Eco became a B-Corp and was the first in its sector to achieve DEFRA (EU Ecolab) accreditation for the largest certified range.

Delphis Eco has brought an unrivalled standard of eco-professional cleanliness to front of house, catering, and facilities management environments for the past decade. With customers like Wagamama, Sky, and 'Sainsbury's – to name a few.

A UK-First, Delphis 'Eco's bottles are made from 100% recycled plastic. To do so, Delphis Eco uses recycled plastic milk bottles, diverting thousands of tonnes of plastic from going into landfill and the ocean.

Mission

We all have a responsibility to live more sustainably and our products give everybody the ability to help. We are uncompromising in everything that we do from the most ecological formulations to the 'world's most environmentally friendly packaging to our passion to educate people to live more sustainable lives.

Vision

Our Vision is to create and market the world's most ecological yet effective cleaning products to both commercial and domestic users. Safer for the user, where they clean, and the environment. Make great products, help save the world, give awesome customer service.

Role Overview

The role: You will be responsible for engaging and leading cross-functional project teams to deliver the innovation pipeline from concept to launch. Creating a culture of collaboration, agility, and momentum to ensure we lead in innovation.

Your responsibilities:

- Be the process guardian; manage the stage & gate process and use it to ensure innovation projects are landed on time and against business objectives.
- Lead collaboration, ensuring project teams work together to deliver cross-functionally and work through challenges to present viable solutions.
- Manage the meeting cycle; action, solve & decide forums, as well as project reporting to all stakeholders. Provide visibility on progress, risks, and timings.
- Drive continuous improvement of the process and ways of working. Seek opportunities for efficiency and effectiveness, through the feedback of the team and industry best practices.

- Oversee the artwork process through the graphic design team.

Requirements:

- Industry experience, in an equivalent role, preferably in food or drink
- Proven portfolio management skills
- Agile or design-led project management training is preferable
- Strong interpersonal and communication skills
- An inspirational manager who knows how to get the best from people
- A can-do attitude

Above all you will need to be:

- **Entrepreneurial** - your enthusiasm for what we do, combined with a resourceful and proactive approach to winning business will help you meet and exceed your targets
- **Driven and highly motivated** – Want to roll your sleeves up, ability to think outside the box, achieve results, and take full ownership of your accounts
- **Confident** - you must be self-assured, able to work in a small fast-paced growing business, assertive and competent, demonstrating an excellent knowledge of our products, sales material, and your market
- **Personable** - you will need strong communication skills: an excellent command of the English language, have the ability to talk to CEOs and cleaners with the same ease, and the ability to listen as well as present in meetings, data training, and product demonstrations
- **Eco-friendly!** - you must share our passion for people and the planet

At Delphis Eco we are committed to a leading role in promoting equality opportunities and valuing diversity and inclusion. We seek to create a work environment based on mutual respect for all individuals, building a culture that appreciates and values the experiences and skills brought by each person to benefit our organisation and work hard to ensure that all people, whatever their race, colour, sex, gender identity disability, nationality, national or ethnic origin, religion or belief, marital/partnership or family status, sexual orientation, age, social class, educational background, employment status, working pattern, are welcome to and included within our organisation