

## Data Analyst

### Company Overview

Delphis Eco is one of the UK's leading manufacturers of environmentally friendly cleaning products and proudly holds two Royal Warrants. In 2018, Delphis Eco became a B-Corp and was first in its sector to achieve DEFRA (EU Ecolab) accreditation for the largest certified range.

Delphis Eco has brought an unrivalled standard of eco-professional cleanliness to front of house, catering, and facilities management environments for the past decade. With customers like Wagamama, Sky and Sainsbury's – to name a few.

A UK-First, Delphis Eco's bottles are made from 100% recycled plastic. To do so, Delphis Eco uses recycled plastic milk bottles, diverting thousands of tonnes of plastic from going into landfill and the ocean.

### Mission

We all have a responsibility to live more sustainably, and our products give everybody the ability to help. We are uncompromising in everything that we do from the most ecological formulations to the world's most environmentally friendly packaging to our passion to educate people to live more sustainable lives.

### Vision

Our Vision is to create and market the world's most ecological yet effective cleaning products to both commercial and domestic users. Safer for the use, where they clean and the environment. Make great products, help save the world, give formidable customer service.

### Role Overview

We are looking for a Data Analyst to innovate and deliver reporting and dashboard capabilities into the business, so they can supply a better customer experience.

The role will have as a focus standardisation and consistency, with the maintenance of data quality processes as a core function.

The right candidate will be comfortable working in a challenging environment, with a real drive to see data be managed as a highly valuable business asset. They will ensure commercial data and data quality trends can be measured and proved effectively.

You will deliver insight projects across the business, promoting the use of information to drive decision making, including defining, collecting, analysing, interpreting, and visualising/presenting data that can be used to drive the business.

You will design, create, and roll out dashboards and reports based on business stakeholder requirements, using Unleashed, Salesforce, Xero reporting, plus others.

You'll also provide ongoing BAU support to report users, including incident and change request resolution in line with best practice.

## Role Specifics

### Skills & Experience

- This is a mid-level role and will suit someone who is either an experienced data analyst or even a recent graduate without many years of experience if you have the technical knowledge!
- A primary element needed is someone with data analyst experience (for example the ability to write their own explores, rather than just producing dashboards from existing data- reducing the overreliance on the central team).
- We are looking for someone who can take control of data quality across the organisation.
- Great knowledge and experience in use of data analytics tools, platforms and coding languages such as Google Big Query, SQL, R and Python, as well as experience with Salesforce is highly desirable.
- Experience in data visualisation and reporting.
- Adept at interacting with multiple stakeholders; highly personable and able to articulate technical issues to non-technical users in an impactful way.
- Advanced experience with Excel, PowerPoint, Power BI, Microsoft Dynamics Salesforce, Google Sheets/Slides.
- Some experience in developing predictive models within the commercial environment.
- Detailed level of understanding of relevant statutory frameworks applying to data excellence such as the Data Protection Act and GDPR.

Above all you will need to be:

- **Entrepreneurial** – your enthusiasm for what we do, combined with a resourceful and initiative-taking approach to winning business will help you meet and exceed your targets
- **Driven and initiative-taking** – Want to roll your sleeves up, ability to think outside the box, achieve results and take full ownership of your accounts
- **Confident** – you must be self-assured, able to work in a small fast paced growing business, assertive and competent, proving an exceptional knowledge of our products, sales material and your market
- **Personable** - you will need strong communication skills: an excellent command of the English language, have the ability to talk to CEO's and cleaners with the same ease and the ability to listen as well as present in meetings, data training and product demonstrations
- **Eco-friendly!** - you must share our passion for people and the planet

### Qualifications

- Bachelor's or Master's degree in Statistics or Applied Mathematics or equivalent experience
- 1 - 2 years' Data Analysis experience
- Proficient in SQL



At Delphis Eco we are committed to a leading role in promoting equality opportunities and valuing diversity and inclusion. We seek to create a work environment based on mutual respect for all individuals, building a culture that appreciates and values the experiences and skills brought by each person to benefit our organisation and work hard to ensure that all people, whatever their race, colour, sex, gender identity disability, nationality, national or ethnic origin, religion or belief, marital/partnership or family status, sexual orientation, age, social class, educational background, employment status, working pattern, are welcome to and included within our organisation.