# KANDILA CO. 2020 WHOLESALE CATALOGUE



159 Racecourse Road, Unit D27 c/o Kennards, Flemington VIC 3031 +61 435 527 007 hello@kandilacompany.com www.kandilacompany.com



## HELLO FROM KANDILA CO.

Kandila Co. is a Melbourne-based candle company that gives back to the community. We do this by donating 50% of our profits to organisations that provide education to children in developing nations.

# CANDLES THAT GIVE BACK

#### NATURAL



Our candles are made from natural, vegan and Australian-made waxes, fragrance oil and lead-free, natural fibre wicks.

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#### **SOCIAL IMPACT**

We donate 50% of our profits to charities that provide education to disadvantaged kids in developing nations.



#### HAND-CRAFTED IN AUSTRALIA

Our hand-poured candles are made in small batches at a time. The candles that you'll receive have been made, prepared and packed by the same pair of hands.



### MEET OUR CHANDLER & FOUNDER

### HELLO, I'M JANICE

My husband and I are first generation immigrants from the Philippines. Although we've called Australia home for more than a decade, we constantly find ourselves thinking about our less fortunate countrymen and the quality of lives that they live. Knowing that lack of access to education is one of the root causes for the endless cycle of poverty and marginalisation not just in the Philippines but also in all developing nations, we are determined to contribute and help fight poverty at its core and so Kandila Co. was born.

## **GLASS COLLECTION**



Our glass collection uses natural, vegan and Australian-made waxes, fragrance oil and lead-free, natural fibre wicks. Each candle has been carefully hand-poured into handmade, reusable, food-grade borosilicate glass and carefully packed by the same pair of hands.





# GLASS COLLECTION

| SKU    | NAME                   | DESCRIPTION   |
|--------|------------------------|---|
| KC1001 | STRAWBERRY & CHAMPAGNE | Fresh strawberries with hints of champagne and roses      |
| KC1002 | BURNT FIG              | Burnt fig with hints of cassis and cedarwood              |
| KC1003 | RASPBERRY & CREAM      | Sweet raspberries with notes of creamy vanilla            |
| KC1004 | ESPRESSO               | Freshly brewed coffee with hints of vanilla and chocolate |
| KC1005 | EXOTIC BLACK TEA       | Exotic black tea leaves with notes of sweet lychee        |
| KC1006 | FRESH CITRUS           | Lime zest with notes of fresh herbs and basil             |
| KC1007 | TROPICAL TREAT         | Coconut milk with a touch of pineapple and saffron        |
| KC1008 | BERGAMOT & PATCHOULI   | Patchouli and vetiver with a touch of citrusy bergamot    |
| KC1009 | HOLIDAY CHEER          | Warm pudding with hints of clove and cinnamon             |
| KC1010 | CANDIED PEONY          | Peony petals with hints of raspberry and lychee           |
| KC1011 | CREME BRULEE           | Rich vanilla custard with notes of buttery caramel        |

WEIGHT 300 GRAMS

### TRAVEL COLLECTION

Our travel collection uses natural, vegan and Australian-made waxes, fragrance oil and lead-free, natural fibre wicks. Each candle has been carefully hand-poured into recyclable, aluminium candle tin and carefully packed by the same pair of hands.







# TRAVEL COLLECTION

| SKU    | NAME                   | DESCRIPTION   |
|--------|------------------------|---|
| KC2001 | STRAWBERRY & CHAMPAGNE | Fresh strawberries with hints of champagne and roses      |
| KC2002 | BURNT FIG              | Burnt fig with hints of cassis and cedarwood              |
| KC2003 | RASPBERRY & CREAM      | Sweet raspberries with notes of creamy vanilla            |
| KC2004 | ESPRESSO               | Freshly brewed coffee with hints of vanilla and chocolate |
| KC2005 | EXOTIC BLACK TEA       | Exotic black tea leaves with notes of sweet lychee        |
| KC2006 | FRESH CITRUS           | Lime zest with notes of fresh herbs and basil             |
| KC2007 | TROPICAL TREAT         | Coconut milk with a touch of pineapple and saffron        |
| KC2008 | BERGAMOT & PATCHOULI   | Patchouli and vetiver with a touch of citrusy bergamot    |
| KC2009 | HOLIDAY CHEER          | Warm pudding with hints of clove and cinnamon             |
| KC2010 | CANDIED PEONY          | Peony petals with hints of raspberry and lychee           |
| KC2011 | CREME BRULEE           | Rich vanilla custard with notes of buttery caramel        |





# LINE SHEET

| SKU    | WP EX GST | RRP EX GST |
|--------|-----------|------------|
|        |           |            |
| KC1001 | AUD 20.46 | AUD 40.91  |
| KC1002 | AUD 20.46 | AUD 40.91  |
| KC1003 | AUD 20.46 | AUD 40.91  |
| KC1004 | AUD 20.46 | AUD 40.91  |
| KC1005 | AUD 20.46 | AUD 40.91  |
| KC1006 | AUD 20.46 | AUD 40.91  |
| KC1007 | AUD 20.46 | AUD 40.91  |
| KC1008 | AUD 20.46 | AUD 40.91  |
| KC1009 | AUD 20.46 | AUD 40.91  |
| KC1010 | AUD 20.46 | AUD 40.91  |
| KC1011 | AUD 20.46 | AUD 40.91  |
|        |           |            |
| KC2001 | AUD 9.09  | AUD 18.18  |
| KC2002 | AUD 9.09  | AUD 18.18  |
| KC2003 | AUD 9.09  | AUD 18.18  |
| KC2004 | AUD 9.09  | AUD 18.18  |
| KC2005 | AUD 9.09  | AUD 18.18  |
| KC2006 | AUD 9.09  | AUD 18.18  |
| KC2007 | AUD 9.09  | AUD 18.18  |
| KC2008 | AUD 9.09  | AUD 18.18  |
| KC2009 | AUD 9.09  | AUD 18.18  |
| KC2010 | AUD 9.09  | AUD 18.18  |
| KC2011 | AUD 9.09  | AUD 18.18  |





### STARTER PACKAGES

| PACKAGE     | INCLUSION                                       | QTY    | WP INC GST |
|-------------|---|--------|------------|
| MIXED PACK  | Assorted Fragrances (Glass + Travel Collection) | 8 & 12 | AUD 300    |
| GLASS PACK  | Assorted Fragrances (Glass Collection only)     | 12     | AUD 270    |
| TRAVEL PACK | Assorted Fragrances (Travel Collection only)    | 24     | AUD 240    |

\*A minimum order of 12 units from the Glass Collection or 24 units from the Travel Collection or the mixed pack is required on all opening orders. \*\*A minimum order of 6 units from the Glass Collection or 12 units from the Travel Collection is required on all subsequent orders.



### TERMS & CONDITIONS

#### How to order

Pre-approved stockists can place their orders through our website's Stockist Login page. We will send you an order confirmation email containing an invoice advising you that your order has been received. Then, just follow the links to complete your purchase.

#### Stock

Our candles are mostly made-to-order in small batches at a time. The candles that you'll receive have been made, prepared and packed by the same pair of hands, hence please note that we may not be able to accommodate urgent bulk orders. See our lead times for more information.

#### Wholesale Pricing

All prices are listed in AUD. Authorised retailers will have access to our wholesale catalogue and wholesale prices. Please note that our wholesale price does not include GST, shipping costs and credit card fees (if applicable). Prices are subject to change without notice. The RRP for each product is listed on our website and line sheet. Whilst stockists are free to set their own pricing, we kindly ask that our products are not sold under the set RRP unless they are specifically marked as sale items.

#### Copyright

Retailers may use product descriptions or copy information that can be found in our wholesale catalogue or on www.kandilacompany.com. The supplier name must be listed as Kandila Co.

All Kandila Co. images, logos and photography are subject to copyright and are the property of Kandila Company. Image usage and reproduction requires written permission and is conditional on the approval of medium and specific use. Images from Kandila Co. are available upon request by getting in touch with us at hello@kandilacompany.com

#### **Opening orders**

A minimum order of 12 units from the Glass Collection or 24 units from the Travel Collection or the mixed pack is required on all opening orders. As our products are made to order in small batches, all orders must be paid for in advance before production.

#### **Re-orders**

A minimum order of 6 units from the Glass Collection or 12 units from the Travel Collection is required on all subsequent orders. As our products are made to order in small batches, all orders must be paid for in advance before production.

#### Changes to orders

Any changes or cancellation to orders must be emailed to hello@kandilacompany.com within 48 hours. Please note that we are unable to cancel or make changes to your order as soon as your order has started production and/or has been dispatched.

#### Method of payment

We accept VISA, MasterCard, PayPal and AMEX. Please note that a 2% surcharge applies to VISA and MasterCard payments while a 3% surcharge applies to PayPal, AMEX and International Credit Card payments. We also accept bank transfers. Please remember to quote your invoice number when doing a bank transfer. Our bank details are as follows:

Account Name: Kandila Company BSB: 013497 Account Number: 298137439

#### Terms

All orders must be paid for in advance before production. We are unable to do consignment and Net 30 terms at this time.

#### **Delivery and shipping**

Please allow between 2-4 weeks for your order to ship. We use Sendle and charge between \$10-25 shipping fee to metro areas or as quoted by AusPost for regional areas. Orders shipped via Sendle's couriers are insured for loss. We are happy to accommodate your preferred carrier if the you agree to assume all transportation charges and arrange for tracking and insurance. Our pick-up suburb is Flemington, VIC 3031.

#### Lead times

Due to the hand-crafted nature of our goods, we require at least 10 business days lead time before your orders can be dispatched. While we are happy to work with you to get your shipment out by a certain date, our lead times are not guaranteed and may vary especially during busy periods (ie. after trade shows or makers markets) and can be anywhere between 4-8 weeks.

#### Nature of soy candles and hand-crafted products

Our products are handmade (including our borosilicate glass). Due to the nature of our production, it is normal to see tiny variations in colour or detailing.

Please display candles in a cool, dry place, and away from direct sunlight. Soy candles may melt, discolour and fade when they are exposed to intense light for extended time periods.

#### Cancellation

We reserve the right to cancel an order or refuse to supply goods for reasons including but not limited to a poor fit with Kandila Co.'s brand image, failure to pay after repeated attempts to contact the buyer, and/or proximity to another wholesale account.

#### Damages / Defects

Please inspect all shipments immediately upon arrival. Please contact us at hello@kandilacompany.com within 3 days of receipt of damaged or defective shipments. Damaged items will be replaced with new merchandise. Claims for damaged merchandise will not be accepted if it is held for more than 3 days after receipt of order.

#### **Returns / Exchanges**

Wholesale merchandise may not be returned unless damaged or deemed defective. Exchanges are accommodated at our discretion. Shipping costs for returns and exchanges must be paid for by the customer unless the reason for the return is human error by Kandila Company.



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### THANK YOU

