



RATES & TERMS

EFFECTIVE FEBRUARY 13, 2024



THE WOODSIDE ADVANTAGE

- The lowest monthly payments in America.
- Loans for any model year exotic or collector car.
- Loans for any classic over 25 years.
- The same rates and terms for new and used vehicles.
- Terms up to 180 months.
- Loans from \$10,000 to \$1,000,000.
- No mileage limitations.
- Term and rate based on purchase price, not financed amount.

PURCHASE PRICE	TERM	BEST RATE
\$200,000 +	180 months	9.50%
\$100,000 – \$199,999	144 months	9.50%
\$50,000 – \$99,999	120 months	9.50%
\$25,000 – \$49,999	96 months	9.75%
\$20,000 – \$24,999	84 months	9.99%

DOWN PAYMENT

Purchase Price	Minimum
Under \$100,000	10-15%
\$100,000 - \$200,000	20%
Over \$200,000	20%+

DELIVERING PAYMENTS THAT ARE 35% LESS

	Woodside Credit	Typical Bank
Purchase Price:	\$200,000	\$200,000
Term:	180 Months	72 Months
Monthly Payment	\$1,675 ¹	\$2,696 ²

PAYMENT DIFFERENCE **\$1,021**

ADDITIONAL GUIDELINES

For well qualified buyers • Approvals are good for 30 days • Minimum purchase price is \$20,000

¹Monthly payment of \$1,674.88 based on a purchase price of \$200,000.00 with 20% down and 9.54% APR financing for 180 months. ²Typical bank payment of \$2,696.23 based on a purchase price of \$200,000.00 with 20% down and 6.59% APR financing for 72 months. TT&L may also be financed. Not all applicants will qualify. Rates and terms are subject to change.