



SEEKING

BoConcept San Jose

SALES & DESIGN CONSULTANT

Do you have a passion for design and a design-based qualification?

Are you able to sell premium furniture solutions whilst delivering a first class client experience?

BoConcept was born in Denmark in 1952, and is today a premium retail lifestyle brand, with close to three hundred stores in over sixty countries. We design, produce and sell contemporary furniture, accessories and lighting for living, dining, sleeping, home-office and outdoor spaces. We also help our customers create a personal home with our comprehensive in-home or store interior design service.

What we need from you.

- Integrity, passion, flexibility, tenacity, creativity, team spirit and a “can-do” attitude.
- You must have the ability to comfortably engage with people, build strong relationships and deliver service excellence.
- You have a strong interest in design and sales and are devoted to exceeding customer expectations. .
- You are imaginative and whilst able to communicate your own ideas be ready, willing and able to listen to others.
- You will be able to demonstrate previous strong customer retention gained through the delivery of service excellence.
- You are comfortable and act confidently when selling regardless of being in the store or at the customer's home delivering our Interior Design Service
- You can work with the most common office applications and use systems and software comfortably to add value to the sales process.

- You prioritize and organize own tasks and responsibilities with a seamless overlap to colleagues and clients
- Previous experience in interior design and/or selling furniture would be highly valued.

What we offer.

- Extensive training and progression plan together with opportunities in a global and dynamic environment. All BoConcept team members have access to plans, best practice and training tools supporting both competencies as well as personal development. Leadership training and coaching also provided.
- Basic salary with performance based commission and bonus.
- Generous colleague discounts.
- A friendly team to support you and a beautiful location to work in.

Contact.

To apply for the position please include a cover letter and send it along with your CV.

Contact-details:

Virgile Machenaud, Retail Director
info@boconcept-ca.com