YOUR IMAGINATION....SUBLIMATED

Creating your sublimated gear is a collaborative process between Boathouse and you. Your active participation in the process is vital for a successful outcome.

Our graphic artists will create a digital illustration of your sublimated style for your review and approval. We allow up to two reworks or revisions per order. Manufacturing will not begin until we have your written approval. Delays in approval could result in delays of your gear delivery.

If you provide art for logos or other design elements for your gear, it must be in Adobe Illustrator (.ai) or (.eps) format in order to avoid custom logo design fees. All copyright logos must be provided in this format.

Using our stock sublimation tools is the quickest, easiest and most economical way to create your gear:
• Stock Sub Designs are found next to each style in our catalog. Additional designs may also be available.

Some pilling can occur over time with repeated wear. Following the washing instructions is crucial to the long life of your sublimated garment:
• No fabric softeners
• Hang to dry
• Do not iron
• Do not dry clean
• Do not store damp
• Do not wash with items containing Velcro®, zippers or other rough surfaces.

SUBLIMATED GARMENT CARE

Sublimated designs will not crack, peel or fade over time.

BOATHOUSE CUSTOM DESIGN STUDIO

Boathouse specializes in custom sublimation and our design studio is ready to bring your imagination into reality.

We can create custom colors, logos and sublimation designs for your team. Custom sublimation designs created by Boathouse for you, will be your proprietary design and will not be made available for use by other teams.

A Boathouse graphic artist will be assigned to your project and will work with you directly through the design process. Our fees include one (1) revision. Also allow extra time for art approval and manufacturing for all Completely Custom orders. Manufacturing of custom artwork creation. Also allow extra time for art approval and manufacturing for all Completely Custom orders. Manufacturing of your custom order cannot begin until we have your written approval.

Custom Design Menu:
• Stock and Playground design set up fee: $19
• Custom Sublimation designs: $149 per design
• Design fees include one (1) revision.

Additional Sublimation Charges
• Panel Sublimation: $8.00
• Micro Mesh Sublimation: $10.00
• Individual Sublimated Names on Uniforms: $2.00 per name (Solid Stock Fonts Only)

These guidelines are for general purposes only. Logo, name and number locations and size parameters vary by style.

The Boathouse logo will be sublimated on each garment. Location of this logo varies by style.

Please check with your Boathouse representative for the specifics for a particular style.
Our expertise in graphic design and embellishment sets Boathouse apart from the rest. Boathouse custom builds and decorates your gear creating a unique, truly custom product. We offer several decoration methods and will work with you to find the best solution for your style. Not all options and placements are available for every style. Please work with your Boathouse representative for the decoration types and locations approved for your style.

### ART CREATION CHARGES

**Embroidery & Appliqué art creation**

Boathouse stock layouts, fonts, symbols & mascots are available to you free of charge. A selection of stock layouts, fonts, symbols & mascots can be found on pages 126 through 129.

Boathouse can also create a custom logo for your team.

Our fees includes one (1) revision.

- Custom embroidery logo: $39 per logo
  - (Excludes full back/full front logos)
- Full back/full front custom embroidery logo: $39 per logo

**Heat seal & screen print art creation**

We charge a nominal fee to set up screen print or heat seal art using our stock layouts, fonts, symbols and mascots.

The same nominal fee applies to non-stock vector art provided by you to Boathouse in Adobe Illustrator (.ai) or (.eps) format.

We can also create a custom logo for your team. Our fees includes one (1) revision. A Boathouse graphic artist will be assigned to your project and will work with you directly through the design process.

- Set up of stock or customer supplied vector art: $39

**Tackle Twill art creation**

We offer one and two color tackle twill letters and numbers. Tackle Twill is not available on every style. The available embellishment area will dictate the overall size and number of digits possible.

Art fees include one revision.

### DECORATION CHARGES

#### Embroidery

<table>
<thead>
<tr>
<th>Description</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>EB1 Standard Outerwear, Fleece &amp; Bags</td>
<td>$7.50</td>
</tr>
<tr>
<td>(Excludes full back/full front and side stripe)</td>
<td></td>
</tr>
<tr>
<td>EB2 Names, Numbers or Positions:</td>
<td>$5.50</td>
</tr>
<tr>
<td>EB2A Additional Line:</td>
<td>$2.50</td>
</tr>
<tr>
<td>EB3 Outerwear or Fleece Full Back or Full Front:</td>
<td>$30.00</td>
</tr>
<tr>
<td>EB4 Standard Outerwear, Fleece and Bags with one line of Name, Number or Position:</td>
<td>$12.50</td>
</tr>
<tr>
<td>EB5 Tees, Shirts, Polos &amp; Hats:</td>
<td>$5.50</td>
</tr>
<tr>
<td>EB6 Custom Bag Side Panel:</td>
<td>$15.50</td>
</tr>
<tr>
<td>(max size 15&quot; x 2&quot;)</td>
<td></td>
</tr>
</tbody>
</table>

#### Screen Print (Not available on GORE-TEX®)

<table>
<thead>
<tr>
<th>Description</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>PN-1 1-color on Jackets:</td>
<td>$4.00</td>
</tr>
<tr>
<td>PN-2 2-color on Jackets:</td>
<td>$7.00</td>
</tr>
<tr>
<td>PC-1 1-color on Fleece &amp; Tees:</td>
<td>$3.00</td>
</tr>
<tr>
<td>PC-2 2-color on Fleece &amp; Tees:</td>
<td>$4.00</td>
</tr>
<tr>
<td>PC-3 3-color on Fleece &amp; Tees:</td>
<td>$5.00</td>
</tr>
<tr>
<td>PC-4 4-color on Fleece &amp; Tees:</td>
<td>$6.00</td>
</tr>
</tbody>
</table>

#### Heat Seal

<table>
<thead>
<tr>
<th>Description</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>HS1 Numbers 1 color sleeve, hip or bag end circle:</td>
<td>$3.00 (up to 2 digits)</td>
</tr>
<tr>
<td>HS2 Stock or Custom logo maximum 4&quot; x 4&quot;:</td>
<td>$5.00</td>
</tr>
<tr>
<td>HS3 Stock or Custom logo maximum 12&quot; x 12&quot;:</td>
<td>$15.00</td>
</tr>
<tr>
<td>HS4 Stock or Custom logo/Standard and Premium Full Back/Full Front:</td>
<td>$15.00</td>
</tr>
<tr>
<td>HS5 Stock or Custom logo (up to 2 digits)</td>
<td></td>
</tr>
<tr>
<td>HS6 1 Color Custom Bag Side Stripe:</td>
<td>$5.00 (numbers and letters only)</td>
</tr>
<tr>
<td>HS7 2 Color Custom Bag Side Stripe:</td>
<td>$10.00 (numbers and letters only)</td>
</tr>
</tbody>
</table>

#### Tackle Twill

<table>
<thead>
<tr>
<th>Description</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>TS1 Numbers 1-color Sleeve or Hip position:</td>
<td>$3.00 (up to 2 Digits)</td>
</tr>
<tr>
<td>TS2 Numbers 2-color Sleeve or Hip position:</td>
<td>$6.00 (up to 2 Digits)</td>
</tr>
<tr>
<td>TT1 1-Color Full Back/Full Front/Custom Bag Side Stripe:</td>
<td>$2.00 per letter</td>
</tr>
<tr>
<td>TT2 2-Color Full Back/Full Front/Custom Bag Side Stripe:</td>
<td>$3.00 per letter</td>
</tr>
</tbody>
</table>

#### Appliqué

<table>
<thead>
<tr>
<th>Description</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>APP-1 1-Color Twill Appliqué (text only):</td>
<td>$19.00</td>
</tr>
<tr>
<td>APP-2 2-Color Twill Appliqué:</td>
<td>$22.00</td>
</tr>
<tr>
<td>APP-C Custom Appliqué (multi-color):</td>
<td>$25.00</td>
</tr>
</tbody>
</table>

These guidelines are for general purposes only. The Boathouse logo will appear on every garment and location varies by style. Please consult with Sales and Customer Service for specific decoration options for your style.
SYMBOLES & LAYOUTS

COLORS

TRIM COLOR CHART

CUSTOM BAGS: CANVAS & STRAPS

BRAID, PIPING, COLLARS, CUFFS & WAIST

KNIT TRIM #102

KNIT TRIM #102P

KNIT TRIM #109

PANT BRAID #108

PIPING, SOLID KNIT TRIM #1170 & SOLID BRAID

NOTE: Our fabrics are dyed to consistent color specifications. Different dyeing processes for trims and fabrics may result in slight shading variations. For color verification, please call. We’re happy to send you samples.
**SIZE CHART**

**BOATHOUSE BUILT GEAR SIZE CHART**

Contact your Sales or Customer Service Representative for sizing information on all Boathouse Marketplace styles.

<table>
<thead>
<tr>
<th>UNISEX</th>
<th>X-Small</th>
<th>Small</th>
<th>Medium</th>
<th>Large</th>
<th>X-Large</th>
<th>2XL</th>
<th>3XL</th>
<th>4XL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Height</strong></td>
<td>5'5&quot; - 5'7&quot;</td>
<td>5'7&quot; - 5'9&quot;</td>
<td>5'9&quot; - 5'11&quot;</td>
<td>5'11&quot; - 6'1&quot;</td>
<td>6'1&quot; - 6'3&quot;</td>
<td>6'3&quot; - 6'5&quot;</td>
<td>6'5&quot; - 6'7&quot;</td>
<td>6'7&quot; - 6'9&quot;</td>
</tr>
<tr>
<td><strong>Weight</strong></td>
<td>115 - 150</td>
<td>150 - 160</td>
<td>160 - 185</td>
<td>185 - 210</td>
<td>210 - 240</td>
<td>240 - 275</td>
<td>275 - 310</td>
<td>310</td>
</tr>
<tr>
<td><strong>Chest</strong></td>
<td>32&quot; - 35&quot;</td>
<td>35&quot; - 38&quot;</td>
<td>38&quot; - 41&quot;</td>
<td>41&quot; - 44&quot;</td>
<td>44&quot; - 47&quot;</td>
<td>47&quot; - 50&quot;</td>
<td>50&quot; - 53&quot;</td>
<td>53&quot; - 56&quot;</td>
</tr>
<tr>
<td><strong>Sleeve</strong></td>
<td>30&quot;</td>
<td>31&quot;</td>
<td>32&quot;</td>
<td>33&quot;</td>
<td>34&quot;</td>
<td>35&quot;</td>
<td>36&quot;</td>
<td>37&quot;</td>
</tr>
<tr>
<td><strong>Waist</strong></td>
<td>26&quot; - 28 1/2&quot;</td>
<td>28&quot; - 31 1/2&quot;</td>
<td>31 1/2&quot;</td>
<td>33 - 33 1/2&quot;</td>
<td>33 1/2&quot; - 36&quot;</td>
<td>36&quot; - 38 1/2&quot;</td>
<td>38&quot; - 41&quot;</td>
<td>41&quot; - 43 1/2&quot;</td>
</tr>
<tr>
<td><strong>Hip</strong></td>
<td>32&quot; - 35&quot;</td>
<td>35&quot; - 38&quot;</td>
<td>38&quot; - 41&quot;</td>
<td>41&quot; - 44&quot;</td>
<td>44&quot; - 47&quot;</td>
<td>47&quot; - 50&quot;</td>
<td>50&quot; - 53&quot;</td>
<td>53&quot; - 56&quot;</td>
</tr>
<tr>
<td>** inseam**(Regular)</td>
<td>28&quot;</td>
<td>30&quot;</td>
<td>32&quot;</td>
<td>33&quot;</td>
<td>34&quot;</td>
<td>34 1/2&quot;</td>
<td>36&quot;</td>
<td>38 1/2&quot;</td>
</tr>
<tr>
<td>** inseam**(Tall)</td>
<td>30 1/2&quot;</td>
<td>32 1/2&quot;</td>
<td>34&quot;</td>
<td>35&quot;</td>
<td>37&quot;</td>
<td>38 1/2&quot;</td>
<td>40&quot;</td>
<td>42&quot;</td>
</tr>
</tbody>
</table>

**How to measure**

A: Chest/Bust

Measure under your arms, around the fullest part of your chest.

B: Waist

Measure around your natural waistline, keeping tape a bit loose.

C: Hip (Women only)

Measure around the fullest part of your body at the top of your legs.

D: Inseam

Using pants that fit well, measure from the crotch seam to the bottom of the leg.

**HOW TO ORDER**

Call us toll-free at 800.875.1883 and we will be happy to answer any questions regarding sizing, etc. Visit us on-line at www.boathouse.com

**CONTACTING CUSTOMER SERVICE**

Contact customer service by calling 800.875.1883. Order inquiries may be made by phone, Monday through Friday EST: 8:30 am to 5:00 pm.

**ORDER MINIMUMS**

Minimums vary by product and are noted in the catalog next to the pricing information for each style. Orders that reach and/or exceed minimum will be charged team price. Under minimum orders will be charged retail price. Please note, most of our training gear styles are not available under minimum.

**SIZE SURCHARGES**

For sizes 3XL-5XL add 15% to the list price of the complete garment (including logo application.)

**TO START YOUR ORDER**

We will begin your order upon receipt of the following information:

1. Final style, including fabric, lining, options and colors.
2. Final quantity and sizes.
3. All artwork, logo design information and names and numbers if desired. If you desire individual names or numbers on your garments you must provide us with a typed list corresponding the appropriate names/numbers to the garment size. This can be e-mailed to the factory.
4. Payment (full payment, deposit or Purchase Order)
5. An estimated shipping date will be applied to your order after art approval.

**Important color notes:** Garment photos and color charts shown in this catalog may not match the actual fabric color due to variations and inconsistencies in printing inks versus fabric dyes. If you would like to see a sample fabric swatch, please call us. Although sublimation printing is precise, slight color variations sometimes occur.

**CHANGING AN ORDER**

Our goal is to service all customers as quickly and efficiently as possible. Therefore, please note that once an order is in production, we cannot make changes to the order. Additions will be handled as a separate order with all applicable surcharges and processed immediately.

**REORDERs**

Every Boathouse Style and design is kept on record permanently. On most styles we will begin your order upon receipt of the following information:

1. Final style, including fabric, lining, options and color(s).
2. Final quantity and sizes.
3. All artwork, logo design information and names and numbers if desired. If you desire individual names or numbers on your garments you must provide us with a typed list corresponding the appropriate names/numbers to the garment size. This can be e-mailed to the factory.
4. Payment (full payment, deposit or Purchase Order)
5. An estimated shipping date will be applied to your order after art approval.

**PAYMENT METHODS**

1. Prepayment: You pay the full balance when placing the order. Your order will be shipped immediately upon completion.
2. Deposit/Prepay: A 50% deposit will start your order. The balance is due prior to shipping. We will ship your order, balance due, C.O.D. upon request. There will be a $5,000 C.O.D. charge.
3. Purchase Order: We will accept a written institutional purchase order once your credit is approved. Orders are billed net 30 days. Overdue accounts accrue a 1.5% monthly service charge. Shipping is FOB PHILADELPHIA. A hard copy of the purchase order must be received at the factory in Philadelphia via mail, e-mail or faxed to 215.425.2068 prior to shipping.

**PAYMENT OPTIONS**

Check or Money Order (a single check per order, please.) Please make checks payable to BOATHOUSE SPORTS and send directly to our PO Box:

Boathouse Row Sports, LTD
PO Box 6015
Brattleboro, VT 05302-6013

Visa, Mastercard, American Express and Discover (Card is charged when the order is placed.)

**Purchasing Order:** We will accept a written institutional purchase order with approved credit. Orders are billed net 30 days. Overdue accounts accrue a 1.5% monthly service charge. Shipping is FOB PHILADELPHIA. A hard copy of the purchase order must be received at the factory in Philadelphia via mail, e-mail or faxed to 215.425.2068 prior to shipping.

**Taxes:**

Many states require that we collect sales tax. If your institution is tax exempt, we must have a copy of your tax exempt status on file to avoid adding tax to your order. Please call customer service or your Team Sales Consultant with questions.

**THE BOATHOUSE QUALITY GUARANTEE**

Our superior quality allows our garments to withstand the most rigorous use. However, if you should experience any problem with the quality of our workmanship or materials, we will gladly repair or replace your garments.