

HOW TO QUALIFY YOUR ORGANIZATION FOR

GROUP REGISTRATION DISCOUNTS

A Flexible Way To Invest In Your Work Force

Our 2- to 3-day <u>short courses</u> are a great way to reward and retain your employees while minimizing their time away from the office. Whether you're targeting an entire team or specific individuals, short courses help you demonstrate your commitment to your employees' professional development.



Getting More for Less

Every time you register an employee for one of our courses, you're one step closer to receiving a higher discount. Our <u>group registration</u> discount tiers give you the ability to create additional value as your learning and development needs scale up:

2 - 9 Participants	10 - 19 Participants	20+ Participants
10%	15%	20%
discount	discount	DISCOUNT

If you've already sent employees to an NYU Stern Executive Education short course, you may be able to count them toward your number of participants to reach a higher tier.

How It Works

Talk to one of our advisors.

Email us about your organization's learning and development needs. We'll answer questions and provide guidance about our suite of learning solutions. If group registrations are the right fit, we'll advise you on which courses can add the most value for your organization.

2 Define your audience.

Work with us to identify the employees throughout your organization who will be receiving sponsorship. Once your target participants are selected, enter into an agreement with NYU Stern to guarantee your organization's group discount.

Register your participants.

Work with our Program Management team to either batch enroll your team members through your organization's procurement process, or receive a unique discount code and have your employees register through our website.