



## **JOB OPENING: REGIONAL ACCOUNT MANAGER (payroll or independent)**

### **THE POSITION**

As a regional account manager for Kogel Bearings you will be in charge of driving sales and representing our brand in the best possible way. This includes maintaining and developing relationships with existing retailers, representing Kogel Bearings on local events and being available as a source of information for mechanics and consumers.

### **REQUIRED QUALIFICATIONS**

- Self-starter, you will work independently with frequent communications to headquarters
- Minimum of three years experience in bicycle retail or wholesale sales
- Strong affiliation with the bicycle industry and/or avid cyclist

### **NICE IF YOU HAVE THESE QUALIFICATIONS TOO**

- Strong mechanical background, you will have to answer very detailed tech questions from professional mechanics
- Ability to understand, work with and learn any modern computer systems
- Ability to promote yourself and our brand through social media
- Flexibility towards work hours. Kogel Bearings is proud to pick up the phone after office hours or on the weekends. Being available builds a lot of goodwill with our customers. On the other hand, we understand if you ended up on a detour during your lunch ride.

### **MAJOR RESPONSIBILITIES**

- Develop and grow sales in your assigned region
- Maintain relationships with retailers, opinion leaders and consumers
- Represent Kogel Bearings during events, locally or on when needed nationally

### **COMPENSATION**

- Kogel Bearings offers a base salary and bonus structure based on annual sales volume. Please submit your annual salary requirements with the application. For independent contractors, please submit your compensation requirement.

### **ABOUT KOGEL BEARINGS**

Kogel Bearings was established at the end of 2013 in a 5x10 foot storage unit in El Paso, TX and has since grown to a brand with national recognition. We design, develop and produce high quality bearing products for bicycles. We take pride in our best-in-industry customer service, being approachable and in general, being a company we would like to do business with.

If you feel this position is a good fit for you, please send a CV with cover letter, describing your desired region, motivation and salary requirement to Ard Kessels at [info@kogel.cc](mailto:info@kogel.cc) you can use the same address if you have any questions.