

RED BAY COFFEE COMPANY, INC.
2023 WHOLESALE PRODUCT & PRICE LIST
Effective: November 1, 2023

Our award-winning coffees are affordable, sustainable, and taste great. We are a B-Corp certified business managed by professionals committed to providing beautiful coffee and measurable community impact. We offer a diverse set of signature coffee roasts, with a variety of formats, sizes, and frac packs to meet the needs of your business. We have decades of experience meeting the needs of our partners and we value long term sustainable relationships.

Coffee Products: Whole Beans, Ground Coffee, Canned Cold Brew
Formats: Retail Bags, Service Bags, Frac Packs, Canned Cold Brew
Roasts: Espresso Blends, Dark Roast, Medium Roasts
Species: All Coffees - Specialty Arabica



12oz. Retail Bag



5lb. Service Bag



Frac Packs



Canned Cold Brew

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Coffee	Flavor Notes	Origin	Process	Roast
East Fourteenth Single Origin Tanzania Dark Roast	blackberry, dark chocolate, date	Tanzania	Washed	Dark
Brazilian Cake Lady Single Origin Brazil Medium Roast	golden raisin, nougat, citrus zest	Brazil	Semi-Washed	Medium
Coltrane Single Origin Columbia Medium Roast	black grape, dark chocolate, cane sugar	Colombia	Washed	Medium
King's Prize Single Origin Ethiopia Medium Roast	white peach, honeysuckle, melon	Ethiopia	Washed	Medium
Motherland Single Origin Kenya Medium Roast	Clementine, hibiscus, candied ginger	East African Rotation	Washed	Medium
Slow Burn Indonesia/Brazil Espresso Blend	Mission fig, molasses, allspice	Indonesia, Brazil	Semi-Washed	Dark
Carver's Dream Guatemala/Burundi Espresso Blend	cherry compote, almond paste, dark chocolate	Burundi, Guatemala	Washed	Medium
Ocho Libre DECAF Single Origin Columbia Medium Roast	dark chocolate, cane sugar, grape	Colombia	Natural/Decaf Sugar Cane Process	Medium

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Red Bay Coffee - Signature Coffee Program - Whole Bean 12oz. Retail Bags & 5lb. Service Bag Pricing

Coffee	12oz. Bag Price per Unit	5lb. Bag Price per Unit
East Fourteenth Single Origin Tanzania Dark Roast	\$10.24	\$67.43
Brazilian Cake Lady Single Origin Brazil Medium Roast	\$10.34	\$68.08
Coltrane Single Origin Colombia Medium Roast	\$11.12	\$73.21
King's Prize Single Origin Ethiopia Medium Roast	\$11.80	\$77.70
Motherland Single Origin Kenya Medium Roast	\$12.68	\$83.48
Slow Burn Indonesia/Brazil Espresso Blend	\$11.56	\$76.10
Carver's Dream Guatemala/Burundi Espresso Blend	\$11.56	\$76.10
Ocho Libre DECAF Single Origin Colombia Medium Roast	\$12.58	\$82.84

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Red Bay Coffee - Signature Coffee Program - Ground Coffee Frac Pack Pricing

Coffee	2.5 oz Case of 200	4 oz Case of 120	6 oz Case of 80	8 oz Case of 60	10 oz Case of 60
East Fourteenth Single Origin Tanzania Dark Roast	\$437.09	\$419.60	\$419.60	\$419.60	\$527.13
Brazilian Cake Lady Single Origin Brazil Medium Roast	\$441.10	\$423.46	\$423.46	\$423.46	\$531.94
Coltrane Single Origin Colombia Medium Roast	\$473.19	\$454.27	\$454.27	\$454.27	\$570.46
King's Prize Single Origin Ethiopia Medium Roast	\$501.28	\$481.22	\$481.22	\$481.22	\$604.16
Motherland Single Origin, Kenya Medium Roast	\$537.38	\$515.89	\$515.89	\$515.89	\$647.48
Slow Burn Indonesia/Brazil Espresso Blend	\$491.25	\$471.60	\$471.60	\$471.60	\$592.12
Carver's Dream Guatemala/Burundi Espresso Blend	\$491.25	\$471.60	\$471.60	\$471.60	\$592.12
Ocho Libre DECAF Single Origin Colombia Medium Roast	\$533.37	\$512.03	\$512.03	\$512.03	\$642.67

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Red Bay Coffee - Signature Coffee Program - Canned Cold Brew Pricing

Canned Cold Brew	Price Per 12 Pack	Description
Cold Black Coffee	\$33.60	Silky-smooth cold black coffee. No added flavors, sugars, or oils.
Oatmilk Vanilla Latte	\$33.60	Cold brew lightly sweetened with organic cane sugar and combined with real Madagascar vanilla and organic oat milk. No added oils.
Oatmilk Mocha Latte	\$33.60	Cold brew lightly sweetened with organic cane sugar and combined with real cacao and organic oat milk. No added oils.