



La boîte à bonbons

La boîte à bonbons is looking for a business development and sales intern, who is passionate about candies - obviously, new technologies - a must - and motivated by a thirst for learning - always.

We offer an internship for 2-3 months, requiring 8-12 hours per week. The internship can be done remotely in Montreal or Quebec and their immediate area (otherwise a car will be necessary), with meetings and/or calls 1-2 times a week.

The ideal candidate is autonomous, likes to talk and meet new people.

Responsibilities and main tasks

- 📍 Develop a sales strategy
- 📍 Create and manage a customer list
- 📍 Be comfortable on the phone
- 📍 Know how to approach and discuss with customers
- 📍 Follow up with existing customers

Qualities of the ideal candidate

- 🌈 Be passionate about candy (for real) and food
- 🌈 Be creative with new ideas and their application process
- 🌈 Do a lot with little!
- 🌈 Have a sense of entrepreneurship
- 🌈 Excellent verbal and written communication skills
- 🌈 Have good research skills
- 🌈 Bilingual FR / EN

Do you have what we are looking for? Write to us at hr@laboiteabonbons.ca