

Welch Allyn® Partners in Care<sup>SM</sup> Services

# Comprehensive Partnership Program for Spot<sup>TM</sup> Vision Screener

A support services program designed to help protect your investment and keep your vision screening program up and running.

Let Welch Allyn eliminate the worry of interruptions or unexpected costs caused by equipment that is out for repairs or maintenance. Partners in Care delivers the right mix of services to help minimize equipment downtime.

With the Welch Allyn Comprehensive Partnership Program, you will receive:

- Expert Repair Services—With coverage under your agreement, Welch Allyn technicians will perform a comprehensive check-up, make repairs and return your device to optimal service.
- Accessory Protection—Upon return of broken, eligible accessories, Welch Allyn will replace one of each eligible accessory per year. If a device has more than one eligible accessory, we will replace each accessory, one time per year.
- Accidental Damage—Includes drop protection or damage caused by everyday use.
- Free Shipping—All costs associated with shipping the product will be covered.
- Remote Technical Support—Trained Welch Allyn technical staff utilize the Welch Allyn Service Tool to troubleshoot issues and download updates to your device.



## Comprehensive Partnership Program options for the Spot Vision Screener:

	S1-VS100	S1-VS100-2	S1-VS100-5
Program Terms	1 year	2 years	5 years
Annual Cost*	\$300/year	\$294/year	\$285/year

\*The total term cost is due at time of sale; this breakdown is meant to show you the annual value of each package over the program terms.

For reference, here are the suggested Welch Allyn fees **beyond** the standard warranty:

Service/Material Number	Description	Service Fee, Replacement List Price
Basic Service Fee	Includes minimum service: cleaning, diagnostics, written estimate, functional testing and ground return shipping.	\$210
Drop Repair Fee	Drop device repair fee	\$2000*
Battery Replacement	Battery replacement service	\$285
Loaner Fee	Loaner device fee	\$195

\*Estimated drop service fee

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## Coverage Comparison Versus the Standard Warranty:

	Standard 1st Year Warranty Coverage	Comprehensive Partnership Program Coverage
Term (Years)	1	1, 2, 5
Repair Parts and Labor	Yes	Yes
Overnight Loaner Device	N/A	Yes
Accidental Damage	N/A	Yes
Expedited Priority Shipping	N/A	Yes
Accessory Protection	N/A	Yes
Remote Technical Support	N/A	Yes

Your authorized Welch Allyn dealer can order your Partners in Care Agreement. An activation card will be shipped in a box just like any product. One agreement covers one device. Upon receipt of the activation card, go online to [www.welchallyn.com/service](http://www.welchallyn.com/service) and click on “Partners In Care Service Activation.”

Visit [www.welchallyn.com/service](http://www.welchallyn.com/service) for more information and for a more complete listing of Partners in Care service programs available. Covered accessories and entitlements subject to change without notice. Prices effective until October 31, 2019.