

**AUSTRALIAN MEDICAL SHEEPSKIN
TRIAL RESULTS
HERB BASSETT HOME & NORTH SASK LAUNDRY SERVICES**

RESIDENT 1 (DS)

CONVENTIONAL DRESSING	COCCYX WOUND	COST	WOUNDS TO FOOT & HEELS	COST
Dressing Purchases				
Aquacel Ag	3 @ \$21.00 x 3 changes/day	189.00		
Kaldistat	3 @ \$5.23 x 3 changes/day	47.07		
ABD's	4 @ \$0.19 x 3 changes/day	0.76	2 @ \$0.19 x 3 changes/day	1.14
Kling			3 @ \$0.51 x 2 changes/day	2.04
Telfa			4 @ \$0.20 x 2 changes/day	1.60
Allevyn			4 @ \$5.10 x 2 changes/day	40.80
Duoderm Gel			1 @ \$4.35 x 2 changes/day	8.70
			Total for one heel	54.28
				X 2
Daily Purchase Cost	Coccyx Wound	236.83	Wounds to Foot & Heels	108.56
		X 90		X 90
Total Materials Cost for 90 Day Trial		21,314.70		9,770.40
Nursing Costs				
Nursing time	30 min/change x 3/changes/day @ 28.50/hr	42.75	60 min/change x 3/changes/day @ 28.50/hr	85.50
SCA time	30 min/change x 3/changes/day @ 17.00/hr	25.50	60 min/change x 3/changes/day @ 17.00/hr	51.00
Daily Nursing Costs		68.25		136.50
	For 90 Days	X 90	For 90 Days	x 90
Total Nursing Cost for 90 Day Trial		6,142.50		12,285.00
TOTAL COST OF CONVENTIONAL DRESSING	COCCYX WOUND	27,457.20	WOUNDS TO FOOT & HEELS	22,055.40
Purchase Costs				
Coccyx Pad - 8X8	4 @ \$24.00	96.00		
Coccyx Pad - 5X5			Pkg. of 6	90.00
Bed Pad	30 X 60 - 1 @	598.99		
Long Boot			1 Pr. @	194.49
Heel Protector			1 Pr. @	55.49
Total Purchase Cost		694.99		339.98
Labour Costs				
Nurse time	10 min/day (\$4.75/day X 90 days)	427.50	10 min//day (\$4.75/day X 90 days)	427.50
SCA Time	10 min//day (\$2.83/day X 90 days)	254.70	10 min/day (\$2.83/day X 90 days)	254.70
Total Labour Cost		682.20		682.20
Laundrying Cost				
Coccyx Pad	3/day (\$0.572 X 90 days)	51.48	2/day (\$0.381 X 90 days)	34.29
Bed Pad	1/week (\$1.34 X 12)	16.08		
Long Boot			1/week (\$0.39 X 12)	4.68
Heel Protector			1/week (1.07 X 12)	12.84
Total Laundrying Cost		67.56		51.81
TOTAL COST USING AMS		1,444.75		1073.99

TOTAL COST FOR 90 DAY TRIAL

Conventional Dressings	\$49,512.60
Australian Medical Sheepskins (AMS)	5,240.34
TOTAL SAVING USING AMS	<u>\$44,272.26</u>

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RESIDENT 2 (MC)		
CONVENTIONAL DRESSING	COCCYX WOUND	COST
Dressing Purchases		
Aquacel Ag	1 @ \$21.00 x 2 changes/day	42.00
Primapore	1 @ \$0.43 x 2 changes/day	0.86
Nursing Cost		
Nursing time	10 Min/change x 2/changes/day (@\$28.50/hr)	9.50
SCA time	10 Min/change x 2 changes/day (@\$17.00/hr)	5.67
	Per Dressing Change	58.03
	X Two Dressings/Day	X 2
Total Daily Cost		116.06
	For 90 Day Trial	X 90
Conventional Dressings TOTAL COST		10,445.40
AUSTRALIAN MEDICAL SHEEPSKIN		
CONVENTIONAL DRESSING	COCCYX WOUND	COST
Purchase Costs		
MSHP5 (30" X 60")	1Pr. @	598.99
Coccyx Pad (5" x 5")	4 @ 15.00	60.00
Total Purchase Cost		658.99
Labour Costs		
Nurse time	10 Min (\$28.50/hr) X 90 Days	427.50
SCA Time	10 Min (\$17.00/hr) X 90 Days	255.00
Total Labour Cost		682.50
Laundering Cost		
MSHP5 (30" X 60")	1/wk @ 3.64 X 12	43.68
Coccyx Pad (5" x 5")	2/day @ .059 X 90	10.62
Total Laundering Cost		54.30
AMS TOTAL COST		1,395.79

TOTAL COST OF 90 DAY TRIAL
Conventional Dressings
Australian Medical Sheepskin (AMS)
TOTAL SAVING USING AMS

10,445.40
1,395.78
\$9,049.62

**AUSTRALIAN MEDICAL SHEEPSKIN
TRIAL RESULTS
HERB BASSETT HOME & NORTH SASK LAUNDRY SERVICES**

RESIDENT 3 (RB)

CONVENTIONAL DRESSING	HEEL WOUNDS	COST
Dressing Purchases		
	Changes OD to Heel	
Aquacel AG	1 X \$21.00 X 1 change/day	21.00
Primapore	1 x \$0.43 x 1 change/day	0.43
Nursing Costs		
Nursing time	15 Min. X \$28.50/hr	7.13
SCA time	15 Min. X \$17.00/hr	4.25
TOTAL DAILY COST		32.81
TOTAL COST FOR 71 DAY TRIAL		2329.51
AUSTRALIAN MEDICAL SHEEPSKIN		
	HEEL WOUNDS	COST
Purchase Costs		
UNIPHM - 1 Pr.	Heel Protectors (2)	110.99
Total Purchase Cost		110.99
Labour Costs		
Nurse time	2 Min x \$0.95/day x 71 days	67.45
SCA Time	2 Min x \$0.57/day x 71 days	40.47
Total Labour Cost		107.92
Laundrying Cost		
UNIHPM	1/Wk x \$1.07 x 71 days	11.77
Total Laundrying Cost		11.77
AMS TOTAL COST		230.68

TOTAL COST FOR 71 DAY TRIAL

Conventional Dressings	2329.51
Australian Medical Sheepskin (AMS)	230.68
TOTAL SAVING USING AMS	\$ 2,098.83

**AUSTRALIAN MEDICAL SHEEPSKIN
TRIAL RESULTS
HERB BASSETT HOME & NORTH SASK LAUNDRY SERVICES**

RESIDENT 4 (TS)

CONVENTIONAL DRESSING	LOWER LEG WOUND	COST
Dressing Purchases		
Aquacel AG	3 @ \$21.00 x 1 change/day	63.00
4 x 4	5 @ \$0.05 x 1 change/day	0.25
Kling	1 @ \$0.51 x 1 change/day	0.51
Duoderm Gel	1 @ \$4.51 x 1 change/day	4.51
Nursing Costs		
Nursing time	20 Min. x 1 change/day	9.50
SCA time	20 Min x 1 change/day	5.67
TOTAL DAILY COST		83.44
Conventional Dressings	TOTAL COST	
	For 45 Day Trial	3,754.80
AUSTRALIAN MEDICAL SHEEPSKIN		
CONVENTIONAL DRESSING	LOWER LEG WOUND	COST
Purchase Costs		
LBML - Pr	1 Pr. Standard Long Boot	309.99
Coccyx Pads - 5" x 5"	4 @ \$15.00	60.00
Total Purchase Cost		369.99
Labour Costs		
Nurse time	5 Min/day @ \$28.50/hr for 45 days	106.88
SCA time	5 Min/day @ \$17.00/hr for 45 days	63.90
Total Labour Cost		170.78
Laundrying Cost		
LBML - Pr	1/wk @ \$1.36 x 6.4	8.70
Coccyx Pads - 5" x 5"	1/day @ \$0.59 x 45 days	26.55
Total Laundrying Cost		35.25
AMS TOTAL COST		576.02

TOTAL COST OF 45 DAY TRIAL

Conventional Dressings	3,754.80
Australian Medical Sheepskin	551.48
TOTAL SAVINGS USING AMS	\$ 3,203.32



**AUSTRALIAN MEDICAL SHEEPSKIN
TRIALS CONDUCTED BY:
HERB BASSETT HOME & NORTH SASK LAUNDRY SERVICES**

SUMMARY OF WOUND CARE COST COMPARATIVES

CONVENTIONAL DRESSING:

RESIDENT 1 (DS)	49,512.60	
RESIDENT 2 (MC)	10,445.40	
RESIDENT 3 (RB)	2,329.51	
RESIDENT 4 (TS)	3,754.80	
Total Conventional Dressing Costs:		\$66,042.31

AUSTRALIAN MEDICAL SHEEPSKIN (AMS):

RESIDENT 1 (DS)	5,240.34	
RESIDENT 2 (MC)	1,395.78	
RESIDENT 3 (RB)	230.68	
RESIDENT 4 (TS)	551.48	
Total AMS Dressing Costs:		7,418.28

TOTAL SAVINGS USING AMS \$58,624.03

**90 DAY TRIAL
COST SAVINGS USING
MEDICAL GRADE SHEEPSKIN FROM
AUSTRALIAN MEDICAL SHEEPSKIN**