SASKATOON DISTRICT HEALTH ROYAL UNIVERSITY HOSPITAL SURGERY 5000/ BURN UNIT

September 17, 1998

Australiau Sheepskin 221 Nahanni Drive Saskatoon, Saskatchewan S7K 3Z7

Dear Mr. Playford,

I would like to express my appreciation for the opportunity to trial the Australian Medical Sheepskin in recent months. It was used on several of our patients who had lengthy hospitalization stays and who were immobilized with nutritional deficits. These patients were indeed high risk candidates for skin breakdown.

As we all know, hospital beds are not the most comfortable surfaces. The sheepskin proved to be most effective in terms of patient comfort as evidenced by verbal feedback and the clients 'reluctance to give up the sheepskin.

The second benefit of notice was the thick sheepskins' ability to absorb moisture from the patient to keep them cleaner and drier. The thickness and softness of the sheepskin would appear to reduce the pressure between the patient's skin and the surface of the bed. These properties certainly help to minimize skin breakdown.

Another nice feature of the product was its ability to maintain softness, thickness, and shape after many laundering processes.

After trailing this product, we have decided to purchase several more sheepskins so that more of our acutely ill patients will benefit from the usage. I would recommend the Australian Medical Sheepskin for purchase by any long term or acute care facility.

Sincerely, The an even singre

Lilah Weinberger

MON, Surgery 5000