



by Electric Bike Technologies Inc

Dealer Pricing - 2024

| ITEM | DEALER | MSRP | MAP | MARGIN | NET |
|---|-------------|-------------|-------------|--------|-----------|
| STANDARD KITS & SYSTEMS | | | | | |
| Bike Kit - Front Wheel - No battery | \$ 444.00 | \$ 684.00 | \$ 684.00 | 35% | \$ 240.00 |
| Bike Kit - Front Wheel w/ Downtube Battery | \$ 884.00 | \$ 1,362.00 | \$ 1,362.00 | 35% | \$ 478.00 |
| Adult Upright Trike Kit (Front Wheel) | \$ 444.00 | \$ 684.00 | \$ 684.00 | 35% | \$ 240.00 |
| Adult Upright Trike (Front Wheel) w/ Downtube Battery | \$ 884.00 | \$ 1,362.00 | \$ 1,362.00 | 35% | \$ 478.00 |
| Bike Kit (Rear Wheel) - 1-speed - No Battery | \$ 484.00 | \$ 746.00 | \$ 746.00 | 35% | \$ 262.00 |
| Bike Kit (Rear Wheel) - 1-speed w/ Downtube Battery | \$ 924.00 | \$ 1,424.00 | \$ 1,424.00 | 35% | \$ 500.00 |
| Bike Kit (Rear Wheel) - 6-speed - No Battery | \$ 456.00 | \$ 702.00 | \$ 702.00 | 35% | \$ 246.00 |
| Bike Kit (Rear Wheel) - 6-speed w/ Downtube Battery | \$ 896.00 | \$ 1,380.00 | \$ 1,380.00 | 35% | \$ 484.00 |
| Bike Kit (Rear Wheel) - 7-speed - No Battery | \$ 456.00 | \$ 702.00 | \$ 702.00 | 35% | \$ 246.00 |
| Bike Kit (Rear Wheel) - 7-speed w/ Downtube Battery | \$ 896.00 | \$ 1,380.00 | \$ 1,380.00 | 35% | \$ 484.00 |
| Bike Kit (Rear Wheel) - 8-speed - No Battery | \$ 460.00 | \$ 708.00 | \$ 708.00 | 35% | \$ 248.00 |
| Bike Kit (Rear Wheel) - 8-speed w/ Downtube Battery | \$ 900.00 | \$ 1,386.00 | \$ 1,386.00 | 35% | \$ 486.00 |
| Bike Kit (Rear Wheel) - 9-speed - No Battery | \$ 476.00 | \$ 732.00 | \$ 732.00 | 35% | \$ 256.00 |
| Bike Kit (Rear Wheel) - 9-speed w/ Downtube Battery | \$ 916.00 | \$ 1,410.00 | \$ 1,410.00 | 35% | \$ 494.00 |
| Bike Kit (Rear Wheel) - 10-speed - No Battery | \$ 476.00 | \$ 734.00 | \$ 734.00 | 35% | \$ 258.00 |
| Bike Kit (Rear Wheel) - 10-speed w/ Downtube Battery | \$ 916.00 | \$ 1,412.00 | \$ 1,412.00 | 35% | \$ 496.00 |
| FAT WHEEL KITS & SYSTEMS | | | | | |
| Fat Wheel Kit - 1-speed - No battery | \$ 650.00 | \$ 1,000.00 | \$ 1,000.00 | 35% | \$ 350.00 |
| Fat Wheel Kit - 1-speed w/ Downtube Battery | \$ 1,090.00 | \$ 1,678.00 | \$ 1,678.00 | 35% | \$ 588.00 |
| Fat Wheel Kit - 6-speed - No battery | \$ 620.00 | \$ 956.00 | \$ 956.00 | 35% | \$ 336.00 |
| Fat Wheel Kit - 6-speed w/ Downtube Battery | \$ 1,062.00 | \$ 1,634.00 | \$ 1,634.00 | 35% | \$ 572.00 |
| Fat Wheel Kit - 7-speed - No battery | \$ 620.00 | \$ 956.00 | \$ 956.00 | 35% | \$ 336.00 |
| Fat Wheel Kit - 7-speed w/ Downtube Battery | \$ 1,062.00 | \$ 1,634.00 | \$ 1,634.00 | 35% | \$ 572.00 |
| Fat Wheel Kit - 8-speed - No Battery | \$ 628.00 | \$ 968.00 | \$ 968.00 | 35% | \$ 340.00 |
| Fat Wheel Kit - 8-speed w/ Downtube Battery | \$ 1,066.00 | \$ 1,642.00 | \$ 1,642.00 | 35% | \$ 576.00 |
| Fat Wheel Kit - 9-speed - No battery | \$ 640.00 | \$ 986.00 | \$ 986.00 | 35% | \$ 346.00 |
| Fat Wheel Kit - 9-speed w/ Downtube Battery | \$ 1,080.00 | \$ 1,664.00 | \$ 1,664.00 | 35% | \$ 584.00 |
| SPECIALTY KITS & SYSTEMS | | | | | |
| Baja - No battery | \$ 514.00 | \$ 792.00 | \$ 792.00 | 35% | \$ 278.00 |
| Baja w/ Downtube Battery | \$ 954.00 | \$ 1,470.00 | \$ 1,470.00 | 35% | \$ 516.00 |
| Catrike - 7-speed - No battery | \$ 490.00 | \$ 754.00 | \$ 754.00 | 35% | \$ 264.00 |
| Catrike - 7-speed w/ Downtube Battery | \$ 938.00 | \$ 1,444.00 | \$ 1,444.00 | 35% | \$ 506.00 |
| Catrike - 8-speed - No Battery | \$ 498.00 | \$ 768.00 | \$ 768.00 | 35% | \$ 270.00 |
| Catrike - 8-speed w/ Downtube Battery | \$ 950.00 | \$ 1,462.00 | \$ 1,462.00 | 35% | \$ 512.00 |
| Catrike - 9-speed - No battery | \$ 510.00 | \$ 784.00 | \$ 784.00 | 35% | \$ 274.00 |
| Catrike - 9-speed w/ Downtube Battery | \$ 970.00 | \$ 1,494.00 | \$ 1,494.00 | 35% | \$ 524.00 |
| Catrike - 10-speed - No battery | \$ 518.00 | \$ 798.00 | \$ 798.00 | 35% | \$ 280.00 |
| Catrike - 10-speed w/ Downtube Battery | \$ 990.00 | \$ 1,526.00 | \$ 1,526.00 | 35% | \$ 536.00 |
| Eco Delta - No battery | \$ 448.00 | \$ 690.00 | \$ 690.00 | 35% | \$ 242.00 |
| Eco Delta w/ Downtube Battery | \$ 888.00 | \$ 1,368.00 | \$ 1,368.00 | 35% | \$ 480.00 |

| | | | | | |
|--|-------------|-------------|-------------|-----|-----------|
| Eco Tad - No battery | \$ 450.00 | \$ 694.00 | \$ 694.00 | 35% | \$ 244.00 |
| Eco Tad w/ Downtube Battery | \$ 890.00 | \$ 1,372.00 | \$ 1,372.00 | 35% | \$ 482.00 |
| Ez Tri Classic - No battery | \$ 446.00 | \$ 686.00 | \$ 686.00 | 35% | \$ 240.00 |
| Ez Tri Classic w/ Downtube Battery | \$ 886.00 | \$ 1,364.00 | \$ 1,364.00 | 35% | \$ 478.00 |
| Ez-3 USX HD - No battery | \$ 432.00 | \$ 664.00 | \$ 664.00 | 35% | \$ 232.00 |
| Ez-3 USX HD w/ Downtube Battery | \$ 872.00 | \$ 1,342.00 | \$ 1,342.00 | 35% | \$ 470.00 |
| Fat Tad - No battery | \$ 656.00 | \$ 1,010.00 | \$ 1,010.00 | 35% | \$ 354.00 |
| Fat Tad w/ Downtube Battery | \$ 1,096.00 | \$ 1,688.00 | \$ 1,688.00 | 35% | \$ 592.00 |
| HD Recumbent - 7-speed - No battery | \$ 464.00 | \$ 714.00 | \$ 714.00 | 35% | \$ 250.00 |
| HD Recumbent - 7-speed w/ Downtube Battery | \$ 912.00 | \$ 1,404.00 | \$ 1,404.00 | 35% | \$ 492.00 |
| HD Recumbent - 8-speed - No battery | \$ 472.00 | \$ 726.00 | \$ 726.00 | 35% | \$ 254.00 |
| HD Recumbent - 8-speed w/ Downtube Battery | \$ 922.00 | \$ 1,420.00 | \$ 1,420.00 | 35% | \$ 498.00 |
| HD Recumbent - 9-speed - No battery | \$ 484.00 | \$ 744.00 | \$ 744.00 | 35% | \$ 260.00 |
| HD Recumbent - 9-speed w/ Downtube Battery | \$ 944.00 | \$ 1,454.00 | \$ 1,454.00 | 35% | \$ 510.00 |
| HP Velotechnik - 7-speed - No battery | \$ 486.00 | \$ 748.00 | \$ 748.00 | 35% | \$ 262.00 |
| HP Velotechnik - 7-speed w/ Downtube Battery | \$ 934.00 | \$ 1,438.00 | \$ 1,438.00 | 35% | \$ 504.00 |
| HP Velotechnik - 8-speed - No battery | \$ 494.00 | \$ 760.00 | \$ 760.00 | 35% | \$ 266.00 |
| HP Velotechnik - 8-speed w/ Downtube Battery | \$ 944.00 | \$ 1,454.00 | \$ 1,454.00 | 35% | \$ 510.00 |
| HP Velotechnik - 9-speed - No battery | \$ 506.00 | \$ 778.00 | \$ 778.00 | 35% | \$ 272.00 |
| HP Velotechnik - 9-speed w/ Downtube Battery | \$ 966.00 | \$ 1,488.00 | \$ 1,488.00 | 35% | \$ 522.00 |
| T3 - No battery | \$ 460.00 | \$ 708.00 | \$ 708.00 | 35% | \$ 248.00 |
| T3 w/ Downtube Battery | \$ 900.00 | \$ 1,386.00 | \$ 1,386.00 | 35% | \$ 486.00 |
| Tandem - 7-speed - No battery | \$ 486.00 | \$ 748.00 | \$ 748.00 | 35% | \$ 262.00 |
| Tandem - 7-speed w/ Downtube Battery | \$ 934.00 | \$ 1,438.00 | \$ 1,438.00 | 35% | \$ 504.00 |
| Tandem - 8-speed - No battery | \$ 494.00 | \$ 762.00 | \$ 762.00 | 35% | \$ 268.00 |
| Tandem - 8-speed w/ Downtube Battery | \$ 946.00 | \$ 1,456.00 | \$ 1,456.00 | 35% | \$ 510.00 |
| Tandem - 9-speed - No battery | \$ 506.00 | \$ 778.00 | \$ 778.00 | 35% | \$ 272.00 |
| Tandem - 9-speed w/ Downtube Battery | \$ 966.00 | \$ 1,488.00 | \$ 1,488.00 | 35% | \$ 522.00 |
| Terratrike - 7-speed - No battery | \$ 470.00 | \$ 724.00 | \$ 724.00 | 35% | \$ 254.00 |
| Terratrike - 7-speed w/ Downtube Battery | \$ 918.00 | \$ 1,414.00 | \$ 1,414.00 | 35% | \$ 496.00 |
| Terratrike - 8-speed - No battery | \$ 480.00 | \$ 738.00 | \$ 738.00 | 35% | \$ 258.00 |
| Terratrike - 8-speed w/ Downtube Battery | \$ 930.00 | \$ 1,432.00 | \$ 1,432.00 | 35% | \$ 502.00 |
| Terratrike - 9-speed - No battery | \$ 490.00 | \$ 754.00 | \$ 754.00 | 35% | \$ 264.00 |
| Terratrike - 9-speed w/ Downtube Battery | \$ 950.00 | \$ 1,464.00 | \$ 1,464.00 | 35% | \$ 514.00 |
| Terratrike - 10-speed - No battery | \$ 498.00 | \$ 768.00 | \$ 768.00 | 35% | \$ 270.00 |
| Terratrike - 10-speed w/ Downtube Battery | \$ 972.00 | \$ 1,496.00 | \$ 1,496.00 | 35% | \$ 524.00 |
| Traditional - No battery | \$ 444.00 | \$ 684.00 | \$ 684.00 | 35% | \$ 240.00 |
| Traditional w/ Downtube Battery | \$ 884.00 | \$ 1,362.00 | \$ 1,362.00 | 35% | \$ 478.00 |
| Trident - 7-speed - No battery | \$ 472.00 | \$ 728.00 | \$ 728.00 | 35% | \$ 256.00 |
| Trident - 7-speed w/ Downtube Battery | \$ 920.00 | \$ 1,418.00 | \$ 1,418.00 | 35% | \$ 498.00 |
| Trident - 8-speed - No battery | \$ 480.00 | \$ 740.00 | \$ 740.00 | 35% | \$ 260.00 |
| Trident - 8-speed w/ Downtube Battery | \$ 932.00 | \$ 1,434.00 | \$ 1,434.00 | 35% | \$ 502.00 |
| Trident - 9-speed - No battery | \$ 492.00 | \$ 758.00 | \$ 758.00 | 35% | \$ 266.00 |
| Trident - 9-speed w/ Downtube Battery | \$ 954.00 | \$ 1,468.00 | \$ 1,468.00 | 35% | \$ 514.00 |
| BATTERY AND CHARGER | | | | | |
| Downtube Battery | \$ 388.00 | \$ 598.00 | \$ 598.00 | 35% | \$ 210.00 |
| Battery Charger | \$ 52.00 | \$ 80.00 | \$ 80.00 | 35% | \$ 28.00 |

| CABLES | | | | | |
|---|-----------|-----------|-----------|-----|-----------|
| ETK 3-1 | \$ 16.00 | \$ 24.00 | \$ 24.00 | 33% | \$ 8.00 |
| EBK 4-1 | \$ 16.00 | \$ 24.00 | \$ 24.00 | 33% | \$ 8.00 |
| EBK Motor Cable (Geared) | \$ 16.00 | \$ 24.00 | \$ 24.00 | 33% | \$ 8.00 |
| ETK Motor Cable (Direct Drive | \$ 16.00 | \$ 24.00 | \$ 24.00 | 33% | \$ 8.00 |
| Battery Wiring Harness | \$ 12.00 | \$ 20.00 | \$ 20.00 | 40% | \$ 8.00 |
| Battery Extension | \$ 6.00 | \$ 10.00 | \$ 10.00 | 40% | \$ 4.00 |
| PAS Extension | \$ 6.00 | \$ 10.00 | \$ 10.00 | 40% | \$ 4.00 |
| LCD/Throttle Extension | \$ 6.00 | \$ 10.00 | \$ 10.00 | 40% | \$ 4.00 |
| E-Brake Extension | \$ 6.00 | \$ 10.00 | \$ 10.00 | 40% | \$ 4.00 |
| Twist Adapter | \$ 6.00 | \$ 10.00 | \$ 10.00 | 40% | \$ 4.00 |
| THROTTLES | | | | | |
| Thumb | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |
| Split Twist | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |
| Split Twist with Reverse (ETK) | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |
| E-BRAKES | | | | | |
| EBK Right | \$ 14.00 | \$ 22.00 | \$ 22.00 | 36% | \$ 8.00 |
| EBK Left | \$ 14.00 | \$ 22.00 | \$ 22.00 | 36% | \$ 8.00 |
| ETK Right Locking | \$ 14.00 | \$ 22.00 | \$ 22.00 | 36% | \$ 8.00 |
| ETK Left Locking | \$ 14.00 | \$ 22.00 | \$ 22.00 | 36% | \$ 8.00 |
| LCD & CONTROLLER | | | | | |
| LCD | \$ 84.00 | \$ 130.00 | \$ 130.00 | 35% | \$ 46.00 |
| Controller | \$ 72.00 | \$ 110.00 | \$ 110.00 | 35% | \$ 38.00 |
| PAS (PEDAL-ASSIST) COMPONENTS | | | | | |
| Left Side Sensor | \$ 10.00 | \$ 16.00 | \$ 16.00 | 38% | \$ 6.00 |
| Right Side Sensor | \$ 10.00 | \$ 16.00 | \$ 16.00 | 38% | \$ 6.00 |
| Mini III Sensor | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |
| Right Side Bottom Bracket Sensor - 1219mm | \$ 12.00 | \$ 20.00 | \$ 20.00 | 40% | \$ 8.00 |
| Right Side Bottom Bracket Sensor - 406mm | \$ 12.00 | \$ 20.00 | \$ 20.00 | 40% | \$ 8.00 |
| Magnet - Split Disc | \$ 8.00 | \$ 12.00 | \$ 12.00 | 33% | \$ 4.00 |
| Magnet - Chainring | \$ 8.00 | \$ 12.00 | \$ 12.00 | 33% | \$ 4.00 |
| RIMS (DOUBLE-WALLED) | | | | | |
| 16" | \$ 22.00 | \$ 34.00 | \$ 34.00 | 35% | \$ 12.00 |
| 20" | \$ 22.00 | \$ 34.00 | \$ 34.00 | 35% | \$ 12.00 |
| 24" | \$ 22.00 | \$ 34.00 | \$ 34.00 | 35% | \$ 12.00 |
| 26" | \$ 22.00 | \$ 34.00 | \$ 34.00 | 35% | \$ 12.00 |
| 700c/29er | \$ 22.00 | \$ 34.00 | \$ 34.00 | 35% | \$ 12.00 |
| HUB MOTORS | | | | | |
| Geared Front | \$ 128.00 | \$ 196.00 | \$ 196.00 | 35% | \$ 68.00 |
| Geared Rear | \$ 128.00 | \$ 196.00 | \$ 196.00 | 35% | \$ 68.00 |
| Direct Drive Front | \$ 128.00 | \$ 196.00 | \$ 196.00 | 35% | \$ 68.00 |
| Direct Driver Rear | \$ 128.00 | \$ 196.00 | \$ 196.00 | 35% | \$ 68.00 |
| Geared Rear Fat | \$ 206.00 | \$ 318.00 | \$ 318.00 | 35% | \$ 112.00 |
| SPOKES | | | | | |
| 12/13g Spokes - Various Sizes | \$ 1.00 | \$ 2.00 | \$ 2.00 | 50% | \$ 1.00 |
| FREEWHEELS (THREAD-ON) | | | | | |
| 1-speed Freehub | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |

| | | | | | |
|-------------------------------------|-----------|-----------|-----------|-----|-----------|
| 6-Speed Freehwheel | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |
| 7-speed Freehwheel | \$ 12.00 | \$ 18.00 | \$ 18.00 | 33% | \$ 6.00 |
| 8-speed Freehwheel | \$ 16.00 | \$ 26.00 | \$ 26.00 | 38% | \$ 10.00 |
| 9-speed Freehwheel | \$ 32.00 | \$ 48.00 | \$ 48.00 | 33% | \$ 16.00 |
| 10-speed Freehwheel | \$ 32.00 | \$ 50.00 | \$ 50.00 | 36% | \$ 18.00 |
| Freewheel spacer | \$ 28.00 | \$ 44.00 | \$ 44.00 | 36% | \$ 16.00 |
| Freewheel removal tool | \$ 4.00 | \$ 6.00 | \$ 6.00 | 33% | \$ 2.00 |
| TORQUE ARMS | | | | | |
| Torque Arm Kit | \$ 8.00 | \$ 12.00 | \$ 12.00 | 33% | \$ 4.00 |
| HUB MOTOR WHEELS | | | | | |
| Direct Drive Front 20 thru 700C | \$ 208.00 | \$ 320.00 | \$ 320.00 | 35% | \$ 112.00 |
| Direct Drive Rear 20 thru 700C | \$ 208.00 | \$ 320.00 | \$ 320.00 | 35% | \$ 112.00 |
| Geared Front 16 thru 700C | \$ 208.00 | \$ 320.00 | \$ 320.00 | 35% | \$ 112.00 |
| Geared Rear 16 thru 700C | \$ 208.00 | \$ 320.00 | \$ 320.00 | 35% | \$ 112.00 |
| 24" Baja Rim with Direct Drive Rear | \$ 236.00 | \$ 362.00 | \$ 362.00 | 35% | \$ 126.00 |
| FAT Geared Rear 20" or 26" | \$ 294.00 | \$ 452.00 | \$ 452.00 | 35% | \$ 158.00 |