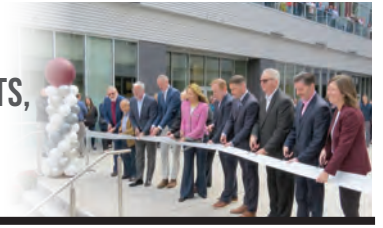


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INSIDE:
CITY CENTER HAS NEW TENANTS,
NEW LOOK AFTER MAJOR
RENOVATION. **PAGE 8.**



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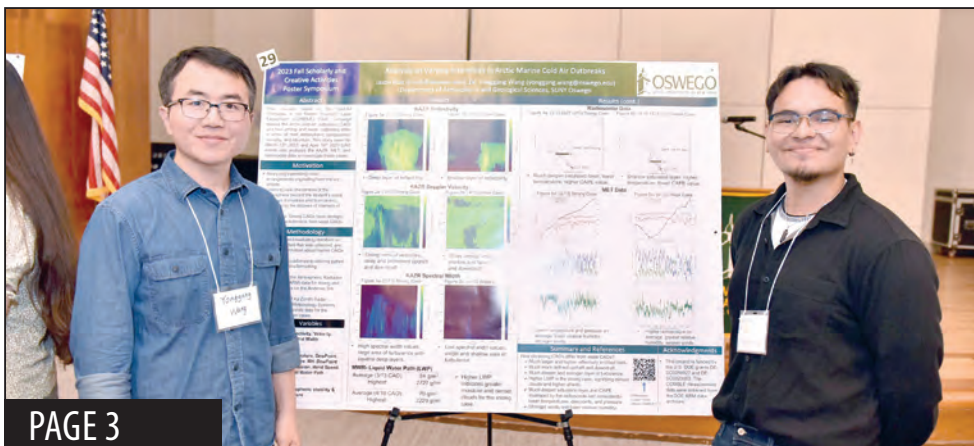
WEEKLY EDITION | VOL. 38 | No. 43 | OCTOBER 23, 2023 | \$3.00



NATURALLY LEWIS, INC. UNITES COUNTY ECONOMIC-DEVELOPMENT GROUPS

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PHOTO CREDIT: NATURALLY LEWIS, INC.



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SUNY OSWEGO PROFESSOR WINS NSF GRANT TO STUDY ARCTIC COLD-AIR OUTBREAKS

PHOTO CREDIT: SUNY OSWEGO



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ONEIDA COUNTY COMPLETES UPGRADES TO WASTEWATER SYSTEM

PHOTO CREDIT: ONEIDA COUNTY WEBSTIE

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The Central New York Business Journal
415 W. Fayette St.
Syracuse, N.Y. 13204

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CNYBJ BRIEFS



PHOTO CREDIT: ZOEYADVERTISING.COM

SRCTec awarded U.S. Army contract modification for AN/TPQ-50 radar systems

CICERO — SRCTec LLC recently won a \$99.95 million modification to a U.S. Army contract to procure AN/TPQ-50 exportable radar systems, spares, and repair parts.

Work locations and funding will be determined with each order, with an estimated completion date of Jan. 30, 2028, according to a Sept. 28 contract announcement from the U.S. Department of Defense.

The Army Contracting Command at

Aberdeen Proving Ground, Maryland, is the contracting activity.

SRCTec, based in Cicero, describes itself as a manufacturing and life cycle management company specializing in the production of advanced military electro-mechanical products. The company is a wholly owned subsidiary of SRC, Inc., which is a nonprofit research and development company also headquartered in Cicero.

Oswego Health names Rockwood director of women's services

OSWEGO — Oswego Health has announced the recent promotion of Michelle Rockwood to director of women's services.

Rockwood, a registered nurse (RN), joined Oswego Health in 2016. Since then she's worked in the health system's women's services department, caring for women and newborns and assisting families as they transition into their new roles. She previously worked at Crouse Hospital, as well as at Northern Oswego County Ambulance and Menter Ambulance.

Rockwood graduated with a bachelor's degree in public justice from SUNY Oswego in 2008, before pursuing a health-care ca-

reer. In 2015, she earned an associate degree in applied science in nursing from Crouse College of Nursing.

"Michelle is very passionate about patient advocacy, education, and staff empowerment. We are so proud of her accomplishments at Oswego Health and thankful she's a part of our team," Oswego Health Director of Nursing Melissa Purtell said in a release.

Oswego Hospital's Maternity Center is staffed 24 hours a day by experienced registered nurses. Each year, it provides care to more than 500 expectant mothers.



Rockwood

Oneida County hotels register increase in guests in August

UTICA — Oneida County's hotel-occupancy rate (rooms sold as a percentage of rooms available) went up 4.5 percent to 77.2 percent in August from the year-ago month.

That's according to a recent report from STR, a Tennessee-based hotel-market data and analytics company. Year to date through August, occupancy was up 1.6 percent to 61.2 percent.

Revenue per available room (RevPar), a key industry gauge that measures how much money hotels are bringing in per available room, gained 9.1 percent to \$116.36 this August in the Mohawk Valley's biggest county, compared to August 2022. Through the first eight months of the year, RevPar was higher by 7.8 percent to \$81.64

Average daily rate (ADR), which represents the average rental rate for a sold room, rose 4.4 percent to \$150.71 in Oneida County in the eighth month of 2023, versus the same month a year prior. Year to date, ADR was up 6.1 percent to \$133.41.

Broome County hotel occupancy flat in August, other indicators rise

BINGHAMTON — Broome County hotels posted a slight decline in guests in August compared to the year-ago month, while two other business indicators registered gains.

The hotel-occupancy rate (rooms sold as a percentage of rooms available) in the county inched down 0.2 percent to 70.1 percent in the eighth month of the year versus August 2022. Year to date through August, occupancy was down 1.9 percent to 59.4 percent.

Revenue per available room (RevPar), an industry gauge that measures how much money hotels are bringing in per available room, increased 2.3 percent to \$90.01 in August compared to the year-prior month. Through the first eight months of 2023, RevPar in Broome County was higher by 3.6 percent to \$67.88.

Average daily rate (ADR), which represents the average rental rate for a sold room, went up 2.5 percent to \$128.33 in the county this August, versus the same month in 2022. During the eight-month period to start this year, ADR was up 5.7 percent to \$114.25.



New York corn production increased more than 22 percent this year

New York farms are expected to have produced over 98.6 million bushels of corn for grain in 2023, up 22.5 percent from 80.5 million bushels last year. That's

according to a USDA National Agricultural Statistics Service (NASS) forecast issued on Oct. 12, based on field conditions as of Oct. 1.

The total yield per acre in the Empire State is expected to average 163 bushels per acre this year, up 23 bushels per acre, or more than 16 percent, from 140

bushels in 2022, the USDA NASS said. Area harvested for grain corn is forecast at 605,000 acres in 2023, up more than 5 percent from 575,000 acres a year prior.

Lockheed Martin Owego wins a nearly \$50M contract

OWEGO — Lockheed Martin Rotary and Mission Systems in Owego recently won a \$49.5 million technology contract from the U.S. Navy that will also support several foreign militaries.

The cost-plus-fixed-fee, indefinite-delivery/indefinite-quantity contract provides technical, management, and process support to maintain the software for all H-60 helicopter variants in support of the Navy and the governments of Australia, Denmark, Saudi Arabia, South Korea, Greece, and Norway. That's according to a Sept. 5 contract announcement from the U.S. Department of Defense.



Work will be performed in Owego and is expected to be completed in September 2028. No funds will be obligated at the time of award; money will be obligated on individual orders as they are issued, per the contract announcement.

This pact was not competitively procured pursuant to Federal Acquisition Regulation 6.302-1, the Department of Defense said. The Naval Air Systems Command at Patuxent River, Maryland was the contracting authority.

USDA forecasts nearly 23 percent rise in New York soybean production in 2023

New York farms are expected to have produced 17.9 million bushels of soybeans this year, up 22.7 percent from 14.6 million bushels in 2022. That's according to a USDA National Agricultural Statistics Service (NASS) forecast issued on Oct. 12, based on field conditions as of Oct. 1.

The total soybean yield per acre in New York state is expected to average 52 bushels per acre in 2023, up nearly 16 percent from 45 bushels last year, the USDA NASS said. Area harvested for soybeans is forecast at 345,000 acres this year, up more than 6 percent from 325,000 acres in 2022.

SUNY Oswego prof. wins NSF grant to study Arctic cold-air outbreaks

BY ERIC REINHARDT
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OSWEGO — A SUNY Oswego professor will use a grant of more than \$234,000 from the National Science Foundation (NSF) to support research into cold-air outbreaks (CAOs) in the sub-Arctic region, called the CAESAR project.

Yonggang Wang, assistant professor of meteorology at SUNY Oswego, will take four students with him on the research trip in early 2024, the university said in an announcement.

The experiment will use “state-of-the-art” facilities and deploy an NSF National Center for Arctic Research (NCAR) C-130 aircraft to document convective clouds during cold-air outbreaks.

The clouds can produce heavy snowfall, occasionally generating intense “polar lows” that affect the overall climate of the Arctic. Researchers will study the outbreaks over the open waters between northern Sweden and the Arctic ice edge from Feb. 22 to April 7, 2024.

The NCAR C-130 aircraft has a 10-hour

flight endurance, with a 2,900 nautical-mile range at up to 27,000 feet and can carry up to 13,000 pounds, SUNY Oswego said. The team is aiming to use research materials that have never been used before to study the Arctic CAOs. Those materials include radars and lidars, aerosol, cloud, precipitation and trace-gas probes, SUNY Oswego said.

Wang says one research aspect of using this aircraft is similar to that of using a weather balloon. However, those are primarily used over land. The NCAR aircraft will allow the team to study these outbreaks over large bodies of water.

“With the dropsonde system deployed from the aircraft, we can measure the vertical profiles of ambient temperature, pressure, humidity, wind speed and direction above water. After dropsondes are launched from the aircraft, they will fall down to the surface to give us some really nice measurements of the state of the atmosphere, so we are really excited that we have this facility,” Wang explained in a release.

For those not familiar with the subject matter, Wang says the cold-air outbreaks in this region of the world are similar to

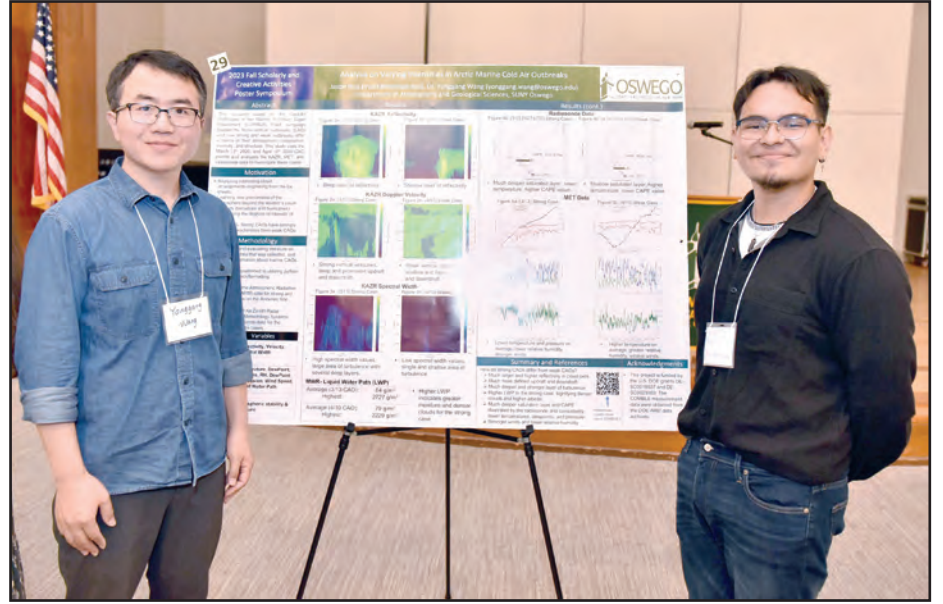


PHOTO CREDIT: SUNY OSWEGO

SUNY Oswego meteorology professor Yonggang Wang (left) and his student Jason Ruiz (right) present their research on Arctic marine cold-air outbreaks at the Fall 2023 Scholarly and Creative Activities Poster Symposium. Wang will use a \$234,022 grant from the National Science Foundation (NSF) to support their research.

lake-effect snow patterns in the Oswego area — intense and unpredictable.

“The forecasting of lake-effect snow bands is also very challenging. Because of their small scales, sometimes the models cannot predict some key variables very accurately,” Wang said. “Hopefully, the students who are involved in the CAESAR

project, and working on the data when it’s done, will understand the characteristics of the cold-air outbreaks, and that will help them better understand lake-effect snow events, so they can make significant contributions to our future forecasting of lake-effect snow, which is really important to the people who live in this area.” ■

Le Moyne’s business school moves ahead with new name

BY ERIC REINHARDT
ereinhardt@cnybj.com

SYRACUSE — The Madden School of Business at Le Moyne College is going forward as the Madden College of Business & Economics.

The college says that adding economics — which was originally part of Le Moyne’s business program — “represents a strategic realignment that will allow for more collaboration and exchange” between students and faculty in economics, other business fields, and the College of Arts and Sciences.

The school held an Oct. 4 formal-opening event at Mitchell Hall that included the unveiling of new signage on the building and a redesigned lobby, per the Le Moyne announcement.

Le Moyne’s Mitchell Hall is home to the Madden College of Business & Economics.

The event also included the announcement of a new endowed professorship in economics. The Madden School became the first named school in Le Moyne’s history 11 years ago.

Le Moyne will continue offering the current bachelor’s degrees in economics, but it’s also adding a new major for a bachelor’s degree in business administration: economics.

The school cited state and federal labor statistics as

indicating positions for economists will continue to grow 6 percent through the current decade. Renaming the business school will “raise the profile” of economics for prospective and current students; alumni and benefactors who support the discipline; and also “elevate” economics for the purpose of recruiting faculty.

It will also allow Madden students to major in economics or pursue dual majors in economics and finance or other combinations, Le Moyne said.

To better support the major, the Le Moyne College recently added two tenure-track faculty members: Elahe Boskabadi and Zichu Zhao, both assistant professors.

New business and economics chair

In addition to announcing the new name, the Madden College also announced the creation of the Dr. John T. (Jack) Boorman ‘63 Endowed Chair in Business & Economics.

Boorman spent nearly 30 years in various positions at the International Monetary Fund (IMF) and also served on Le Moyne’s board of trustees for 19 years, where he served as the chair of the investment committee for many years.

The college has named economic professor Wayne Grove as the inaugural recipient of the Boorman Endowed Chair.

Madden College history

Since becoming a named school in 2012 following Mike Madden’s \$7.5 million donation, Le Moyne says the Madden School has had “significant growth and advancement” during the past 11 years.

Madden, a member of the Le Moyne College class of 1971, is managing partner of Bloomfield Hills, Mich.-based BlackEagle Partners, LLC. He attended the Oct. 4 event and delivered remarks.

The Madden College of Business & Economics lists



PHOTO CREDIT: LE MOYNE COLLEGE

Le Moyne College has renamed its Madden School of Business, which is now the Madden College of Business & Economics. The college held a formal-opening ceremony on Oct. 4. The business school is named for Michael (Mike) Madden, Le Moyne College class of 1971, who gave the college a \$7.5 million gift in 2012. In this photo, Madden is addressing the gathering outside Mitchell Hall. Madden is managing partner of Bloomfield Hills, Mich.-based BlackEagle Partners, LLC.

past highlights that include the establishment of the McNeil Academy of Risk Management and Insurance in 2018, the launching of the Dolphin Green and Gold Fund LLC in 2019, and the founding of four centers of excellence that are an “integral part” of the school. They are the Keenan Center for Entrepreneurship, Innovation and Creativity (2013); the Savage-McGill Center for Reflective Leadership (2015); the Hetterich Center for Global Engagement and Societal Impact (2016); and the Walter & MaryAnne Poland Jesuit Center for Research and Teaching Innovation (2021). ■

Tessy Plastics moves forward under a new president

BY ERIC REINHARDT
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SKANEATELES — A man who has worked for Tessy Plastics since 1997 is now serving as the manufacturing firm’s new president.

Stafford Frearson most recently was VP of engineering for the Skaneateles-based

injection molding company.

Roland Beck, who owns Tessy Plastics and has been serving as president, now transitions to CEO, per the firm’s Sept. 19 announcement.

“I am excited to work beside Stafford to



Frearson



Beck

continue building on our success,” Beck said in a Tessy Plastics release. “I am confident that he will continue to lead the company towards the sustained growth we have had our first 50 years in business.”

Beck is the son of Henry Beck, one of

the original founders of Tessy Plastics. Henry Beck started the family business in 1973 and served as Tessy’s president for nearly 30 years. In 2002, “the elder Beck finally convinced his son” to move into the role of president, the company said.

As Tessy explains it, the new company president grew up in Barnstable, England, and after graduating from college in the United Kingdom in 1997, Frearson relocat-

SEE TESSY, PAGE 10 ▶

Rickman now leading SBA Syracuse-Upstate district office

SBA seeks nominations for 2024 Small Business Week Awards

BY ERIC REINHARDT
ereinhardt@cnybj.com

SYRACUSE — The U.S. Small Business Administration (SBA) recently announced it has named Daniel Rickman the new district director of its Syracuse-Upstate New York district office.



Rickman

The SBA also says it is seeking nominations for the 2024 National and District Small Business Week Awards.

New district director

Rickman succeeds the previous director, Bernard J. Paprocki, who retired at the end of July, the SBA said in a news release.

“Mr. Rickman’s appointment as District

Director has placed an experienced and exceptional leader to move SBA’s vision and mission forward as this area takes on higher responsibilities to support its expected growth,” Marlene Cintron, SBA regional administrator, region II, contended.

Prior to assuming the district-director role, Rickman served in multiple capacities in the district over more than a decade, including most recently as deputy district director.

“I’m honored to be selected to lead the district I’ve spent the last decade growing within and am excited to continue to support small businesses and help grow the exceptional entrepreneurial ecosystem in [Upstate New York],” Rickman said about his appointment.

The SBA’s Syracuse-Upstate New York district office serves the 34 counties of the Central New York, Mohawk Valley, Capital, North Country, and Southern Tier regions.

The SBA’s Syracuse-Upstate district office is located at 224 Harrison St., Suite 506 in Syracuse.

Before joining SBA, Rickman founded

and operated a payroll-processing firm in Texas, focused on providing payroll and human-resource compliance services for small businesses.

An upstate New York native, Rickman enlisted in the U.S. Army in 2000 and served in combat operations during the Iraq War. He now resides in rural Cayuga County.

Nominations

The SBA also says it is seeking nominations for the 2024 National and District Small Business Week Awards, including the annual Small Business Person of the Year Award.

Those who know a small business with exceptional innovation, growth, community engagement or resilience are encouraged by the SBA to submit a nomination, per the agency’s release.

National Small Business Week aims to recognize the “remarkable contributions” of small businesses nationwide. Last year’s winners included businesses located in Albany, Syracuse, Central Square, and Sherburne.

“During National Small Business Week, we will showcase and recognize some of the most successful and inspiring entrepreneurs in Upstate New York,” Rickman said. “We are asking local chambers of commerce, business associations, lenders and other small business groups for assistance in finding and nominating candidates for these awards.”

Those interested can visit the SBA’s dedicated website at www.sba.gov/nsbw to download forms, criteria, and guidelines for submitting a nomination.

The Syracuse-Upstate New York District Office nomination guidelines and district awards categories can also be found on SBA’s dedicated website at <https://www.sba.gov/national-small-business-week/district-office-awards>.

The Syracuse-Upstate New York district office emphasizes that it must receive all nominations by electronic submission only to the district’s box account no later than 4 p.m. eastern time on Dec. 7, the agency said. To obtain additional information, please contact Jeffrey Boyce at: Jeffrey.Boyce@sba.gov. ■

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New York manufacturing index turns negative again in October

BY ERIC REINHARDT
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A benchmark gauge of manufacturing activity in New York state slipped into negative territory again in October, pointing to a decline in the sector.

The general business-conditions index of the October Empire State Manufacturing Survey fell 7 points to -4.6 on factors that included declines in new orders, shipments, and unfilled orders.

The index had climbed 21 points in September to 1.9 after plummeting 20 points in August.

Based on manufacturing firms responding to the survey, the October reading indicates business activity “edged lower” in New York state, the Federal Reserve Bank of New York said in its Oct. 16 survey report. A negative index number indicates a deterioration of business activity in the sector, while a positive reading shows expansion or growth in manufacturing activity in the state.

The survey found 24 percent of respondents reported that conditions had improved over the month, while 29 percent said that conditions had worsened, per the New York Fed.

The -4.6 reading in October was slightly better than the -6 consensus number that analysts were expecting, according to Bloomberg.

Survey details

The new-orders index dropped 9 points to -4.2, pointing to a small decline in orders, and the shipments index fell 11 points to 1.4, a sign that shipments were

little changed.

The unfilled-orders index fell to -19.1, indicating that unfilled orders fell “significantly,” the New York Fed said.

The inventories index remained below zero at -2.1, pointing to a small decline in inventories. The delivery-times index moved down to -6.4, suggesting delivery times shortened.

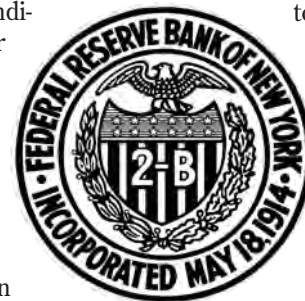
The index for number of employees rose 6 points to 3.1, and the average-workweek index edged up to 2.2, indicating a slight increase in employment levels and hours worked.

The prices-paid index held steady at 25.5, reflecting little change in the pace of input-price increases, while the prices-received index fell 8 points to 11.7, signaling a “deceleration” of input-price increases.

The index for future business conditions moved down 3 points to 23.1, suggesting that firms remained “relatively optimistic” about future conditions. However, less than half of respondents expect conditions to improve over the next six months, the New York Fed noted.

New orders and shipments are expected to increase, “though less so than last month,” and employment is expected to grow. The capital-spending index was little changed at 9.6, suggesting that capital-spending plans remained “somewhat weak.”

The New York Fed distributes the Empire State Manufacturing Survey on the first day of each month to the same pool of about 200 manufacturing executives in New York state. On average, about 100 executives return responses. ■



IAED hopes to soon hit funding goal of 5-year investment initiative

BY ERIC REINHARDT
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ITHACA — Ithaca Area Economic Development (IAED) has reached 65 percent of its \$2.1 million goal in its five-year investment initiative and hopes to reach the goal over the next few months.

IAED announced the public launch of its five-year investment initiative — Th!nk Tompkins — on Sept. 21 during a private reception held at Tompkins Community Bank.

During the reception, IAED also recognized existing quiet-phase investors, specifically “Platinum Investors” of more than \$50,000, including Cornell University.

The organization also issued a call to action for other businesses to support the Th!nk Tompkins initiative by making their own pledges, per the IAED.

“Cornell is so pleased to continue to support IAED’s critical work of fostering economic growth and workforce development in Tompkins County,” Joel Malina,

Cornell’s VP for university relations, said in an IAED news release. “Our five-year commitment of \$460,000 is an integral part of Cornell’s investment in the county and reflects our ongoing commitment to enhancing opportunity and prosperity for our region and its residents.”

In its case statement for investment, IAED presented the theme “What Does IAED Do” by way of three strategic priorities: Direct services to businesses, workforce development, and economic development leadership. All three aspects are aimed at “building a thriving and sustainable economy,” it says.

IAED says it is powered by a shared revenue model. Fee-based income, county government, and employer investments support IAED in five-year cycles.

The Th!nk Tompkins initiative will run from 2024-2028 and includes “ambitious” goals in jobs, payroll, and private investment. It also “raises the bar” on workforce development, housing, and renewable energy.

“Our investors empower us to deliver



PHOTO CREDIT: IAED

Heather McDaniel, president of the Ithaca Area Economic Development (IAED), on Sept. 21 addressed the crowd as she announced the public launch of IAED’s five-year investment initiative called Th!nk Tompkins. McDaniel also used her remarks at Tompkins Community Bank to thank current investors for their support.

customized economic development solutions in support of business growth and retention in Ithaca, Tompkins County, and Central New York,” Heather McDaniel, president of IAED, said in the release. “We are committed to providing direct

services — such as technical assistance, loans, and incentives — workforce training, and thought and process leadership. The work that we do every day can be measured by the economic impact to this community.”

Naturally Lewis, Inc. unites county economic-development groups

BY ERIC REINHARDT
ereinhardt@cnybj.com

LOWVILLE — The organizations leading economic-development efforts in Lewis County have formed a new nonprofit called Naturally Lewis, Inc.

The groups have been using the phrase Naturally Lewis to brand their efforts and how now adopted the name for the nonprofit organization.

The County of Lewis Industrial Development Agency (LCIDA), Lewis County Development Corporation (LCDC), and the Lewis County Chamber of Commerce created Naturally Lewis, Inc., per the announcement.

It happened over several months in 2023 and is described as a collaboration that will consolidate services, staffing and resources into a “one-stop shop” for economic and business-development efforts.

“Hearing the needs of the community,” the LCIDA, LCDC and Chamber of

Commerce say they “saw an opportunity” to merge resources, operations, and staff to streamline economic and business development across Lewis County to reduce duplication of efforts and provide “clear and concise messaging” on services that are available to the business community.

A new 15-person board of directors will lead the new nonprofit. The organization will also have five staff members, including existing staff of the LCIDA and Lewis County Chamber of Commerce. The new organization didn’t result in any job cuts, Kaylee Tabolt, economic & tourism-development specialist at Naturally Lewis, tells CNYBJ in an email.

“The creation of Naturally Lewis, Inc reflects the continued growth of our economic development and tourism team in Lewis County,” Eric Virkler, new chairman of the Naturally Lewis Inc. board of directors, said in the news release. “Our talented staff and dedicated board members for the LCIDA, LCDC and Chamber

of Commerce work incredibly well together. This transition will ensure this cooperative approach continues. There is momentum in the Lewis County economy and Naturally Lewis, Inc. will continue to drive that momentum forward.”

Naturally Lewis is funded through a combination of sources that include membership contributions, local government support, staff services agreements, private donations, and grants, per the announcement.



PHOTO CREDIT: NATURALLY LEWIS, INC.

The three economic-development organizations in Lewis County say they have formed a new nonprofit with the umbrella name of Naturally Lewis, Inc. The five employees of Naturally Lewis, Inc. include (from left to right) Kristen Aueter, director of tourism; Brittany Davis, executive director; Cheyenne Steria, director of development; Jenna Lauraine, programs & partnerships director; and Kaylee Tabolt, economic & tourism development specialist. A 15-member board of directors also leads the new nonprofit.

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St. Camillus starts upgrades with \$6M in state grants

BY ERIC REINHARDT
ereinhardt@cnybj.com

GEDDES — Work is underway on a series of facility upgrades at St. Camillus that target its roof, interior flooring, elevators, and parking-lot lighting.

The organization says it will use more than \$6.4 million in state-grant funding for the effort that will occur in phases over a duration of about a year and a half, St. Camillus said in a recent announcement.

The nonprofit residential health-care facility is using funding from the second phase of the New York State Health Care Facility Transformation grant program.

“We are thrilled to announce that St. Camillus was recently awarded the funds to make many critical capital improve-

ments which will directly impact operational efficiencies, functionality, safety, regulatory compliance, and support the provision of quality care and services,” Michael Schafer, president of St. Camillus, said in a statement. “On behalf of our staff, residents, patients and communities in which we serve, we greatly appreciate the support from New York State.”

Funding through the New York State Healthcare Facility Transformation grants is specifically earmarked for capital-improvement projects for the St. Camillus facility. The grant award will help support the organization’s initiative to improve the infrastructure and “enhance the homelike environment” for its residents and patients.

The projects include a new roof and new windows on building 1; resident-room

furniture; heating, ventilation, and air-conditioning upgrades; third-floor lounge expansion; corridor and resident-room flooring; parking-lot paving and new lighting; a dialysis den; elevator modernization; upgrades to the main entrance; walk-in cooler for the kitchen; call-bell system upgrades; fire-system upgrades; IT-system upgrades; shower-room renovations; resident-bathroom renovations; and upgrades to chapel gardens, per the announcement.

St. Camillus is located at 813 Fay Road in the town of Geddes. Its continuum of care includes skilled nursing (long-term care) and sub-acute rehabilitation. In addition, St. Camillus says it provides the only state-certified, brain-injury rehabilitation program in Central New York. ■



PHOTO CREDIT: ST. CAMILLUS

St. Camillus, located at 813 Fay Road in the town of Geddes, recently announced it is using state-grant funding for facility improvements, including work on its parking-lot lighting.

VIP Structures names new senior project manager

BY JOURNAL STAFF
news@cnybj.com

SYRACUSE — VIP Structures, an integrated design-build firm, has recently appointed Adam Legg as a senior project manager.

In this role, Legg is undertaking a multifaceted portfolio of responsibilities including overseeing project budgets, schedules, logistics planning, safety, and contract management, as well as ensuring coordination among various stakeholders, the Syracuse-based company announced.

With more than 15 years of industry experience, Legg brings extensive expertise to VIP.

Throughout his career, he has led the construction on a number of projects across the region including Oswego Health’s Lakeview Center for Mental Health & Wellness, Crouse Hospital’s Emergency Services, Cayuga Medical Center’s Radiology & Linear Accelerator, and Ithaca’s 238 Linden Avenue housing development, the firm said. He also worked on many more projects including those at Syracuse University, Onondaga Community College, Oneida Indian Nation, FedEx, SUNY Upstate, Rome Health, and St. Joseph’s Health.

“Adam’s extensive experience, coupled with his strong leadership skills and commitment to

excellence, positions him perfectly for this role,” Christine Stevens, president of construction at VIP, said in a statement. “We are confident that his addition to our team will not only accelerate our growth trajectory, but also enable us to consistently surpass our clients’ expectations.”

Legg earned his bachelor’s degree in interdisciplinary engineering and management from Clarkson University.

VIP Structures offers full-service architecture, engineering, construction, and development for commercial, industrial, housing, and institutional clients. ■



Legg

CNY BUSINESS JOURNAL

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NYISO’s new chief operating officer starts her position

BY JOURNAL STAFF
news@cnybj.com

RENSELAER — Emilie Nelson on Oct. 1 started her new position as chief operating officer (COO) of the New York Independent System Operator (NYISO), which oversees the state’s power grid.

The NYISO announced on Sept. 27 that its board of directors had promoted Nelson, a longtime employee, to executive VP and COO from her prior executive VP role with the organization.

Rick Gonzales, the previous COO and a senior VP, will retire at the end of this year, according to the NYISO. He has been with the organization since its inception in 1999, and with the New York Power Pool, which preceded it, since 1987.

Nelson first joined the NYISO in 2004. She has 24 years of experience in the electric power industry. The NYISO says it named her executive VP in 2019, tasking Nelson with lead the NYISO’s system & resource planning, information technology, and market structures organizations, with a focus on proactively addressing the evolving and dynamic challenges of the power industry and a changing electric grid.

Before joining the NYISO, Nelson worked in electric generation for Mirant New York as a power-plant performance engineer. Over her tenure with the NYISO, she has held various roles of increasing responsibility in market monitoring, energy market design, and operations. Just prior to being named executive VP, she was NYISO’s VP of market operations with responsibility for the administration of the wholesale electricity markets.

“Emilie has built a strong record of performance-driven results in a number of senior management roles throughout her career at the NYISO. She has a deep understanding of our business, the New York electric system, and the electric industry itself. She is well equipped to help guide the company successfully into the future,” NYISO Board Chairman Dan Hill said in a statement. ■



Nelson

SPECIAL REPORT:

CONSTRUCTION/ SUB-CONTRACTORS

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PHOTO CREDIT: ONEIDA COUNTY WEBSITE

Oneida County completes upgrades to wastewater system

BY TRACI DELORE
tdelore@cnybj.com

UTICA — Oneida County announced it has completed capital projects to upgrade and expand the county's water-pollution-control plant in Utica and the Sauquoit Creek pumping station in Yorkville.

The projects fulfill a consent order issued by New York State Department of Environmental Conservation (DEC). The county has worked with the DEC for more than a decade to improve the county's wastewater infrastructure, County Executive Anthony J. Picente, Jr. said in a news release. "Not only do these upgrades fulfill the requirement of the consent order, but they greatly improve the quality of life for our residents and position our region for promising economic development opportunities moving forward."

The upgrades to the wastewater plant increased capacity from 55 million gallons per day to 111 million. The Oneida County

Sewer District serves 15 member municipalities.

The project represents the closure of Consent Order R6-20060823-67, executed by the county and DEC in 2007 to eliminate sanitary-sewer overflows into the Mohawk River. The order was revised in 2011 to include requirements for upgrades to the water-pollution-control plant and Sauquoit Creek pumping station and force main. It also included substantial rehabilitation work within the town and village sewer systems.

Since then, the county and Oneida County Sewer District-member municipalities made about \$380 million in investments, supported by funding secured through the New York State Environmental Facilities Corporation (EFC). The EFC provided \$354 million in assistance, including \$30 million in grants.

"Oneida County has diligently taken the lead to coordinate and collaborate with its municipal users to implement improvements to the sewer district as a

whole," DEC Region 6 Director Randall C. Young said in the release. "DEC appreciates the county's ongoing commitment to upgrade and rehabilitate various system components outside of the required scope of the consent order, now and into the future."

Oneida County will continue to make improvements to the wastewater system.

"Although the work directly associated with the consent order is complete, we remain committed to continuous system improvements and maintenance," Karl Schrantz, Oneida County Department of Water Quality and Water Pollution Control commissioner, said. "Ongoing initiatives include continued, close collaboration with sewer-district municipalities as they maintain their sanitary sewer collection systems, including mitigation of private property inflow and infiltration."

The Village of New Hartford is one of the municipalities that has done significant work on its system and continues to work with the county.

"The Village of New Hartford has repaired many miles of pipe, all manholes have been rehabilitated and the few areas where sewer and storm water were connected have been separated," New Hartford Mayor Don Ryan said in the release. "The county has helped us identify areas of the system that need further work, and we will continue those efforts through an ongoing village sewer rehab fund and hopefully a grant that will allow the village to conduct work on private properties."

The Town of Whitestown has also overseen sewer-system rehab projects throughout the town.

"The early stage of engineering studies enabled us to identify the most serious problem areas," said Whitestown Supervisor Shaun Kaleta. "We must continue to address critical infrastructure, focus investments on high-impact areas and educate our residents not only about our work, but how they, too, can make a difference." ■

City Center has new tenants, new look after major renovation

BY ERIC REINHARDT
ereinhardt@cnybj.com

SYRACUSE — Anyone traveling in downtown Syracuse over the past several months likely saw the exterior renovation work on the building now known as City Center.

It's a structure spanning a city block between two busy downtown intersections that now has new tenants and a new look after a major renovation project that started earlier in the decade.

The entity 400 S. Salina Street LLC on Oct. 10 formally reopened City Center at 400 S. Salina St. in Syracuse, the structure that was previously home to the Sibley's department store beginning in 1968 and was later converted into an office building in the early 1990s, per a news release about the project.

The building is bordered by South Salina, West Jefferson, and South Clinton Streets in the downtown area.

City Center is now home to the Hayner Hoyt Corporation, Huntington Ingalls Mission Technologies, CXtec and TERACAI, the Redhouse Arts Center, and Tompkins Community Bank.

"I would be remiss if I didn't mention that there's still space left in the building," Jeremy Thurston, president of the Hayner Hoyt Corporation, said to conclude his remarks during the late-morning formal-opening ceremony in the building's courtyard area.

"This redevelopment would not have been possible with the vision of the Redhouse Arts Center," Thurston said to open his remarks. "[Hayner Hoyt CEO Gary Thurston] and I joined them as partners later on. I want to thank them very much for allowing us to partner in the redevelopment, both as contractor and as a partner in the redevelopment."

The project included a more than \$40 million investment to complete the renovation of the 230,000-square-foot building with an attached 700-car parking garage.

Thurston also noted the cooperation of the City of Syracuse, specifically its building, engineering, and public works departments, and the Syracuse Industrial Development Agency.

Empire State Development provided financial support in the form of \$4.1 million in grants for the project.

"This is more than a capital project. It was an investment to support the continued revitalization of the city's urban core," Hope Knight, president, CEO, and commissioner of Empire State Development, said in her remarks during the ceremony. "Projects like this represent how we're investing in communities across the state. With strategic public-private partnerships like this one, we're helping to bring new life into downtowns."

Thurston also acknowledged the involvement of Tompkins Community Bank, Pathfinder Bank, and Adirondack Bank as financial lenders for the project.



ERIC REINHARDT / CNYBJ

Officials cut the ribbon to formally open the redeveloped City Center building at 400 S. Salina St. in downtown Syracuse. The ribbon cutting was held at the entrance to the building's new courtyard along West Jefferson Street, following a half-hour ceremony with remarks from Jeremy Thurston, president of Hayner Hoyt Corporation, local and state officials, and tenant representatives.

He also thanked CenterState CEO and the Downtown Committee of Syracuse, Inc. for their marketing support and tenant referrals for the project as well.

Syracuse Mayor Ben Walsh called it a "truly transformational project."

"For me, in order to fully maximize this opportunity and this moment, we need to make sure that our core, our center, the city center is as strong as possible," Walsh said at the ceremony. "And if we can continue to build out from the center, we are going to achieve great things in this region. And this project is a perfect example of where we are doubling down in the heart of our city, in the heart of our region in a way that is going to benefit the entire region."

Besides Thurston, Knight, and Walsh, other speakers included Onondaga County Deputy County Executive Brian Donnelly; Andy Green, executive VP of Huntington Ingalls and president of Huntington Ingalls Mission Technologies; Peter Belyea, CEO of CXtec and TERACAI; Franklin Fry, executive director of the Redhouse Arts Center; and Merike Treier, executive director of the Downtown Committee of Syracuse, Inc.

Employees from interior tenants observed the ceremony on a balcony above the courtyard.

Hayner Hoyt announced the beginning of work on the redevelopment project in a ceremony at the Redhouse Arts Center on Jan. 19, 2022. ■



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Prudent Engineering names new marketing manager

BY JOURNAL STAFF
news@cnybj.com

DeWITT — Timothy Greene was recently appointed as marketing manager at Prudent Engineering, LLP.

Greene will lead and oversee the DeWitt-based engineering firm's marketing program including internal and external-communications efforts, the firm said in a release. His responsibilities encompass development of marketing strategies for business development, client relations, and employee recruitment, as well as oversight of Prudent Engineering's website and social-media platforms.

Greene brings more than 35 years of marketing experience, specializing in the areas of marketing planning, communications strategy, digital/content marketing, website strategy, direct marketing, social media, and public relations. Most recently, he was the executive

director of communications and marketing at Cazenovia College. Before that, Greene spent 30 years with Mower, where he was a senior partner and director of client services at that Syracuse-based advertising, marketing, and public-relations firm.

Prudent Engineering, based at 6390 Fly Road in the town of DeWitt, provides engineering services to state and local governments, authorities, and agencies; consultant partners; and private-sector clients across New York State and Pennsylvania. Founded in 1992, the firm's project portfolio features experience in bridge, highway, and structural design; condition and safety inspection; civil and site-engineering support; construction inspection and administration; land survey and mapping services; and hydrographic services. ■



Greene

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CNY Ronald McDonald House seeks to boost capacity with \$1M project

BY ERIC REINHARDT
ereinhardt@cnybj.com

SYRACUSE — It's expected that construction work on a \$1 million renovation project at the Central New York Ronald McDonald House will begin this fall.

Ronald McDonald House Charities of Central New York (RMHC of CNY) on Sept. 21 announced it is planning the project to create new family suites.

The effort seeks to "meet the evolving needs of families," RMHC of CNY said.

Construction on the expansion project will be managed by Zausmer-Frisch Scruton & Aggarwal, which designed and built the Central New York Ronald McDonald House in 2011 and 2012.

The local Ronald McDonald House is situated at 1100 E. Genesee St. in Syracuse. It serves as a temporary home for families with seriously ill children who travel to the city for medical care.

RMHC of CNY wants to renovate more than 9,000 square feet of unfinished space on the house's fourth floor, adding six new family suites to increase the capacity of the home. The project will also enable the

nonprofit to "better accommodate" large and multigenerational guest families.

"For more than 40 years, the CNY Ronald McDonald House has been a place of love and support for families facing the unthinkable. While that will never change, we recognize that the needs of our guest families are growing, and so our House must too," Beth Trunfio, executive director of RMHC of CNY, said in a release. "We're excited to build out our fourth floor with new family suites that will enable us to keep even more families comfortable and close when it matters most."

The six new suites will enable the nonprofit to offer more family-centered spaces to large and multigenerational families while giving working parents and family members a designated space to work remotely during their stay. Additionally, the suites will provide a private living space for families with children who are immunocompromised, RMHC of CNY said.

"When a family stays with us, parents, grandparents and siblings often stay at the House in order to remain together," Trunfio noted. "Our new family suites will help us to better serve those families,



PHOTO CREDIT: RONALD MCDONALD HOUSE CHARITIES OF CNY

Ronald McDonald House Charities of Central New York says it's planning a \$1 million expansion of the Central New York Ronald McDonald House at 1100 E. Genesee St. in Syracuse to create new family suites. It serves as a temporary home for families with seriously ill children who travel to Syracuse for medical care.

while increasing our capacity so that we may continue to serve even more families in need in the years ahead — especially as local hospitals continue to expand their services and future population growth is expected in the area."

The Central New York Ronald McDonald House says it provides guest families with the convenience of a comfortable room

and warm bed, home-cooked meals and snacks, and support and compassion — all at no cost to the families — while allowing them to stay close to Syracuse-area hospitals and medical centers.

In the first six months of this year, 415 family members stayed at the CNY Ronald McDonald House for a total of 1,782 nights, the nonprofit said. ■

Luminary Electrical owner named NY minority entrepreneur of year

BY ERIC REINHARDT
ereinhardt@cnybj.com

SYRACUSE — Owner Shawni Davis says the summer is always the busiest season for Luminary Electrical.

She noted that the electrical contractor is doing work for the new stadium project for the Buffalo Bills, a project at the Corning Museum of Glass, and the ongoing work on rest stops along the New York State Thruway.

"So, we're pretty busy," Davis said in speaking with reporters on Sept. 29.

She spoke after the New York State Small Business Development Center (SBDC) recognized her with its 2023 Minority Entrepreneur of the Year Award.

Luminary Electrical operates on the second floor of the Lincoln Building at 109 Otisco St. on Syracuse's Near Westside.

Sonya Smith, state director of the New York SBDC, presented the award to Davis during a noon-hour ceremony at Luminary Electrical. Davis is a client of the SBDC at Onondaga Community College (OCC).

"With women still being recognized as vastly underrepresented in decision making, whether it's in politics, business, or communities, this is really important for an award to show the strong leadership ... her [staff] and team being here to support her, the community itself, but then also the SBDC and [OCC] and SBA," Smith said in her remarks before presenting the

award.

Luminary Electrical has 15 years of experience performing commercial and industrial electrical work, per an OCC announcement. Luminary Electrical is a minority & women-owned business enterprise certified master licensed contractor, and a member of the National Electric Contractors Association, the National LGBT Chamber of Commerce, and the International Brotherhood of Electrical Workers.

"I am the face of the company but quite honestly, without my staff ... this would not be possible, so I really want to just take the time to appreciate you all for what you do," Davis said in her remarks. "You make us shine."

Bob Griffin, regional director of the SBDC at OCC, opened the ceremony, referencing a March 2022 article about Davis on the SBDC website.

Davis had reached out to the New York SBDC regional office at OCC in October 2020 for basic startup information. At the time, she was assigned to work with senior business advisor Frank Cetera who talked her through a review of startup mechanics and logistics, business planning, and developing a cash-flow budget, Griffin explained.

"As the startup progressed, Shawni returned to speak with Frank about MWBE certification in January 2021. Frank discussed the process, provided direction, which Shawni then ran with to gain her



ERIC REINHARDT / CNYBJ

Shawni Davis (left), owner and operator of Luminary Electrical of Syracuse, is recognized as the 2023 Minority Entrepreneur of the Year Award recipient by the New York State Small Business Development Center (SBDC). Davis is pictured with Sonya Smith, state director of the New York SBDC, during a Sept. 29 presentation ceremony at Luminary Electrical at 109 Otisco St. on Syracuse's Near Westside.

certification. In August '21, Frank continued to work with Shawni on developing an updated business plan, financial statements, and a basic audit review of her marketing materials and website. And then they turned to submitting their first application for line of credit financing," Griffin said.

He went on to say, "What is so meaningful to us ... is that we were able to play a small role in being there to help."

The Small Business Development Center at OCC offers no-cost, confidential

business-advisement services to people and companies throughout its six-county region.

The New York SBDC is administered by SUNY and funded by the U.S. Small Business Administration, the State of New York, and host campuses, per the SBDC website.

Daniel Rickman, director of the Syracuse-Upstate New York office of the U.S. Small Business Administration (SBA), was among the attendees at the event. ■

TESSY:

Continued from page 3

ed to Syracuse and joined Tessy Plastics. "Throughout my career I've been

privileged to work alongside some of the most talented people in the injection molding industry. Watching, listening, and learning alongside an amazing group of people has helped shape not only my career, but also me personally,"

Frearson said. "I am excited for the next chapter in my career with Tessy and to continue building on the success of both Henry and Roland."

As president, the company says Roland Beck led Tessy's growth to more than

\$500 million in annual sales and has grown the business to eight facilities in Central New York; three in Webster in Monroe County; one in Erie, Pennsylvania; one in Meadville, Pennsylvania; and two in Shanghai, China. ■

SUNY uses sustainability bonds to raise \$113M for its residency-hall program

BY ERIC REINHARDT
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ALBANY — SUNY says the Dormitory Authority of the State of New York (DASNY) raised \$113 million to support SUNY's residence-hall program.

DASNY raised the funding through its first-ever issuance of sustainability bonds, per a Sept. 13 announcement. The authority issued SUNY dormitory facilities revenue bonds with a sustainability designation.

SUNY will use proceeds from the sustainability bonds to develop projects to help SUNY meet Gov. Kathy Hochul's environmental goals, SUNY said in its announcement. Sustainability bonds finance projects that conform with green and social-bond principles.

All SUNY projects are required to comply with the NYStretch Energy Code – 2020. Projects will include the construction and rehabilitation of dormitory facilities on various SUNY campuses aligned with sustainability-bond guidelines. Expenditures include electrical projects, HVAC (heating, ventilation, and air conditioning) upgrades, and roofing improvements.

"Given that SUNY represents 40 percent of all state-owned buildings in New York, we must lead the way in researching new measures and implementing proven ones to minimize our environmental impact," SUNY Chancellor John King, Jr., said in a release. "The initial release of sustainability bonds was a huge success, surpassing expectations and receiving more offers to buy than there were

bonds available to sell. The \$113 million raised from the bonds will allow SUNY to construct new, high-efficiency residence halls, and retrofit existing halls to achieve Governor Hochul's ambitious state climate goals, which also align with the bond guidelines. I would like to thank our partners at DASNY for supporting SUNY's sustainability goals."

SUNY's residential-hall program includes 450 dorms on 25 state-operated campuses for about 61,000 students each year.

The sustainability designation was provided by Portland, Oregon-based Kestrel, an approved verifier accredited by the Climate Bonds Initiative that reviews and analyzes financings for their ESG (environmental, social, and governance) benefits. Kestrel's second party opinion



VANCE MARRINER / CNYBJ

SUNY says it has raised \$113 million from DASNY's first-ever issuance of sustainability bonds on behalf of SUNY to support its residence-hall program. DASNY is the Dormitory Authority of the State of New York.

confirms alignment with the sustainability bond guidelines of the International Capital Market Association, SUNY said. ■

CHA Consulting launches a company rebrand

BY TRACI DELORE
tdelore@cnybj.com

ALBANY — After five years of evolution that has seen the company grow from a primarily Northeast-centric firm to one that now does business from Maine to Miami and west to Indiana, the time was right for a brand refresh at CHA Consulting, Inc.

CHA — an Albany-based engineering, design, consulting, and construction-management firm, which employs 62 people at its office in Syracuse — also debuted a revamped website at www.chasolutions.com.

Months in the making, the rebrand helps communicate who CHA is and what it does best, says CEO James Stephenson.

"It was kind of the right time ... to really upscale and reflect the company we've evolved to be," he says. The company needed a brand that fully reflects not only the diversity of work it does, but also the diversity of its more than 1,700 employees.

"We're not changing away from anything CHA does," he notes. It's just a better way of presenting the company. The change primarily consists of a new logo as the primary visual representation of the brand. It features a continuous flowing line element through the letters CHA to signal the continuity, guidance, and directionality the company provides for clients.

The website refresh features a clean and easy-to-navigate design, where clients can explore the company's capabilities and find answers to some common questions.

The company rolled out the rebrand in a very methodical way, he says, beginning



ASK THE EXPERT

Important Tax Law Changes To Be Aware Of

Shawn T. Layo, CPA
Tax Partner, Dannible & McKee, LLP

Many provisions in the Tax Cuts and Jobs Act (TCJA) expire by December 31, 2025. However, there are a handful of provisions expiring as early as the 2022 and 2023 tax years that are crucial to understand when tax planning.

Research and Development Expenditures

For taxpayers that incur costs relating to the development or improvement of a product, a significant change occurred in the reporting of these costs that went into effect on January 1, 2022. Prior to this change, taxpayers were allowed to expense 174 costs in the year incurred, receiving an immediate tax deduction. Beginning in 2022, taxpayers are required to capitalize and amortize 174 costs over five years for domestic expenses and 15 years for foreign expenses.

Meals and Entertainment

In response to the COVID-19 pandemic, a 100% deduction was allowed for business-related food and beverages purchased at a restaurant in tax years 2021 and 2022. Beginning January 1, 2023, the deduction rate for business-related meals will revert back to the original 50%.

Bonus Depreciation

The TCJA increased bonus depreciation from 50% to 100% starting in 2018, which provided immediate tax deductions and savings. Starting in 2023, bonus depreciation will begin to phase out. Being aware of the phase-out rules is essential for tax planning and should result in

increased consideration for the timing of capital expenditures.

Interest Deduction Limitation

In general, a company may be eligible to deduct interest expense that was paid during the taxable year. However, beginning in tax year 2018, the interest may have been subject to the Section 163(j) business interest limitation—30% of adjusted taxable income (ATI) for businesses with aggregated gross receipts over the small business exception threshold (approximately \$26 million in gross receipts).

For tax years 2019 and 2020, the deduction limit was temporarily increased from 30% to 50% of ATI. The ATI limitation reverted back to 30% for tax years 2021 and forward. Additionally, starting in tax year 2022, depreciation, amortization and depletion can no longer be included in the ATI calculation. This change increases the potential for deferred interest expense deductions.

Underpayment Interest Rates and Changes

For the 2023 tax year, the IRS has increased interest rates, which could have a significant impact on your tax cost. For individuals, the present annual rate for tax overpayments and underpayments is 7%. Therefore, the cost of underpayment of estimated tax payments will have more of a cash burden.

Read more about these tax law changes and more in the online edition of "Ask the Expert" on CNY Business Journal's website.

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with letting employees know about the new logo and website changes. It officially announced the rebrand and new website on Sept. 25 and, along with talking with customers, has updated its marketing material with the new logo.

"The feedback has been very positive,"

Stephenson says.

As a full-service engineering, design, consulting, and program/construction management firm, it's important to keep CHA's brand and image fresh and relevant. "We're design engineers, we're architects, we're consultants," he says.

The firm prides itself on innovative forward thinking. "I think we need to reflect that in our marketing materials."

CHA serves public, private, and institutional clients in markets including utilities, transportation, water, and other commercial and industrial-end markets.

This past May, CHA acquired Javan Engineering, a full-service engineering firm with offices in Pennsylvania and North Carolina that served the industrial, chemical, pharmaceutical, biotech, health care, and university markets.

It's the ninth acquisition CHA has completed in the past five years as it continues to grow, Stephenson says. As the firm continues to focus on growth, that may include more acquisitions that fit the company's strategic plan.

CHA hired more than 300 new employees this year, and Stephenson says he expects continued growth as the market remains strong. He credits both the Infrastructure Investment and Jobs Act (IIJA) and the CHIPS and Science Act with keeping the project pipeline going strong.

In upstate New York, the pipeline is keeping CHA busy with work surrounding the arrival of Micron Technologies in the town of Clay. "We're on the ground floor there and helping [Onondaga County] get prepared for that development," Stephenson says.

CHA is also the lead architect on the \$100 million redesign project at Albany International Airport. The project, which broke ground Aug. 10, includes an expansion of the terminal to provide enhanced passenger amenities both before and after the security checkpoint. Other improvements will include relocating and expanding the security checkpoint and revitalized ticketing, baggage claim, and concession areas.

Headquartered in downtown Albany, CHA has about 50 offices throughout the United States and Canada. Along with its downtown Syracuse location at One Park Place, the company has additional New York offices in Brooklyn, Buffalo, and Rochester. ■



Stephenson

COMMERCIAL BUILDERS & CONTRACTORS

Ranked by No. of CNY Employees

Rank	Name Address Phone/Website	CNY Employees	Markets/Industries Served	Services Provided	Key Local Executives	Year Estab.
1.	O'Connell Electric Company Hancock Air Park Syracuse, NY 13212 (315) 766-1043/oconnellelectric.com	385	commercial, industrial, government/ municipal	electrical contractors – industrial & commercial, wind energy, solar, commissioning, fiber optics, TEGG preventive-maintenance powerline & substation, signal & street lighting, emergency response, communications, prefabrication	Douglas Marolf, Manager- Syracuse Division	1911
2.	C&S Companies 499 Col. Eileen Collins Blvd. Syracuse, NY 13212 (315) 455-2000/cscos.com	325	industrial, commercial, education, health care, state/municipal	general construction, design-build, construction mgt., energy performance contracting, pre-engineered building solutions, millwrighting, mechanical, electrical	Michael D. Hotaling, CEO John Camp, President & COO	1968
3.	Matco Electric Corporation 3913 Gates Road Vestal, NY 13850 (607) 729-4921/matcoelectric.com	271	commercial, institutional, industrial	electrical commercial	Ken Elliott, CEO Mark Freije, President	1965
4.	Murnane Building Contractors, Inc. 6728 Myers Road East Syracuse, NY 13057 (315) 432-0490/murnanebuilding.com	175	commercial, education, health care, retail, hospitality, industrial, water and wastewater, pharmaceutical, food processing	general construction, construction management, design-build	Michael Murnane, President Michael Cowden, VP Andrew Kantor, VP Patrick Murnane II, VP	1986
5.	The Hayner Hoyt Corporation 400 South Salina St., Suite 301 Syracuse, NY 13202 (315) 455-5941/haynerhoyt.com	150	hospital & health care, skilled nursing and assisted living, higher education including student housing, athletic and recreation facilities, manufacturing and industrial, high-tech manufacturing and clean rooms, commercial office, light commercial projects, service work	preconstruction services, general contracting, construction management, design-build, owner-representative services	Gary Thurston, Chairman/CEO Jeremy C. Thurston, President Gus Hernandez, COO Dan Lostumbo, VP, Finance Tim Dunn, VP, Preconstruction & Estimating	1966
	Daniel J. Lynch Inc. 3000 Wayne St. Endicott, NY 13760 (607) 748-3342	150	NA	new construction, additions & alterations, interior construction, excavation, contaminated soil or oil spills, tank removals	Kelly Lynch, President	1977
7.	VIP Structures 101 North Salina St., Suite 100 Syracuse, NY 13202 (315) 471-5338/vipstructures.com	140	industrial, manufacturing, warehouse/ distribution, commercial, housing/ mixed-use, health care, community	general contractor, design-build, construction management, steel, carpentry and concrete, and integrated- project delivery	Meg Tidd, CEO Christine Stevens, President	1975
8.	LeChase Construction Services, LLC 609 Erie Blvd. West Syracuse, NY 13204 (315) 423-0015/lechase.com	112	health care, higher education, K-12, industrial & manufacturing, science & technology, multi-unit housing, commercial	construction management, general construction, design-build, subcontractor, real-estate development	William H. Goodrich, CEO & Managing Partner William L. Mack, President Kyle L. Sayers, Executive VP & COO Lee Sommerman, Senior VP Adam Green, VP	1944
9.	Bette & Cring, LLC 18438 US Route 11 Watertown, NY 13601 (315) 782-0074/bettecring.com	85	commercial office, health care, education, hospitality, retail, multi- family residential, energy, industrial, military/federal, bridge and heavy highway	general construction, construction management, design-build, cogeneration/power, LEED/sustainability	Harold R. Cring, Managing Partner	1999
10.	Pike Construction Services, Inc. 258 Genesee St. Utica, NY 13502 (800) 264-7453/pikecs.com	82	commercial, buildings, manufacturing, technology multi-family, assisted living, health care	construction management, general contracting, program management, design/build, facility services, development	Rufus M. Judson, CEO, The Pike Companies	1873
11.	Hueber-Breuer Construction Co., Inc. 148 Berwyn Ave. Syracuse, NY 13205-0515 (315) 476-7917/hb1872.build	75	Central New York, Capital Region, Adirondack Park Region, North Country	construction management, building construction, design-build, development, BIM, revitalization	James V. Breuer, Chairman J. Andrew Breuer, President Charles F. Breuer, Executive VP Joseph Cotter, CFO	1872
12.	PAC Associates, Inc. 11 Fourth Ave., Suite G Oswego, NY 13126 (315) 343-7937/pacassociates.com	65	commercial office buildings, educational institutions, government complexes, and medical facilities	full-service general contractor	Paul Castaldo, Jr., President	1974
13.	Allied Electric Company 101 Graphic Drive Syracuse, NY 13206 (315) 474-5542/alliedelectricco.com	50	Central New York	commercial electrical contractor	Barbara A. McQueeney, President	1975
14.	G.M. Crisalli & Associates, Inc. 843 Hiawatha Blvd. W. Syracuse, NY 13204 (315) 454-0000/gmca.com	42	private and public projects including: health-care facilities, municipal and educational, multi-use buildings, retail stores, restaurants, fuel stations, multi- unit housing, professional offices, manufacturing, industrial, and warehouses	general contracting, construction management, development, planning, renovation, new construction	Gary M. Crisalli, President Rocco A. Paone, Preconstruction Executive	1989
15.	Parsons-McKenna Construction Co., Inc. 117 Metropolitan Drive Liverpool, NY 13088 (315) 451-7330/parsonsmckenna.com	24	upstate New York; commercial, retail, medical, institutional, hospitality, multi- family	construction management, general construction services	Sean McKenna, President	1984
16.	CBD Construction, LLC 100 Madison St. Syracuse, NY 13202 (315) 295-1900/cbdcos.com	23	office, medical, retail, hospitality, industrial, senior living and rehabilitation	general contracting, construction management, design/build, owners representation	Courtney D. Wilson, Principal Charles G. Sangster, Principal Gwen Eichorn, CFO	2005
17.	Oliva Construction Company 6724 Thompson Road Syracuse, NY 13211 (315) 463-8684/olivaco.com	20	Central New York to Rochester, Utica, Watertown, Binghamton	construction and construction management: site selection and purchase to design, planning, financing, construction of building	Anthony S. Oliva, President Stephen A. Oliva, Jr., VP	1937
18.	Bellows Construction Specialties, LLC 213 W Adams St. Syracuse, NY 13202 (315) 476-4718	17	commercial, industrial, institutional	general contractor	Karen Yenny Bellows, Owner	2004
	Fagan Engineers & Land Surveyors, P.C. 113 E. Chemung Place Elmira, NY 14904 (607) 734-2165/FaganEngineers.com	17	all industries	construction coordination & management, construction-survey stakeout & control, soils and concrete testing & observation, sUAS (drone) surveys	James B. Gensel, President Mark E. Flora, Director of Survey R.C. Holmes, Director of Construction Services	1984
20.	Design Specialists Inc. 6716 Joy Road East Syracuse, NY 13057 (315) 479-1551/designspecialistsinc.net	10	health care, corporate, education, hospitality	full interior-design services, window treatments & installation, artwork, and interior signage	Krista Taskey, President	2002
21.	Luminary Electrical Contractor, LLC 362 Willumae Dr. Syracuse, NY 13208 (315) 210-0240/luminarysyr.com	7	commercial, industrial	electrical contractor	Shawni Davis, President/CEO	2021
	Whelan & Curry Construction Services, Inc. 4103 New Court Ave. Syracuse, NY 13206 (315) 423-4524/whelancurry.com	7	office buildings, medical facilities, hotels, manufacturing, warehousing, retail, religious facilities	construction management, design-build, general contracting	Chris Corfield, President	1992
23.	NY Advance Electric, Inc. 7735 State Route 69 Oriskany, NY 13424 (315) 736-1744	5	industrial, commercial	troubleshooting of control circuits, generators, design-build	Thomas Roman, President	1985

THE LIST

Research by Vance Marriner
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UPCOMING LISTS:

October 30
Office Equipment
& Furniture Companies

November 6
Banks

ABOUT THE LIST

Information was provided by representatives of listed organizations and their websites. Other groups may have been eligible but did not respond to our requests for information. While *The Business Journal* strives to print accurate information, it is not possible to independently verify all data submitted. We reserve the right to edit entries or delete categories for space considerations.

Central New York includes Broome, Cayuga, Chemung, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, St. Lawrence, Seneca, Tioga, and Tompkins counties.

WANT TO BE ON THE LIST?

If your company would like to be considered for next year's list, or another list, please email: vmarriner@cnybj.com

The Central New York
BUSINESS JOURNAL

OCTOBER 23, 2023
VOL. XXXVIII, NO. 43

NEWS

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The Central New York Business Journal (ISSN #1050-3005) is published every week by CNY Business Review, Inc. All contents copyrighted 2023. All rights reserved. No part of this publication may be reproduced without the written consent of the publisher.

Cover Price \$3.00

Subscription Rate \$95 per year

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Shocking Attacks Warrant Unified Support for Israel

Israel [on Oct. 7] was savagely attacked by the terrorist organization, Hamas. The brazen strike claimed the lives of more than 1,300 innocent civilians including dozens of Americans. Images from the terrorist attack were horrifying. Women and children were murdered and kidnapped. Elderly were slaughtered in their homes. [At least 30] Americans were killed. It was unprovoked, un-



WILL BARCLAY
Opinion

warranted, and an affront to continued efforts to bring peace and stability to a region desperately in need of both.

Simply stated, there is no scenario where the murder of civilians is justified, and these depraved attacks are in direct opposition to international law and the basic tenets of morality that define civilized society. As such, the Assembly Minority Conference [recently] introduced a resolution rebuking these heinous crimes and denouncing these antisemitic attacks. Israel has been a faithful ally to the U.S., and it embodies the democratic ideals we strive to facilitate here. For that, our conference offers

its unwavering support to our Israeli friends.

The loss of life caused by these attacks is heartbreaking. Violence in the name of hatred is something we have sadly witnessed here at home, and we know all too well what that hatred is capable of producing. We have still not recovered from the devastation of the events of Sept. 11, 2001, and these recent attacks provide

an unsettling reminder that violence in the name of hate continues to fester. I call on my colleagues in the legislature, our federal leaders, and nations around the world to stand up against those who seek to destabilize and destroy innocent populations like we have seen here and in the Mideast.

To that end, I was shocked and disappointed at members of New York's Democratic Socialists of America (DSA) faction who have chosen to stoke antisemitic sentiment here in New York. The day immediately after the heinous actions by Hamas, New York City DSA promoted a rally in Times Square to support — in their

"Violence in the name of hatred is something we have sadly witnessed here at home, and we know all too well what that hatred is capable of producing."

own words — Palestine's "right to resist." Even while the death toll in Israel was still climbing, families were still trying to locate loved ones, and mourning for those tragically killed had barely begun, Socialists immediately used the Hamas attack as a rallying cry for their cause.

Political discourse thrives when reasonable minds disagree about how to best serve the people who rely upon them. Policy debates

end, though, after children are slaughtered in front of their parents and murder squads target innocent individuals in the name of fear. I fully support efforts to provide safety and shelter to those targeted in these attacks and I sincerely hope my colleagues withdraw from their disgraceful attempt to frame these events as anything but what they are: brutal atrocities. ■

William (Will) A. Barclay, 54, Republican, is the New York Assembly minority leader and represents the 120th New York Assembly District, which encompasses all of Oswego County, as well as parts of Jefferson and Cayuga counties.

Why Even Popular Legislation Gets Hung Up in Congress?

It's not hard to imagine that as Congress edged closer and closer to shutting down the U.S. government at the end of September, most Americans watched with a sense of both disbelief and bemusement. Disbelief, because on Congress's list of key responsibilities, keeping the federal government running surely ranks near the top. And some degree of confusion because, given overwhelming bipartisan support for passing spending bills, how could things have gotten so dire?

Before we get to that, though, it's worth remembering that to some extent this is just Congress being Congress. At the best of times, the congressional process is slow, messy, complex, and often contentious — regardless of where popular sentiment lies. Not only is it not designed for quick action, it's actually structured to slow things down so that matters of national importance can get a careful look.

In general, bills have to go through the committee system, which in an ideal world adds both expertise and additional scrutiny to the process — but also adds time. They're subject to debate both in committee and on the floor of each cham-

ber — and, in the Senate, always at risk of being filibustered. At every step of the process, interest groups and lobbyists are weighing in — often behind the scenes — in a full-court press to shape or block a bill. Procedural rules offer plenty of opportunities for individual members to block progress even in the face of widespread condemnation from colleagues, as Alabama GOP Sen. Tommy Tuberville has been facing for holding up military promotions and appointments. Sometimes, getting to a majority in both houses on the same piece of legislation can feel like a minor miracle, requiring negotiation, compromise, and lots of patience.

Our history offers examples. The Civil Rights Act of 1964 faced concerted opposition from southern senators in particular, though it enjoyed the support of a majority of Americans.

To be sure, Congress can act quickly when it needs to, especially in the face of a national emergency — after 9/11, during the 2008 financial crisis, when confronted with the COVID pandemic. And in the past, even when the appropriations process to fund the federal government has hit snags, Congress has been able to move quickly to pass a continuing resolution or an omnibus spending bill to avert a shutdown.

But when both Congress and the nation are polarized and Congress itself is closely divided along partisan lines, everything

becomes more difficult. This is especially so in the House of Representatives these days, where, as we've seen, just a tiny handful of members can gum things up and the GOP speaker faces the constant prospect of losing his post if even a single member of his caucus decides to give it a shot. In other words, the potential for messiness, gridlock, and obstruction has reached new heights this year.

Yet despite all this, there's one other key thing to remember: When it comes to its most important business, like passing appropriations bills and funding the government, Congress always comes through. Debate might be contentious and every so often we face a shutdown — with all the disruption and political fallout that entails — but eventually every department will get its funds. Given all the forces arrayed against making progress, that's no small feat. ■

Lee Hamilton, 92, is a senior advisor for the Indiana University (IU) Center on Representative Government, distinguished scholar at the IU Hamilton Lugar School of Global and International Studies, and professor of practice at the IU O'Neill School of Public and Environmental Affairs. Hamilton, a Democrat, was a member of the U.S. House of Representatives for 34 years (1965-1999), representing a district in south-central Indiana.



LEE HAMILTON
Opinion

BUSINESS CALENDAR

Email us at movers@cnybj.com

OCTOBER 24

■ **Tompkins Chamber Women in Business Roundtable** from 3-4:30 p.m. at Falls Wine Room, 605 W. State St., Suite B, Ithaca. The Tompkins Chamber will gather for conversation and connection with women business and nonprofit leaders from all throughout Tompkins County and its broader chamber membership. Important conversations, real-time brainstorming, and a supportive environment are the hallmarks of the roundtables. For more information and to register, visit: <https://business.tompkinschamber.org/events/details/women-in-business-roundtable-hosted-by-falls-wine-room-191959>

■ **CNY ATD Learn@Lunch** virtual event from 12-12:45 p.m. An informal conversation with talent-development peers around current and emerging talent-development topics. This month's topic is: "Don't Just Promote: The Business Case for Growing New Leaders." No charge to participate. For more information, email managingdirector@cnyatd.org. Register at https://cnyatd.org/learn_lunch

OCTOBER 25

■ **2023 Southern Tier YP Summit** from 9 a.m.-2 p.m. at Holiday Inn Binghamton Downtown, 2-8 Hawley St., Binghamton. The YP Summit is an energizing event for young professionals to grow and develop themselves and their careers. The conference provides professional development through multiple keynote speakers, breakout sessions, and interactive activities all geared toward, and planned by, young professionals. For more information and to register, visit: <https://business.greaterbinghamtonchamber.com/events/details/2023-southern-tier-yp-summit-9005?calendarMonth=2023-10-01>

■ **GOFCC Speed Networking** event from 9-10 a.m. at 121 E. First St., Oswego. Registration is at 8:30 a.m. Bring your business cards and be prepared to engage in small-group dialogue while building relationships with other GOFCC (Greater Oswego-Fulton Chamber of Commerce) members. There is time for informal networking and sharing your one-minute to two-minute "pitch." Cost is \$5 for GOFCC members, \$10 for non-members. For more information and to register, visit: <https://centerstateceo.com/events/10/2023/gofcc-speed-networking>

centerstateceo.com/events/10/2023/gofcc-speed-networking

■ **CNY ATD October Program — Creative Recruitment and Retention** virtual event from 9-10:30 a.m. In this competitive landscape, finding and retaining talent has been a significant challenge for most companies. Finding creative recruitment and retention strategies will help overcome talent acquisition and retention obstacles. Cost is \$25 for CNY ATD members and \$40 for non-members. For more information, email managingdirector@cnyatd.org. Register at <https://cnyatd.wildapricot.org/event-5356693>

OCTOBER 26

■ **Leading EDGE Awards Hosted by Mohawk Valley EDGE** from 5:30-8 p.m. at Turning Stone Resort Casino, Cypress Room. The Leading EDGE Awards were instituted in 1998 to recognize companies in the Mohawk Valley who were leaders in their industrial sector and the regional economy. For more information on this year's event and to register, visit: <https://www.eventbrite.com/e/leading-edge-awards-tickets-704664409217?aff=oddtcreator>

OCTOBER 27

■ **CNY ATD Coffee Chat** in-person event from 8:30-9:30 a.m. at Panera, 3409 Erie

NOVEMBER 1

■ **16th Annual CNY BEST Talent Development Awards Ceremony** from 5-8:15 p.m. at the DoubleTree by Hilton Syracuse at 6301 Route 298 in DeWitt. CNY ATD will recognize excellence in talent development in the Central New York area. The keynote speaker is Michael Hausladen, general manager at Lotte Biologics, on the topic, "Betting on Our Future." Reception from 5-6 p.m.; dinner and awards ceremony from 6-8:15 p.m. For more information, including registration details, visit cnyatd.org, or call (315) 546-2783, or email: info@cnyatd.org.

NOVEMBER 2

■ **2023 40 under Forty Awards** event from 5-8 p.m. at the Oncenter in Syracuse. This is the 26th annual celebration of this popular event. The 40 under Forty Awards recognize 40 people under the age of 40 with strong accomplishments in business, the workplace, and the community. For more information, including the list of honorees, and a link to

CONTINUED ON PAGE 15 ▶

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