

4 REQUESTS TO MAKE AFTER PRE-QUALIFYING YOUR HARDWOOD FLOORING COMPANY

INSURANCE & LICENCE

Be sure to get a copy of all insurance related to the job, typically workers comp and general liability.

CLUE

If the contractor does not have a current license or insurance, it's time to move on.

ACTION

Let them prove they have the proper insurance by emailing or faxing a copy to you. That goes for any subcontractors too. If they aren't insured, and something happens on your property, you're on the hook.



SHOW ME THE WORK YOU'VE DONE

CLUE

No examples? No, go!

ACTION

Be sure they have verifiable samples of hardwood floor jobs. A lack of portfolio means they may be inexperienced.



Ask your prospective flooring contractor to show you some samples of his recent jobs.

REFERENCES PLEASE

CLUE

If the references sound negative or wishy-washy, take it as a red flag and find another installer.

ACTION

Always check references and give them a call. Previous customers should have no problem telling you everything about their experience with your prospective contractor. Remember to be polite. After all, they're helping you, a total stranger.

Always ask for references. Every experienced flooring contractor will have at least three you can call.



WHO WILL BE WORKING IN YOUR HOME

CLUE

If three people are supposed to be working, and two or four show up, call the supervisor immediately.

ACTION

Get all the details of who will be working in your home, their name and the supervisor's name.

It's vital that you know who is supposed to be on your property. Since supervisors typically move to different sites throughout the day, be sure to have their contact info in your phone.



IT'S NOT ALWAYS ABOUT THE MONEY

Sure, everyone likes a good deal. But not every contractor has the same experience or skills. You'll find out why someone can be so much cheaper by calling around. Get references and multiple estimates.

By requesting this information, you'll choose a quality flooring contractor that will do the job right the first time.

