

Press Release For immediate release

# Acquisition of Optex Staging & Services Inc assets

# **MEGA-STAGE BECOMES AN IMPORTANT PLAYER IN THE INDUSTRY**

(Saint-Jean-sur-Richelieu, July 25, 2016) – It is with great pleasure that *MEGA-STAGE's president*, Mr. Stephan Berger, announced the acquisition of the assets of *Optex Staging & Services Inc.*, which now brings the company higher up in the rental industry of staging and equipment. « This acquisition, for *MEGA-STAGE*, represents an important marker in the history of our business. These are new perspectives, vast and challenging, that are now offered to *MEGA-STAGE* », says Stephan Berger.

**MEGA-STAGE** expands its scope on the Quebec territory as well as Ontario's, taking advantage of the synergy of expertise and the pooling of skills now grouped within a larger entity, giving it a significant competitive advantage to stand out in regards to the corporative clients looking for an added value.

It is well known, that for more than 30 years, under the direction of Mr. Dale Martin, *Optex Staging & Services Inc* was one of the major players in the stage and equipment rental industry. Many important corporative clients have been clients for a good number of years. « It goes without saying that the expertise, the know how and the excellent reputation that Mr. Martin built throughout the years, are well established. I am also very proud that Mr. Dale Martin will be a member of the *MEGA-STAGE* team », added Mr. Berger.

#### **MEGA-STAGE, IS NOW;**

- 25 scaffolding trucks made of galvanized steel and aluminum
- 5 scenic accessory trucks including; giant turn table stage, wheel chair elevator, 3 Ton Hoists, Kee-Clamp, as well as many other useful accessories.
- 20 concrete bloc trucks of many different dimensions, which allow for safe and aesthetical installations.

## MEGA-STAGE's COMPLETE OFFER ;

- Bleachers up to 7000 seats that add up to the 3000 seats we already had
- Arches, kiosks and more
- V.I.P platforms

## **EXPANSION IN ONTARIO ;**

**MEGA-STAGE** will now be servicing Ontario via Toronto. « We expect to have the Toronto clients enjoy the technologies already offered by **MEGA-STAGE** in Quebec, while a portion of the equipment's will be injected in Quebec. We will balance the inventories and offer a balanced service proposal in order to serve Quebec and Ontario simultaneously and effectively », concludes **MEGA-STAGE's** president, Stephan Berger.

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