

FOR IMMEDIATE RELEASE

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Emser Tile Celebrates Virginia-Based Eastern Distribution Center with Ribbon Cutting Company expands East Coast, Midwest operations to facilitate considerable growth

SUFFOLK, **Va.** – Emser Tile, the leading designer, marketer and producer of the world's finest tile and natural stone has opened its third distribution center in North America. This Suffolk, Virginia, location will service the growing East Coast and Midwest markets. The distribution center expands the company's resources to account for a growing product portfolio and increased customer demand.

The new 400,000-square-foot distribution center, with the capacity to expand to 850,000 square feet, stems from Emser Tile's considerable growth and increased inventory, and supports Emser Tile's long-term expansion plans. The company operates over 20 showrooms and distribution centers throughout the East Coast and Midwest, the majority of which opened in the last five years.

"Our growth in the East Coast and Midwest markets gave us an opportunity to build a state-of-theart distribution center to meet our customers' needs through even better service," shared Barbara Haaksma, Vice President of Marketing for Emser Tile. "Emser Tile remains dedicated to being the design leader for today's tile and natural stone, and is committed to efficiently providing these products to customers nationwide."

To celebrate the opening, Emser Tile hosted a ribbon cutting on August 15 with dignitaries in attendance, including Secretary of Commerce and Trade Todd Haymore, Delegate S. Chris Jones, Senator John Cosgrove and Suffolk Mayor Linda T. Johnson. John F. Reinhart, CEO and Director of the Virginia Port Authority, also spoke at the opening.

"We are honored that Emser Tile chose the Commonwealth as its gateway to the East Coast market and the world," said Governor McAuliffe. "With its close proximity to The Port of Virginia, the City of Suffolk is an ideal base for Emser's distribution operation, and we are confident the company will benefit from the region's workforce, infrastructure and competitive business climate as it expands its product portfolio in the U.S. It's exciting to see the new, 400,000-square-foot service center become a reality, and we thank Emser Tile for being part of our ongoing efforts to diversify and build the new Virginia economy."

"Emser Tile's decision to select Virginia for a major East Coast distribution operation further cements the Commonwealth's reputation as a key state for this booming industry," said Secretary of Commerce and Trade Todd Haymore. "Virginia is within a day's drive of more than 40 percent of the U.S., and boasts the third-largest state-maintained transportation network—critical factors

that make the Commonwealth an exemplary location for distribution. We look forward to a strong corporate partnership with Emser Tile in the City of Suffolk."

By basing operations in Suffolk, Emser Tile aims to become a strategic partner within the community. The company plans to hire and train distribution center employees through partnerships with local colleges and the community.

"Emser Tile's commitment to locate in Suffolk speaks to our business-friendly climate and robust workforce," Suffolk Mayor Linda T. Johnson said. "Suffolk provides a central gateway for Emser Tile, providing them the logistics infrastructure needed to support their growing customer base. We value their investment and share in their vision for future growth."

Suffolk also offers unique highway infrastructure and proximity to The Port of Virginia to facilitate high-volume distribution.

"The Port of Virginia is looking forward to handling cargo for the Emser Tile distribution operation in Suffolk and helping the company establish its presence on the East Coast," said John F. Reinhart, CEO and Executive Director of the Virginia Port Authority. "We welcome the opportunity to develop a partnership with this company by serving as its global gateway for trade."

Emser Tile strategically chose to locate the distribution facility at CenterPoint Intermodal Center – Suffolk. The 900-acre logistics center features direct access to The Port of Virginia, and is currently home to ACE Hardware, FRÍANT and Peet's Coffee facilities.

Headquartered in Los Angeles, Emser Tile celebrates its 50th anniversary of providing inspiring tile and natural stone products next year. The company operates 72 showrooms nationwide with new branches opening regularly. Additionally, Emser has distribution centers in California and Texas.

Emser Tile's Eastern Distribution Center in Suffolk is located at 1020 CenterPoint Drive.

About Emser Tile LLC - Emser Tile is the largest privately held designer and marketer of tile and natural stone products in the United States. Our principal offering includes an extensive line of ceramic, porcelain, natural stone and decorative products to service the design and product needs of our customers. Our products are distributed nationally through a company-owned network of local sales and service locations. The company's products are used extensively in new home construction, remodel applications as well as commercial projects including multi-family housing, hospitality, shopping centers, office buildings and educational facilities. For more information, please visit www.emser.com, and follow us on Facebook, Twitter, Instagram and Pinterest @EmserTile.

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