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LightwaveRF plc

(AIM: LWRF)

Additional distributor

LightwaveRF plc ("LightwaveRF" or the "Company") is the Internet of Things ("IOT") provider of the LightwaveRF platform and connected devices enabling domestic and commercial users to remotely monitor and control light, heat, power and security by smartphone, tablet or PC. The Company is pleased to announce that it has entered an agreement with an additional UK distributor, ERA Home Security Ltd ("ERA").

Under the terms of the agreement ERA will become the LightwaveRF distributor into key DIY retail accounts in the UK including Kingfisher and Maplin. ERA, which is part of Tyman Plc, recently acquired longstanding LightwaveRF customer Response Electronics who will play an active role in management of LightwaveRF's high street retailers.

LightwaveRF will also integrate the Response Electronics' wireless house alarms on to its platform as well as future ERA security systems. ERA have the leading share of the UK window and door component market and will work with LightwaveRF to commercialise the previously announced, LightwaveRF patent applied for, Smart Window system.

The signing of the agreement has been sealed with initial agreed orders of approximately £250,000.

Commenting Mike Lord, CEO of LightwaveRF, said: "This is a significant building block in both our channels to market and technology partnerships. ERA is a large and respected company that will add significantly to the retail reach of the LightwaveRF brand. Megaman, our current distributor, will continue to focus on supplying the electrical wholesale market".

Will Butler, ERA's Marketing and Innovation Director added: "The agreement with LightwaveRF differentiates the ERA product offering and strengthens our presence with OEM's, fabricators, retailers, builder's merchants, house builders and homeowners.

"The broadening of our product offer with the LightwaveRF Smart Home range supports the recent Response acquisition and will further accelerate the development of our wireless alarms, electronic access and connected home capabilities".

For further information:

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