

MEMBER NEWS

Circa Lighting Uses Eco-Friendly Construction in Corporate Office

Circa Lighting has moved its corporate office to a historic building in the downtown area of Savannah, Ga.

The new office will accommodate personnel in accounting, customer service, warehousing, sales and management. The showroom will remain in its current location in the Downtown Design District of Savannah.

Owner Gale Singer realized "the move offered an opportunity to create an innovative work environment by implementing new eco-friendly construction trends. With the new DIRT (Doing It Right This Time) are modular walls used in office interiors that are engineered to easily



move to another location, providing a more sustainable solution to building on-site and rebuilding when change occurs. Carpet tiles were also selected because of the ease of removal and replacement without the use of nails or padding, and the office workstations are made of safe materials and recycled content.

In addition, many of the existing amenities in the historic building were utilized and re-purposed into the new design.

WAC Lighting, Hubbardton Forge Honored at Innovative Green Design Awards

WAC Lighting's LEDme Downlights was named the winner and Hubbardton Forge's Vortis Pendant received special mention in the lighting category of *New York House* magazine's second annual Innovative Green Design AwardsSM (IGDA) competition in June.

Winners were deemed to represent the greenest materials, most sustainable methods of manufacturing, highest energy efficiency, greatest innovation,

minimal carbon footprint and best-looking design in each category, from soft goods to lighting, appliances and building materials.

The winners were saluted at an awards reception at GreenBuildingsNY, at the Jacob K. Javits Convention Center, and were featured in the June 2010 issue of *New York House* and on NewYorkHouseMagazine.com.

ELK Lighting Acquires Baldinger

ELK Lighting Inc. of Nesquehoning, Pa., recently purchased certain assets of 117-year-old architectural lighting manufacturer Baldinger Architectural Lighting Inc./Louis Baldinger & Sons Inc. through ELK's sister corporation, Mount Summit Lighting Inc.

ELK has created an internal support structure specifically for this new division, including dedicated customer service personnel, designers, draftsmen and project coordinators to ensure a smooth transition for their clients.

Full Spectrum Celebrates New LEED Platinum Headquarters

Full Spectrum Solutions recently held a ribbon cutting for its new LEED Platinum world headquarters and manufacturing facility in Jackson, Mich. The 72,000 sq. ft. facility incorporates a plethora of "green" features, including: cork and bamboo walls;



carpet made of recycled fiber; geothermal heating and cooling; solar/wind powered parking lot lighting; and solar tracking skylights.

Approximately 200 business partners, affiliates and government officials attended the celebration.

Cohen, Hayes, Gombos and Blumberg Join Annapolis Lighting

Ronna Cohen, IS, Lance Hayes, CLC, Linda Gombos, CLC, and Jane Blumberg, CLC, recently joined Annapolis Lighting after working together for 15 years at Branch Electric/ Rexel prior to Rexel exiting the lighting market. Along with **Jerry Hopp, CLC,** the team makes up Annapolis Lighting's new residential, light commercial division, led by Cohen.



Cohen

Robert Berg Joins Premiere Lighting

Robert Berg has joined Premiere Lighting Associates Inc. of Northbrook, Ill., as Vice President of Business Development.



His duties at the sales agency will include improving customer support systems and enhancing Premier Lighting's current business model to adapt to the changing economy.

Berg has 30 years of lighting sales experience and has spent the last 20 years with Thomas Lighting, a division of Philips.

Barb Cote Joins Murray Feiss; Maria Scutaro Promoted to VP

Barb Cote has joined Murray Feiss as Product Development Manager.

In her new position, Cote will be responsible for overseeing the designer department, developing new products, studying fashion trends and creating marketing strategies. She will work closely with the Murray Feiss sales force and customer dealer base.

Cote has more than 30 years of experience in lighting showroom management, sales, merchandising and product development.

Maria Scutaro has been appointed to the newly created position of Vice



President, Sales and Marketing for Murray Feiss Lighting.

In addition to her existing product development and merchandising Scutaro will now oversee all sales ment executives and lighting and décor sales associates.

Peter Weller Joins PureSp

Peter Weller has joined PureSp Inc. as Vice President of Sales.

Weller is a lighting and lightin controls industry veteran who he two lighting patents and has mor than 20 years of industry experie in engineering, business develop marketing and sales. His previou rience includes positions with Ve Lighting, H.E. Williams Inc., OSI SYLVANIA and TCP Inc.

Zengkai Dai, Thomas W. Appointed to New Positions at WAC Lighting

Zengkai Dai has been appointed of WAC Lighting (Shanghai) Co. In this new position, Dai will l charge of WAC Lighting's sales a keting outside of the U.S.

Previously, he served as Direct Marketing for WAC Lighting U.S joining WAC, he held several pos for Lutron Electronics Co., includ Asia Operations Manager and CI Sales/Market Development Leader

Thomas Wang has been appoi International Sales Manager at WAC Lighting.

Based in WAC Lighting's International Offices in Shanghai will be responsible for residential commercial sales, working with s agencies, distributors, designers i specifiers throughout Asia, Euro the global arena.

Wang has worked in WAC Lig International Sales Department f past two years, primarily in the c ny's family-owned manufacturing pus and offices in Guangdong, C He has also held many positions Lighting's Headquarters in Garde New York, including accountant sales assistant.

WAC Lighting Raises \$2,000 for Cancer Research

WAC Lighting employees recently participated in The American Cancer Society's Relay for Life[®] and raised \$2,000 for cancer research.

The WAC Lighting team was led by

Credit Manager Tony D'Alessio. The local event raised more th \$86,000 in total. More than 514 r representing 54 teams, participat

