



### Drop in the Gulf Collection

Inspired by the smooth grace and jewel-like brilliance of a single drop of water, the Drop in the Gulf Collection features bay and calico scallop shells, gathered from the beaches of Sanibel and Captiva. Each shell is hand-selected and lovingly hand-wrapped in your choice of the following metals and semi-precious stones: Oxidized raw copper with rose quartz; Argentium sterling silver with garnet; 14kt gold fill with carnelian.

### Oxidized Raw Copper with Rose Quartz



Mini Cutout Drop Ring
DG01C
3/4" x 1"; Size 7
\$26



Mini Shell Drop Cuff Bracelet
DG15C
8 to 8½" around; 1¼ to 1½" wide
\$92



Cutout Drop Ring
DG03C
1" x 11/4"; Size 7
\$30



Shell Drop Double Band Ring
DG06C
11/8" x 11/2"; Size 7
\$38



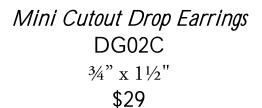
Mini Shell Drop Ring
DG04C
3/4" x 1"; Size 7
\$34



Shell Drop Cuff Bracelet
DG17C
8 to 8½" around; 1½ to 2" wide
\$106







Mini Cutout Drop Necklace
DG07C
Drop 3/4" x 11/2"; Chain 16"-18"
\$41



Cutout Drop Earrings
DG05C
11/8" x 13/4"
\$36

Cutout Drop Necklace
DG09C
Drop 11/8" x 13/4"; Chain 16"-18"
\$51



Mini Shell Drop Earrings
DG08C
3/4" x 1½"
\$42

Mini Shell Drop Necklace
DG11C
Drop ¾" x 1½"; Chain 16"-18"
\$60





Shell Drop Earrings DG10C 11/8" x 13/4" \$56

Shell Drop Necklace
DG12C
Drop 11/8" x 13/4"; Chain 16"-18"
\$63



Double Drop Earrings
DG14C
11/4" x 2"
\$90

Double Drop Necklace
DG13C
Drop 11/4" x 2"; Chain 16"-18"
\$90





Mini Shell Drop Bar Statement Necklace
DG16C
Bar: 4" x 1½; Chain: 19" to 22"
\$100



Shell Drop Bar Statement Necklace
DG18C
Bar: 5" x 2; Chain: 19" to 22"
\$113



### Drop in the Gulf Collection Argentium Sterling Silver with Garnet



Mini Cutout Drop Ring **DG01S** 3/4" x 1"; Size 7 \$36



Mini Shell Drop Cuff Bracelet **DG15S** 8 to 81/2" around; 11/4 to 11/2" wide \$125



Cutout Drop Ring DG03S 1" x 11/4": Size 7 \$40



Shell Drop Double Band Ring DG06S 11/8" x 11/2": Size 7 \$50

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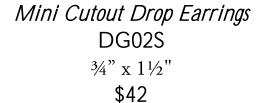
Mini Shell Drop Ring DG04S 3/4" x 1": Size 7 \$44



Shell Drop Cuff Bracelet **DG17S** 8 to 8½"; 1½ to 2" wide \$144







Mini Cutout Drop Necklace
DG07S
Drop ¾" x 1½"; Chain 16"-18"
\$63



Cutout Drop Earrings
DG05S
11/8" x 13/4"
\$53

Cutout Drop Necklace
DG09S
Drop 11/8" x 13/4"; Chain 16"-18"
\$69

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Mini Shell Drop Earrings
DG08S

3/4" x 1½"

\$57

Mini Shell Drop Necklace
DG11S
Drop ¾" x 1½"; Chain 16"-18"
\$79





Shell Drop Earrings
DG10S
11/8" x 13/4"
\$73

Shell Drop Necklace DG12S Drop  $1\frac{1}{8}$ " x  $1\frac{3}{4}$ "; Chain 16"-18" \$84



Double Drop Earrings
GUG-DG14S
11/4" x 2"
\$120

Double Drop Necklace
DG13S
Drop 11/4" x 2"; Chain 16"-18"
\$109





Mini Shell Drop Bar Statement Necklace
DG16S
Bar: 4" x 1½; Chain: 19" to 22"
\$135



Shell Drop Bar Statement Necklace
DG18S
Bar: 5" x 2; Chain: 19" to 22"
\$155



### Drop in the Gulf Collection

### 14kt Gold Fill with Carnelian



Mini Cutout Drop Ring
DG01G
3/4" x 1"; Size 7
\$44



Mini Shell Drop Cuff Bracelet
DG15G
8 to 8½" around; 1¼ to 1½" wide
\$153



Cutout Drop Ring
DG03G
1" x 11/4"; Size 7
\$49



Shell Drop Double Band Ring DG06G 11/8" x 11/2"; Size 7 \$60



Mini Shell Drop Ring
DG04G
3/4" x 1"; Size 7
\$52



Shell Drop Cuff Bracelet
DG17G
8 to 8½"; 1½ to 2" wide
\$176





Mini Cutout Drop Earrings
DG02G
34" x 1½"
\$57
Mini Cutout Drop Necklace
DG07S
Drop 34" x 1½"; Chain 16"-18"
\$72



Cutout Drop Earrings
DG05G
11/8" x 13/4"
\$66
Cutout Drop Necklace
DG09S
Drop 11/8" x 13/4"; Chain 16"-18"
\$76



Mini Shell Drop Earrings
DG08G
3/4" x 1½"
\$72
Mini Shell Drop Necklace
DG11S
Drop 3/4" x 1½"; Chain 16"-18"
\$88





Shell Drop Earrings DG10G 11/8" x 13/4" \$91

Shell Drop Necklace
DG12G
Drop 11/8" x 13/4"; Chain 16"-18"
\$92



Double Drop Earrings
DG14G
11/4" x 2"
\$148

Double Drop Necklace
DG13G
Drop 1¼" x 2"; Chain 16"-18"
\$123





Mini Shell Drop Bar Statement Necklace
DG16G
Bar: 4" x 1½; Chain: 19" to 22"
\$156



Shell Drop Bar Statement Necklace
DG18G
Bar: 5" x 2; Chain: 19" to 22"
\$182



### Packages - Drop in the Gulf

All Drop in the Gulf Packages are discounted an additional 10%.



Mini Cutout Drop Ring Assortment DG53

Mini Cutout Drop Rings (1 each) in Copper, Argentium and 14kt Gold Fill \$95



Cutout Drop Ring Assortment
DG54

Cutout Drop Rings (1 each) in Copper, Argentium and 14kt Gold Fill \$108



Mini Shell Drop Ring Assortment DG55

Mini Shell Drop Rings (1 each) in Copper, Argentium and 14kt Gold Fill \$117



Shell Drop Ring Assortment DG56

Shell Drop Rings (1 each) in Copper, Argentium and 14kt Gold Fill

\$133



Copper Ring Assortment DG50

Shell Drop, Mini Shell Drop, Cutout Drop, Mini Cutout Drop Rings (1 each) in Copper



\$116



Silver Ring Assortment DG51

Shell Drop, Mini Shell Drop, Cutout Drop, Mini Cutout Drop Rings (1 each) in Argentium

\$153

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Gold Ring Assortment
DG52

Shell Drop, Mini Shell Drop, Cutout Drop, Mini Cutout Drop Rings (1 each) in 14kt Gold Fill

\$184



Collection Ring Assortment DG49

Shell Drop, Mini Shell Drop, Cutout Drop, Mini Cutout Drop Rings (1 each) in Copper, Argentium and 14kt Gold Fill

\$133

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Mini Cutout Drop Earring **Assortment** DG23

Mini Cutout Drop Earrings (1 pair each) in Copper, Argentium and 14kt Gold Fill \$116



Double Drop Earring Assortment DG27

Double Drop Earrings (1 pair each) in Copper, Argentium and 14kt Gold Fill

\$322



Cutout Drop Earring Assortment

### DG24

Cutout Drop Earrings (1 pair each) in Copper, Argentium and 14kt Gold Fill

\$139



Copper Earring Assortment DG20

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) in Copper

\$235

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Mini Shell Drop Earring **Assortment** DG25

Mini Shell Drop Earrings (1 pair each) in Copper, Argentium and 14kt Gold Fill

\$154



Shell Drop Earring Assortment

#### DG26

Shell Drop Earrings (1 pair each) in Copper, Argentium and 14kt Gold Fill

\$198



Silver Earring Assortment DG21

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) in Argentium

\$310



### Gold Earring Assortment DG22

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) in 14kt Gold Fill

\$390





### Collection Earring Assortment

#### **DG19**

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) in Copper, Argentium and 14kt Gold Fill

\$929



Shell Drop Necklace Assortment DG47

Shell Drop Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$216



Mini Cutout Drop Necklace **Assortment** DG44

Mini Cutout Drop Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill



Cutout Drop Necklace Assortment

### DG45

Cutout Drop Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$176



### Mini Shell Drop Necklace **Assortment** DG46

Mini Shell Drop Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$159



### Double Drop Necklace Assortment **DG48**

Double Drop Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$283

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### Copper Necklace Assortment **DG41**

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Necklaces (1 each) in Copper \$267

\$205



### Silver Necklace Assortment DG42

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Necklaces (1 each) in Argentium

\$364

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Gold Necklace Assortment

DG43

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Necklaces (1 each) in 14kt Gold Fill

\$406



Copper Statement Necklace Package

#### DG37

Mini Shell Drop Bar, Shell Drop Bar Statement Necklaces (1 each) in Copper

\$191



#### Collection Necklace Assortment

#### **DG40**

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$1,038



Silver Statement Necklace Package

#### DG38

Mini Shell Drop Bar, Shell Drop Bar Statement Necklaces (1 each) in Argentium

\$261



# Mini Shell Drop Bar Statement Assortment

DG35

Mini Shell Drop Bar Statement Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$351



### Gold Statement Necklace Package

#### DG39

Mini Shell Drop Bar, Shell Drop Bar Statement Necklaces (1 each) in 14kt Gold Fill

\$304



# Shell Drop Bar Statement Necklace Assortment DG36

Shell Drop Bar Statement Necklaces (1 each) in Copper, Argentium and 14kt Gold

\$405

Fill



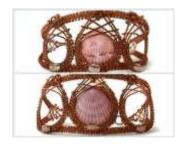
# Collection Statement Necklace Assortment

DG34

Mini Shell Drop Bar, Shell Drop Bar Statement Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$756





Copper Cuff Bracelet Package

DG29
Mini Shell Drop, Shell Drop Cuff Bracelets
(1 each) in Copper
\$178



Silver Cuff Bracelet Package

DG30 Mini Shell Drop, Shell Drop Cuff Bracelets (1 each) in Argentium \$242



Gold Cuff Bracelet Package

DG31
Mini Shell Drop, Shell Drop Cuff Bracelets
(1 each) in 14kt Gold Fill
\$296



Mini Shell Drop Cuff Bracelet
Assortment
DG32
Mini Shell Drop Cuff Bracelets (1 each) in
Copper, Argentium and 14kt Gold Fill
\$333



Cuff Bracelet Assortment
DG28

Mini Shell Drop, Shell Drop Cuff Bracelets (1 each) in Copper, Argentium and 14kt Gold Fill

\$717



Mini Cutout Drop Set Assortment DG60

Mini Cutout Drop Earrings (1 pair each) and Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$274

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Cutout Drop Set Assortment
DG61

Cutout Drop Earrings (1 pair each) and Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$316



Mini Shell Drop Set Assortment DG62

Mini Shell Drop Earrings (1 pair each) and Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$359





# Shell Drop Set Assortment DG63

Shell Drop Earrings (1 pair each) and Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$413



## Gold Set Assortment DG59

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) and Necklaces (1 each) in 14kt Gold Fill

\$796



### Double Drop Set Assortment DG64

Double Drop Earrings (1 pair each) and Necklaces (1 each) in Copper, Argentium and 14kt Gold Fill

\$605



### Copper Collection Assortment DG65

All 18 collection pieces (1 each) in Copper

\$994

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# Copper Set Assortment DG57

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) and Necklaces (1 each) in Copper

\$496



## Silver Collection Assortment DG66

All 18 collection pieces (1 each) in Argentium

\$1,331



## Silver Set Assortment DG58

Mini Cutout Drop, Cutout Drop, Mini Shell Drop, Shell Drop, Double Drop Earrings (1 pair each) and Necklaces (1 each) in Argentium

\$675



### Gold Collection Assortment DG67

All 18 collection pieces (1 each) in 14kt Gold Fill

\$1,580



### Artist Bio

My name is Heather Rivera and I'm the artist behind Captibel Designs. As a Jersey girl who transplanted to Dallas, Texas, then Cleveland, Ohio, and now



Cape Coral, Florida, I've taken my quirky creativity everywhere I've been. From obsessively making macramé string bracelets at nine to crocheting massive afghans at twenty to madly wire-wrapping shells and gemstones at (ahem) forty-something...I've been creating with my hands for as long as I can remember. I have been making and selling jewelry part time since 2011. My work has been presented in many

juried group exhibits and I am currently a managing member/owner of the Harbour View Gallery in Cape Coral, Florida.

To me, there is something so meditative and therapeutic about taking what seems like a million disjointed pieces and unifying them into a single cohesive piece. I can (and do) sit in the same spot for hours, utterly and blissfully focused on whatever my hands are working on.

### Why Captibel?

I've always had a thing for water. I think it's because it's so majestic, powerful, dazzlingly marvelous and so...well...flowy. My friends think it's because I've got such a dramatic, fiery personality. Perhaps we're both right.

Living in Cleveland, Ohio for 13 years, I would frequent waterfalls in all kinds of weather and Lake Erie whenever possible. So when I vacationed in Captiva for the first time in 2012, I nearly lost my ever-loving mind! I was constantly gasping with delight (and squealing, jumping up & down and clapping my hands, but I digress). The natural splendor everywhere I looked absolutely captivated me. (Heh heh heh. Captivated. See what I did there?)

I traveled up and down the island multiple times. Checking the tide chart the night before, I would time my visits to Turner Beach, Blind Pass, Bowmans and Lighthouse Beach so I could be at each of them at absolute low tide and find whatever beach bling the Gulf would offer.

Obsessed much? Perhaps.

But the shells...

The glorious shells!!!

I knew I was onto something that would be influential for the rest of my life.



My father, who was almost eighty at the time, was living about 30 miles south of Cleveland. During the winter of 2014 (it was a doozy!), he called me and said, "Heather, I just don't want to winter anymore!"

My heart soared. I said, "Daddy, I know just the place! Let's go!!"

We both sold our houses; I left my job as an Accounts Payable Manager (of all things); and we were happily ensconced in Cape Coral, Florida within six months, both of us living the dream.

My dream is to turn my ability to create beautiful, shiny things into a career.



Daddy's dream is to actively and vigorously practice retirement. We're both doing an excellent job.

I love this place. I feel more at home here than I have ever felt anywhere. Sanibel and Captiva make my soul sing. It is truly joyful, an honor and a privilege, to share my creations with you.



### Wholesale Policies

### Pricing

All prices listed here are wholesale, which is approximately 40% of my website retail prices. I have the utmost respect for buyers, who certainly know their markets much better than I do, and as such, fully concede their right to determine markups after purchase.

### **Payment**

Upfront payment is required for all new accounts. I am happy to negotiate net terms with repeat customers. I accept credit cards and PayPal for new accounts and I gladly accept check payments once a relationship has been established.

### Consignment

At this time, I do not accept consignment orders.

#### **Minimums**

First Order Minimum: twelve pieces or \$500

Re-Order Minimum: \$200

### Shipping

All orders are shipped via USPS Flat Rate Priority Mail with Signature Confirmation unless otherwise arranged. I am certainly open to you using your own shipping account for this process.

If you are in the Fort Myers/Sanibel area, I will be glad to personally deliver your order. Arrangements can also be made for order pickup at Harbour View Gallery in Cape Coral.

### Shipping Cost

Order pickup - free

Order delivery (in the Sanibel/Fort Myers area) - .54 cents/mile

USPS Priority Mail Small Flat Rate Box (8-5/8" x 5-3/8" x 1-5/8") - \$10

USPS Priority Mail Medium Flat Rate Box (13-5/8" x 11-7/8" x 3-3/8") - \$15

USPS Priority Mail Large Flat Rate Box (12" x 12" x 5-1/2") - \$20

Most orders will fit in a Small or Medium Flat Rate Box.

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#### **Estimated Production Time**

30 days. I will do my best to meet and exceed your expectations. However, life does happen, and should there be any issue or delay, you can expect me to communicate it to you immediately and offer some kind of solution.

### Returns, Damages, and Repairs

If for any reason you are dissatisfied with your purchase, please contact me with your order information to initiate a return or exchange process within 5 days of receiving your order. All original item(s) must be in new and unworn condition and in the original packaging. Refunds will be issued via original method of payment. For reasons other than material/manufacturer defect, original shipping charges are non-refundable and buyer is responsible for shipping costs to return the item(s).

### In-Store Appearances/Sample Demonstrations

I will be happy to provide in-store appearances/sample demonstrations in the Fort Myers/Sanibel area.

### Package/Assortment Discounts

All packages/assortments are discounted an additional 10%. Please contact me if you would like to create your own assortment. Customer-created assortments valued at \$500 or higher will receive the additional 10% discount.

### Territory/Exclusivity

My base of operations is Harbour View Gallery at Cape Harbour in Cape Coral, Florida where I am a managing member. I would be extremely reluctant to create a wholesale relationship with any vendor in Cape Coral to avoid territorial/exclusivity issues.

I generally will place Captibel inventory in only one gallery or store in a single geographic area. In addition, I will always check with buyers before placing inventory at a new location that I feel might be crossing a territorial line.

I am happy to discuss or explain any of my policies or products with you or answer any questions you might have. Relationship building is one of the core values of my business, so please feel free to contact me at any time! It is of paramount importance to me that your experience with Captibel is fabulous, so please let me know how this can be accomplished!