## **EcoFlow Glacier**

**Product Introduction** 

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#### **Introducing EcoFlow Glacier**

#### **Product Overview**



## **EcoFlow Glacier**

The world first time portable fridge, freezer and ice-maker 3 in 1

#### Main Features

- 1. World's first portable fridge-freezer with an integrated ice-maker and plug-in battery
- 2. Up to 24 hours of runtime powered by a 298Wh plug-in battery
- Efficient ice maker only takes 12 minutes to make 18 bullet-shaped ice cubes
- 4. Dual storage compartment with independent temperature control for simultaneous cooling and freezing
- 5. Fastest-speed cooling with energy-saving mode
- 6. Rugged &insulated design with green materials
- Detachable "suitcase design" makes it easy to move

#### KSP Overview

#### Tier 1

- 1. World first-time portable fridge freezer integrated with battery and icemaker
- 2. Up to 24 hours of runtime powered by a 298Wh plug-in battery
- Efficient ice maker only takes 12 minutes to make 18 bullet-shaped ice cubes
- 4. Customizable dual storage compartment with independent temperature control for simultaneous cooling and freezing

#### Tier2

- 5. Fastest-speed cooling with energy-saving mode
- 6. Rugged and isulated design made from green materials
- 7. Direct solar charging / multi-charging options

#### Tier 3:

8. Detachable "suitcase design" makes it easy to move

- 9. Convenient APP remote control
- 10. 3-Level of Battery Protection
- 11. Take convenience to the next level
- Charge laptop (or other small devices) on the go with 100W Type-C Charging
- Temperature zone divider doubles as a chopping board

World first-time portable fridge freezer integrated with battery and icemaker







These are not 3 separate devices, this is one device Today, EcoFlow Glacier re-invent the portable fridge

\*Plug-in battery is not included, purchase separately

# Up to 24 hours of runtime powered by a 298Wh plug-in battery

- **Truly cordless:** designed for complete portability, Glacier is battery-powered and cable-free allowing you to take it with you in your car, truck, RV, boat, or on a camping or fishing trip.
- Stay on the go for up to 24 hours: explore further. With a large battery capacity of 298Wh, you can enjoy fresh food and cold drinks for up to 24 hours\*.



\* Provide up to 24 Hours of Cooling (around 4 °C) or 10 Hours of Freezing (around -18°C)
\* Plug-in battery not included. Purchase it separately

# Efficient ice maker only takes 12 minutes to make 18 bullet-shaped ice cubes

Powerful 120W compressor works fast to produce solid ice cubes in only 12 minutes.\*



#### **KSP 4:**

P0: Customizable dual storage compartment with independent temperature control for simultaneous cooling and freezing

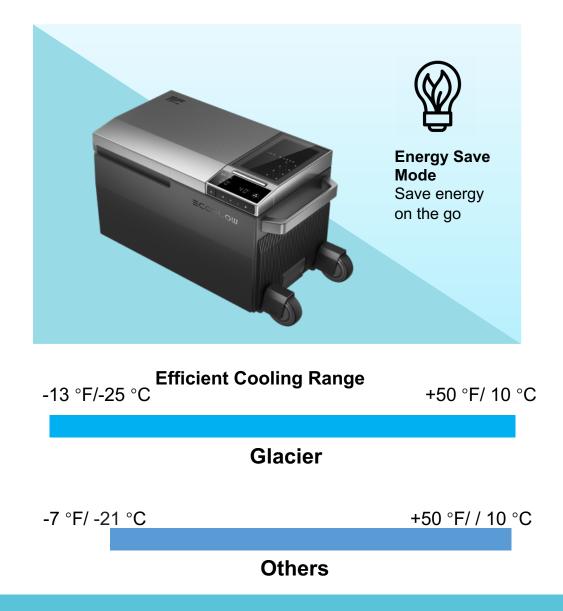
P1: 38L(40 quarts) can hold max 60 cans of cola

- 1. This compressor portable fridge freezer has two compartments that allow users can control the temperature independently. It can be a fridge/freezer, freezer/fridge, fridge/fridge, freezer/freezer so users can cool drinks and frozen meat at the same time
- 2. Fridge (both zones) holds max 60 cans (330ml soft drinks)



#### Fastest-speed cooling with Energy-saving mode

- Energy Efficiency: with ECO energy saving mode, the operating mode is less than 80W. It consumes far less than 0.254 kwh/day for its intelligent cycle work.
- Fastest Cooling with 120W Compressor Refrigeration: running in 'Max' mode when empty, the freezer fast cools from 86 °F/ 30°C to 32 °F/ 0°C in only 15 -20 mins
- Freezer or Refrigerator: with temp range 10 °C/ +50 °F to – 25 °C /-13 °F, you can use Glacier as a freezer or refrigerator.



# Rugged &insulated design with green materials

EcoFlow Glacier is constructed using vacuum insulation panels (VIPs). The thermal efficiency of VIPs is extremely high, especially when compared with traditional insulators. This greatly reduces Glacier's energy consumption. What's more, the production of VIPs does not result in toxic wastewater, waste gas or other pollutants giving Glacier excellent green credentials.



#### **Detachable Suitcase design**

#### Makes it easy to move:

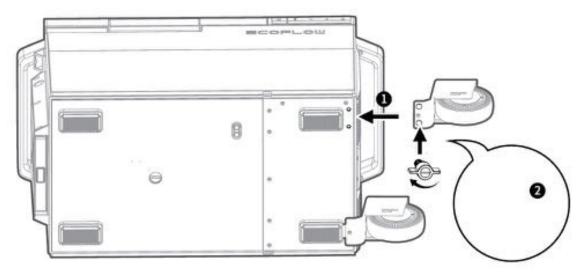
• Two detachable handles and one set of wheels—ensure that users can carry or tow the unit comfortably wherever their adventures take them.



#### Save space:

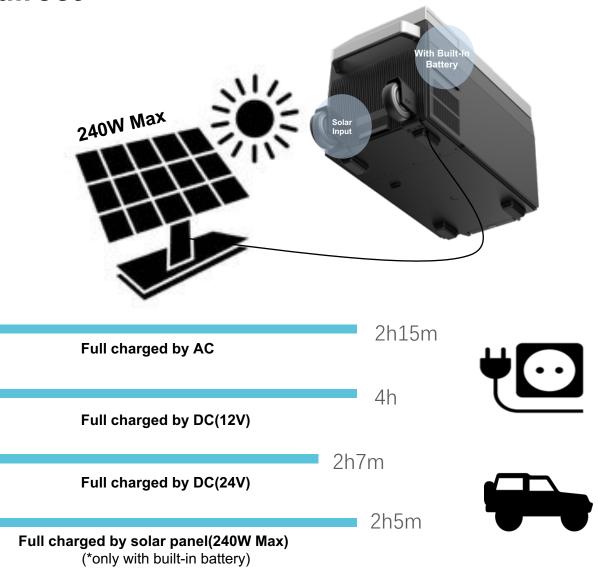
• Easily remove the wheels and handles when you need to put the refrigerator in a vehicle's trunk.

\*Wheels and handle are not included. Purchase separately.



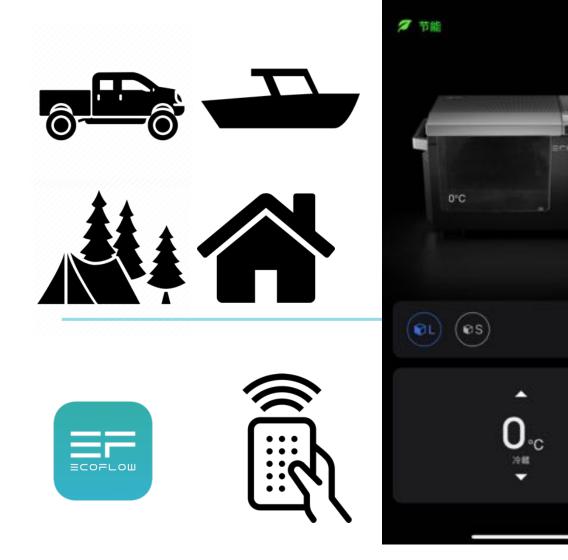
# Multiple recharging options including direct solar charging

 EcoFlow Glacier is providing a real off-grid recharging solution for a portable fridge that can be directly charged via solar panels. While some other outdoor refrigerators do have solar charging capabilities, they rely on solar energy being fed into a portable power station first.



#### KSP 9 Convenient APP remote control

Easy to use app control technology. EcoFlow App allows temperature control via WiFi or Bluetooth and provides performance history, internal temperatures, remaining working time, etc.



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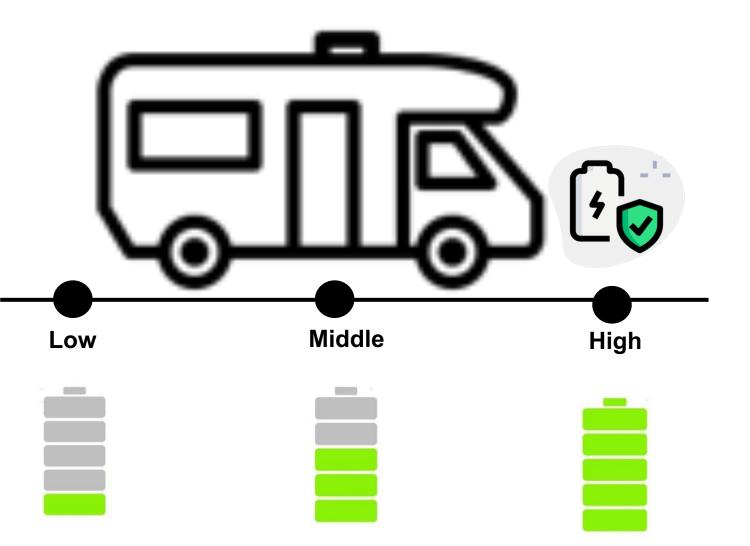
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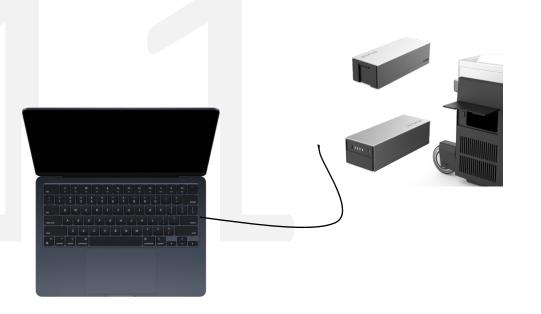
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#### **KSP 10 3-Level of Battery Protection**

 EcoFlow Glacier is fitted with a battery monitor to control the level of discharge of your battery. The battery monitor has three settings; HIGH, MEDIUM, and LOW. When set to HIGH, the battery monitor will provide maximum protection for the battery against excessive discharging. When set to LOW, the battery monitor will allow maximum use of the energy stored in the battery.



#### KSP 11 Next level of convenient



- Even Charge Laptops on the go 100W MaxTYPE-C Charging
- Laptops: MacBook Pro 13.4", Dell XPS 13 9380, Microsoft Surface Book 2, Google Pixelbook, Samsung Notebook 9 etc.(100W Max)



Temperature zone divider

The "chopping board" is designed to automatically divide the inner space into two compartments which allow users to control each section's temperature. Place in location #2 for storage or use as a chopping board.

#### **Competitive Analysis**

## **Specifications**



	Data	EcoFlow Glacier		
Price	MSRP	\$999		
	Capacity	38L// 40Quarts		
Capacity & Compartments	Compartments	Dual Zone		
	Compressor	120w		
Cooling Capacity / Energy	Ice-maker	Yes, 18 ice cubes in 12mins		
Consumption	Cooling Speed*	15-20 min 30°C - 0°C		
	Built-in Battery	Yes (buy seperately)		
Power Options	Power Input Options	AC(110-240),50/60 Hz DC(12/24V) Solar Direct(240W Max)		
	USB Output	20V 5A		
Size & Weight	Size & Dimensions (L*W*H)	776 mm × 385 mm × 445 mm (wheels and handles not included) (30.6 in × 15.2 in × 17.5 in) 852.4 mm × 385 mm × 445 mm (wheels and handles included) (33.6 in × 15.2 in × 17.5 in)		
	Weight	23 kg (50.7lbs)		
	Wheels	quick-mount wheels & handle		
	Rugged Construction	YES		
Durability	Tilting Angle	30°		
	IP Rating	IPX4		
	APP Connectivity	WiFi + Bluetooth		
Interface & Controls	Interface	LCD Large high-gloss screen with smart indication		
Innovation	Innovation Award	CES Innovation Award		
Noise	Level	Ice making: <52 dB(A); Refrigeration: <42 dB(A)		
Warranty	Warranty	3-year for compressor EU: 2-year for fridge Other region: 1 year+1 extended for fridge		

## **Specifications**





Model Name	EcoFlow Glacier Plug-in Battery				
Capacity	298Wh				
	AC(180W)	2h15m			
Charge time	DC(24V)	2h7m			
	DC (12V)	4h			
	Solar panel (240W)	2h5m			
Туре-с	100W input&output				
Running time	Provides up to 24 hours of chilling or 10 hours of freezing				
Battery Chemistry	NCM				
Battery Life Cycle	800 cycles to 80%+ capacity				
Dimensions	245.5 mm × 92 mm × 68 mm (9.7 in × 3.6 in × 2.7 in)				
Weight	1.8 kg (4 lbs)				

- 1. Allows Glacier to be solar-charged directly
- 2. Provides 100W max input&output fast charging Type-C
- 3. Plug-in battery is not included, purchase separately

#### **Specification**

#### Competitors

	Data	EcoFlow Glacier	Dometic CFX3 35L	ARB Zero 36L	Acopower40L	ICECO JP40	Dometic CFX3 45L	ARB Zero 44L
Price	MSRP	\$999(Glacier)/\$1099(Glacier+battery)	\$979.99	\$1100	\$759	\$529.99	\$1049.99	\$1136.00
Capacity &	Capacity	38L// 40Quarts	35L	36L	40L	40L	45L	44L
Compartmen ts	Compartments	Dual Zone	Single Zone	Single Zone	Single Zone	Single Zone	Single Zone	Single Zone
Cooling	Compressor	120w	65w	65w	45W	60w	65w	65w
Capacity /	Ice-maker	Yes, 18 ice cubes in 12mins	NO	NO	NO	NO	NO	NO
Energy Consumption	Cooling Speed*	15-20 min 30°C - 0°C	20 ~ 30min 25°C - 0°C	18°C -0°C in 15-20 mins	To 32°f (0°C ) in 20mins	TBD	20 ~ 30min 25°C - 0°C	18°C -0°C in 15-20 mins
	Built-in Battery	Yes	No	No, but with click-on battery pack with wire	Yes	No	No	No, but with click-on battery pack with wire
Power Options	Power Input Options	AC(110-240) DC(12/24V) Solar Direct(240W Max)	AC(110-240) DC(12/24) Solar (thru power station)	AC(110-240) DC(12/24) Solar (thru power station)	12V/24V	AC(110-240) DC(12/24) Solar (thru power station)	AC(110-240) DC(12/24) Solar (thru power station)	AC(110-240) DC(12/24) Solar (thru power station)
	USB Output	20V 5A	5V 2A	5V 3A	5V 2.1A	TBD	5V 2A	5V 3A
Size & Weight	Size & Dimensions (L*W*H)	776*385*445mm//30.6*15.2*17.5in (w/o wheels, w/ handles)	694*398*407mm	686*490*457 mm	627*409*582 mm	585×350×445 mm	694*398*476 mm	676*424*495 mm
	Wheels	quick-mount wheels & handle	No	No	Wheels and draw	No	No	No
Durability	Rugged Construction	YES	Round corner Fender frames ExoFrame construction	Corner moulding Corner protection	NA	Round corner	Round corner Fender frames ExoFrame construction	Corner moulding Corner protection
	Tilting Angle	30°	30°	30°	30°	40°	30°	30°
	IP Rating	IPX4	IPX4	NA	NA	NA	IPX4	NA
luterfees 8	APP Connectivity	WiFi + Bluetooth	WiFi + Bluetooth	Bluetooth	No	No	WiFi + Bluetooth	Bluetooth
Interface & Controls	Interface	LCD Large high-gloss screen with smart indication	High-gloss LCD screen Water-proof button	2-digit numeric display	Numeric display	numeric display	High-gloss LCD screen Water-proof button	2-digit numeric display
Innovation	Innovation Award	CES Innovation Award	European Innovation Award Good Design Award Reddot	None	NA	None	European Innovation Award Good Design Award Reddot	No Awards Announced
Noise	Level	42dB	44dB	50 dB	NA	50dB	47dB	50dB
Warranty	Warranty	All region:3-year for compressor EU: 2-year for fridge Other region: 1 year+1 extended for fridge	5-year FIRST THREE YEARS: PARTS, LABOR AND FREIGHT: FOLLOWING TWO YEARS: PARTS ONLY FOR COMPRESSOR (EXCLUDES ELECTRONIC MODULE)	3-year	1-year	5 year warranty on the compressor	5-year FIRST THREE YEARS: PARTS, LABOR, AND FREIGHT; FOLLOWING TWO YEARS: PARTS ONLY FOR COMPRESSOR (EXCLUDES ELECTRONIC MODULE	3-year

#### Appendix

### **Product Overview (2 SKU)**





SKU1: EcoFlow Glacier MSPR \$999 SKU2: EcoFlow Glacier + EcoFlow Glacier Plug-in Battery MSRP \$1099

### **EcoFlow Glacier Detachable Wheels and Lever**





EcoFlow Glacier Detachable Wheels and Lever MSPR \$99

#### MSRP (Internal only)

Region	Product(2 SKU)	MSRP	
US	Glacier	\$999	
	Glacier+EcoFlow Glacier Plug-in Battery	\$1,099	
EU	Glacier	€1,199	
	Glacier+EcoFlow Glacier Plug-in Battery	€1,399	
ROW	Glacier	\$899	
	Glacier+EcoFlow Glacier Plug-in Battery	\$1059	
JP	Glacier	¥115,500	
	Glacier+EcoFlow Glacier Plug-in Battery	¥148,000	

## Thank you.

