



saltability™

HIMALAYAN SALT STONE WARMER

A low-energy, eco-friendly warmer for use with our Himalayan Salt Stone Massage.
Requires no water or chemicals!

BENEFITS AND FEATURES

LED Technology — Delivers an estimated energy efficiency of 80 to 90% compared to traditional lighting. Long-lasting – an estimated 20,000 hours.

Reduced Power Use — Uses 75-watts of power compared to 1,500-watt traditional roasters. 7-day timer for pre-heating/auto shut-off.

Ease of Use — Low energy use allows warmer to be left on all day for ease in offering treatment upgrades or additions. Warmer maintains heat all day and requires no set-up or prep time between treatments.

Optimal Treatment Room Environment — Shielded metal housing protects therapists and guests from negative effects of electromagnetic pollution (EMF). Heated Himalayan salt stones emit negative ions, delivering a myriad of health benefits – from higher mental alertness to protection against germs in the air.



3 EASY STEPS ...

1. START UP — Set the provided 7-day timer to turn on 45 minutes prior to spa opening and to shut off automatically at spa closing time.

2. UPGRADE — The low energy use of the warmer allows for all-day use. With the warmer on and ready, guests can easily upgrade classic treatments with Himalayan salt.

3. CLEAN UP — Spray Decon 30, an EPA registered, hospital grade, nontoxic disinfectant, on salt stones, then dry with a cotton towel to disinfect the stones between use. Nontoxic, Decon 30 is safe for guests, therapists, and salt stones.

SALTABILITY HIMALAYAN SALT STONES

Mined from the Himalayan Mountains in Pakistan through socially, environmentally responsible manufacturing.

- 100% pure pink Himalayan salt
- Certified organic
- Antimicrobial
- Antibacterial

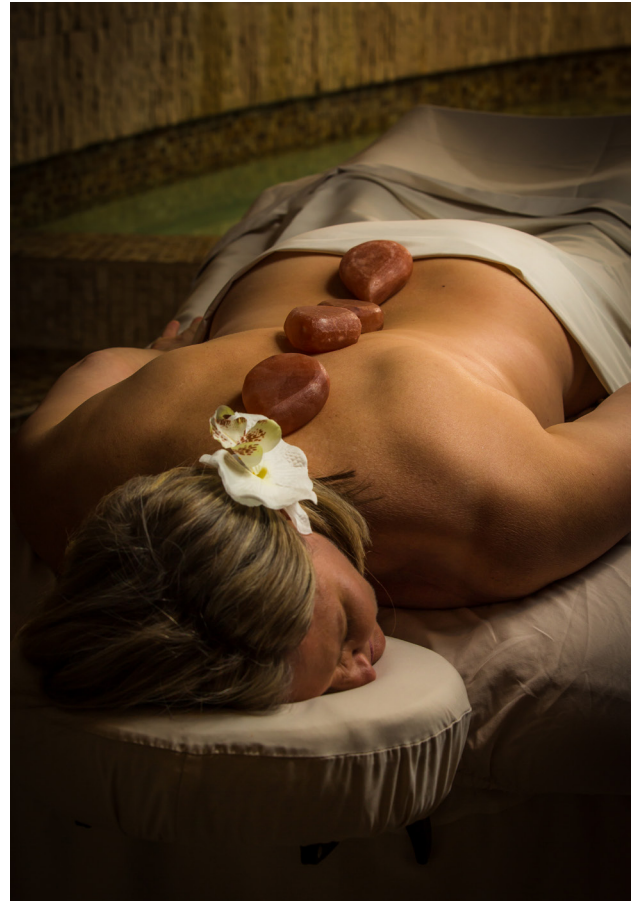
A typical 10-treatment room spa can **save up to 20,000 gallons of water** each year by using a Saltability warmer instead of a turkey roaster-type appliance.

SATISFIED CUSTOMERS = BOTTOM-LINE REVENUE INCREASE

In one week, a Himalayan Salt Warmer will pay for itself!

Creating upgrades to your basic massage services with an easy, in-treatment addition of Himalayan Salt Stone Massage will add to your bottom line. As you can see from the numbers below, **a 6-treatment room spa can increase revenues by \$162,000 per year with just a simple service enhancement!**

Regular Treatment Cost	\$135
Treatments per room/day	6
% that upgrade to Himalayan Salt add-on	50%
Price of Salt add-on	\$25
Extra Spa Revenue per room/day	\$75
Extra Spa Revenue per room/week	\$525
Extra Spa Revenue per room/month	\$2,250
Extra Spa Revenue per room/year	\$27,000
Gratuity Rate	18%
Extra Gratuity per day	\$14
Extra Gratuity per month	\$405
Cost of Himalayan Salt Warmer with 18 stones	\$599
# of days to recover initial investment	8



Himalayan Salt Treatment Room Starter Kit

Get started today for only \$599!

Your starter kit includes ...

- Himalayan Salt Stone Warmer with 18 stones
- Benefect Decon 30 - 4 oz. spray
- Dr. Barbara Hendel's book, *Water & Salt*
- Saltability manual and video protocol
- Massage stone warmer coverlet
- 7-day timer for auto on/off

Order at saltability.com or call **888-241-2095**.

