

DIRECTOR, PRODUCT DEVELOPMENT

At Maiden Home, we're growing our team of mission-driven, customer-obsessed design lovers here in NYC. If you're excited to be a part of a revolution of furniture retail—and game to join one of the fastest-growing brands in the industry—we'd love to hear from you.

As our **Director of Product Development**, you will manage a network of internal and external stakeholders to deliver on Maiden Home's product strategy. In this role, you will oversee the product development process for our complete product portfolio, which will see us transform Maiden Home into a multi-category brand and complete destination for the home. As a key member of our product leadership team, you will be responsible for striking new vendor relationships, devising new supply chain strategies, as well as architecting the process by which we will successfully develop and launch a growing number of product lines.

This is a unique opportunity to join a fast-growing retail brand at a critical stage, offering huge potential for future growth. When you join the team, you'll enter a workspace that encourages Innovation, creative expression, and teamwork. The possibilities are endless, and your experience will be shaped by your performance, contributions, and drive. This role is located at our New York headquarters, located in the TriBeCa design district.

Responsibilities

- Oversee the product development process for all product lines at Maiden Home, ensuring adherence to design intent, quality specifications, cost targets and timelines
- Negotiate costing and placement for product programs across Maiden Home's supplier base, shepherding design decision-making to ensure we maximize both aesthetic and profitability
- Develop vendor sourcing strategy to support product portfolio expansion, including building relationships with new manufacturing and material partners who meet Maiden Home's design, quality, cost and supply chain requirements
- Collaborate closely with Production and Logistics teams to ensure smooth onboarding of new vendors, or architect new supply chain models as necessary to support new product lines
- Captain multi-year launch calendar planning across key functional areas including Marketing, Operations, and Sales

• Oversee our Product Success team, who are dedicated to ensuring the highest level of quality adherence in production of our existing product portfolio

Qualifications

8+ years of experience in product development, manufacturing, or supply chain strategy at high-growth, brand-forward companies
4+ years of people management, mentorship, and team development
Highly collaborative with track record of building constructive and effective cross- functional and external relationships to maneuver through complex situations
Entrepreneurial with a growth mindset and ability to develop innovative strategies and operating models
Process-oriented with the ability to identify systems and resources required to scale and to articulate clear direction that empowers cross-functional teams and external partners to execute
Strong attention to detail, a "can-do" attitude with a healthy dose of hustle, and the ability to consistently take initiative, demonstrating relentless follow-through in a startup environment

Benefits

- Competitive compensation package, & unlimited vacation
- Choice of medical, dental and vision insurance plan, including one option where up to 88% of the premium is covered by Maiden Home
- Furniture placement program & company discount
- Pre-tax commuter benefits
- 12 weeks parental leave
- 3 week paid sabbatical after 3 years
- Strong, growing company culture, including frequent team- and company-wide events

About Maiden Home

Maiden Home is an emerging luxury home furnishings brand with an ambition to bring an unparalleled level of design, quality and service to the modern consumer.

Since launching in 2017, Maiden Home has been featured in Architectural Digest, Fast Co, Forbes & Bloomberg, to name a few. Backed and led by seasoned executives in e-commerce and retail, and embraced by a nationwide community of top designers and the most

discerning of consumers, Maiden Home is on its way to build a multi-billion dollar luxury home furnishings brand.

Maiden Home is proud to be an equal opportunity employer. We are committed to building a diverse and inclusive culture. We do not discriminate on the basis of race, religion, color, national origin, gender, gender identity, sexual orientation, age, marital status, disability, protected veteran status, or any other legally protected characteristics.

To apply, send your resume and cover letter to careers@maidenhome.com