



Consignment Saddle Agreement

Skylands Saddlery
176 US Hwy 202
Ringoes, New Jersey 08551
www.skylands-saddlery.com

908-782-1944 phone
908-782-1974 fax
info@skylandssaddlery.com

Date: _____

Consignor Signature: _____

Your Name:
Your Address:
City, State, Zip:
Phone (day, night, work if applicable, cell):
Email:
Item info (saddles please include manufacturer, model, serial number, seat size, flap length, tree size, color, age):

Saddles: Thank you so much for sending us your saddle to sell. Why Skylands Saddlery?

- We price them and put them out on the selling floor in our New Jersey store
- We list them in our eBay store (or can auction them off if you'd like us to do so).
- We bring them out on the road to saddle fittings for people to try.
- We offer trials. 7 days when the buyer is local; 14 days roundtrip when we ship out.
- We adjust trees and "touch up" flocking (as requested) prior to trials. This enables the buyer to get an accurate read as to whether or not they and their horse like the saddle.
- We have a trial policy written by us, modified and approved by our lawyer (for seller protection and for our protection). And we have insurance.
- We offer layaway (mutually agreed upon by buyer and seller).
- We do a market analysis on each saddle to insure the best selling price (approved by seller).
- We take cash, credit cards, Paypal and checks (must be cleared prior to shipping).
- We make it easy... no need to keep calling us to see if your saddle sold. Payment to you is automatic between 30 to 60 days **from the date your saddle sold** (marked as the end date of completion of trial).

In exchange for the services we provide, our consignment fee is 30% of the selling price. We take all of the marketing fees we spend out of the 30%. We do not charge extra regardless of how it sells (i.e. we pay the eBay fees, PayPal fees, credit card fees, etc., out of our commission).

Please call or email us to let us know your consignment item(s) is/are coming. Upon receipt, we inspect the items, the saddle trees, assess the condition, and if necessary, we "shine them up" though we do require that saddles are clean and in good condition. We do not price them without the seller's approval. We will also send you an email so that you have written proof that we have your item(s).

If consignment item(s) is/are defective, don't sell, or if seller requests anything to be returned to them at any given time, we will ship the item(s) back to the seller at the seller's expense. Any consignors wishing to pick up their saddle within 60 days of entering into the consignment saddle agreement will be charged a \$10 restocking fee.

Please note that consignment saddles are subject to trials by prospective buyers. Despite precautions, wear to the saddles may accrue as a result of use during trials. The seller agrees that Skylands Saddlery will not be held responsible for any wear or damage to saddles while on consignment. Please contact us with any questions or concerns. We are happy to help!

Thank you,
Skylands Saddlery