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**Title:** Sales Representative  
**Reports to:** Sales Manager

### **Are you what ISlide is looking for?**

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ISlide, Inc is looking for a dedicated, organized, high-energy recent graduate to join the team full time. This position will provide the opportunity to gain hands-on business experience working with the hottest new start-up footwear company. Don't believe us? Check us out on Shark Tank!

If you're ready to challenge yourself by stepping out of your comfort zone in order to help us make a statement in the footwear industry, continue reading.

### **The Position: Duties & Responsibilities**

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- Responsible for obtaining new accounts; selling to individual customers and bigger groups such as sport teams, brands, and stores
- Go through the entire selling cycle with the client, from the first contact to the final payment and delivery of the product
- Create new selling strategies by analyzing market trends
- Maintain constant communication with former and current accounts and all independent sales reps
- Design mock art to create visual for the customer
- Help with general needs of the office, be a team player

### **Your Qualifications**

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- Enrolled in either a Business Management, or Entrepreneurship degree (preferred)
- Proficient in all Microsoft Office programs
- Enthusiastic and hard-working-- competitive personality
- Strong verbal and communication skills-- sociable
- Able to handle multiple projects simultaneously
- Aggressive attention to detail
- Work independently but also be an ambitious team player
- Interest in footwear, athletics, and business

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**Important Notice:** This is a commission-based position. The more you sell, the more you make. The potential is limitless. We're building something special here. Some call it unique, others call it revolutionary. We prefer the term game-changing. What you do will have a great impact on the entire company. If you have what it takes, apply for this position.