

# Selling Guide

## Flair Smart Vents for Central Systems

Wireless room level zoning that solves HVACs most difficult, long-standing, and widespread problem with ease.



### WIRELESS

Our Smart Vents communicate over Wi-Fi and our own radio frequency, so no need to run wires.

### EASY RETROFIT

No need to open up walls to get to ducting like traditional zoning, just swap out the existing registers with Flair Smart Vents.

### LOW COST INSTALL

All that's needed is a drill, Flair products, and a tablet/phone, making it an easy and quick install.



### INTEGRATE WITH LEADING THERMOSTATS

We integrate with Honeywell, ecobee, Google Nest, Carrier Infinity, Bryant Evolution, GE Haier, and more to provide enhanced temperature balancing.



### VOICE CONTROL

Have Amazon Alexa or Google Assistant/Hey Google adjust set points.



### PROGRAMMABLE

Use Flair's scheduling feature to program modes and set points so your customer has predictable comfort.



### BACKPRESSURE PROTECTION

Built in backpressure protection ensures no more than a third of the total number of vents close at any given time to avoid equipment failure. Our 30k+ customers have never had equipment issues because of too many vents closing.



### HOME/AWAY

Geolocation determines homeowners location and adjusts the temperature and/or mode for maximum comfort and increased efficiency.



### CEILING, WALL, AND FLOOR PLACEMENT

We offer multiple mounting options that allow you to use the vents in ceilings, walls, and floors.



### PROFESSIONAL GRADE

Rugged steel construction that's tested to last when weight and pressure is applied from objects and people.



### MULTIPLE POWER OPTIONS

For retrofit use the 2 x batteries that come with each Smart Vent for a 3-4 year battery life. For new construction, run 24VAC wire.

**4-YEAR PRO  
WARRANTY**

All Flair Pro orders come with a 4-Year Pro Warranty.