

## Selling Guide

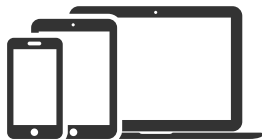
### Flair Puck and Puck Pro for Mini Splits

The only fully wireless, universal connectivity solution for mini splits that encompass all the most desired ways to control heating and cooling equipment.



#### SMART CONTROLS

Gives your customer app based control of their mini splits from anywhere.



#### ON-UNIT CONTROL

Homeowners can control their head units from the Puck.



#### VOICE CONTROL

Have Amazon Alexa or Google Assistant adjust set points.



#### VERSATILITY

Universally compatible with all brands of mini splits.



#### TEMPERATURE SENSING

Enable Flair's RoomSense™ feature to provide a more accurate temperature reading at the Puck instead of up at the head unit.



#### SHARED USER ACCESS

Retain access of your customer's Flair home so you can provide remote support and be more efficient on service calls.



#### LOCK OUT AND TEMPERATURE BOUNDS

Completely lock out control on the Puck or set temperature bounds - great for commercial, hospitality, and annoying kids.



#### PROGRAMMABLE

Use Flair's scheduling feature to program modes and set points so your customer has predictable comfort.



#### HOME/AWAY

Geolocation determines homeowners location and adjusts the temperature and/or mode for maximum comfort and increased efficiency.



#### STAGED HEATING

Use Flair's staged heating software controls to enable auxiliary heat and ensure your customers comfort (AKA integrated controls for the Northeast of the US).

**4-YEAR PRO  
WARRANTY**

All Flair Pro orders come with a 4-Year Pro Warranty.